

# US ARMY CORPS OF ENGINEERS LOS ANGELES DISTRICT CONTRACT OPPORTUNITIES UPDATE

2 NOV 2021

**SAME Orange County Post  
Federal Business Opportunities Symposium**



**Presenter:**  
**Prisco Eric Ravelli, MSM, DAWIA III**  
Deputy Chief, Office of Small Business Programs  
Los Angeles District

## *Disclaimer*

*The views, opinions and findings contained in this report are those of the authors(s) and should not be construed as an official Department of the Army position, policy or decision, unless so designated by other official documentation.*

*For informational purposes only. All information is subject to change without notice.*



**US Army Corps  
of Engineers®**



LOYALTY    DUTY    RESPECT    SELFLESS SERVICE  
HONOR    PERSONAL COURAGE    INTEGRITY



U.S. ARMY

ARMY VALUES

[WWW.ARMY.MIL/VALUES](http://WWW.ARMY.MIL/VALUES)



# Army Civilian Corps Creed

I am an **ARMY CIVILIAN**—a member of the Army team.

I am dedicated to our Army, Soldiers, and Civilians.

I will **ALWAYS** support the mission.

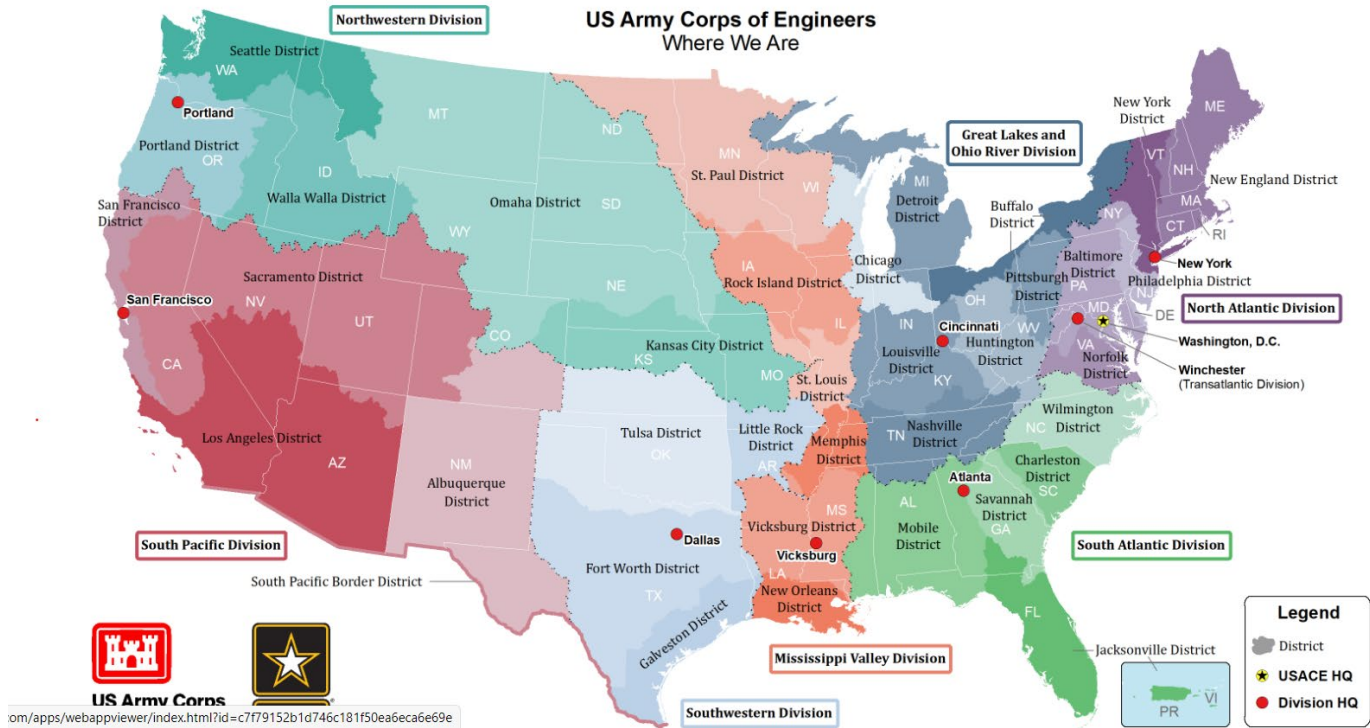
I provide leadership, stability, and continuity during war and peace.

