



WASHINGTON
APEX
ACCELERATOR
FORMERLY WASHINGTON PTAC

APEX Accelerator Overview

S.A.M.E. 1/25/2024

Grady Smith

APEX Accelerator background

- Formerly known as the Procurement Technical Assistance Program (PTAP) and Procurement Technical Assistance Centers (PTACs)
- Established to increase the number and the range of businesses capable of participating in government contracts
- All APEX Accelerators are funded in part through a cooperative agreement with the Department of Defense

Washington APEX Accelerator partners



Changes to our program

- Transitioned from the Defense Logistics Agency (DLA) to the Department of Defense (DoD) Office of Small Business Programs (OSBP) on October 1, 2022
- SBIR and STTR
- Cybersecurity

How do firms use APEX Accelerators?

- Register with a wide range of systems and databases necessary for them to participate in the government marketplace (e.g., SAM)
- Identify which agencies and offices may need their products or services and how to be connected to buying agencies and offices
- Determine whether they are ready for government opportunities and how to position themselves to succeed

How else can APEX Accelerators help firms compete for government contracts?

- Navigate solicitations and potential funding opportunities
- Receive notifications of government contract opportunities on a regular basis
- Network with buying officers, prime contractors, and other businesses
- Resolve performance issues and prepare for audit, only if the service is needed, after receiving an award

Upcoming training and events

- 1-2-24 [University of Washington Virtual Workshops for Suppliers](#)
- 2-2-24 [WOSSA SEPTIC-CON 2024](#)
- 2-2-24 [FAR Part 3 Improper Business Practices and Personal Conflicts of Interest](#)
- 2-2-24 [APEX & SBDC First Friday Follow-Up - February](#)
- 7-2-24 [Meet the Buyers Open House - Skagit and Whatcom County](#)
- 7-2-24 [FAR Part 4 Administrative Matters](#)
- 7-2-24 [Contracting Coffee Hour](#)
- 8-2-24 [Save the Date! Meet & Greet: Interstate Bridge Replacement Program](#)
- 9-2-24 [FAR Part 5 Publicizing Contract Actions](#)
- 14-2-24 [FAR Part 6 Competition Requirements](#)
- 14-2-24 [APEX: Prime Connect](#)
- 15-2-24 [Doing Business with the state - DES](#)
- 15-2-24 [Architecture, Engineering & Professional Services Consultant Orientation: How to do Business with King County](#)

Alliance Northwest

- In-Person Networking Event
- Largest of its kind in the Pacific Northwest
- March 14th 2024



ALLIANCE
NORTHWEST

Thank you



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[Become a client]