





SAME NoVA Post 8th Annual Business-to-Business (B2B) Engagement

National Museum of the U.S. Army at Fort Belvoir October 5, 2023

Photo By Duane Lempke







SPECIAL THANKS TO OUR POST'S 8TH ANNUAL BUSINESS-TO-BUSINESS (B2B) ENGAGEMENT SPONSORS

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Zero Waste

Solutions

NAVFAC WASH

Planning / Design & Construction Directorate



David Wolfel

Acting Program & Project Management Director

- Registration: R.A., Maryland
- Education
 - Architecture, Virginia Tech, 1981
- Experience Summary
 - NAVFAC Washington (2009 current)
 - PDCP, DC4, DPD, IPT Team Lead, Supervisory Architect, Project Leader
 - Private Sector Architecture (28 Years)
 - Senior Associate, Project Manager, Architect,
 - Specializing in Hospitality, Multi-unit Residential, Custom Residential

- Strengths / Specialties

- Architectural Design & Technical Detailing
- Program/Project/Design Management
- Source Selection / Technical Requirements
- FEC Community Management
- Interdisciplinary Issues, Quality Assurance, Quality Control
- NAVFAC Business Processes (MILCON and non-MILCON)





David Wolfel

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NAVFAC WASH PDC Directorate Acting Program & Project Management Director, PDCP

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- 1 // News From The Front
- 2 // The Great Competition
- 3 // Projected Workload
- 4 // Regional Contract Status
- 5 // Considerations For FY24
- 6 // Your Questions, Our Contacts

1 // News from the Front Corporate Re-org

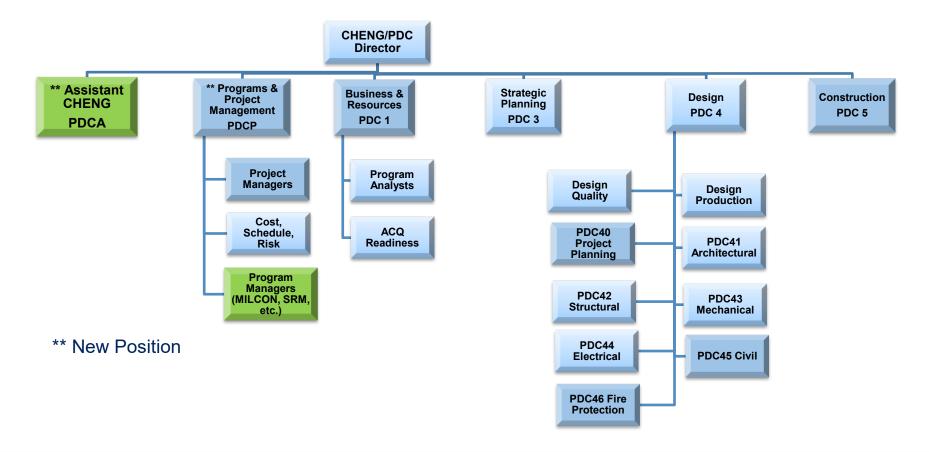


- Corporate Reorganization
 - @ HQ, New Chief Engineer
 - WASH Initial Operating Condition (IOC) SEPT 2023. May not be the same for all FECs. Final Operating Condition (FOC) undefined
 - CONOPS eliminates use of Business Lines and Support Lines. Replaces with Directorates and Divisions.
 - Directorates
 - Planning, Design and Construction (PDC)
 - Public Works (PW)
 - Expeditionary (EX)
 - Divisions (Production Support Divisions), all not listed
 - Contracting (CON)
 - Environmental (EV)
 - Small Business (OSBP)
 - Operations (OPS)
 - Acquisition, Management, and Disposal division (AMDD)
 - » Real Estate (RED)
 - » Public/Private Ventures (PPV)
 - » Base Realignment and Closure Program Management Office (BRAC PMO)

1 // News from the Front Corporate Re-org



Planning, Design & Construction Directorate ECH IV (FEC) - Supervisory Structure (CONUS)



1 // News from the Front Corporate Re-org



P&S Distribution from Existing AMBL to New PW and PDC Directorates

Ech II	 Encroachment Management FSRM GIS iNFADS Real Property Management Shore Facility Planning System (AE / BFR / FPD) 	 IPS Strategic Planning Master Planning Future Base Design Plans and Studies AICUZ/RAICUZ 	Project Planning				
		Strategic Laydown (SLD)					
≡ Eç	•Asset Evaluations, BFR, FPD •GIS •iNFADS •Real Property Management	 IPS Strategic Planning Master Planning Future Base Design Other Non-DD1391 Plans & Studies Noise & Flight Modeling (AICUZ / RAICUZ) SLD Work Classification-NETOPS 18 	 Project Planning (DD 1391) Requirements Validation (DD1391 Specific) BFR / FPD DD1391 Studies 				
≤ Ech	 Asset Evaluation, BFR, FPD Update Base-loading and Planning Modules GIS / GeoReadiness Coordinator Real Property Management / RPO Real Property Management 	 Strategic-Planning Master Planning Future Base Design Plans and Studies Requirements Validation (Installation) BFR / FPD Work Classification-NETOPS 18 	 Project Planning (DD 1391) – Large SRM Requirements Validation (DD1391 Specific) BFR / FPD DD1391 Studies Safety Site Approvals 				
DWD	Branch Asset Evaluations, BFR, FPD Encroachment Management GIS Real Estate Requirements Real Property Accountability (RPAO) Site Approval (Non-Safety) Space Allocation	PDC Branch Project Planning – Installation / SRM work* Orequirements Validation (DD1391 Specific) • BFR / FPD Validation OD1391 Studies • Work Classification-NETOPS 18 • Safety Site Approvals					

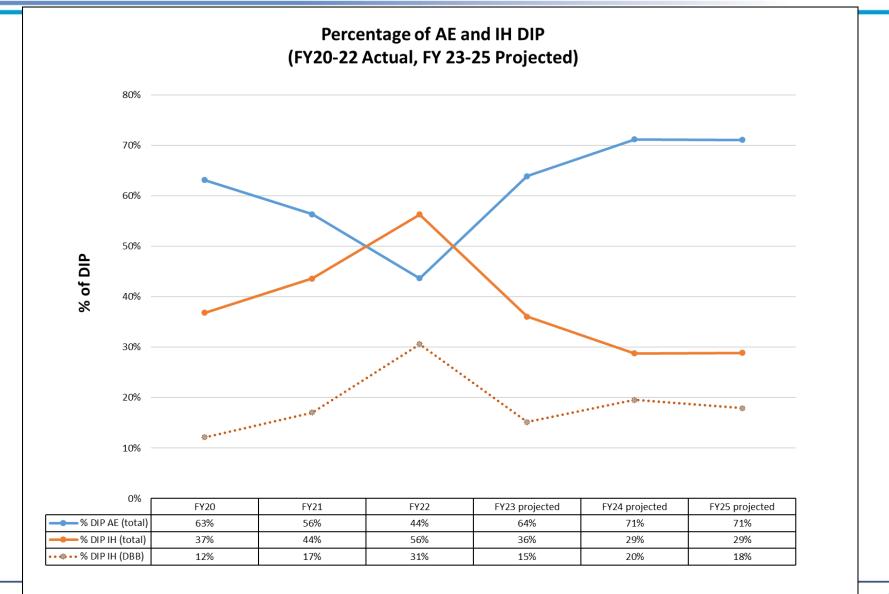
1 // News from the Front Projected Workload Increase