I support and defend the Constitution of the United States and consider it an honor to serve our Nation and our Army.

I live the Army values of loyalty, duty, respect, selfless service, honor, integrity, and personal courage.

**I am an ARMY CIVILIAN.**

# MISSION, VISION, & ORGANIZATION



## USACE Vision

Engineering solutions for the Nation's toughest challenges.

## USACE Mission

Deliver vital engineering solutions, in collaboration with our partners, to secure our Nation, energize our economy, and reduce risk from disaster.

- 9 Divisions**
- 43 Districts**
- 9 Centers and Labs**
- 1 Active Duty Unit**  
249<sup>th</sup> Prime Power Battalion
- 2 U.S. Army Reserve Theater Engineer Commands**  
412<sup>th</sup> and 416<sup>th</sup>

Civil Works Districts shown in United States. Military Districts shown outside United States.

- Other Organizations**
- 249th Engineer Battalion
  - Army Geospatial Center
  - Engineering and Support Center, Huntsville
  - Engineer Research and Development Center (ERDC), 7 labs
  - Institute for Water Resources
  - Marine Design Center
  - USACE Finance Center
  - USACE Logistics Activity



37,000 DA Civilians and Military; \$42 Billion Budget



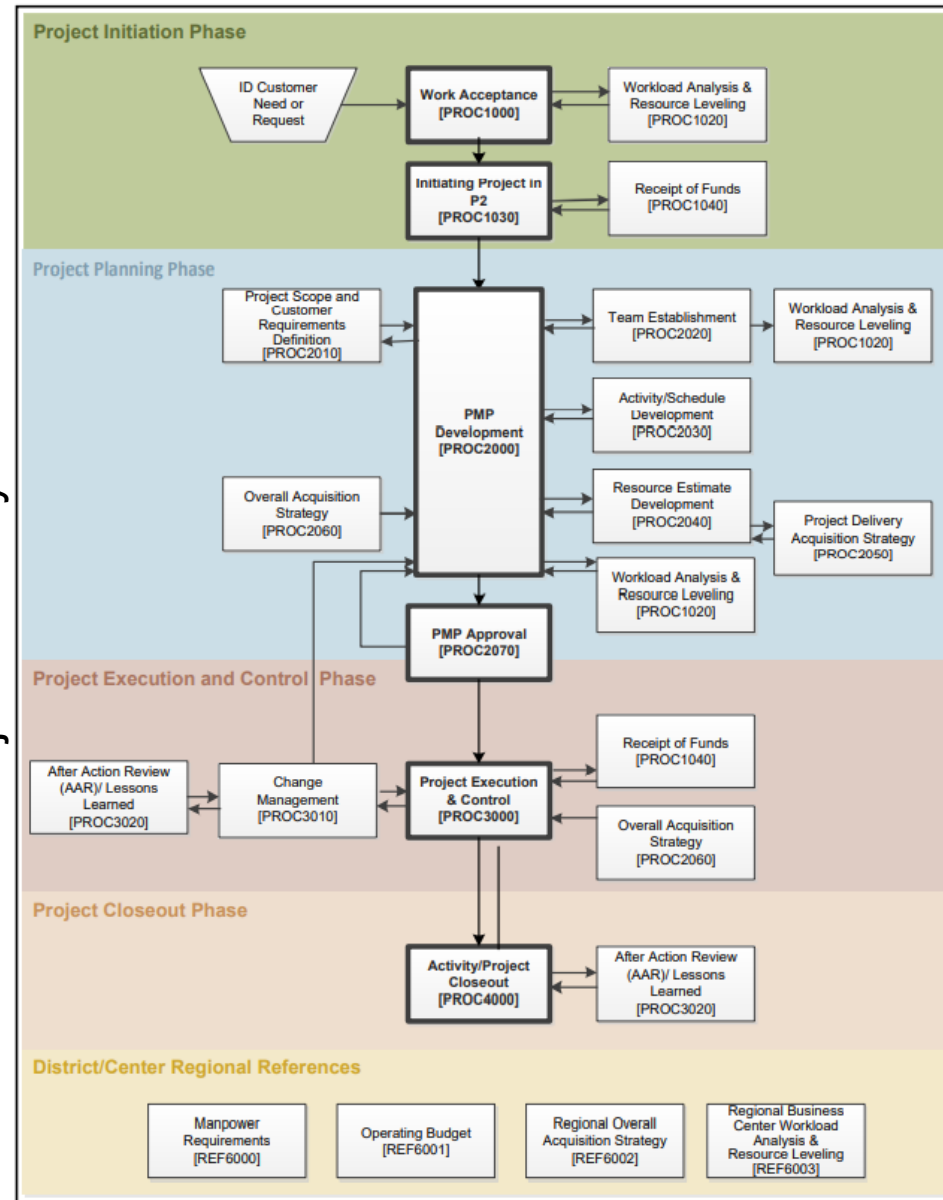
# USACE BUSINESS PROCESS (ER 5-1-11)



