

US Army Corps of Engineers®

Charleston District



LTC Robert Nahabedian
Commander



MAJ Patrick Ripton
Deputy Commander



Lisa Metheney
Deputy District
Engineer for Programs &
Project Management



Charlene Figgins
District
Contracting Chief



Tonya Willis
Chief Office of
Small Business Programs

MOBILE DISTRICT INDUSTRY DAY
16 OCTOBER 2024



U.S. ARMY



**US Army Corps
of Engineers**

SAC
SOUTH ATLANTIC CHARLESTON





SAC MISSION & VISION

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our

MISSION:

Deliver comprehensive **solutions** through exceptional **customer service**, collaboration and commitment to **quality**

our

VISION:

Trusted, enterprising **professionals** strengthening **South Carolina** and **Nation**

Charleston District





SAC AREA OF OPERATIONS

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SAC

Lieutenant Colonel
Robert W. Nahabedian

Commander, U.S. Army Corps of Engineers,
Charleston District

“The US Army Corps of Engineers, Charleston District (SAC) is a **World Class Workplace** that employs approximately 260 civilian employees and military personnel.

SAC **delivers the program** by empowering our people to make risk-informed decisions at all levels. We **solve the Nation's toughest challenges** with our highly skilled workforce who focus on the needs of the Nation and our diverse portfolio of customers form across the country. We **position for the future** by developing a human capital plan that recruits and retains enterprising people who are driven to serve. Charleston District is proud to serve DoD, our veterans, our fellow Federal agencies, and most of all, the public.”



Charleston District



SAC AT A GLANCE

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6 *CORE TASKS*

- Operations
- Facility Investment Services
- Construction
- Civil Works Planning
- Emergency Management Response
- Regulatory

7 *PRIMARY CUSTOMERS*

PROJECTS
500+
NATION WIDE



- 81st Readiness Division
- Marine Forces Reserves
- Defense Logistics Agency
- NASA
- Veterans Affairs
- Joint Base Charleston
- Fort Jackson

