



20770 US HIGHWAY 281 N
STE 108, PMB 451
San Antonio, TX 78258-7500

June 20, 2023

MEMORANDUM FOR SAME MEMBERS

FROM: San Antonio Post Secretary

SUBJECT: Post Board Meeting Minutes, May 25, 2023, Zoom/In Person Meeting

Board Members present are in BOLD:

| | |
|--|-----------------------------|
| President | Mr. Zakary Payne |
| Vice President | Mr. Rene Cortez |
| Past President | Mr. Joshua Graham |
| Secretary | Mrs. Cassandra Price |
| Assistant Secretary | Sarah Fowlkes |
| Treasurer | Mr. Sam Hutchins |
| Assistant Treasurer | Mr. Steve Holt |
| 2nd Assistant Treasurer | Mr. Dick Kochanek |
| Industry Gov. Engagement Director | Col. John Baker |
| Service Mem. & Veteran Supp. Director | Mr. Dean Hartman |
| Service Mem. & Veteran Supp. Coord. | Mr. Mike Monreal |
| Service Mem. & Veteran Trans. Coord. | Mr. Marcus Henneke |
| Leadership & Mentoring Director | Mr. Don Gleason |
| Fellows Director | Mr. Glen Turney |
| Resilience Director | Mr. John Enyeart |
| Young Professional Director | Ms. Amanda Navarro |
| Individual Member Director | Mr. Ed von Dran |
| Sustaining Member Director | Mrs. Michele Torres |
| Military Enlisted Affairs Liaison | VACANT |
| K-12/STEM Outreach Coordinator | Mr. Scott Mikos |
| College Outreach Coordinator | Mr. Terry Watkins |
| SAME E&C Camp Coordinator | Capt. Varsha Savalia |
| STEM & College Outreach Director | Mr. Harold Eberbach |
| UT Student Chapter Mentor | Mr. Rick Galloway |
| UT Student Chapter Mentor Assistant | Ms. Lily Cartwright |
| UTSA Student Chapter Mentor | Mr. Terry Watkins |
| Texas A&M Student Chapter Mentor | Mr. John German |
| Scholarship Director | Mrs. Diane Glass |
| Small Business Coordinator | Ms. Sarah Fowlkes |
| SAME National Event Liaison | Ms. Bonnie Hopke |
| Golf Committee Chair | Mr. Michael Beach |
| Leadership Lab (LLAB) Director | Mrs. Cathy Bond |
| LLAB Co-Director | Mr. Sam Barnett |
| Social Media Coordinator | Mrs. Amy Shirlberg |
| Newsletter Editor | Mr. Dick Kochanek |
| Website Manager | Mr. Dick Kochanek |
| Awards Committee Chair | Mr. Dick Kochanek |
| Holiday Celebration Chair | Ms. Hilda Quinones |

May 25 Post Board Minutes

1. Are there any additional revisions to the Apr 30 Post Board meeting minutes published at <https://classic.same.org/Get-Connected/Find-a-Post/San-Antonio/Leadership/Meeting-Minutes?>

There were no other revisions to the published Apr 30 meeting minutes

2. Finances/Budget:

- *Attachment 1* is the 2023 Budget update as of May 12.
 - Golf tournament still has one bill outstanding (signs).
- The Texas Region Post Presidents met at JETC to discuss shared funding of the Texas Region Leadership Development Program (LDP). The result was that Eric Wilbur, new Texas RVP, and the Post Presidents will work with the LDP team on how to best finance the program long-term.
- There was one carry-over item from the discussion on Post Audit Report submittal at the Apr 27 Board meeting. The item was the Post having debit cards for the Post account. The SAME recommendation is that Posts do not have debit cards on Post accounts.
 - Sam and Dick have debit cards for the Post checking account used for deposits, cash withdrawals and stores that only accept credit cards that the Post does not have.
 - The concern was that should a debit card be stolen or lost there was no limited liability on purchases/withdrawals on the account like there is with personal/non-business accounts.
 - After the Apr Board meeting, Sam and Dick established a low dollar value limit on purchases/withdrawals on their cards and locked the cards so they can only be used when unlocked by them through the mobile banking app.
- **Sam is still waiting on an invoice from the sign company in order to pay. Sam is going to receive the invoice and make payment upon his return from vacation.**
- **Dick stated that the Texas Post Leaders had a discussion at JETC regarding the funding of the regional TLP. Originally, we agreed to support them \$1,100, but since then it was determined that the LDP was not going to charge a registration fee for the class. The leaders are going to meet with the regional leadership program chief to discuss way forward. (NOTE: After the meeting Sam received a request from the TX Region LDP about payment of expenses we had agreed to. After consulting with Zakary Payne, Sam sent the payment for \$721.04 to the TX LDP for this year's TX Region LDP since we had previously committed to do it.)**
- **Dick and Sam have Post debit cards. To address the concerns brought up previously by Ed, the withdrawal (\$50) and spending limit (\$100) was reduced without going into the bank. Also, the cards are now locked and must be physically unlocked in order to use. This has satisfied the board. Item resolved and closed.**

