

JACKSONVILLE DISTRICT

Howard (Howie) Gonzales Jr.
Deputy for Programs and Project
Management

16 October 2024

Working Today to Build a Better Tomorrow

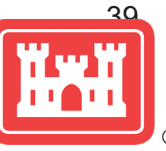


US Army Corps
of Engineers®



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BRIEFING PURPOSE/AGENDA



- Leadership Team
- Area of Responsibility
- Mission Program Areas
- Upcoming Contracting Opportunities
- Jacksonville District Small Business Office Information & Resources



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**Commander/
District Engineer**
Colonel
Brandon Bowman



Deputy District Commander
Major Matt Westcott



**Deputy District Engineer
Programs & Project Management**
Howard Gonzales, Jr.



Deputy South Florida
Major Cory Bell



Chief of Staff
B.J. Fagan



SAJ Leadership Team

Engineering Division
Laureen
Borochaner



Construction Division
Gene Morisani



Contracting Division
Aldone Graham



Regulatory Division
Shawn Zinszer

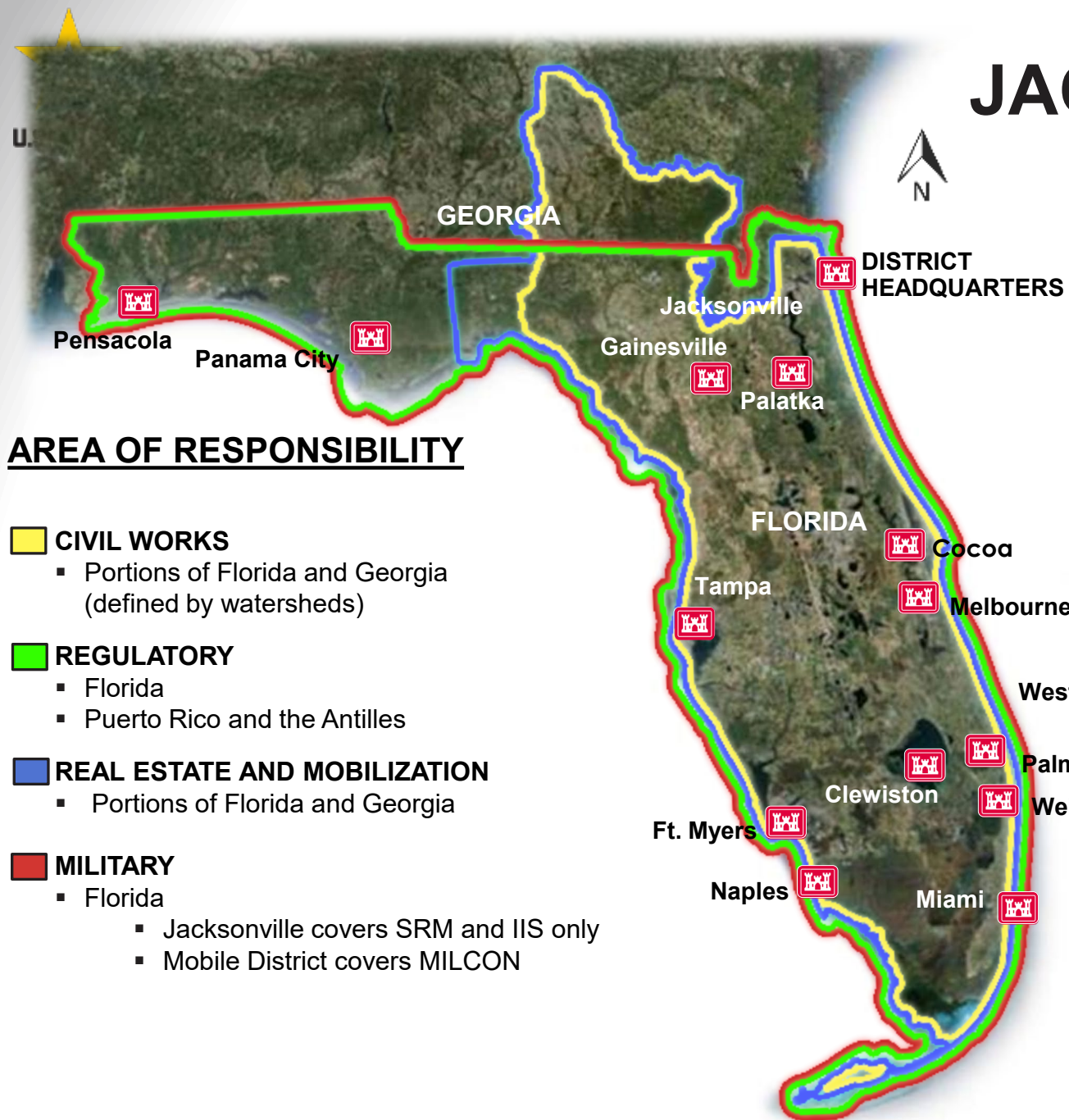


Planning Division	Operations Division	Resource Management	Real Estate Division	Office of Council
Angie Dunn	Carol Bernstein	Sandra Moschettieri	Tim McQuillen	Elizabeth Vavrica





JACKSONVILLE DISTRICT



Our Vision

- A team of professionals making tomorrow better.

