



SAME Resources for Posts Part 2

People + Communities
Educational Content, CFPs, PDHs
SAME Foundation

Albert Romano | Belle Febbraro | Kathy Off

Meet Albert Romano, CFM, F.SAME Vice President (RVPs / Posts)

About Albert

Grew up in: Northern Virginia & Maryland (lived overseas in the early years...Egypt & France)

Now lives in: Mostly recently Northern Virginia and Phoenix Arizona.

Member Since: 2001

Day Job: President of AVR & Associates, LLC, (A/E Consulting)

Favorite thing about SAME: SAME's vision, mission and accomplishments. Also the amazing friendships formed over the years!

Fun Fact: Love playing sports of many kinds, riding motorcycles, kayaking, traveling and learning new things!



People are our Greatest Asset!

Regional Vice Presidents

- Sources of information, support & recognition

National Leadership Team

- Invite to Post BOD meetings, events & activities

SAME National Office Staff

- Samples, referrals, sounding board, and more

Communities of Interest (COIs)

- Specialized topics, speakers, technical expertise, national network

Elected Directors

- Sources of information, SAME experience and technical knowledge

Academy of Fellows

- Seasoned professionals, extensive SAME experience and knowledge, technical expertise, mentoring & coaching

Technical COIs



Architectural Practice



Construction (*Angie Martinez*)



Joint Engineer Contingency Operations (JECO)



Facility Asset Management



Geospatial Working Group



Energy & Sustainability



Environmental



Health Engineering Task Force



Resilience



Small Business

See appendix for list of all chairs.

Human Capital COIs



College Outreach



Enlisted



Engineering & Construction Camps (*Allison Cantu*)



Leader Development



Membership (*Bobbi Jo Lang*)



STEM Outreach



Young Professionals (*Tim Dahms*)



Credentialing Committee

See appendix for list of chairs.

Membership COI: Enhancing Membership Growth

1

The primary purpose of the Membership COI is to develop tools to help Posts grow their membership.

2

It aims to foster greater member engagement and leadership within the Posts.

3

The Membership COI enhances the overall experience of members through various initiatives.

4

Encourage the membership POC at your Post to join the Membership COI for access to valuable resources.



Communities = Value

SAME members can join as many as desired.

Encourage your Post members to joins – remember that we want members to find value in multiple places.

Another place for leadership opportunities...each have steering committees and IGE Projects that they are leading or supporting! They are *always need more people* to step into these roles, assist with sub-committees, and more.

Each has a “Post Liaison” charged with helping YOU! Reach out to them!

Leveraging SAME Communities for Timely Topics

- 1 Turn to SAME's communities for knowledgeable professionals, sharing, and resources on timely topics.
- 2 Utilize past presentations, webpages, and Multiview newsletters as a HUGE resource for meeting and webinar content.
- 3 Find strong abstracts submitted through CFPs, even if they were 'rejected,' for inspiration and insights.
- 4 Network on a national scale using the DIRECTORY to find and reach out to A/E/C industry thought leaders.

Academy of Fellows

- Deep Pool of Experience
- Mentoring
- Leader Development
- AOF Regional POC

Strategic Partner Orgs

- Partner with their local chapter on events!
- Technical Expertise
- Membership Growth
- See appendix for list

EACH OTHER!

- Posts in your region
- Like-sized posts
- Posts with similar work, issues, agencies

Programs Team

- Sample Calls for Presentations
- Connect the dots for IGE ideas/projects
- Brainstorm!

Educational Content, CFPs, PDHs

Meet Belle Febbraro

SAME Associate Director, Education

About Belle

Grew up in: London, England

Now lives in: Alexandria, VA

On Staff Since: February 2010

Favorite SAME memory: Has to be the 2012 EJETS. My mum just died and I left England in awful circumstances, but it was the best conference to date.

Fun Fact: Met Mike Tyson outside of Gap in Chevy Chase and he asked me out on a date.