3. Texas Post President Meeting:

- *Attachment 2* is the items that were discussed at the Texas Post President meeting at the May JETC and previously sent to Board members on May 8. Post Board members are identified for items in the attachment that fall under their areas of responsibility.

Dick identified the lead board member for each item that came up during the Post President Meeting at JETC. Dick went over each item during the meeting (can be found in attachment 2)

- Bonnie requested that Dick send out email/contact information for the RVP and Deputy RVP
- Rene C said that he is available and plans to attend the PLW (item 1)
- Rene C said that the timeline for the 3:30 – 4 pm call every third Wednesday, immediately following the monthly RVP meeting works for him. Rene will get with Zak to confirm.
- Sarah has done the contract review process (item 8) twice and there hasn't been any issues. She said they have been relatively prompt on getting the review back to her.
- Dick went over Item 9 – memberships
 - o For student chapter leaders one suggestion was to consider funding a 1 yr. SAME membership for key student chapter leaders. Terry said he is not sure how effective this will be for long-term membership. Dean thinks that we should do it – as it doesn't cost that much. Though he is like Terry and isn't sure this will be effective, it doesn't hurt to try it and see the kind of return. Dick said it could be up to 12 memberships a year (approximately \$700). John B asked if we would want to attach some strings to that to ensure they participate. Glen T thinks it is a good idea. Bonnie said that there is no guaranty the student is going to stay in the area or what job they are going to be at. So, it may be difficult to attach strings or commitments with the uncertainty. Dick agreed that it may be difficult to track postgraduates. Dick recommended the student chapter leaders get together, talk this over, and come up with a way forward for the next meeting. Terry said he would take lead on this.
 - o Multi-year post scholarships – John G said that our scholarship program is set up on a year-by-year basis and that we do have people that succeed in coming back and win multi year awards. He thinks our process is good as it is. Diane mentioned our endowed scholarships – those are multi-year. Rene stated that this was brought up because a lot of posts do not have a strong scholarship program, like our posts. Glen T stated that we shouldn't mess with what isn't broke. Dick recommended that we award a YP membership to seniors that were awarded a scholarship.
 - o Active-Duty Liaison – Dick said we used to have an enlisted military liaison, but she dropped off. John E said he thinks there is some potential from AFIMSC. Dean and Terry offered assistance as well to find the right fit. Terry provided the name: Tommy Childers. John E will take lead and reach out to some potentials.
 - o Tiered pricing at events – Board agreed to keep it the same and not do tiered pricing. We have done some events that had a member and non-member pricing. We are meeting the intent and do not plan to delineate any further.
- For next board meeting, Dick has asked each lead to provide an update/COA on each of the recommendations listed in Attachment 2.

4. Leadership Lab:

- Completed 5 virtual exit interviews with recent graduates; awaiting written responses from others.
- Meeting with Zak to review possible online platform.
- Set start date of Sep 11 for next program.
- Set draft lab schedule based on feedback that we hope to firm up in next 2 weeks.

May 25 Post Board Minutes

- Intend to announce that we are accepting applications in the next newsletter and at next luncheon.
 - LLAB Director(s) to update Board on any additional developments.
- **Cathy and Zak previewed an online curriculum platform, ThinkIFIC. Cathy can provide a preview to anyone that is interested – just let her know. ThinkIFIC allows LLAB to have a centralized online curriculum to collaborate and store resources/presentations. Zak liked the ability to track assignments and letting the automation drive some of it (assignments, presentations, etc.). Cost is approximately \$75/month. Cathy is going to check with Sam but feels that no additional funding will be needed. Cathy will verify by next board meeting.**
- **Dick asked when will Cathy have the application ready? Cathy said the application will be ready to go out in the next newsletter and she would like to announce it at July's luncheon.**

5. 2024 SBMRF:

- Secured hotel for the week of Mar 4-8, still at the Embassy Landmark, and awaiting contract to review.
- Sarah is looking for Board's opinion on:
 - Program ideas
 - Golf moving back to joint event with SBMRF in 2024.