## 5 Operating Principles

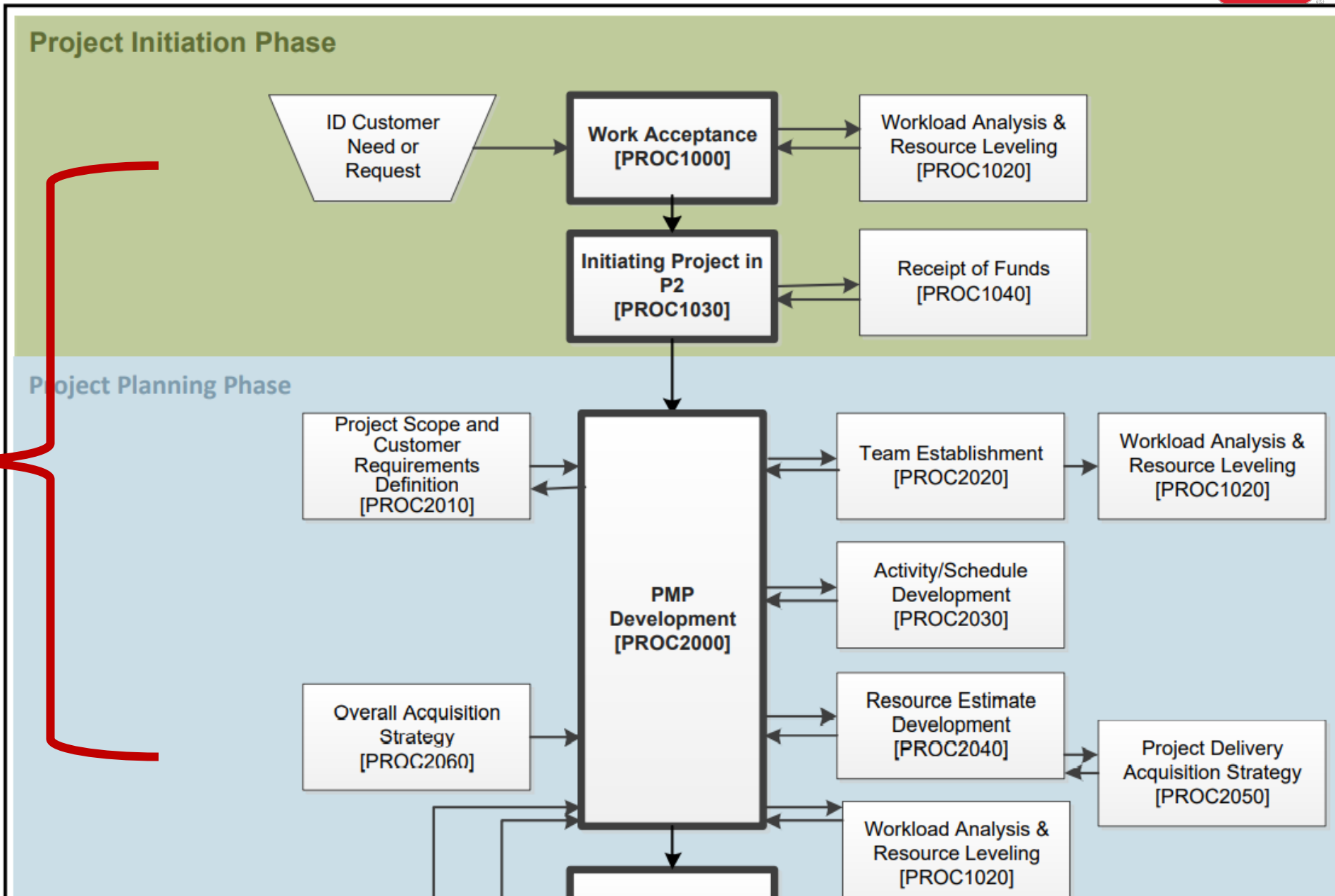
1. Plan for success and keep commitments
2. Measure quality with the goals and expectations of the stakeholder in mind.
3. Build effective communications into all activities and processes.
4. Use best practices and seek continual improvement.
5. Use corporate automated information systems consistently and accurately.