- FY24 & Beyond → Projected workload is increasing across the Corporation, WASH included.
 - FY22, Total Program Executed, \$438M (actual)
 - FY23, Total Program Executed, \$664M (actual)
 - FY24, Total Program Executed, \$847M (planned)
 - FY25, Total Program Executed, \$544M (planned*)
- * Potential FY25 & FY26 projects not included in FY25 planned totaling approximately \$1.0B;
 - FY25, Bancroft Hall, PA: TBD, assumed +\$100M, ANN
 - FY26, P402, Large Anechoic Chamber PA: \$275M, DAHL
 - FY26, P9332, Support Facility Replacement (DHA Garages), PA: \$138M, BETH
 - FY26, P-664, Suitland Technical Analysis Center, PA: \$150-\$300M, NMIC
 - FY26, P536, Large Anechoic Chamber, PA: \$483M, PAX

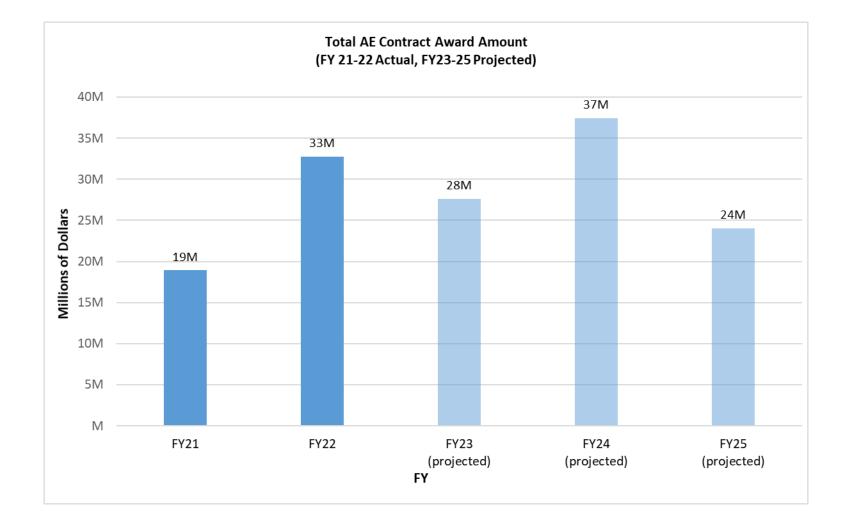
2 // The Great Competition In House vs. AE Design Workload Projections





3 // Projected Workload AE Executions in \$





4 // Regional Contract Status AE



AE IDIQ	CAPACITY	EXPIRATION	RE-PROCURE
General Admin	\$75M	July 2025	Est. 1Q24 – Solicit Will be called "Gen Admin MD/LG"
Industrial Facilities	\$75M	May 2027	Est. 2Q26 – Solicit
MEP (SB)	\$30M	June 2025	Est. 1Q24 – Solicit Will be called "MEP-FP"
General Purpose (SB)	\$30M	June 2023	Est. 1Q24 – Solicit Will be called "Gen Admin SM/MD"
Civil/Structural (SB)	\$30M	Mar 2026	Est. 1Q25 – Solicit

NOTES:

- AE contracts are in a healthy position at this time in respect to both capacity and time to execute. As a result, focus is on the Construction Procurements.
- General Purpose (SB), MEP (SB) and General Admin are next planned for re-procurement, pending Acquisition Planning/Market Research

4 // Regional Contract Status Construction



CONST. VEHICLE	CAPACITY	EXPIRATION	RE-PROCURE
LMACC	\$950M	Sep 2028	Est. 2Q27 – Solicit
8A GenCon MACC	\$750M	Sep 2030	Est. 2Q28 – Solicit
8A Mechanical MACC	\$99M	Dec 2023	Est. 2Q24 – Solicit
SB "Gold" MACC	\$336M	May 2024	See Notes
Roofing MACC	\$99M	April 2023	Est. 2Q24 – Solicit
Paving IDIQ	\$63M	Nov 2026	Est. 2Q25 – Solicit
HUBZone MACC	\$99M	May 2023 (Ext. 12 months)	NA
SB "Blue" MACC	\$316M	July 2026	See Notes
Gen JOC	\$99M	Sept 2024	Est. 1Q24 – Solicit

NOTES:

- SB "Anchor" MACC (\$750M) to replace both Gold/Blue MACCs Est.
 1Q24 Solicit
- Gen JOC new procurement will result in (2) selections, \$99M each



- Due to projected increased workload, re-evaluate our bench of contracts
 - Do we have the right mix of specialties and services?
 - Do the capacities and length of time match the needs?
 - Can we rely more on MACCs?
- Focus on Cost Engineering support.
 - Improved / increased accuracy
 - Expansion of cost / risk / analysis (CSRA) support during advanced planning & preliminary design. Required for projects +\$20M.
- Gov't Shutdown
 - Potential for November 2023

6 // Our Contacts & Your Questions



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NORFOLK DISTRICT U.S. ARMY CORPS OF ENGINEERS

FY23+ WORKLOAD FORECAST

October 2023

Michael R. Darrow, P.E., PMP Deputy District Engineer











- Addition of multiple Shallow Draft Projects from FY23 Appropriation Most will be FY24/25 Projects
- Funding for Virginia Beach Hurricane Protection \$13M FY 23 Workplan Is a component of the Norfolk Harbor Atlantic Ocean Phase 2 Deepening Contract - currently being solicited.
- Funding for Sandbridge Beach Hurricane Protection, \$22M, FY 24 BIL Funding
- Additional FY23 and FY24 **DSCR** smaller projects added
- DB Explosives Decomposition (Holston) Awarded
- Added UMMC projects in the Military Program
- Additional Updates in following slides are annotated in <u>Blue</u>

TRENDS/HIGHLIGHTS



New Program (AE & Construction)

At Radford & Holston Army Ammo Plants

- AE Contract: Under Evaluation
 - \$240M MATOC
 - Will allow for use at all Ammunition GOCOs
- DB ANSol Thermal Treatment (Holston) TBD
- DB ANSol Tank Farm (Holston) In evaluation
- AE DBB New Water Intake Facility (Holston) TBD
- Laundry Facility, Roads (Holston)

DoDEA

- Main focus is on SRM utilizing existing IDIQs
- Replacement AE MATOC Contracts for 2Qtr FY24
- Quantico/Dahlgren DMPM follow on will be awarded in FY23

Arlington National Cemetery - \$10M-\$15M in SRM/YR

Southern Expansion –

- Phase III Cemetery Expansion (FY26)
- Amphitheater Interior Renovation (A-E) (FY24)
- Entry Corridor Development (A-E Planning/NEPA) (FY24)
- Sanitary Sewer Repair (FY24) (Re-solicit 2QTR)
- Road Projects (Full depth, Mill & Pave) (MATOC)