Sarah said that the committee had their appreciation dinner last Sunday. Eight people attended (was supposed to be 18, but several had to bow out). Sarah, Bonnie, Ellen and have secured the hotel for next year (same hotel) for the first week of March. Going to give this hotel one last chance. This past year we only did 1 ½ days for the program. The committee is discussing if it needs to be two full days to have more time for breakouts. Sarah wants to know if Golf is moving back to SBMRF for next year. Dick said that was always the plan.

Discussion turned to SBC. Bonnie said they are expecting 5,000 attendees for the SBC. Dean will engage the JBSA Workforce & Transition Alliance to determine if we plan to sponsor an SMVET organization in conjunction with SBC. Ed has access to two really good charities, Helicopters for Heroes and Mission 22 if we are looking for a wounded warrior events or come in and participate. Dean said there is a whole network of helping organizations – JBSA W&TA that support military, transitioning military and veterans, among others affiliated. He would like to consider sponsorship to provide space/exhibit opportunity at SBC. It was his understanding that government agencies could get a free table if they registered. Dean said he would take lead on getting this squared away.

Mike B asked if we want to have another golf tournament at SBC. If so, he could get it going. Dick asked if the board wanted a golf tournament. Zak asked if there was a target opportunity for the post to have some other type of event or fundraiser to generate revenue for the folks that could go to a wounded warrior foundation or some other organization. He feels like there is a target opportunity with that many attendees to potentially to get an influx of revenue that we choose to put it where we want. The board discussed top golf, skeet shooting or scavenger event type of event. Bonnie will take lead on gathering ideas and come up with some recommended fundraisers for next post board meeting. Any ideas, send to Bonnie

May 25 Post Board Minutes

6. Membership:

- Michele and Ed are working on a new member orientation. Michele to provide update on revised New Member Handbook.
- Michele is looking at implementing a potential Sponsorship Package for 2024.
 - Attachment 3 is the Houston/Galveston Post's sponsorship program.
 - Attachment 4 is a draft concept for a program for our Post.
 - The goal is to get companies to commit up front and fully fund the perks for SBMRF, Golf, Holiday Gala, and lunches, while “discounting” the added “perks” of “corporate publicity” and the other extra events that don't really cost us anything (we usually pay out of our budget).
- Michele is looking for feedback on the sponsorship concept:
 - Is it worth doing a sponsorship program?
 - Do we think any companies will take advantage?
 - Is it worth tracking for each event?
 - What events should be included in our sponsorship program?
 - Do you think \$800 for “corporate publicity” (like what Houston/Galveston Post does) is reasonable?
 - Should we start offering the “corporate publicity” option on its own in 2024?

Michele provided update. We lost 23 sustaining company members but gained 10. She is still working on reaching out to all of the companies that are no longer sustaining members to see if we can get them signed back up. Michele to get with Ed to pick a date for our new member orientation. She needs to get dates from the directors. In the past, the event has been much more interesting when the directors talk about their specific programs within SAME.

Dick asked about the handbook. Michele said it was ongoing. She received some comments, and she is implementing those. She will be issuing the new handbook soon.

Michele is working on a sponsorship program for next year. She needs to have a meeting with Dick and Zak before presenting to the board. Overall looking at packaging a sponsorship program at the beginning of the year to get corporate sponsorship to pay a one-time amount for the entire year versus pinging companies for each individual event. If anyone has any recommendations or comments, please send to Michelle. She will hopefully have something to present to the board next month.

7. Young Professionals:

- Amanda hosted the monthly YP call on Mar 19. Not much feedback received.
- Cade Deines, recent LLAB graduate, has taken an interest in assisting with the YP program.
- Amanda and Cade are planning a YP event in June and are revisiting Top Golf as an option

Amanda went over the updates.

8. Jun Newsletter – Inputs due Jun 1 to Dick for the Jun issue:

INFORMATION UPDATE ONLY

9. Any Other Issues/Updates:

- Members to bring up other issues.