PDBP Project Delivery Process

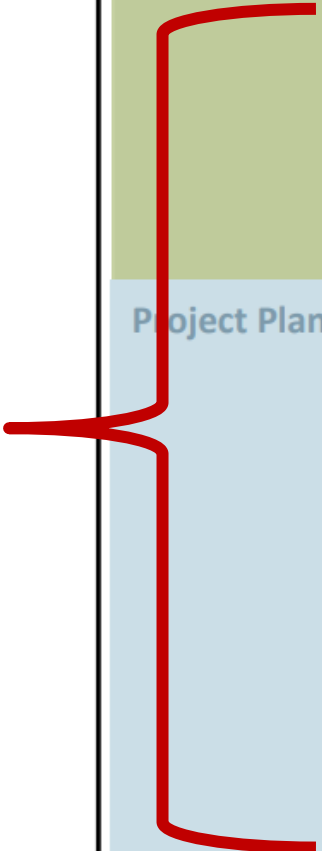




# USACE BUSINESS PROCESS (ER 5-1-11)

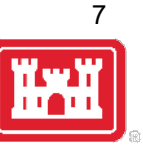


Forecast updated mostly in this area





# FY21 – CONTRACT AWARDS BY SB CATEGORY



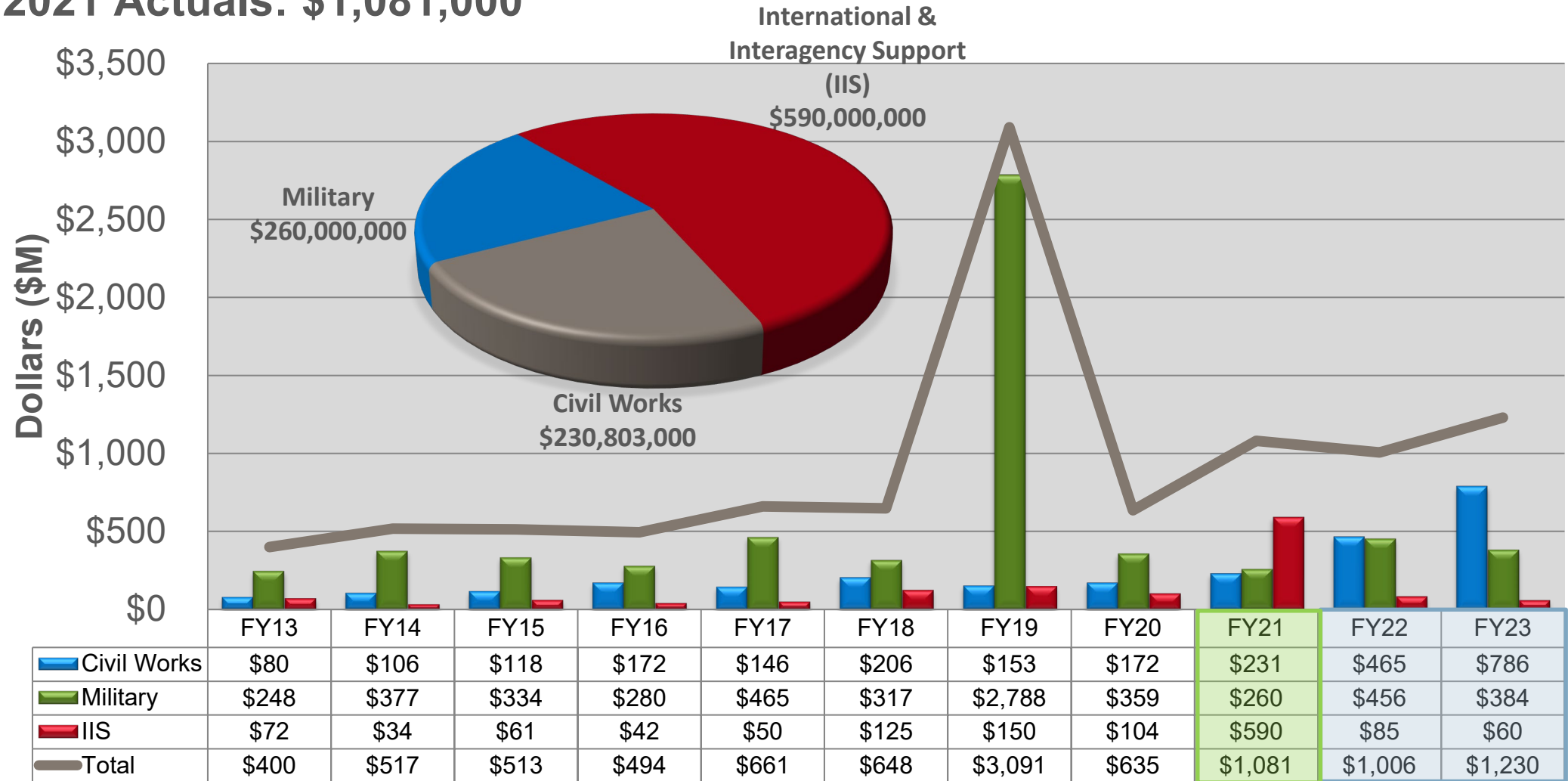
Categories	USACE	USACE%	Los Angeles	SPL%
Total Small Business Eligible Dollars	<b>\$18,833,079,827</b>		<b>\$724,779,705</b>	
SB	\$7,741,263,486	41.1%	\$264,398,433	36.5%
SDB	\$4,551,392,112	24.2%	\$242,107,859	33.4%
8(a)	\$1,629,609,364	8.7%	\$117,609,764	16.2%
WOSB	\$1,283,881,744	6.8%	\$79,887,536	11.0%
HUB Zone	\$1,612,611,114	8.6%	\$73,296,347	10.1%
VOSB	\$973,384,127	5.2%	\$26,128,719	3.6%
SDVOSB	\$749,060,088	4.0%	\$12,941,474	1.8%



# LOS ANGELES DISTRICT PROGRAM

Current Year

FY2021 Actuals: \$1,081,000



■ FY21 Actuals  
■ FY22 and FY23  
■ FY14-FY20 Actual Execution

\*FY18-FY23 Civil Works includes Bi-partisan Budget Act of 2018 BBA18 Supplemental funding.