CivilWorks Program

- Norfolk Harbor
 - Norfolk Harbor Deepening: \$83.7M funding in Budget plus \$141.7M approved from Infrastructure Bill
 - AOC PH 2 (with VB Hurricane Protection) solicitation August 23
- Lynnhaven River Basin Ph 2 Restoration: 23-acre reef FY23 solicitation; 12-acre wetland FY24
- Norfolk Coastal Storm Risk Mgmt approx. \$2.6B total cost, \$8M E&D underway for Ph
 - \$399.3M approved for construction funding from Bipartisan Infrastructure Law
- Expect first construction contract award in FY24 DB Pump Stations for Phase 1A
- Solicit 2QTR FY24
 - Will have 3 or 4 stand alone contracts to support initial Phase (1a)
- Awaiting new starts for **Coastal Storm Risk Studies** Peninsula, Eastern Shore, and Tangier.
- FY24 BIL Spend Plan has \$22M for renourishment of Sandbridge Beach, VA

Military Program

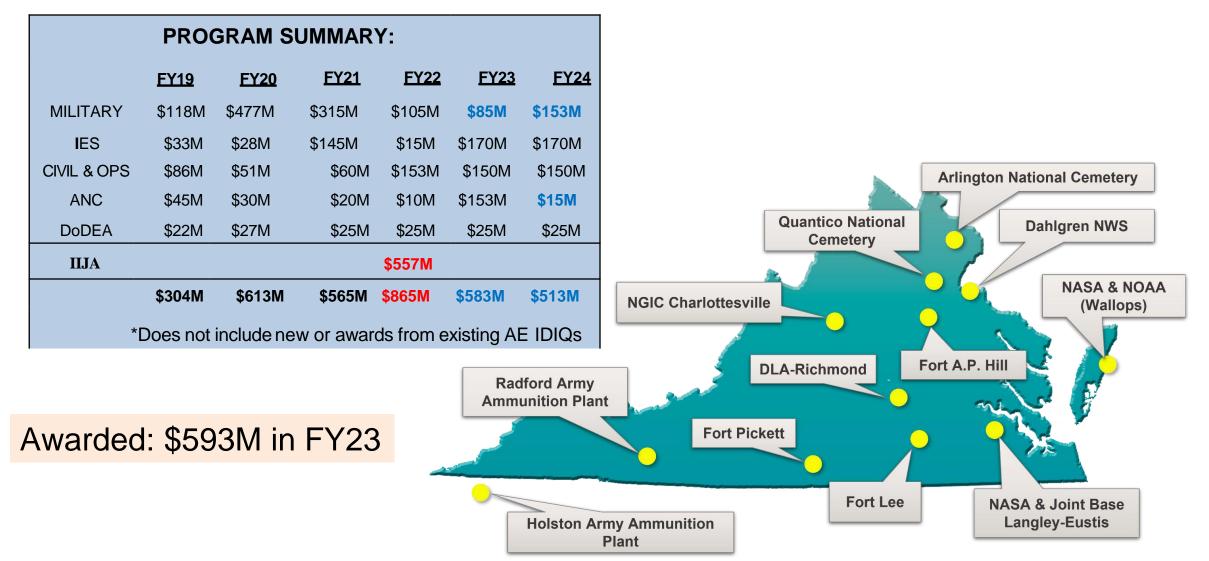
- Typical 3-5 projects per year (\$100M-\$150M)
- JBLE Program
 - Langley, Fuel Systems Maintenance Dock (\$10M \$25M) Solicit: 2nd Qtr FY24
 - Ft. Eustis, ACP, Main Gate (\$10M \$25M) Solicit: 2nd Qtr FY24
 - Ft. Eustis, HQ Bldgs, AIT Barracks PH IV, Ft. Eustis (\$10M \$25M) Solicit: 1st Qtr FY24
 - FY 24 Langley, Dorm, PA: \$86M In design, Solicit: 2nd Qtr FY25 (Pending funds)
 - FY 26 Langley, ACP/ Large Vehicle Inspection Fac, PA: \$93M In Planning.
- UMMC
 - West Apron Fire Pump, Langley (\$1M \$5M) Solicit: 3rd Qtr FY24
 - SOF Multi-Purpose Firing Range, Ft. Barfoot (\$1M \$5M) Solicit: 2nd Qtr FY24
 - FY26 Anti Vehicle Barrier Back-Gate, Ft. Eustis (\$1M \$5M) In design







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Small Business PROGRAM SEPTEMBER 2023



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Туре	NAO Goals	Current %	Current \$
Small Business	20%	10.30%	\$52,509,327
SDB	6%	6.87%	\$37,007,928
SDVOSB	3%	1.32%	\$6,711,101
WOSB	3%	.89%	\$4,513,389
HUBZone	3%	.63%	\$3,193,680

FIRST TIME AWARDS FY 23 – Goal is 10

ANC Memorial Ave Pylon Stabilization, Arlington Cemetery Contract Number: W91236-23-C-2009 **Contractor: Terra Site Constructors** Contract Completion Date: 445 Days After NTP Amount: \$3,068,543.00

MARSOC Assessment & Selection Facility, Ft. AP Hill Contract Number: W91236-23-C-2020 Contractor: CCI GENERAL CONTRACTORS, LLC Contract Completion Date: 540 Days After Notice to Proceed Amount: \$4,559,895.64

CAS 5407 ANC Southern Expansion Construction Management Services SATOC Contract Number/Task Order Number: W9123623D4005

Contractor: DGI-ATI JV LLC

Ceiling Amount: \$4,500,000 Seed Task Order: W9123623F0082 Amount: \$582,092.66 Unexercised Option Amount: \$131,221.77 Completion Date: 7/30/2024

OUTREACH EVENTS

SAME NoVa Post - 8th Annual Business-2-Business (B2B) Engagement - 5 October 2023 National Museum of US Army, Ft. Belvoir

SAME Philadelphia Post Small Business Conference 2023 October 6, 2023 Airport Hilton, Philadelphia, PA

Civil Works Cost Roundtable October 12, 2023 Waterfield Building **By Invitation Only**

Tidewater Association of Services Contractors/Tidewater Government Industry Council Virginia Beach 31st Hilton October 24, 2023

SAME Small Business Conference October 31 - November 3, 2023 San Antonio, TX

2024 Small Business Outreach and Industry Day February 27-28, 2024 Virginia Beach Convention Center

CAPABILITY BRIEFINGS

Over 100 capability briefings this FY

Will resume in October 2023 on Wednesdays If interested, send capability statement to cherie.a.Kunze@usace and request a date/time.