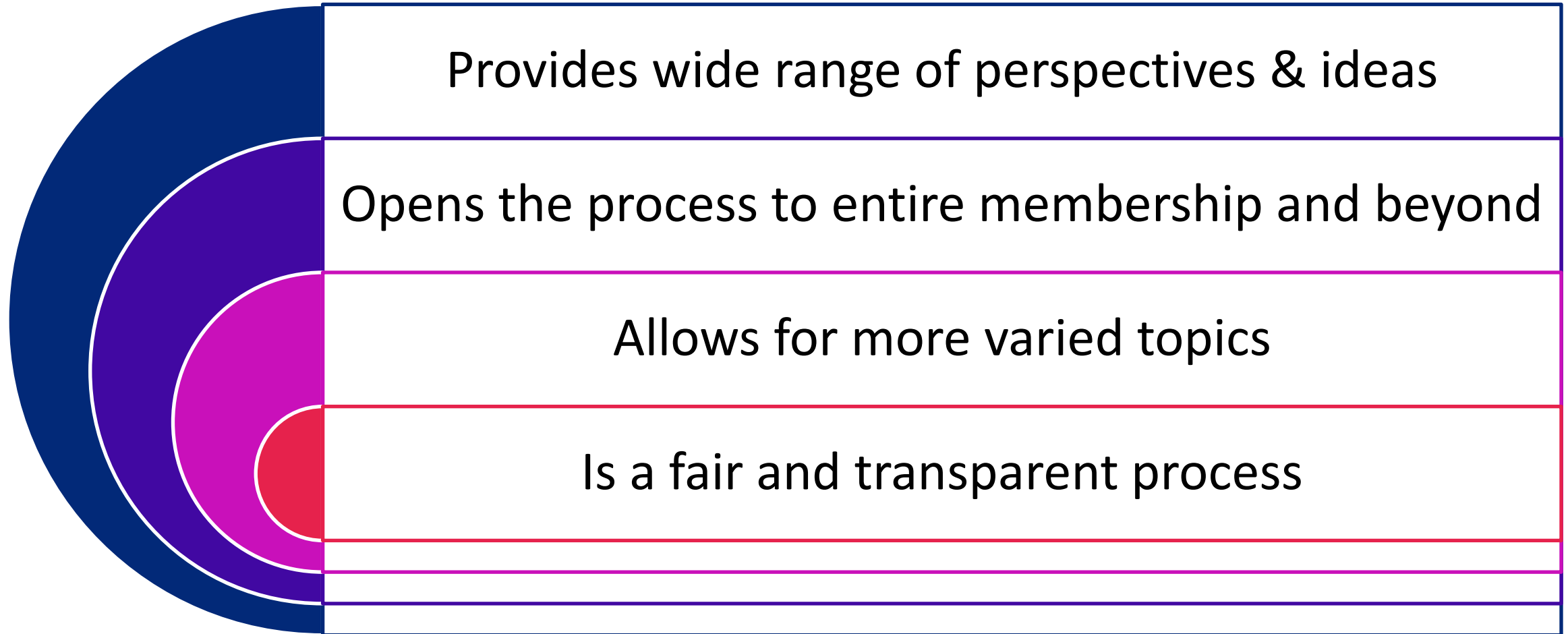


Session Content: Do You Know?



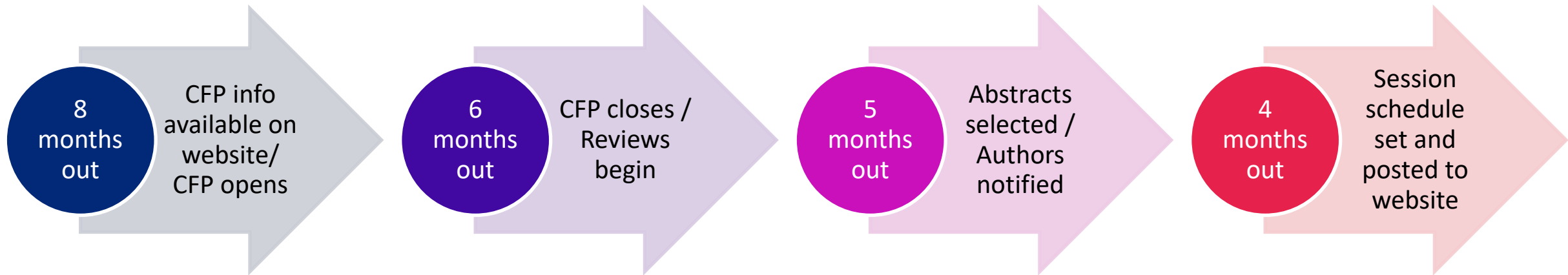
- Creating a Schedule
- Making sure the Content is King
- Finding Speakers
- Allocating Moderators
- Communication emails
- Session Counts
- Posting Presentations
- Offering PDH & AIA Certificates

Why Use a Call for Presentations?