Zak brought up STEMKEMP in June. They have asked if we would provide a speaker on June 9th to discuss National Disaster Response for about 15-20 minutes (Attachment 5). Recommended speakers: Dave Pratt, John E, or Patrice Melancon. Dick will send out an email to the POCs for speaker engagement. Dick asked if we want to have a table at the family events about SAME camps for next year. Due to the age of the attendees, board decided not to have a table.

John B said June 15th speaker is ICON to discuss 3D concrete printing and applications in the Department of defense. He has begun discussions with the City of SA for August 17th – presentation topic would be cool pavement. City of SA is the first city in Texas that uses this cool pavement which reflects more of the heat and absorbs less. Once he locks it in, he will let Dick know.

10. Next Board Meeting: **Thursday, Jun 29**, virtual only via Zoom

//SIGNED//

Cassandra Price

Secretary, San Antonio Post

APPROVED AS WRITTEN

//SIGNED//

Zakary Payne

Post President, San Antonio Post

Attachments

1. 2023 Post Budget as of May 12 (to Board Only)
2. TX Post Presidents Meeting Items
3. Houston/Galveston Sponsorship Program
4. Draft Post Sponsorship Program
5. STEMKAMP Flyer

ATTACHMENT 2

Texas Post Presidents JETC Meeting Discussion

The following items came up at the TX Region Post President's meeting at the May 2023 JETC. Please review for discussion at our May 25 Post Board meeting:

1. Post Leaders Workshop (PLW) - August 6-8, Fort Lauderdale, Florida. Great to hear that each of you are planning to send two people to PLW. Texas RVP plans to attend as well.
 - **Lead – Zak Payne. Tentatively identified YP Sam Barnett and Vice Pres Rene Cortez to attend at the Apr Board meeting.**
2. Liz Parent (TX Deputy RVP) & Eric Wilbur (TX RVP) will plan visits to each post over the next year. Please let us know if there is a particular event you would like one or both of us to attend (e.g., Industry Day, Small Business Conference, Awards Banquet, etc.)
 - **Leads – Hilda Quinones, Sarah Fowlkes, Mike Beach and Post Scholarship Committee.**
3. Please add RVP and Deputy RVP Liz Parent to your distribution lists for post board meetings, post meetings, any special events, and newsletters. If you want to invite someone from the National Leadership Team (NLT) (e.g., National President, National President Elect, Past National President, Vice Presidents), please send a request to posts@same.org and please info Liz and I. It's best to request NLT visits at least 2 months out and include a board meeting during the visit so they can address your key volunteers.
 - **Leads – Dick Kochanek, Zak Payne, Hilda Quinones, Sarah Fowlkes, Bonnie Hopke Mike Beach and LLAB Directors. Eric Wilbur already on Post email distribution list; Liz Parent has been added to list.**
4. We agreed to hold 1/2 hour calls every month. The RVP meeting is the 3rd Wednesday from 2-3. So, I propose we have our call on the 3rd Wednesday from 3:30-4:00. Please let me know if you have conflicts with this proposed schedule.
 - **Leads – Zak Payne and Rene Cortez**
5. Please send RVP and Deputy RVP the contact information for your President-Elect. We would like to include them on our calls as well as the communication we share.
 - **Leads – Zak Payne and Rene Cortez**
6. RVP and Deputy RVP will conduct Post Assessments sometime late Summer/Early Fall. Once we get the final 2023 Annual Post Assessment form from National, we will send to you and ask you perform a self-assessment and then we will schedule a RVP Assessment discussion.
 - **Leads – Zak Payne and Rene Cortez**
7. RVP and Deputy RVP will have some RVP coins to give out when we visit to recognize some of your top performers. As well, we can award a couple of RVP medals per year per post for your truly outstanding volunteers. Please don't forget these tools to recognize those who are making your post successful.
 - **Leads – Zak Payne and Rene Cortez**
8. Recommend you have the National Office review any major contracts you are going to sign. Their reviews are generally quick and they are experts at catching phrases that can put the post and SAME in a bad position.
 - **Leads – Hilda Quinones, Sarah Fowlkes, Mike Beach. We already have done this for previous contracts.**