OVERALL NORFOLK CSRM PROJECT SCOPE



1 Area 1 Ghent-Downtown-Harbor Park CHESAPEAKE 2 Area 2 Pretty Lake BAY NS Norfolk 3 Area 3 Lafayette 4 Area 4 Broad Creek and NSA Norfolk **Citywide/nonstructural** ELIZABETH LEGEND Norfolk Int Structural Flood Risk Management Measures Airport Ghent-Downtown-Harbor Park Pretty Lake Surge Barrier 194 Lafayette Outer Surge Barrier AWEF Virginia Beach Broad Creek Surge Barrier 11 Structural Measures Risk Management Area Hatched Area Indicates Non-Structural Measures Ghent-Downtown-Harbor Park Pretty Lake Surge Barrier Lafayette Outer Surge Barrier Phase Portsmouth Broad Creek Surge Barrier Campostella-Berkley Non-Structural Measures Area

City's Priorities for Construction Sequence:

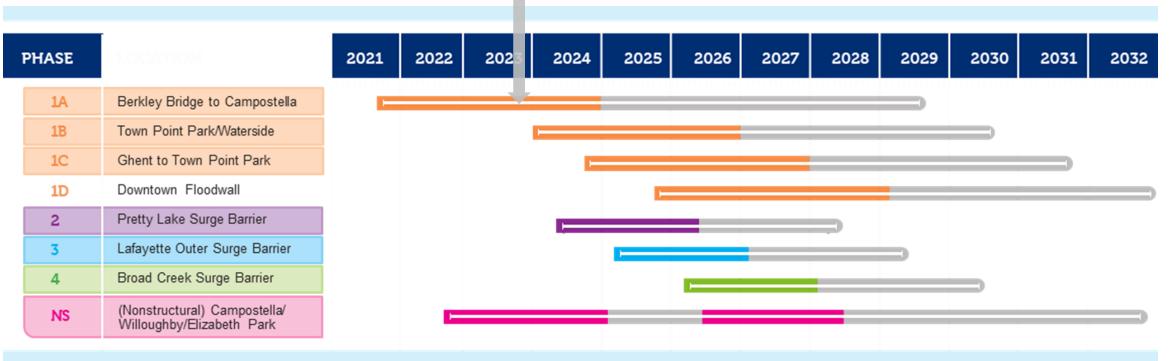
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PROJECT TIMELINE



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Design of Phase 1A = 65%, with 100% scheduled for January 2024



Project

phase map:

Phase 1B, 1C, 1D, 2, 3, 4 and NS <10% Design Complete

Design Phase Construction Phase

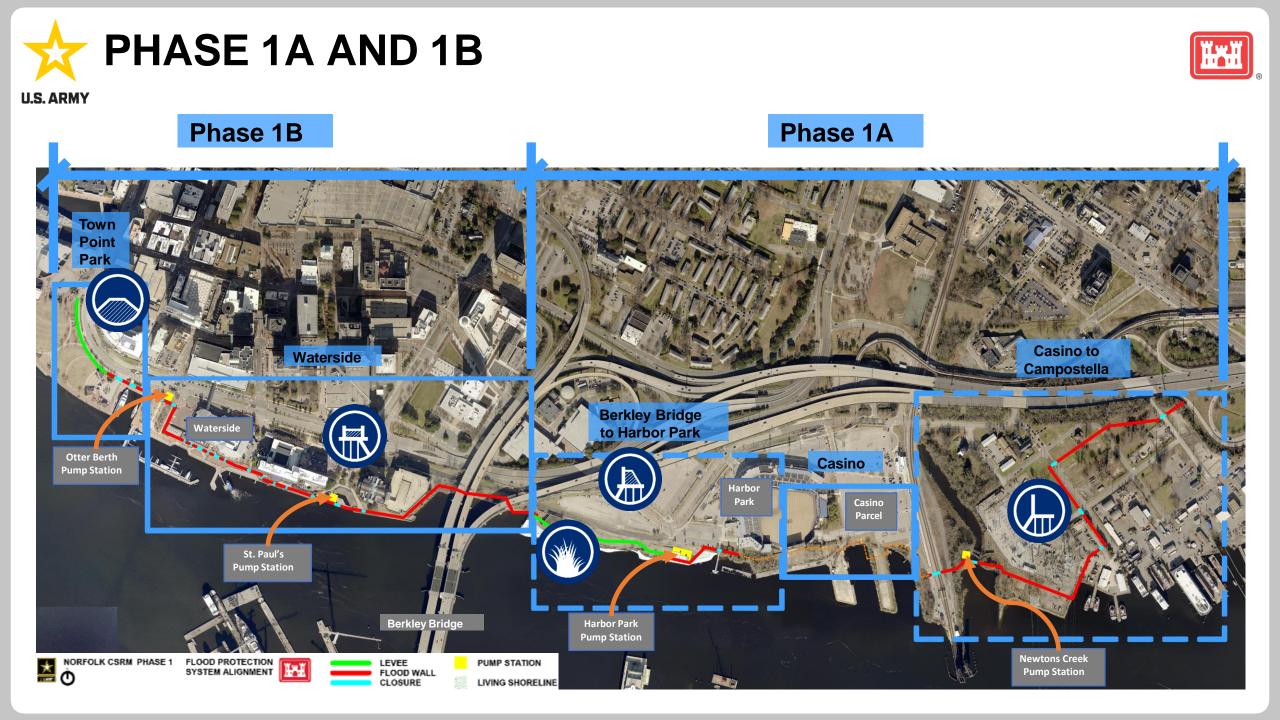
Non-Structural (concurrent to other work)



Structural Measures Risk Management Area Hatched Area Indicates Non-Structural Measures

Ghent-Downtown-Harbor Park

- Pretty Lake Surge Barrier
- Lafayette Outer Surge Barrier
- Broad Creek Surge Barrier
- Campostella-Berkley Non-Structural Measures Area



Schedule and Strategy for Construction and Cost Updates



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5. ARI																						
	AE Design		X AE De	sign Contract	Award											_						
	In-House Design															_						
	AE Acquisition			uction Contra																		
	Engineering Focus Areas			Y - Does not in	dude Real Esta	ate∕Acquisit																
	Construction	Design Maturity	-	2023			_	024						202							026	
		Maturity at PACR	JUL AUG SE	EP OCT NOV	DEC JAN FEE	MAR APR	MAY JUN	I JUL AUG	SEP OCT	T NOV DEC	JAN	FEB MAR	APR M	AY JUN	JUL AL	JG SEP	OCTN	OV DEC	JAN F	EB MAR	APR MAY	JUN JUL
1A	, , ,		In-House D			1 <mark>00%</mark>										17	·					
1B	Town Point Park/Waterside	20%		AE Acquis		5.7	AE Desi															
1A	Pump Stations	20%	D	BRFP	RTA		DB KTR	Acquisitio	n	7.7			DB	Contrac	t							
1C/	Ghent to Town Point Park	20%		AE Acquis	ition	77	AE Desi	gn														
IC/L	Downtown Flood Wall	20%		AE Acquis	ition	5.2	AE Desi	gn														
	Alignment Refinement																					
\$7.5M	Topo/Utility Survey																					
\$7. ON \$8. 5N	Additional Geotech. Investigation																					
90. UN	H&H Int. Drainage / Hydrodynamc											~										
	CostEstimate											Ü										
												A A										
2	Pretty Lake Surge Barrier	20%				Re-	evaluate	Phasing														
	NFS Design / Lessons Learned											06										
												t										
3	Lafayette Outer Surge Barrier	20%		AE Acquis	ition	5.	AE Desi	gn				ta										
	Alignment Refinement											S										
	H&H Int. Drainage / Hydrodynamic																					
	- Geotechnical Investigation																					
\$4.51	Structural Analysis																					
	Cost Estimate																					
4	Broad Creek Surge Barrier	20%																				
	NFS Design / Lessons Learned																					
	Programmatic VE Study																					
	PACR for New Authorized Cost											*										
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FY23 NON-PROJECT SPECIFIC A/E IDIQ CONTRACTS + SATOCS