\$300M+
AVERAGE ANNUAL
OBLIGATIONS

BUILD
STRONG

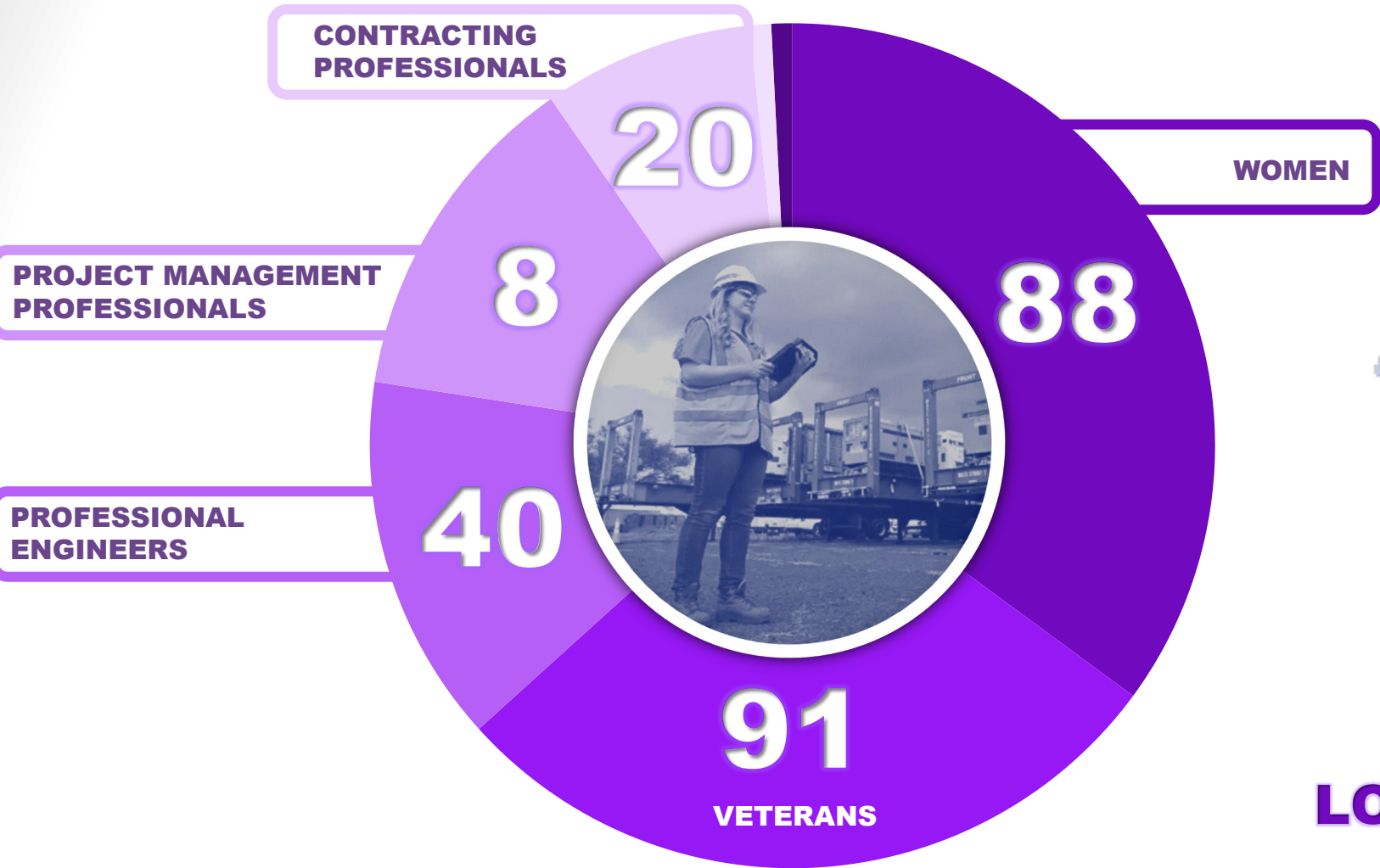
Charleston District





PROFESSIONAL WORKFORCE

PEOPLE: Charleston District's greatest strength is its **people** – the intelligent, adaptable and professional Soldiers and Civilians