Texas Post Presidents JETC Meeting Discussion

9. Couple of ideas on membership.
- a. Student Chapter Leaders - Consider funding a 1-year SAME membership for key Student Chapter leaders (President, Secretary, Treasurer, etc) after they graduate. If timed right, they can update their "free" student membership just before they graduate and then receive a 1-year paid Young Professional membership from the post for almost 2 years of membership during their first job.
 - **Leads – Terry Watkins, John German, Lily Cartwright, Rick Galloway, Harold Eberbach, and Membership Directors.**
 - b. College Scholarships - Consider issuing multi-year scholarships requiring continuous SAME membership and engagement in the student chapter as well as with a mentor. Again, following graduation, include a free 1-year SAME membership. If timed right, they also could get almost 2 years of free membership.
 - **Leads – Diane Glass, Scholarship Committee, Harold Eberbach and Membership Directors**
 - c. Work internships for both your Student Chapter members and College Scholarship winners through the mentors or others.
 - **Leads – Rick Galloway, Lily Cartwright, John German and Terry Watkins. We have already started this initiative and notified student chapters of internship opportunities at the SAME Career Center.**
 - d. Active Duty Military & Public Agency Recruitment - Consider asking for a Liaison from the military organization/public agency, preferably someone who is already a SAME member and active in the post. Maybe fund their membership if allowed.
 - **Leads – Zak Payne, Rene Cortez and Membership Directors. We have had a Enlisted Military Liaison on the Post Board in previous years, however, the last one selected was unable to keep up with participation on the Board. Still looking for another candidate to fill the position.**
 - e. Make sure you are using tiered pricing for your events and sponsorships (post SAME military/YP member, post SAME member, just SAME member, non-member).
 - **Leads – Dick Kochanek, Sarah Fowlkes, Hilda Quinones, Mike Beach and Bonnie Hopke. Currently have reduced pricing for YPs at Holiday Celebration. Tried in the past reduced cost at Post meetings, but escalating costs of Post meeting prices has precluded it now.**
 - f. Continuously update your value proposition for the community your in; what value do they get from SAME.
 - **Leads – All Board Members.**
10. We will work with Texas Leader Development Program team on how to best finance the program long-term.
- **Leads – Zak Payne, Cathy Bond, Sam Barnett and Don Gleason..**

ATTACHMENT 3

Society of American Military Engineers



January 2023 – December 2023 Programs

About Our Programs

The Society of American Military Engineers (SAME) Houston-Galveston Post is seeking annual sponsors at the beginning of our program calendar year. Annual sponsorships are designed to encourage participation and attendance for all our programs and events while continuing to provide true value back to our Sustaining Member Firms and individual members. Below is a brief description of what each sponsorship item includes:

- **Officer Installation Banquet** – The Officer Installation Banquet will be held in **January 2023** and honors the Post Outstanding Member and Young Member of the Year. In addition, the Post conducts a change of command by installing the new Board of Directors and Post President. The sponsorship includes a reserved half (Silver – 4 seats) or full table (Gold/Platinum – 8 seats) with your company's name displayed prominently in the center of the table. The Post will reserve two (2) of the eight seats to seat public agency members as your guests.
- **Sporting Clay Shoot Tournament** – SAME partners with local veteran organizations to host the annual clay shoot tournament. This networking social event is centered around celebrating the veterans that have served our country. The tournament is scheduled for **Spring 2023** at American Shooting Centers. The Platinum level will include a 4-member team (3 plus 1 Military Veteran Guest) and mulligans. Dinner will be provided.
- **Public Agency Awards and Gala** – The Public Agency Awards and Gala will be held in **June 2023** to honor the Public Agency of the Year and Sustaining Firms (Large and Small). The sponsorship includes a reserved half table (Silver – 4 seats) or full table (Gold/Platinum – 8 seats) with your company's name displayed prominently in the center of the table. The Post will reserve two (2) of the eight seats to seat public agency members as your guests. Some of the public agencies represented in past banquets included HCFCD, Harris County Engineering, City of Houston, TxDOT, Port Houston, Coastal Water Authority, and more.
- **Sponsor Member Firms' Appreciation Breakfast** – This event is by invitation **ONLY** and held in appreciation of our Sponsor Member Firms. Attendance is typically limited to representative(s) from each current Sponsor Member Firm affiliated with the Houston-Galveston Post. Platinum Sponsor firms will be allowed two (2) representatives. Public Agency Sustaining Member Organizations will be in attendance, the event is to be held in **Fall 2023**.
- **Kenneth J. Haveman Scholarship Golf Tournament** – The annual golf tournament is the single largest fundraiser for our scholarship program. In July of each year, the Scholarship Selection Committee will award approx. \$20,000 in scholarships to both full time college students and high school students beginning their first year of college. The golf tournament is scheduled for **November 2023**. The Platinum level will include an Executive Golf Package, which includes a 4-member team (3 plus 1 Public Agency Guest), hole sponsor, mulligans and a player gift package. Lunch and dinner is provided.