# INFRASTRUCTURE INVESTMENT AND JOBS ACT (WHAT I KNOW NOW)



For the Civil Works program, the bill provides a **total of \$17.099 billion**

## Account levels

Investigations - \$150M

Construction - \$11,615M

MR&T – Mississippi River and Tributaries \$808M

O&M - \$4,000M

Regulatory - \$160M

FCCE - Flood Control and Coastal Emergencies \$251M

Expenses - \$40M

WIFIA – Water Infrastructure Financing Investment Act \$75M



# FORECAST, OUTREACH AND SAM.GOV

## 1. Forecast of Contracting Opportunities

Updated Quarterly, posted to SB webpage

## 2. Upcoming outreach events

Posted to SB webpage, throughout year

## 3. SAM.gov Advertised Opportunities

Opportunities = **W075 ENDIST LOS ANGELES**  
Save Search and hit notify for automatic email notifications

## 4. SB Points of Contact

Prisco Eric Ravelli  
Deputy, Office of SB Programs  
[Prisco.e.Ravelli@usace.army.mil](mailto:Prisco.e.Ravelli@usace.army.mil)  
213-452-3938

Roger Minami  
Procurement Analyst, Office of SB Programs  
[Kinya.R.Minami@usace.army.mil](mailto:Kinya.R.Minami@usace.army.mil)  
213-452-3234

The screenshot shows the website header with navigation links: About, Business With Us, Missions, Locations, Careers, Media, Library, Contact, and Coronavirus. Below the header is the breadcrumb trail: Business With Us / Small Business Program. The main content area features a circular logo for the Small Business Program, a 'Contact Us' section with the address of the Small Business Office (915 Wilshire Boulevard, Los Angeles, CA 90017), and a 'Useful External Links' section. To the right, there is a 'Small Business Program' section with a photo of construction workers and a 'DOING BUSINESS' banner. Below the banner are sections for 'Business Opportunities' (FY21 & FY22 Business Opportunities), 'Upcoming Events & Links' (SAME Phoenix Luncheon, Expo 21, Navy Gold Coast, SAME Federal Small Business Conference), and 'Small Business Administration' (Announcement).

<https://www.spl.usace.army.mil/Business-With-Us/Small-Business-Program>



# WHAT'S ON THE FORECAST

<b>236220</b> -Commercial and Institutional Building Construction	30
<b>237110</b> -Water and Sewer Line Related Structures Construction	5
<b>237990</b> -Other Heavy and Civil Engineering Construction	8
<b>238160</b> -Roofing Contractors	2
<b>238210</b> -Electrical Contractors	2
<b>238990</b> -All Other Specialty Trade Contractors	6
<b>561621</b> -Security Systems Services	1
<b>562910</b> -Environmental Remediation	1
Grand Total	55



# CONSTRUCTION

**Location: Vandenberg AFB**

**Ground Based Strategic Deterrence (GBSD)**

**Project: GBSD Stage Processing Facility**  
W912PL22R0003 (1DEC21), DB Best Value Trade-Off,  
single story 16sqft, \$10M-\$25M

**Project: GBSD ReEntry Vehicle Facility**  
W912PL21R0017 (JAN22) pre-solicitation, \$25M-  
\$100M

**Project: GBSD Consolidated Maintenance Facility,**  
\$25M-\$100M, details to follow Q2-FY23

**Los Angeles District: [www.sam.gov](http://www.sam.gov) W075W075**  
**ENDIST LOS ANGELES**





# CONSTRUCTION

**Location: March ARB**

**Project: B-1221, \$5M-\$10M, SBSA**

**Project: B-1203, \$5M-\$10M, SBSA**

**Project: Main Gate, \$5M-\$10M, SBSA**

All three DB, interior renovation, ADV Q2FY22

**Los Angeles District: [www.sam.gov](http://www.sam.gov) W075W075  
ENDIST LOS ANGELES**





# CONSTRUCTION

**Location: Luke AFB**

**Project:** F-35A Squad Operations Facility #6:  
W912PL21S0024, DB Q2FY22, \$10M-\$25M.  
Strategy: possible SA.

**Project:** F-35A AMU Facility Squadron #6,  
W912PL21S0025, \$25M to \$100M. UNR

**Project:** Replace water well #11 (DBB). New +/-  
2,000 LF deep, 18" diameter potable well with pump.  
Install casing and screen, gravel filter pack and  
grouting. Decommission old well #11. New water line  
connection and mixing vault between the well and  
ground water storage tank 1386 \$1M-\$5M. Q2FY22