U.S. ARMY Small Business or Lead POC Location Amount Solicitation Qtr./FY Type Unrestricted CONUS & Under evaluation **DODEA AE MATOC** UR Alex Gusev \$80M **OCONUS** Radford/ Sarah UR \$240M **ARMY AMMO PLANTS** Under evaluation Holston Taylor **VA**/Regional Sarah \$50M SB Synopsis posted 13 **SB AE MATOC** Taylor Aug **FY24** Holston/ SB Tom Booth \$4M Radford CM Services – Multiple Locations **FY26** Tom Booth Norfolk \$4M SB **CSRM FY26 DODEA Facility Asset** \$25M Alex Gusev TBD **Management (FAM)** Alex Gusev **1Q FY24** GA-LA, KY, TBD SB **DoDEA PM/DM x3** and SC SB Alex Gusev **1Q FY24** TBD **DoDEA SRM x5** TBD **1Q FY24** Norfolk AOR Sarah \$25M Survey/ Goetech/H&H Modeling Taylor

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Hydrographic Survey

Waterways (exp. 9/25)

Vessel Repair (exp 8/26)

- Colonna Shipyard
- Fairlead Boatworks
- Lyon Shipyard
- Severn Yachting Center

ANC Southern Expansion Des. (stand alone award) (7/24)

HNTB

DoDEA Architect/Engineering (exp. 8/23)

- KZF Design
- GWWO
- Schenkel Schultz
- Jacobs Government Services
- Woolpert
- Zyscovich

Architect/Engineering General (exp. 6/27)

- Prime AE Group, Inc
- Woolpert-RS&H, LLC
- Benham-Stanley, LLC
- Burns and McDonnell Engineering Company, Inc.
- AECOM Technical Services, Inc
- Clark Nexsen-CH2M Hill JV





DoDEA VA PM/DM (exp. 9/23)

Universal Services Provider

DoDEA GA & AL PM/DM (exp. 3/24)

Universal Services Provider

DoDEA KY PM/DM (exp. 3/24)

Brymak Eagle Pro

Construction SATOCS (\$4M)

New Dominion (NoVA/Richmond)

DoDEA GA & SC PM/DM (exp. 10/24)

Ahntech Inc.

DoDEA NC PM/DM (exp.6/26)

ASI-Brymak

DoDEA West Point PM/DM (exp. 9/27)Ahntech Inc.

DoDEA Facility Assessments (exp. 9/24)

Alpha FacilitiesSolutions





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- Use sole source in most cases to get contractors doing specialized or work at unique locations
- 13 new contractors added to in FY21.
- 7 new contractors added to in FY22
- 3 new contractors in FY23
- Currently no pool of MATOCS to support SRM like work
- One D-B SRM Construction Contracts put in place Northern VA (Quantico, Ft Walker (FT A.P. Hill), Dahlgren, DSCR)
- Looking to add a stand alone for DSCR and/or minor JOC
- Possible Small Business D-B and Large Business MATOCs in FY24/25
- Developing Construction Acquisition Plans to support Norfolk Coastal Storm Risk Management Program
 - Phase 1A and 1B projects are anticipated to be Stand-Alone Contract Actions (DB and DBB)
- Looking to develop the following additional tools:
 - **DoDEA DMPM:**
 - 1. GA-AL: Ft. Moore GA, Ft. Novosel AL, Maxwell AFB AL
 - 2. KY: Ft. Campbell KY
 - 3. SC-GA: Ft. Stewart GA, Ft. Jackson SC, Laurel Bay Beaufort SC
- DoDEA GC IDIQS:
 - 1. GA-AL: Ft. Moore GA, Ft. Novosel AL, Maxwell AFB AL
 - 2. KY: Ft. Campbell KY, Ft. Knox KY
 - 3. NC: Ft. Liberty, Camp Lejuene
 - 4. PR: Ft. Buchanan PR, Ramey PR
 - 5. SC-GA: SC-GA: Ft. Stewart GA, Ft. Jackson SC, Laurel Bay Beaufort SC





Type of Work	Project Name	Acquisition Strategy - Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr / FY
	Southern Expansion (Ph III) Cemetery	Stand Alone	UR	\$100M - \$250M	1QFY25
Construction	Sanitary Sewers Repairs	Stand Alone	SB	\$500k-\$5M	2QFY24
	Schley, Sherman, Meigs Full depth Road Reconstruction	Roads MATOC	SB	\$7M-15M	FY24/25





Anticipated Acquisition Strategy **Small Business** Estimated Solicitation Type of Work **Project Name Stand Alone** or Qtr./FY **Price Range Contract or Basic** Unrestricte IDIQ d Stand Alone SB \$10M - \$25M 2Q FY24 Renovate ACP Main Gate, Ft. Eustis Fuel System Maint. Dock, Langley UR Stand Alone \$10M - \$25M 2Q FY24 West Apron Fire Pump, Langley Stand Alone SB \$1M - \$5M **3Q FY24** SOF Multi-Purpose Firing Range, **Stand Alone** \$1M - \$5M Construction SB 2Q FY24 Ft. Barfoot F-22 Dormitory, Langley **Stand Alone** UR \$25M - \$100M 2Q FY25 Anti Vehicle Barrier Back-Gate, Ft. **Stand Alone** SB \$1M - \$5M 2Q FY26 **Eustis** ACP/ Large Vehicle Inspection Fac, **Stand Alone** UR \$25M - \$100M **3Q FY26** Langley



MILITARY FY23 & FY24 - DEFENSE SUPPLY CENTER RICHMOND (DSCR)



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
	Renovate North Gate ACP (Bldg 208 & 209)	StandAlone	SB	\$1M - \$5M	1Q FY24
	Overhead to Underground Powerlines	StandAlone	SB	\$1M - \$5M	3Q FY24
Construction	Repair WH 32 Dock	StandAlone	SB	\$1M - \$5M	3Q FY24
	Replace Roof Bldg 32	StandAlone	SB	\$5M - \$10M	4Q FY24
	Replace Bldg 80 Roof	StandAlone	SB	\$1M - \$5M	3Q FY24



MILITARY FY24 - DEFENSE SUPPLY CENTER RICHMOND (DSCR)



S. ARMY	ARMY (DSCR)									
Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY					
	Renovate Warehouse 66, C Office	StandAlone	SB	\$1M - \$5M	4Q FY24					
	Renovate Open Shed 5	StandAlone	SB	\$1M - \$5M	4Q FY24					
	Construct Solar Farm	StandAlone	SB	\$1M - \$5M	4Q FY24					
	Installation Electrification Study	StandAlone	SB	\$300K - \$750K	4Q FY24					
Construction	Building 31, Demo 4 Bays (I - M)	StandAlone	SB	\$1M - \$5M	4Q FY24					
Construction	Building 46 Generator Tie-in	StandAlone	SB	\$300K - \$750K	4Q FY24					
	Demo Building 40	StandAlone	SB	\$300K - \$750K	4Q FY24					
	Demo Building 20	StandAlone	SB	\$300K - \$750K	4Q FY24					
	Demo Building 74	StandAlone	SB	\$300K - \$750K	4Q FY24 16					