**252
EMPLOYEES**





WE ARE BIG on SMALL BUSINESS

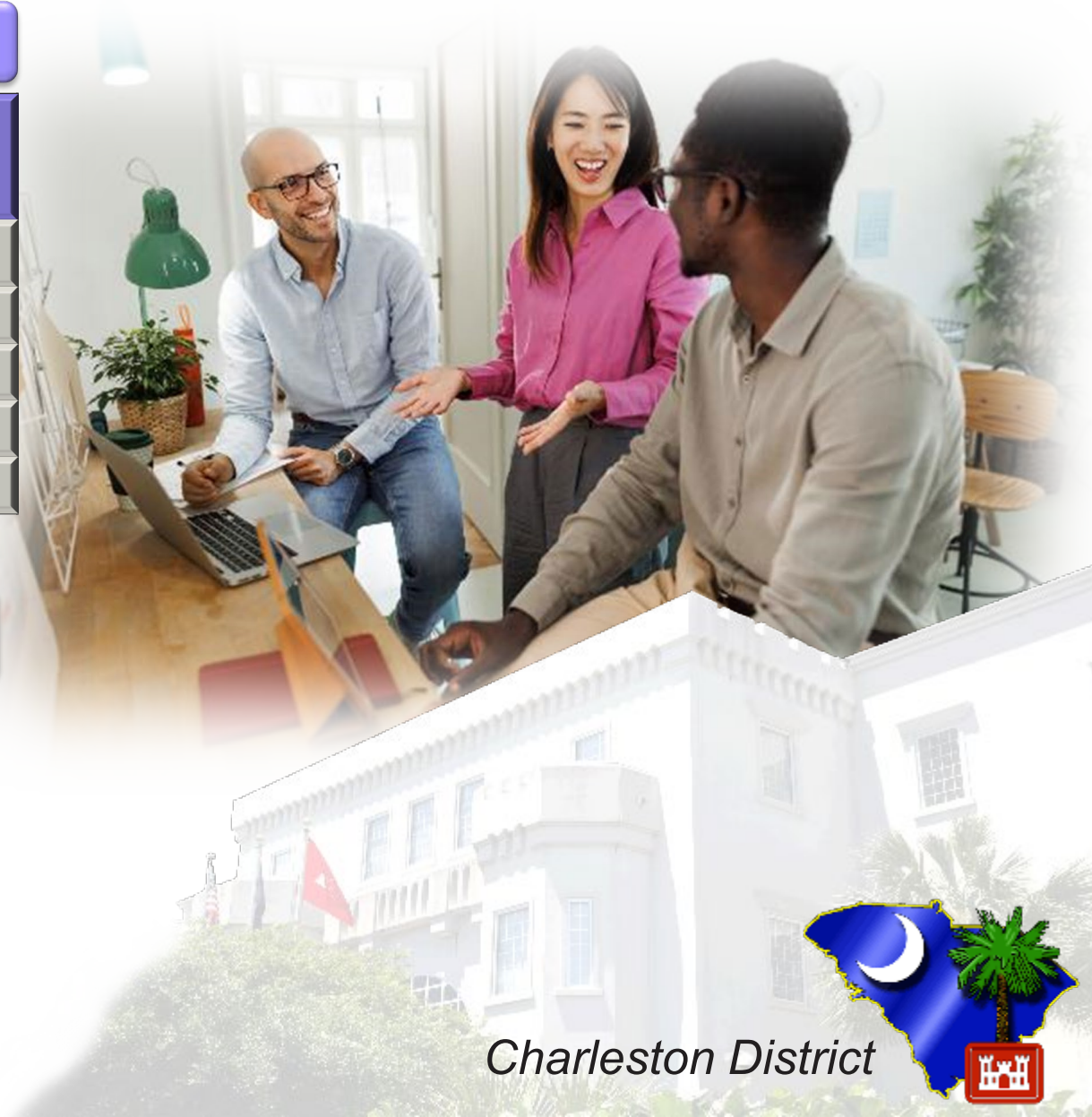
FY24 SB GOAL ACHIEVEMENT REPORT

Small Business Type	FY24 Total \$	FY24 Actual %	FY24 Target %
Small Business	42.55%	57.95%	\$258,262,557
SDB	22.57%	25.29%	\$112,719,898
SDVOSB	4.00%	8.97%	\$39,956,803
WOSB	16.22%	3.89%	\$17,335,047
HUBZONE	9.00%	4.28%	\$19,082,555

FY25 SB GOAL ACHIEVEMENT REPORT

AS OF OCTOBER 2024

Small Business Metric	Current FY \$	Current FY Actual	Current FY Target
Small Business			42.55%
SDB			22.57%
WOSB			16.22%
HUBZone			9.00%
SDVO SB			4.00%



Charleston District



TOP FIVE AWARDED NAICS CODES IN FY24

NAICS Description	SB Dollars
236220 - COMMERCIAL AND INSTITUTIONAL BUILDING CONSTRUCTION	\$372,460,560
561210 - FACILITIES SUPPORT SERVICES	\$179,720,592
237990 - OTHER HEAVY AND CIVIL ENGINEERING CONSTRUCTION	\$95,887,719
237110 - WATER AND SEWER LINE AND RELATED STRUCTURES CONSTRUCTION	\$68,870,325
236210 - INDUSTRIAL BUILDING CONSTRUCTION	\$14,271,222



Charleston District

CHARLESTON DISTRICT FORECAST

FISCAL YEAR 25/26

DoDAAC/Office Code: W912HP

As of 1 October 2024



U.S. ARMY



US Army Corps
of Engineers



Small Business Info





CHARLESTON DISTRICT PROJECTIONS FY25/26

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AS OF 01 OCTOBER 2024 (SEARCH SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
81st	81st FL 8(a) Muni - NEW CONTRACT (Will be posted to GSA)	Florida	1 st Qtr, FY25	3 rd Qtr, FY25	\$500K - \$1M	SB	TBD
81st	81st Reg G FIS - NEW CONTRACT	South and North Carolina	1 st Qtr, FY25	3 rd Qtr, FY25	\$500K - \$1M	SB	TBD
CATHODIC PROTECTION	CP FY25 Cathodic Protection	South Atlantic Division AOR	1 st Qtr, FY25	3 rd Qtr, FY25	\$15M-\$20M	TBD	TBD
DLA	FY25 DDSP EDC Electrical Upgrades Construction	DLA Distro Center Susquehanna, PA	2 nd Qtr, FY25	4th Qtr, FY25	\$50M-\$60M	TBD	TBD

These are PROJECTIONS only. <https://www.sac.usace.army.mil/Business-With-Us/Contracting-Opportunities/>
The award date, range of magnitudes, acquisition strategies and solicitation #s are subject to change.