**Los Angeles District:** [www.sam.gov](http://www.sam.gov)  
**W075W075 ENDIST LOS ANGELES**

<https://www.spl.usace.army.mil/Business-With-Us/Small-Business-Program>





# DAVIS-MONTHAN AFB

**Location: Davis-Monthan AFB**

**Project:** South Wilmot Gate, \$10M-\$25M, pre-sol early DEC 21, Sol JAN22, SBSA

**Project:** Potable Water Well (Q2FY22) Work includes drilling Work includes drilling 2500LF replacement well, 16-inch, water pipe laying, electrical, earthwork, and construction of a new well house, \$1M-\$5M.

**Los Angeles District:** [www.sam.gov](http://www.sam.gov) W075W075  
**ENDIST LOS ANGELES**





# MEGA PROJECTS

**Location:** South El Monte, CA

**Project:** Whittier Narrows Dam Safety

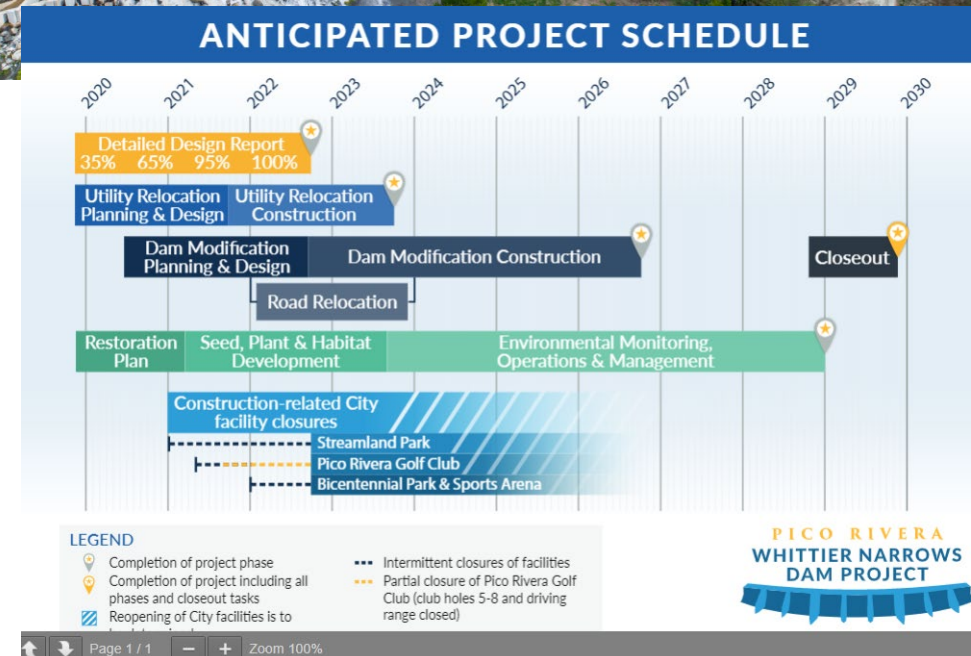
Dam Modification project: Armoring of existing dam, incorporating trench drain/filter drainage blanket, road relocations (Lincoln Ave and Rosemead Blvd), and parapet wall construction. Q3FY22, \$100M to \$250M

<https://wndamproject.org>

**In cooperation with:** The Dam Safety Modification Mandatory Center of Expertise (DSMMCX) is co-located with the Great Lakes and Ohio River Division Dam Safety Production Center (DSPC) at the USACE, Huntington District Headquarters in Huntington, West Virginia.

<https://www.lrh.usace.army.mil/Missions/DSMMCX>

**Los Angeles District:** [www.sam.gov](http://www.sam.gov) W075W075  
**ENDIST LOS ANGELES**







# NASA SANTA SUSANA FIELD LABORATORY

**Location:** Simi Hills, Ventura County

**Project:** SPL Soil and GW Remediation-MATOC, Soils investigations and cleanup, groundwater cleanup and monitoring, hazardous materials and waste handling, air quality testing and radiation cleanup, \$100M-\$250M, ADV Q4FY22.