Our Mission

- Deliver value to the Nation by anticipating needs and collaboratively engineering solutions that support national security, energize our economy and increase resiliency.





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JACKSONVILLE DISTRICT MISSION AREAS

- **Navigation**
- **Flood / Coastal Storm Risk Management**
- **Ecosystem Restoration**
- **Operations / Recreation**
- **Real Estate**
- **Military / Interagency & International Services**
- **Contingency Operations**
- **Regulatory**





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JACKSONVILLE DISTRICT CONTRACT INFORMATION WEBSITE

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Jacksonville District Small Business Office



The Jacksonville Small Business Office develops small businesses and maximizes their opportunities to participate in Corps procurements, ensuring a broad base of capable suppliers to support the Corps' mission and strengthen the nation's economic development. The Small Business Program seeks Women Owned, 8(a), Historically Underutilized Business Zone Empowerment (HubZone) and Service-Disabled Veteran-Owned businesses, as well as Historical Black Colleges and Universities, and Minority Institutions that are interested in doing business with the federal government.

Contact Us

Deputy, Small Business Programs
Kimberly S. Daniel-Ray

Small Business Office Phone:
904-577-3079

Small Business Email Address
SAJ-SB@usace.army.mil

Business With Us Links

- SAD Small Business Website
- USACE Small Business Website
- Doing Business with USACE Districts
- Contracting in Puerto Rico
- What Small Businesses Need to Know
- Contract Security Requirements
- Small Business Basics
- Subcontracting Resources
- USACE Customer Outreach/Events
- Federal Business Opportunities
- Other Service Contracts
- Small Business Office

Hurricane Response Opportunities

[Hurricane Relief contractors contact information](#)

Contractors Seeking Work

- The U.S. Army Corps of Engineers, Jacksonville District, is working with the full range of federal, state and local partners in response to Hurricane Fiona and the restoration work that will be required in its aftermath.
- Businesses and individual contractors interested in doing business with the U.S. Army Corps of Engineers should take the first step of registering with the System for Award Management (SAM)



Forecast



Click photo or link to view upcoming Forecast.

Program Overview



Click to view Program Overview

Upcoming Events



Click to view Small Business Upcoming Events

Contract Awards-Subcontracting Opportunities



Top 10 NAICS Codes Awarded Contracts in FY22

Rank	NAICS	FY22 - NAICS Description	Actions	Dollars	% Dollars
1	237990	OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	359	\$427,809,710	63.24%
2	236220	COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	15	\$312,580,468	38.90%
3	562910	REMEDIATION SERVICES	31	\$10,862,604	1.36%
4	541330	ENGINEERING SERVICES	171	\$8,954,980	1.24%
5	236115	NEW SINGLE-FAMILY HOUSING CONSTRUCTION (EXCEPT FOR-SALE BUILDERS)	5	\$7,777,200	0.97%
6	541990	ALL OTHER PROFESSIONAL, SCIENTIFIC, AND TECHNICAL SERVICES	13	\$7,772,075	0.97%
7	562111	SOLID WASTE COLLECTION	2	\$5,602,191	0.70%
8	561210	FACILITIES SUPPORT SERVICES	20	\$4,978,695	0.62%
9	541620	ENVIRONMENTAL CONSULTING SERVICES	49	\$4,964,754	0.62%
10	541370	SURVEYING AND MAPPING (EXCEPT GEOPHYSICAL) SERVICES	154	\$4,482,895	0.56%

Search our Website to see:

- ☐ Forecast
- ☐ Program Overview
- ☐ Upcoming Events
- ☐ Contracts Awards-Subcontracting Opportunities
- ☐ Additional Resources

Website Link:

<https://www.saj.usace.army.mil/SmallBusiness/>





UPCOMING EVENTS

Date	Event	Location
November 20-22, 2024	2024 SAME Federal Small Business Conference (SBC) (SBC) for the Federal Architecture, Engineering, Construction and Facility Maintenance/Management.	New Orleans, LA Registration Link: https://www.samesbc.org/
December 10, 2024	SAME Jacksonville Post, Industry Day	Jacksonville, FL Registration Link: https://samejax.org/index.php



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JACKSONVILLE DISTRICT OFFICE OF SMALL BUSINESS PROGRAMS



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Chief of Small Business Programs
USACE, Jacksonville District
Office: 904-232-1150 / Mobile: 904-318-6436
Small Business Email: **SAJ-SB@usace.army.mil**



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WE ARE HIRING!

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Join the Jacksonville District Team



Seeking to fill multiple positions:

Biologist, Physical Scientist, Program Analyst, Engineers, Geologist, Chemist, Landscape Architect and many more.

Scan the QR Code



Or visit

www.saj.usace.army.mil/NowHiring