SAME CFP Timeline



Abstracts that POP!

Provides a complete, well-written description to include a catchy, compelling session title

Fits within the chosen Track

Is relevant to the A/E/C Industry

Presents innovative information, value to audience, or best practices

Explains competence of speakers as represented by their education and/or experience. All speakers are listed, preferably include a government speaker

Demonstrates level of interest to the specific conference audience



Professional Credits at SAME National Events

Capital Week

- No PDH for Government Briefings
- Possible PDH for pre-/post-sessions

JETC

- 1 PDH for each Education Session
- 1 AIA LU or HSW for select sessions
- No PDH for Micro Session Theater
- PDH for pre-conference workshops

SBC

- 1 PDH for Education Session
- No PDH for Micro Session Theater **OR** Business Opportunities
- PDH for pre-conference workshops

Webinars

- 1 PDH for most webinars
- Select webinars may have AIA credit

How Can the SAME Education Team Support My Post?



Share Knowledge: Look at your Planned Schedule

Share Materials: Documents for the CFP Process

Share Resources: Speakers & Abstracts

Share Value: PDHs and AIA Credits

How Can My Post Support SAME Education?

- Promote SAME Educational Offerings: conferences, webinars, etc...
- Share Volunteer Opportunities related to JETC and SBC
- Encourage Members to submit abstracts through the CFP
- Host a webinar of interest to your Post and invite SAME members

QUESTIONS?



Contact the SAME National Office Team

sessions@same.org

programs@same.org

Contact Albert

[aromano.avrassociatesllc](mailto:aromano.avrassociatesllc@gmail.com)

[@gmail.com](mailto:aromano.avrassociatesllc@gmail.com)

THE SAME FOUNDATION + YOUR POST



Kathy Off

Meet Kathy Off, PMP

SAME Strategic & Stakeholder Relations

About Kathy

Grew up in: Visalia, CA

Now lives in: Alexandria, VA

On Staff Since: February 2006

Favorite SAME memory: making Buddy Barnes “Mr. 100” my adopted dad . AOF XC meetings at the Off Bar

Fun Fact: I like to challenge people to pull-up contests, and I like to eat dinner at 5PM (I like being on the west coast!)



What is the Foundation?

1

The Foundation is the separate and distinct charitable arm of the Society with its own governance.

It reports directly to the Society President/Board of Directors.

2

The Foundation's purposes include charitable, educational, and scientific efforts as defined by Section 501(c)(3) of the Internal Revenue Code, specifically, to:

Foster Engineering Leadership for the Nation

3

The Foundation does not have members but operates with a volunteer Board of Directors.

The Society Treasurer, Executive Director, and Counsel serve as non-voting members.



Why do we have a Foundation?

- Foster **Engineering Leadership** and **Education** for the Nation – primary programs include but are not limited to:
 - National Leader Development Program
 - National Engineering & Construction Camp Program
 - National STEM Outreach Program
- Serve the **broad objectives** of the Architectural, Engineering, and Construction (AEC) industry and other professional societies
- Support the overall **strategic goals** of the Society
- Attract available **(broadly based)** resources
- *Provide an **optional growth repository** for Post Funds*



What can the Foundation do for Posts?



The Foundation can alleviate the burden on volunteers to manage investment and/or scholarship funds, allowing them to focus on other priorities. All funds remain the Post's Funds and continue to direct the disbursement of their own Post Charitable Funds



Potentially provide grants to Posts for programs that align with its purpose and support the SAME Strategic Plan.



What Your Post Needs to Know

Whether a Post participates with this program is solely up to each Post.

Post Charitable Funds placed with the Foundation will remain Post funds.