MILITARY FY25 - DEFENSE SUPPLY CENTER RICHMOND (DSCR)



Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
	Renovate Bldg 45	StandAlone	SB	\$1M - \$5M	3Q FY25
	Redesign & Repave Parking Lot 7	StandAlone	SB	\$1M - \$5M	3Q FY25
	Install Bldg 46 Switchgear	Stand Alone	SB	\$5M - \$10M	3Q FY25
Construction	Replace Roof Bldg 31	StandAlone	SB	\$5M - \$10M	4Q FY25
	Renovate Bldg 37	Stand Alone	SB	\$5M - \$10M	4Q FY25
	Redesign and Repave Parking Lot 4	StandAlone	SB	<\$1M	4Q FY25
	Repair H Road	StandAlone	SB	\$1M - \$5M	4Q FY25
	Repair Parking Lot 75	StandAlone	SB	<\$1M	4Q FY25



INTERAGENCY & ENVIRONMENTAL SERVICES (IIES) FY24 & FY25



Type of Work	Project Name	Acquisition Strategy Stand Alone Contractor Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated SolicitationQuarter/ Fiscal Year
	Norfolk District Emergency Ops Ctr upgrade	TBD	SB	\$1M - \$5M	2Q FY24
	Holston ANSol Tank Farm D-B Construction	Stand Alone	UR	\$100M-250M	Solicited
Construction	Holston Laundry Facility	Stand Alone	TBD	\$10M-25M	4Q FY24
	Holston Roads	Stand Alone	Sole Source	\$1M-5M	1Q FY24
	NASA Wallops Shoreline Protection	Stand Alone	TBD	\$25M-\$50M	FY25



INTERAGENCY & ENVIRONMENTAL SERVICES (IIES) FY25, FY26 & FY27



Туре	e of Work	Project Name	Acquisition Strategy Stand Alone Contractor Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated SolicitationQuarter/ Fiscal Year
		Holston New Water Intake Facility	Stand Alone	TBD	\$25M-\$100M	FY25
		NSWC Carderock V-82 Renovation	Stand Alone	TBD	\$5M-\$10M	FY25
Con	struction	SCIF Renovations (potentially 2)	Stand Alone	TBD	\$1M-\$5M	FY25
	Construction	Holston Outfall 40 and Reservoir Repair	Stand Alone	TBD	\$10M-\$25M	FY26
		Holston ANSol Thermal Destruction D-B Construction	Stand Alone	UR	\$100M-\$250M	FY27





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Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipate d Solicitation Quarter/ Fiscal Year
	Sandbridge Beach Nourishment	Stand Alone	UR	\$25M - \$50M	3Q FY24
	Lynnhaven River Basin, Phase 2 Reefs	Stand Alone	SB	\$1M-\$5M	Solicited
	Lynnhaven River Basin, Phase 2 Wetland	Stand Alone	TBD	\$12M-\$15M	4Q FY24
	Craney Island Project Office Expansion	Stand Alone	TBD	\$1M - \$5M	1Q FY24
Construction	Craney Island Earth Work	IDIQ SATOC	TBD	\$25M - \$50M	1Q FY24
	Great Bridge Field Office Construction	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Norfolk District Pier Renovations	Stand Alone	TBD	\$10M - \$25M	3Q FY24
	Craney Island Ground Improvements	Stand Alone	TBD	\$1M - \$5M	4Q FY24

FY23 & FY24 CIVIL WORKS & OPERATIONS DREDGING



U.S. ARMY

Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipate d Solicitation Quarter/ Fiscal Year
Dredging	Atlantic Ocean Channel (Phase II) with VA BCH	Stand Alone	UR	\$50M - \$100M	Solicited
	Hoskins Creek Maintenance Dredging	Stand Alone	TBD	\$1M - \$5M	Solicited
	Lynnhaven Inlet Maintenance Dredging and Debris Removal	Stand Alone	TBD	\$1M - \$5M	2Q FY24
	Deep Creek Newport News Maintenance Dredging	Stand Alone	TBD	\$1M - \$5M	1Q FY24
	Willoughby Channel Maintenance Dredging	Stand Alone	TBD	\$1M - \$5M	1Q FY24
	Waterway on the Coast of Virginia, VA	Stand Alone	TBD	\$1M - \$5M	2Q FY24
	Milford Haven Jetty Repair and Dredging, VA	Stand Alone	TBD	\$1M - \$5M	3Q FY24
	Southern Branch of the Elizabeth River, VA	Stand Alone	TBD	\$5 - \$10M	3Q FY24
	Thimble Shoal Channel, VA	Stand Alone	TBD	\$5M - \$10M	3Q FY24



FY24/25 CIVIL WORKS & OPERATIONS DREDGING



RMY Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipate d Solicitation Quarter/ Fiscal Year
	Craney Island Eastward Expansion Dredging Main Dike Footprint	Stand Alone	UR	\$25M - \$50M	3Q FY24
	Davis Creek Dredged Material Placement Site, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Chincoteague Inlet Beneficial Use of Dredged Material	Stand Alone	TBD	\$1M - \$5M	FY25
	Deep Creek Accomack County, VA	Stand Alone	TBD	\$1M - \$5M	FY25
Dredging	Little Machipongo River, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Parker Creek, VA	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Quinby Creek, VA	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Starlings Creek Dredged Material Placement Site, VA	Stand Alone	TBD	\$1M - \$5M	FY25
	Tangier Channels, Tangier Island, VA	Stand Alone	TBD	\$1M - \$5M	4Q FY24
	Winter Harbor, Mathews County, VA	Stand Alone	TBD	\$1M - \$5M	FY25



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Service Contracts FY23+



	Type of Work	Project Name	Acquisition Strategy Stand Alone Contract or Basic IDIQ	Small Business or Unrestricted	Estimated Price Range	Anticipated Solicitation Qtr./FY
		Atlantic Intracoastal Waterway Facility Services Contract, Great Br, VA	Stand Alone	UR	\$10M - \$25M	1Q FY24
	Service	Generator Maintenance – Waterfield Bldg.	Stand Alone	SB	<\$1M	1Q FY24
		HVAC Maintenance – Waterfield Bldg.	Stand Alone	SB	<\$1M	1Q FY24
		Armed Forces Recruiting Program Janitorial Contracts x 35 sites in VA	Stand Alone	SB	<\$1M	3Q FY24
		Title/Closing Contract – Multiple Projects	Stand Alone	SB	<\$1M	3Q FY24

* Further Small Business socio-economic set-aside may be determined pending results of market research

CURRENT DETAILED PROGRAM BRIEF

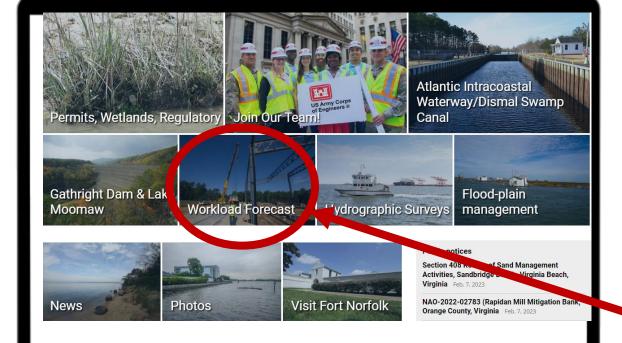


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HELPFULHINTS

- Respond to Market Research Efforts/Sources Sought: Let us know what you think are important evaluation criteria, technical considerations, high-risk concerns.
- Stay Engaged! Reach out to the Contract Specialist, Contracting Officer and/or Small Business Specialist with questions and concerns.
- Share your best Practicesand insights – we want to know how to be better businesspartners!
- Ensure your proposals answer the information requested in the solicitation and are readable.
 Information contained is in accordance with FAR 5.404. Magnitude, NAICS, and projected award dates are based on best information available attime of publication. Information is subject to change.
- Requests for market researchor solicitations may be found at beta.SAM.gov.
- Visit our website

www.nao.usace.army.mil for periodic updatesto ourprogram.

