



U.S. Department of the Interior
National Park Service, Interior Regions 3, 4, & 5

REGIONAL CONTRACTING DIVISION

Society of American Military Engineers
Greater Kansas City Post

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National Park Service Mission

The National Park Service preserves unimpaired the natural and cultural resources and values of the National Park System for the enjoyment, education, and inspiration of this and future generations. The Park Service cooperates with partners to extend the benefits of natural and cultural resource conservation and outdoor recreation throughout this country and the world.



Introduction

- The National Park Service (NPS)
 - Bureau of the Department of Interior (DOI)
 - Made up of over 400 Sites
 - Divided into Department of Interior Regions
- 4 Major Acquisition Buying Offices (MABO) supporting regions 3, 4, & 5 (Midwest)
 - Midwest Region MABO (Omaha, NE)
 - Missouri MABO (St. Louis, MO)
 - Ohio MABO (Sagamore Hills, OH)
 - NEKOTA MABO (Keystone, SD)





Annual Regional Workloads

- FY22 -- \$48 Million with 1275 Contract Actions (FY23 increase 10%)
- 20% Construction with 80% Services and Supplies
- Majority of spending between March and September each year
- Majority of purchases go to Small Business

Business Lines

■ Supplies

- ATV/UTVs
- Fence materials
- Fuel & propane
- Grounds equipment
- Gravel
- IT equipment (computers, monitors, servers, switches)
- Building materials, doors, windows, plastic lumber walkway materials
- Radios
- Traffic signs
- Trailers
- Vault toilets/Prefabricated restrooms
- **Parks Utilize Purchase Cards (below \$10K)*

Business Lines

■ Services

- Aerial spraying
- Archeological surveys
- Historical research studies
- Demolition
- Elevator maintenance & repairs
- Security systems/Alarm monitoring
- HVAC services and repairs
- Exhibit reconditioning
- Waste collection
- Vehicle/equipment repairs
- Water testing
- **Parks Utilize Purchase Cards (below \$2500)*

Business Lines

■ Construction

- Concrete sidewalks (new & repairs)
- Fence installation & repair
- Housing, quarters & cabins rehab
- HVAC replacement
- New buildings & expansions/additions
- Asphalt repairs, paving & striping
- Roofing
- Trail construction
- Well drilling
- Sewer

■ Line Item/Major Construction

- Performed by NPS' Denver Service Center

■ **Parks Utilize Purchase Cards (below \$2000)*

A stylized map of the United States is shown in a light tan color, overlaid on a darker tan background. A mountain range, resembling the Rocky Mountains, is depicted in a darker tan color across the center of the map. A solid black horizontal bar is positioned at the top of the slide.

FY23 Active Opportunities

■ Arkansas:

- VC Roof Replacement (Arkansas Post)
- Repair Chimneys (Buffalo National River)
- VC Roof Replacement (Pea Ridge National Military Park)
- Repair Retaining Wall (Hot Springs National Park)

■ Kansas:

- Nitrogen Compressor Installation (Fort Scott)
- Replace Approach Ramps (Fort Larned)

FY23 Active Opportunities

- Missouri:

- Kern House Shoring Project (St. Genevieve NHS)

- Iowa:

- Gavin House Rehabilitation (Herbert Hoover)

- Nebraska:

- Fiber installation (Scotts Bluff NHS)
- HVAC repairs (Scotts Bluff NHS)
- Rehabilitate Quarters 3 (Homestead)
- High Density Mobile Storage (Midwest Archeological Center)
- Unidentified Bone Analysis (Midwest Archeological Center)

FY23 Active Opportunities

■ Minnesota:

- Collections Storage Rehabilitation (Pipestone)
- Roof Membrane (Pipestone)
- Demolition of Buildings (Pipestone)

■ South Dakota:

- Parking Garage Repairs (Mount Rushmore)
- Loop Road Pullouts (Badlands NP)
- Collections Storage Rehabilitation (Badlands)
- VC HVAC (Jewel Cave)

■ North Dakota:

- HVAC Projects (Theodore Roosevelt)
- Sewer System Upgrades (Fort Union Trading Post)

Small Business Socio-Economic Considerations

- Most actions are less the \$250,000 and are automatically reserved for small business
- Projects over \$250,000 are screened with focus on HUBZone, Service-Disabled Veteran Owned, Woman Owned or 8(a) before small business
- Department of Interior -- Indian Small Business Economic Enterprises
- Small Business Dynamic Searches
- Sources-sought Announcements/Responses from SAM.gov
- Set-aside decisions are approved by COs, Small Business Specialists, and in some cases, SBA Procurement Center Representatives (depends on \$ thresholds)

Strategies

- Best Value Procurements
- Requests for Proposals
- Invitations for Bids
- Responsive and Responsible Contractors
 - Good Past Performance
 - Technical Capability
 - Adequate resources to complete the work
 - Quality work offered at a fair price



Hints/Tips

- Sources Sought/Request for Information
 - Highly recommend responding to a Sources Sought or RFI
 - Assists specialists/buyers in developing the acquisition strategy
- Solicitations
 - Read in their entirety
 - Provide the requested information
- Capability Statements
 - Provide 1–3-page briefing of your businesses line of work
 - Include POC, CAGE code, NAICS codes & socio-economic categories
- Work with your local APEX Team
 - Assist with SAM.gov registrations and working with Federal Government



Thank You!

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