<https://ssfl.msfc.nasa.gov>

NASA is currently awaiting DTSC's decision document outlining the cleanup actions they have selected, at which time NASA will be able to implement final cleanup actions.

Estimated California Dept of Toxic Substances Control (DTSC) decision: **Q2, FY22**. Market research will occur after DTSC decision (i.e. sources sought)

**Los Angeles District:** [www.sam.gov](http://www.sam.gov) W075W075  
**ENDIST LOS ANGELES**



Groundwater cleanup operations



Soil cleanup operations



Drilling groundwater monitoring well

<https://www.spl.usace.army.mil/Business-With-Us/Small-Business-Program>



# NEW PROJECTS/CUSTOMERS



**U.S. Bureau of Prisons:**  
**5 Years/\$125M, more information to come**  
 Potential Locations  
 California: Lompoc, San Diego, Los Angeles, Terminal Island, Victorville, Arizona: Phoenix, Tucson, Hawaii: Honolulu  
 7-10 projects, road work

Phase	Station Name	ST	Project Number	Project Description	Range Estimated
CON	Albuquerque	NM	501-19-101	Repair-Replace Elevators	\$5M-\$10M
CON	Loma Linda	CA	605-17-600	Renovate Medical Support Area	\$5M-\$10M
CON	Long Beach	CA	600-17-120	Upgrade Primary 12KV Main Switchgear	\$10M-\$25M
D/B	Long Beach	CA	600-22-100	Standby Power Switchgear Reconfiguration	\$1M-\$5M
CON	Phoenix	AZ	644-16-008	Remodel 2C Inpatient Ward	\$5M-\$10M
CON	Prescott	AZ	649-18-106	Renovate historic buildings 19, 20 and 42	\$5M-\$10M
CON	San Diego	CA	664-19-304	Upgrade Domestic Hot & Cold Water Systems A	\$5M-\$10M
CON	San Diego	CA	664-19-303	Replace Primary Substation, Transformer, & Dual Primary Selective Switches	\$5M-\$10M



# U.S. Army Corps of Engineers Los Angeles District



[www.spl.usace.army.mil](http://www.spl.usace.army.mil)

**COL Julie A. Balten**  
**Commander and District Engineer**  
**(213) 452-3961**

[Julie.A.Balten@usace.army.mil](mailto:Julie.A.Balten@usace.army.mil)

Ms. Sally DeSimone, Administrative Assistant  
(213) 452-3964

[Sally.M.DeSimone@usace.army.mil](mailto:Sally.M.DeSimone@usace.army.mil)

**Mr. David Van Dorpe**  
**Deputy District Engineer for Programs**  
**and Project Management**  
**(213) 452-3971**

[David.M.VanDorpe@usace.army.mil](mailto:David.M.VanDorpe@usace.army.mil)

Kenneth Reed, Administrative Assistant  
(213) 452-3974

[Kenneth.Reed@usace.army.mil](mailto:Kenneth.Reed@usace.army.mil)

**Ms. Lisa A. Lugar**  
**Executive Assistant to the Commander**  
**(213) 452-3963**

[Lisa.A.Lugar@usace.army.mil](mailto:Lisa.A.Lugar@usace.army.mil)

Portia Pham, Administrative Assistant  
(213) 452-3965

[PortiaXena.D.Pham@usace.army.mil](mailto:PortiaXena.D.Pham@usace.army.mil)



**Ms. Jennie Ayala**  
**Outreach Coordinator**  
**213-452-4018**

[Jennie.Ayala@usace.army.mil](mailto:Jennie.Ayala@usace.army.mil)

**Prisco Eric Ravelli**  
**Deputy, Office of SB Programs**  
**213-452-3938**

[Prisco.e.Ravelli@usace.army.mil](mailto:Prisco.e.Ravelli@usace.army.mil)