CHARLESTON DISTRICT PROJECTIONS FY25/26

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AS OF 01 OCTOBER 2024 (SEARCH SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
CIVIL WORKS	Lake Marion Cameron Reach	Calhoun County, SC	2 nd Qtr, FY25	3rd Qtr, FY25	\$20M-\$25M	TBD	TBD
CIVIL WORKS	Edisto Beach Nourishment	Colleton County, SC	2 nd Qtr, FY25	4th Qtr, FY25	\$20M-\$25M	TBD	TBD
CIVIL WORKS	Pawleys Island Emergency Renourishment	Georgetown County, SC	3 rd Qtr, FY25	4th Qtr, FY25	\$5M-\$10M	SB	TBD
CIVIL WORKS	FY25 AIWW Diking Chas. to PR	Charleston, SC AOR	1 st Qtr, FY25	2 nd Qtr, FY25	\$2M-\$5M	SB	W912HP25R0001

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CHARLESTON DISTRICT PROJECTIONS FY25/26

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AS OF 01 OCTOBER 2024 (SEARCH SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
CIVIL WORKS	Medical University South Carolina, Charleston, SC Pump Upfit	Charleston, SC	3 rd Qtr, FY25	4 th Qtr, FY25	TBD	TBD	TBD
CIVIL WORKS	FY25 Clouter Creek Middle and Highway Cell Dike Raising	Charleston, SC (Berkeley County)	4 th QTR FY25	4 th QTR FY25	TBD	TBD	TBD
CIVIL WORKS	Georgetown Harbor O&M Dredging	Georgetown, SC	3 rd QTR FY26	4 th QTR FY26	TBD	TBD	TBD
CIVIL WORKS	Little River O&M Dredging	Horry County, SC	2 nd QTR FY26	3 rd QTR FY26	TBD	TBD	TBD

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CHARLESTON DISTRICT PROJECTIONS FY25/26

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AS OF 01 OCTOBER 2024 (SEARCH SAM.GOV W912HP*)

Program	Project	Location	Advertised Date	Award Date	Range	Small Business Set Aside	Solicitation #
Base Contracts	A-E Design Services MATOC (SB) Closed 9 July	CONUS & Puerto Rico	3 rd Qtr, FY24	1st Qtr, FY25	Not to Exceed \$30M, 5 Years	Small Business	W912HP24R5001 Pool A
Base Contracts	A-E Design Services MATOC (SDVOSB) Closed 9 July	CONUS	3 rd Qtr, FY24	1st or 2nd Qtr, FY25	Not to Exceed \$20M, 5 years	SDVOSB	W912HP24R5001 Pool B
Base Contracts	A-E Design Services MATOC (Unrestricted) Closes 21 October	CONUS	4 th Qtr, FY24	2nd Qtr, FY25	Not to Exceed \$99M, 5 Years	OTSB (Unrestricted)	W912HP24R5007
Base Contracts	Design-Build & Design-Bid-Build MATOC	CONUS & Puerto Rico	Planned 1st Qtr, FY25	3rd Qtr, FY25	Not to Exceed \$499M, 5 Years	Small Business	W912HP25R5000
Base Contracts	Design-Build & Design-Bid-Build MATOC	VA locations in the South Atlantic Area of US	Planned 1st Qtr, FY25	3rd Qtr, FY25	Not to Exceed 99M, 5 Years	SDVOSB	W912HP25R4000

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CHARLESTON DISTRICT POCs

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Point of Contact for Charleston District Chief, Small Business Programs Office (W912HP)

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****Join my monthly mailing list****

Chief, Contracting Division (W912HP)

Charlenne Figgins, 843-329-8061, charlenne.l.figgins@usace.army.mil

US Army Corps of Engineers Enterprise Forecast Updated Monthly

<https://www.usace.army.mil/Business-With-Us/Small-Business/Upcoming-Contract-Opportunities/>

District Projections Posted monthly along with Tips to Businesses and Other helpful information:

<https://www.usace.army.mil/Business-With-Us/Small-Business/Upcoming-Contract-Opportunities/>

Capabilities Briefings: Scheduled Thursday Mornings (No briefings scheduled Jul, Aug and Sep)

Sources Sought, RFPs & award notices are found at **SAM.GOV (Search W912HP*)** and on **Twitter and Facebook at:** twitter.com/CharlestonCorps www.facebook.com/CharlestonCorps

Address: Charleston District, USACE, 69-A Hagood Ave., Charleston, SC 29403-5107





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