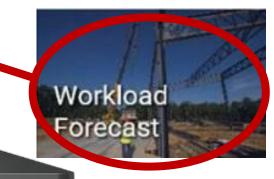


KEY RESOURCES

Small BusinessAdministration http://www.sba.gov

Size Standards http://www.sba.gov/size

SystemAward Management (SAM) http://www.sam.gov



Updated about every 6 weeks

WWW.NAO.USACE.ARMY.MIL



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QUESTIONS?

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David Morrow DPM Baltimore District Date: 5 OCT 2023

U.S. ARMY CORPS OF ENGINEERS

MISSION

Deliver vital engineering solutions, in collaboration with our partners, to secure our Nation, energize our economy, and reduce disaster risk. PEOPLE READINESS PARTNERSHIPS INNOVATE



ENGINEERING SOLUTIONS FOR THE NATION'S TOUGHEST CHALLENGES





Leadership Changes









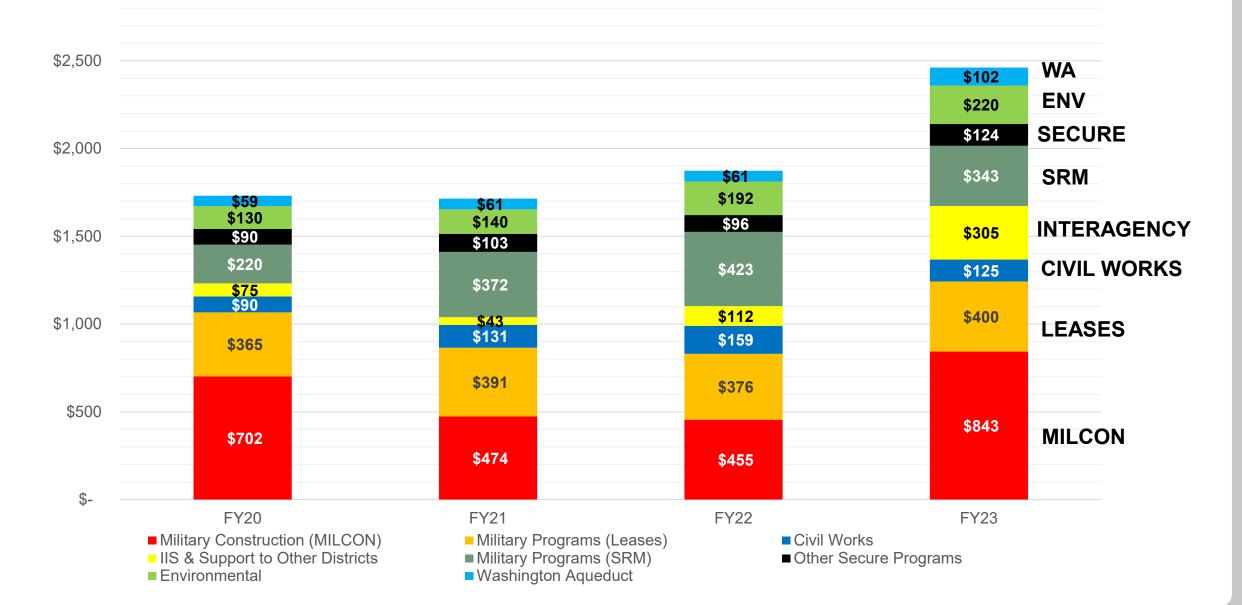
New Faces in the Baltimore District













DISTRICT NEWS AND TRENDS



New \$499M MATOC Awarded YE FY23:

More responsiveness for DB actions over \$4M

Large Vertical Construction in FY24:

- Bureau of Engraving & Printing New Currency Production Facility, Beltsville MD
- Defense Intelligence Agency HQ Annex, FT Belvoir VA
- MARFOR CYBER, FT Meade MD

Civil Works:

• Phase 2&3 Mid-Bay Island, MD

Construction Management Services:

• GSA Schedules / OASIS

Planned IDIQs

• Nine Acquisitions Planned \$1B Capacity







What is on my mind

PEOPLE:

- Increasing workload
- Recruiting challenges
- Technical and professional development

READINESS: (Program Delivery)

- Early planning and increasing predictability
- Mega project and program delivery
- Responsiveness to change, funding, priorities, etc.

PARTNERSHIPS:

- Maintain strong partnerships NSA, MPA, BEP, ...
- Build / re-build relationships DoDEA, WHS, Garrisons
- Industry outreach Enhanced market research, formal partnering, PLAs

INNOVATE:

- Other Transaction Authority (OTA), IDAC
- LEAD Component Re-build Net zero, carbon neutral







UPPER

OPPORTUNITIES





https://www.nab.usace.army.mil

An official website of the United States government Here's how you know v

H-H

weoste or the United States government Here's now you know >
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US Army Corps of Engineers Baltimore District Website

www.nab.usace.army.mil

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U.S.ARMY









The Chesapeake Engineer Magazine

The latest edition of the Baltimore District's Chesapeake Engineer Magazine. Learn more about the New Root Hall at the U.S. Army War College, our support for the Tidal Basin in D.C., Environmental Justice initiatives, and the various Chesapeake Engineers who have been recognized for excellence.

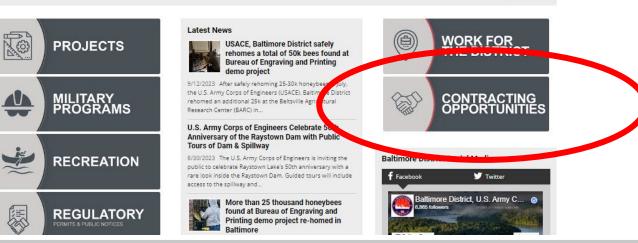
The Chesapeake Engineer Magazine - Summer 2023

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AE BUSINESS OPPORTUNITIES



Opportunity	Location	District / Center	Release Date (Quarter)	NAICS	Est Value	SBSA / Unrestricted	Solicitation Type
Multi-Disciplined Design Services for Intelligence Community	NAD-wide, CONUS, Alaska, Hawaii, Puerto Rico, and Europe	Baltimore	4Q FY23	541330	\$120M	Unrestricted	MATOC
Value Engineering Services	NAD-wide	Baltimore	1Q FY24	541330	\$9M	SB	MATOC
Multi-Disciplined Design Services for Military/SRM Programs	NAD-wide	Baltimore	1Q FY24	541330	\$60M	SB	MATOC
Multi-Disciplined Design Services for Military/SRM Programs	NAD-wide	Baltimore	2Q FY24	541330	\$240M	Unrestricted	MATOC
Surveying & Mapping Services	NAD-wide	Baltimore	2Q FY24	541330	\$8M	SB	TBD
Cost Engineering/Scheduling Services	NAD-wide	Baltimore	TBD	TBD	TBD	TBD	TBD



