

U.S. Department of the Interior  
Bureau of Land Management

# BLM Colorado Procurement

Presented by COSO Contracting and Engineering Staff



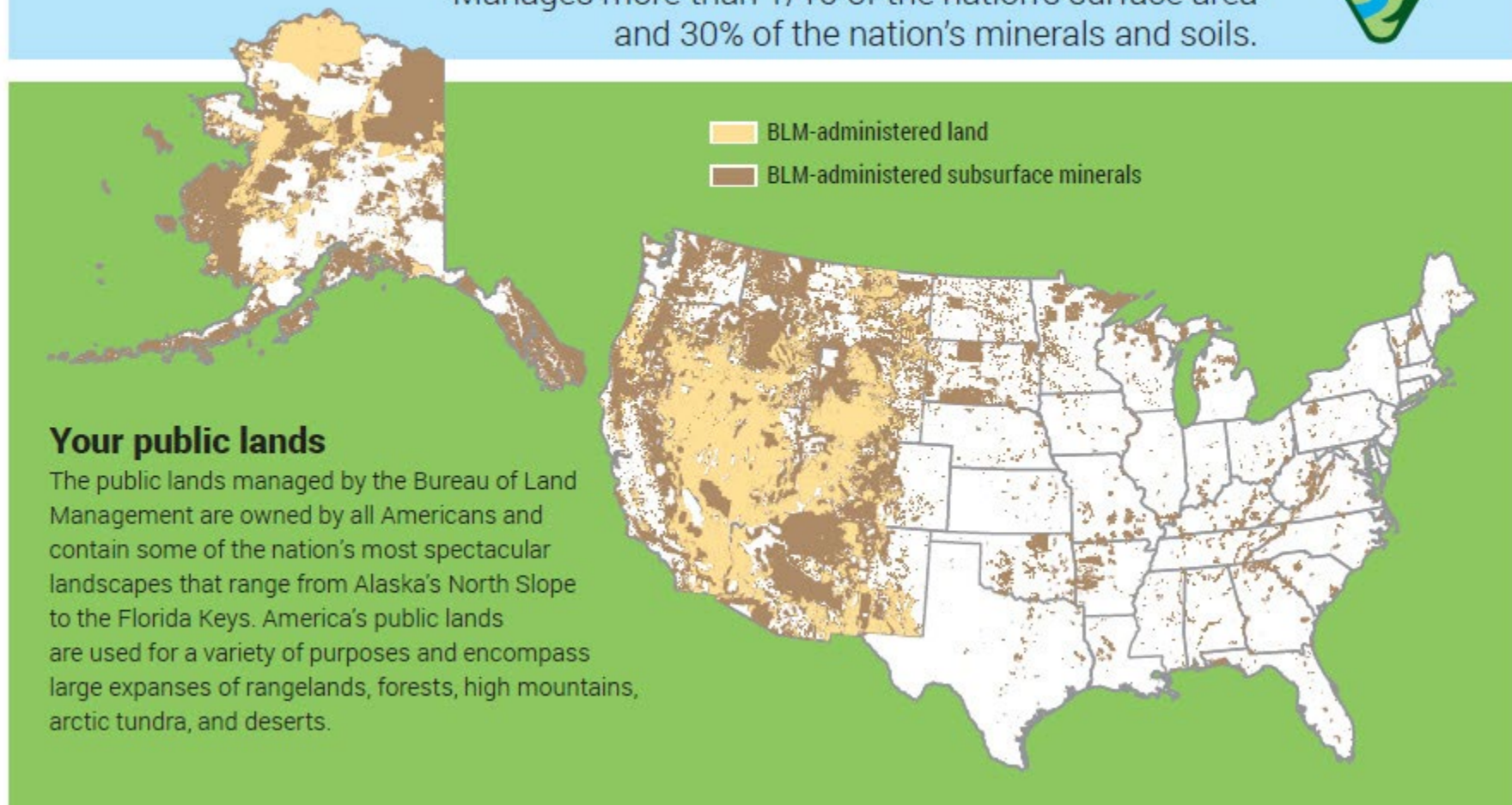




U.S. Department of the Interior  
Bureau of Land Management

# The Bureau of Land Management

Manages more than 1/10 of the nation's surface area  
and 30% of the nation's minerals and soils.