While the Foundation Board may grant exceptions, placement of Post Charitable Funds with the Foundation shall be in the following minimum amounts: Small Post: \$20,000 | Medium Post: \$30,000 | Large Post: \$50,000

Investment fees and costs will be pro rata shared by the Foundation and participating Posts

The Foundation will separately track each Post's balance and will report investment returns, expenses and overall balance to each Post on a regular basis

Posts will continue to include information regarding their Post Charitable Funds on their tax filings with needed information timely provided to the participating Posts by the Foundation

The Foundation will invest and manage Post Charitable Funds in accordance with the Foundation's Investment Policy just as the Foundation manages and invests its own funds

Participating Posts will continue to direct the disbursement of their own Post Charitable Funds

Posts Currently Investing with the Foundation

as of July 2024

- Albuquerque
- Buffalo
- Central VA
- Hampton Roads
- Huntsville
- Houston
- Louisiana
- Mid-Maryland
- Narragansett Bay
- NOVA
- Omaha
- Orange County
- Panama City
- Pittsburgh
- Tampa Bay

Interested in Participating?

Read and download the [Post Charitable Funds Participation Policy](#) here.

How can a Post get a grant from the Foundation?

- Submit a resource request per the Resource Request Policy.
- **End of June** – Posts submit Requests for Resource Support to RVP for review and endorsement
 - **July 15** – RVP submits endorsed request to National Office
 - **End of July** – Ranking & Review Committee (R2C) - led by Past President and National Board members - reviews all requests and creates a draft ranked allocation list for the Foundation
 - **August** - National Executive Committee tentatively approves ranked allocation list pending Foundation grant amount and December SAME Budget approval
 - **End of October** – R2C determines final program funding
 - **December** - R2C issues Funding Memos to requestors of approved requirements.
- Requests MUST support the enduring purpose of the Foundation and the Strategic Plan. Impact and details are a must.



Download the [Resource Request Policy](#)

Questions???

DONATE



General Questions about the Foundation

- Kathy Off
- koff@same.org

Questions about investing Post funds

- Taha Seid
- tseid@same.org

Questions about resource requests

- Rob Biedermann
- rbiedermann@same.org

Appendix



COI Chairs – Technical COIs

Architectural Practice	Laurie Whitney
Construction	Angie Martinez
Energy & Sustainability	Matt McCann
Environmental	Ann Ewy
Facility Asset Management	Michael Zapata
Geospatial Working Group	Scott Ensign
Health Engineering Task Force	Derick Chandler
JECO	Richard Sloop
Resilience	Patrick Hogeboom
Small Business	Sally Clark



COI Chairs – Human Capital COIs

College Outreach	Marilyn Zenko
Enlisted	Bradley
Engineering & Construction Camps	Allison Cantu
Leader Development	Zakary Payne
Membership	Bobbi Jo Lang
STEM Outreach	Joshua Graham
Young Professionals	Tim Dahms



Strategic Partners – Technical

American Institute of Architects (AIA)
ACG/EMA
American Cultural Resources Association (ACRA)
APPA Leadership in Educational Facilities
Associated General Contractors of America (AGC)
Construction Management Association of America (CMAA)
Design Build Institute of America (DBIA)
Electric Power Research Institute
Energy, Technology, and Environmental Business Association (ETEBA)
GIS Bootcamp
International Facility Management Association (IFMA)
National 8(a) Association
National HubZone Council
National Veteran Small Business Coalition (NVSBC)
Society for Marketing Professional Services (SMPS)
Sustainable Remediation Forum (SURF)
United States Geospatial Intelligence Foundation (USGIF)



Strategic Partners – Human Capital

American Council of Engineering Companies (ACEC)
Combined Arms, Inc.
Diversity in Action (DIA)
Drexel University
International Code Council (ICC)
National Council of Examiners for Engineering and Surveying (NCEES)
National Society of Professional Engineers (NSPE)
NextOp
Northwestern University, McCormick School of Engineering & Applied Science
Norwich University
Nova Space
Pearson VUE
Project Management Institute (PMI)
U.S. Army Research Development and Engineering Command (RDECOM)
Veterans ASCEND
Vets2PM, LLC