OTHER IDIQ OPPORTUNITIES



10

Opportunity	Location	District / Center	Release Date (Quarter)	NAICS	Est Value	SBSA / Unrestricted	Solicitation Type
Secure DB Construction	Bethesda	Baltimore	1Q FY24	236220	\$50M	TBD	SATOC
Washington Aqueduct Job Order Contract	DC	Baltimore	2Q FY24	236220	\$15M	TBD	SATOC
NSWC Indian Head DB Construction	Indian Head	Baltimore	2Q FY24	236220	\$20M	SB	SATOC
Multiple Award Environmental Services (MAES) 7 year	CONUS	Baltimore	1Q FY24	541620	\$500M	Unrestricted SB	MATOC



DESIGN-BUILD OPPORTUNITIES



Opportunity	Location	District / Center	Planned Award (Quarter)	Est Value	SBSA / Unrestricted	Solicitation Type
Infrastructure at WRMC in support of DoS Mission	DC	Baltimore	Q2 24	10-15M	TBD	DB
Lot 12 Park, East Campus	FT Meade	Baltimore	Q2 24	5-10M	TBD	DB
Effluent Decontamination System	FT Detrick	Baltimore	Q3 24	50-75M	TBD	DB
Building 309 & 390 Renovation	APG	Baltimore	Q3 24	25-40M	TBD	DB
Building 55 Dormitory Renovation	JBAB	Baltimore	Q3 24	3-6M	TBD	DB
Renovate Bldg 214 Patton Hall	JBMM	Baltimore	Q4 24	25-40M	TBD	DB
B2234 Administrative Facility Repair	FT Meade	Baltimore	Q4 24	25-40M	TBD	DB
Reclaimed Water Phase II	FT Meade	Baltimore	Q4 24	15-25M	TBD	DB



DESIGN-BUILD OPPORTUNITIES (CONTINUED)



12

Opportunity	Location	District / Center	Planned Award (Quarter)	Est Value	SBSA / Unrestricted	Solicitation Type
Repair School Age Center, Bldg 1900	FT Meade	Baltimore	Q4 24	10-15M	TBD	DB
Building 3623 Dormitory Renovation	JBAB	Baltimore	Q4 24	5-10M	TBD	DB
Repair Barracks, Bldg 6401, Barracks	FT Meade	Baltimore	Q4 24	5-10M	TBD	DB
Repairs to Bldg. 370	LEAD	Baltimore	Q4 24	5-10M	TBD	DB
Exterior Repair Maintenance Hangar 3119	JBAB	Baltimore	Q4 24	5-10M	TBD	DB
Replace Chillers at Buildings A47 and 210	NRL	Baltimore	Q4 24	5-10M	TBD	DB
Replace Transformers at Bldgs B210, 214 & 215	NRL	Baltimore	Q4 24	1-4M	TBD	DB



DESIGN-BID-BUILD OPPORTUNITIES



13

Opportunity	Location	District / Center	Planned Award (Quarter)	Est Value	SBSA / Unrestricted	Solicitation Type
MD Channel Dredging	MD	Baltimore	Q1 24	15-25M	TBD	DBB
Repair Fitness Gym	FT Meade	Baltimore	Q1 24	15-25M	TBD	DBB
Airfield Pavement Replacement	JBAB	Baltimore	Q1 24	5-10M	TBD	DBB
New Support Building	MD	Baltimore	Q1 24	3-6M	TBD	DBB
Water Treatment Plant	PA	Baltimore	Q1 24	1-4M	TBD	DBB
Codorus Creek Rehab	PA	Baltimore	Q1 24	1-4M	TBD	DBB
Pedestrian Bridge	MD	Baltimore	Q1 24	<1M	TBD	DBB
Child Development Center	FT Meade	Baltimore	Q2 24	15-25M	TBD	DBB
General Item Repair Shop	LEAD	Baltimore	Q2 24	5-10M	TBD	DBB
Moscow Sewer Extension	PA	Baltimore	Q2 24	3-6M	TBD	DBB
Richland Avenue Repairs	PA	Baltimore	Q2 24	1-4M	TBD	DBB



DESIGN-BID-BUILD OPPORTUNITIES (CONTINUED)



14

Opportunity	Location	District / Center	Planned Award (Quarter)	Est Value	SBSA / Unrestricted	Solicitation Type
Road Repairs Paving	PA	Baltimore	Q2 24	1-4M	TBD	DBB
Maintenance Dredging NE River	MD	Baltimore	Q2 24	1-4M	TBD	DBB
Shoal Removal	PA	Baltimore	Q2 24	1-4M	TBD	DBB
Barren Island Phase 2/3	MD	Baltimore	Q3 24	25-40M	Unrestricted	DBB
Fire Station	LEAD	Baltimore	Q3 24	15-25M	TBD	DBB
Jetty Rehabilitation	MD	Baltimore	Q3 24	3-6M	TBD	DBB
Gatehouse Electrical System	PA	Baltimore	Q3 24	<1M	TBD	DBB
Road Paving	PA	Baltimore	Q3 24	<1M	TBD	DBB
New Currency Production Facility	MD	Baltimore	Q4 24	>800M	Unrestricted	DBB
Cybersecurity Operations Facility	FT Meade	Baltimore	Q4 24	100-200M	Unrestricted	DBB
Command and Control Facility with Multi-storied Parking Garage	FT Belvoir	Baltimore	Q4 24	100-200M	Unrestricted	DBB



DESIGN-BID-BUILD OPPORTUNITIES (CONTINUED)



15

Opportunity	Location	District / Center	Planned Award (Quarter)	Est Value	SBSA / Unrestricted	Solicitation Type
Barracks	JBMM	Baltimore	Q4 24	100-200M	Unrestricted	DBB
Joint Missile Maintenance Facility and Access Control Point	LEAD	Baltimore	Q4 24	75-100M	Unrestricted	DBB
Facility Renovation and Repair	JBMM	Baltimore	Q4 24	50-75M	Unrestricted	DBB
Security Operations and Pedestrian Access Facilities	RRMC	Baltimore	Q4 24	25-40M	Unrestricted	DBB
MD Channel Dredging #2	MD	Baltimore	Q4 24	15-25M	TBD	DBB
Family Housing Improvement Construction	JBMM	Baltimore	Q4 24	15-25M	TBD	DBB
Raystown Gate Rehabilitation	PA	Baltimore	Q4 24	10-15M	TBD	DBB
Guided Missile Radar Antenna Maintenance Facility	LEAD	Baltimore	Q4 24	5-10M	TBD	DBB
Cell 7 Sand Reclamation	MD	Baltimore	Q4 24	5-10M	TBD	DBB
Armoring of low level Outlet Channel	PA	Baltimore	Q4 24	1-4M	TBD	DBB
Spillway Repairs	PA	Baltimore	Q4 24	1-4M	TBD	DBB