# Bureau of Land Management (BLM) Colorado

8.3 million acres of public lands

27 million acres of federal mineral estate, alpine tundra, colorful canyons and sagebrush steppe

## Our Mission:

To sustain the health, diversity, and productivity of public lands for the use and enjoyment of present and future generations.

## Our vision:

To enhance the quality of life for all citizens through the balanced stewardship of America's public lands and resources.

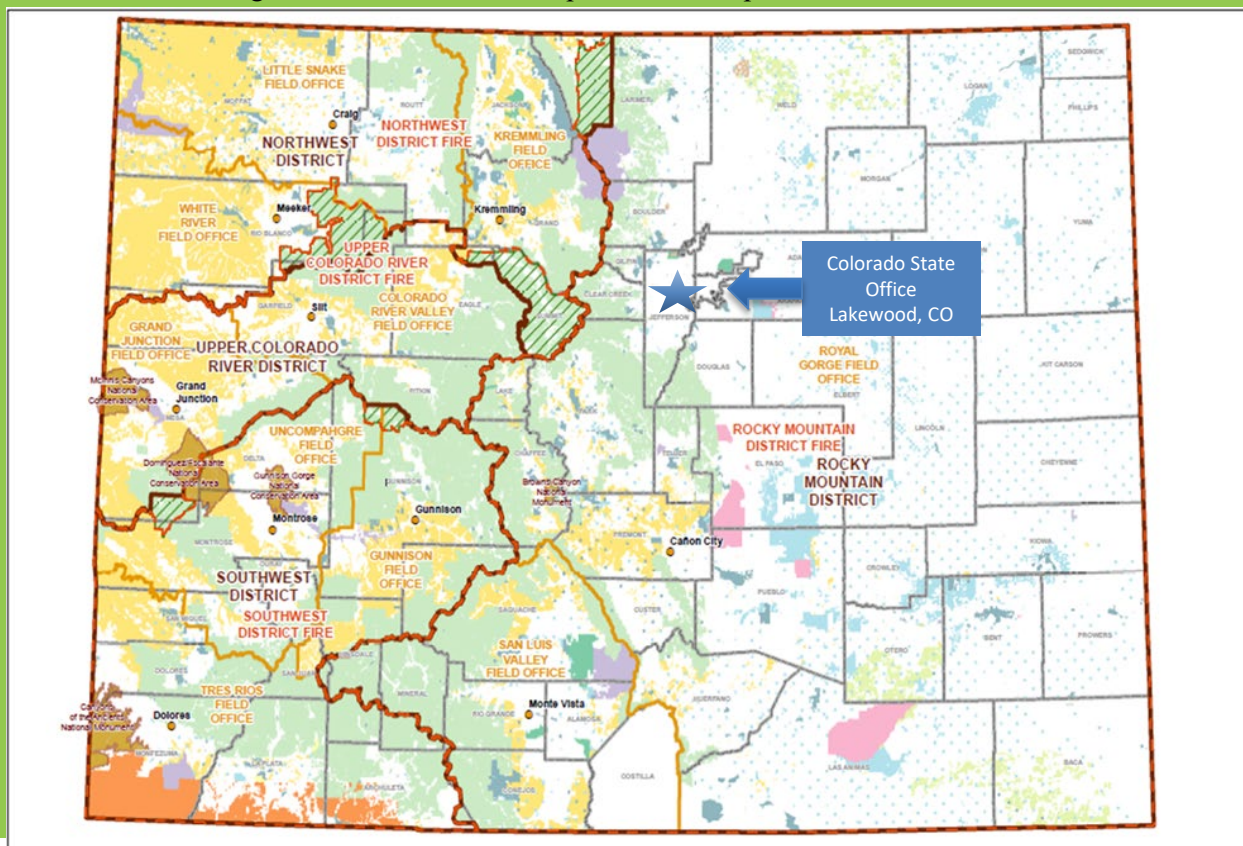
## 2024 Spending

Contracts: \$11,287,724.59

Cooperative Agreements: \$22,981,260.89

## Our Guiding Principles

- To improve the health and productivity of the land to support the BLM multiple-use mission.
- To cultivate community-based conservation, citizen-centered stewardship, and partnership through consultation, cooperation, and communication.
- To respect, include, value, and support our employees, giving them resources and opportunities to succeed.
- To pursue excellence in business practices, improve accountability to our stakeholders, and deliver better service to our customers