Society of American Military Engineers



ANNUAL SPONSORSHIP LEVELS January 2023 – December 2023 Programs

| Silver | | Value |
|---|-------------------------------------|-----------------|
| • Corporate Publicity (website & meeting display) | \$ | 400 |
| • ½ table at Installation Banquet (January 2023) | \$ | 500 |
| • ½ table at Public Agency Banquet (June 2023) | \$ | 750 |
| • Golf – 2 Member Team and Hole Sponsor (November 2023) | \$ | 600 |
| • Leadership/Mentoring Development | \$ | 150 |
| • Sponsor Member Breakfast (1 seat) | \$ | 75 |
| | Total Value | \$ 2,475 |
| | Package Price (17% discount) | \$ 2,050 |
| Gold | | |
| • Corporate Publicity (website & meeting display) | \$ | 600 |
| • 1 table at Installation Banquet (January 2023) | \$ | 1,000 |
| • Sporting Clay Shoot – Single Player Ticket (Spring 2023) | \$ | 200 |
| • 1 table at Public Agency Banquet (June 2023) | \$ | 1,500 |
| • Golf – 4 Member Team and Hole Sponsor (November 2023) | \$ | 1,000 |
| • Leadership/Mentoring Development | \$ | 150 |
| • Sponsor Member Breakfast (1 seat) | \$ | 75 |
| | Total Value | \$ 4,525 |
| | Package Price (20% discount) | \$ 3,600 |
| Platinum | | |
| • Corporate Publicity (website & meeting display) | \$ | 800 |
| • 1 table at Installation Banquet (January 2023) | \$ | 1,000 |
| • Sporting Clay Shoot – 4 Member Team (3 plus 1 Military Veteran Guest, Mulligans) (Spring 2023) | \$ | 800 |
| • 1 table at Public Agency Banquet (June 2023) | \$ | 1,500 |
| • Golf – Executive Golf Package – 4 Member Team (3 plus 1 Public Sector Guest), Hole Sponsor, Mulligans, Player Gift (November 2023) | \$ | 1,500 |
| • Leadership/Mentoring Development | \$ | 150 |
| • Sponsor Member Breakfast (2 seats) | \$ | 150 |
| | Total Value | \$ 5,900 |
| | Package Price (27% discount) | \$ 4,300 |

To pay by **check**, make check payable to **SAME** and send to:

Attn: Gouri Mohan – SAME Asst. Treasurer
Fugro USA Land, Inc.
6100 Hillcroft
Houston, TX 77081

For more information about the different levels, **credit card** payment, and/or pay plans, please contact Gouri Mohan at (713) 369-5439 or gmohan@fugro.com.

ATTACHMENT 4

Society of American Military Engineers – San Antonio Post

January 2024 – December 2024 Programs



About our Programs – The Society of American Military Engineers (SAME) San Antonio Post is seeking annual sponsors at the beginning of our program calendar year. Annual sponsorships are designed to encourage participation and attendance for all our programs and events while continuing to provide true value back to our Sustaining Member Firms and individual members.

Annual Small Business Market Research Fair (March XX, 2024) - A two-day event that includes DOD Agency briefings, Agency-led workshops, Contractor-led workshops, Agency one-on-one sessions with Small Businesses and presentations/educational sessions. It's a great opportunity to learn about future project opportunities and learn more about how Small Business companies can work with the government and other business partners. In recent years the Golf Tournament and Small Business event have been held together since they both draw many out-of-town SAME members. Holding them concurrently minimizes travel trips to San Antonio for the out-of-towner.

Annual Post Education & Mentoring (E&M) Fund Golf Tournament (March XX, 2024) - This is one of our major fundraising events that support our STEM, College Outreach and Professional Development programs. It's a fun filled day that includes *breakfast* treats, golf, skill challenges/games at some golf holes, *lunch* and a whole lot of networking time with other members and friends of the Post.

Annual Holiday Celebration Gala (December XX, 2024) - The Post will celebrate at *Embassy Suites or other hotel/event center*. It's a holiday dress up affair with a great meal, music, door prizes and fun for all. Not only do we celebrate another great year for the Post, but we also ring in the New Year by installing our new Post officers, presenting our college scholarships for the upcoming spring semester and collecting gifts cards for local wounded warrior organizations.

Post Meetings Post meetings are currently held every other month on the 2nd or 3rd Thursday from 11:30 am – 1:00 pm. Meetings are held at the Old San Francisco Steakhouse There is a plated lunch, Post business updates and guest speaker(s) during the meeting.

- The meetings provide you an opportunity to network with other Post members and guests attending.
- One of the Post meetings during the year is held jointly with the local chapter of the Construction Management Association of America (CMAA), so you also have the opportunity to network with members of another professional organization

Member Orientation (Month, 2024) - Whether you are new to the organization, a long-time member, or looking to join, you are invited to attend and learn how to maximize all that SAME and San Antonio Post has to offer.

Sustaining Member Appreciation??

Young Member/Fellow Social?

Annual Sponsorship Levels

Title Sponsorship

8x10 booth in prime location at SBMRF

3 attendees to SBMRF

Small Business – 2 early reserved one-on-one slots; Large business – 2 reserved one-on-one slots based on availability.

4 attendees to Golf

Hole Sponsor of #1 or #9 Tee

Reserved Table for 10 at the Holiday Gala

1 attendee per post meeting

Signage at registration Table at Post Meetings

Logo on SA Post Website?? (Corporate Publicity)

Member Orientation?

Sustaining Member Appreciation?

Young Member/Fellow Social?

\$5,000 SBMRF & Golf

\$700 Gala

\$192 Post Meetings (\$32x6)

\$800 – charged by Houston Post – we don't currently offer

\$300 for each of the other events (\$100x3)

Total of \$6,992, with discount of 15% = \$1,049 Grand total of \$5,943

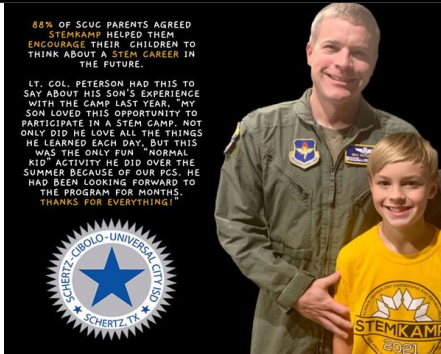
First 3 items = \$5,892

ATTACHMENT 5



STEMKAMP

Science, Technology, Engineering and Mathematics for Kids of Active Military Personnel



Schertz-Cibolo-Universal City ISD STEMKAMP 2023 Family Day June 9, 2023

SCUC-ISD is hosting a week-long, hands-on STEM learning camp for students in grades 3-8 on June 5-9, 2023 at Byron Steele II High School. This year our STEMKAMP theme is: **DISASTER MASTERS!**

We will explore natural disasters to include: earthquakes, oil spills and meteor strikes, a field trip and STEMKAMP 2023 Family Day!

Friday, June 9, 2023 is **STEMKAMP 2022 FAMILY DAY**, when parents of our campers will come see and experience what their students have learned. We will have planned activities starting with a welcome and more planned activities for parents and students.

As a part of this Family Day, the STEMKAMP team would like to invite YOU as a part of the limited number of groups to set up information tables for the families. We will have tables available for groups to set up for handouts, information, etc. *The sale of any items or services is prohibited, no exceptions.*

With STEM as the focus of this week, we are looking for groups who can share information about upcoming opportunities for summer events and learning. We would also like to include STEM careers in the information being shared. This is a great opportunity to expose students and families to the wide world of STEM related careers!

This is a US Department of Defense STEM Innovation grant with nine other districts across the USA. Goshen Education received this grant last fall and will fund this camp for three consecutive summers. We are the only STEMKAMP in the state of Texas and the entire southwest region of the US!

The grant and camp is focused for children of active duty military parents. The camp also has children of veterans, retirees and non-military families.

If you would be interested in setting up a table at this event, please contact Dee Thomas at dthomas@scuc.txed.net for information and to sign up for a table **ASAP**.

DATE: Friday, June 9, 2023

TIME: 07:50 set up. Parents and students will have access from 8:30-1:30 PM

LOCATION: Byron Steele II High School, 1300 FM1103, Cibolo, TX 78108