# What does the BLM contract for?

- Examples of FY 2025 Purchases
  - Wetland Bird Surveys
  - Translation and Interpretation Services
  - Janitorial Services
  - GIS Modeling
  - HAZMAT Removal
  - Equipment Repair
  - Building Construction
  - Furniture Items and Installation
- Purchases revolve around supporting these areas and the management of Colorado BLM public lands





# What is required to become a federal contractor?

- Must have an active registration in SAM.gov
  - Renew on an annual basis
  - Free to register
  - Colorado APEX Accelerator helps vendors get set up for free.
- If qualified register as a small business with the Small Business Administration!



# Small Business

BLM Colorado fully supports small businesses and evaluates all proposed contracts for small business participation pursuant to 48 CFR Part 19. Our goals are based on total contracting dollars spent by our offices. While the below table represents the minimums, we strive to obligate every available dollar to our “Main Street” businesses.

Current Small Business Goals (FY25)		
	BLM Goals	DOI Goals
Small Business	23%	51%
Small Disadvantaged Business (SDB)	5%	5%
Women-Owned Small Business (WOSB)	10.9%	5%
Service-Disabled Veteran-Owned Small Business (SDVOSB)	3.3%	5%
HUBZone	10%	3%
8a	1.3%	5%



# Where does BLM post contract solicitations?

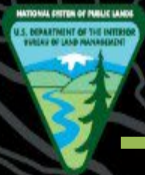
- Most of our solicitations are either posted on SAM.gov or GSA eBuy. For smaller purchases, we identify known vendors and expedite purchase. If you are interested, please send us your capabilities statement!
- DOI does not use FedConnect



# Contracting vs. Financial Assistance

Category	Contracting	Financial Assistance
Target Audience	For Profit Business	Non-Profits, Local Gov, Higher Ed
Outcome	Deliverables	Education, Training, Best Effort
Where to find opportunities	SAM.gov, GSA e-Buy	Grants.gov





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# Financial Assistance







# What is Financial Assistance?

- **Financial Assistance (31 USC 6305)**
  - The principal purpose of the relationship is to transfer a thing of value to the State, local government, or other recipient
  - BLM does not award **Grants**, but **Cooperative Agreements**
    - **Substantial Involvement** – Is the participation from agency representative to recipient throughout the Cooperative Agreement life cycle
  - BLM **does not award** financial Assistance **to for profit business**
    - Target organizations **are local governments, non-profits, higher education**



# Programmatic Areas

- Aquatic Resource Management
- Cultural and Paleontological Resource Management
- Environmental Quality Protection
- Forest and Woodlands Resource Management
- Fuels Management and Community Fire Assistance Program
- Good Neighbor Authority (Local Governments/ Tribal Nations)
- Invasive and Noxious Plant Management
- Plant Conservation and Restoration Management
- Rangeland Resource Management
- Recreation and Visitor Services
- Threatened and Endangered Species Program
- Wildlife Program
- Youth Conservation Corps





# How can you apply for Financial Assistance

- **Grants.gov**
  - Notice of Funding Opportunities (NOFO)
    - Posted between Nov-Jan
    - Lasts for 60 days
    - Close out Jan-Mar

**SEARCH GRANTS**

**BASIC SEARCH CRITERIA:**

Keyword(s):

Opportunity Number:

CFDA:

**OPPORTUNITY STATUS:**

☐ Forecasted (1)

☒ Posted (25)

☐ Closed (428)

☐ Archived (2,430)

**FUNDING INSTRUMENT TYPE:**

☐ All Funding Instruments

☒ Cooperative Agreement (25)

**ELIGIBILITY:**

☒ All Eligibilities

☐ City or township governments (22)

☐ County governments (24)

☐ Independent school districts (22)

**CATEGORY:**

☒ All Categories

☐ Natural Resources (25)

**AGENCY:**

+ All Department of State (DOS) (328)

- All Department of the Interior (DOI) (122)

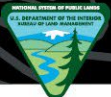
☐ Bureau of Indian Affairs (DOI-BIA) (5)

☒ Bureau of Land Management (DOI-BLM) (26)

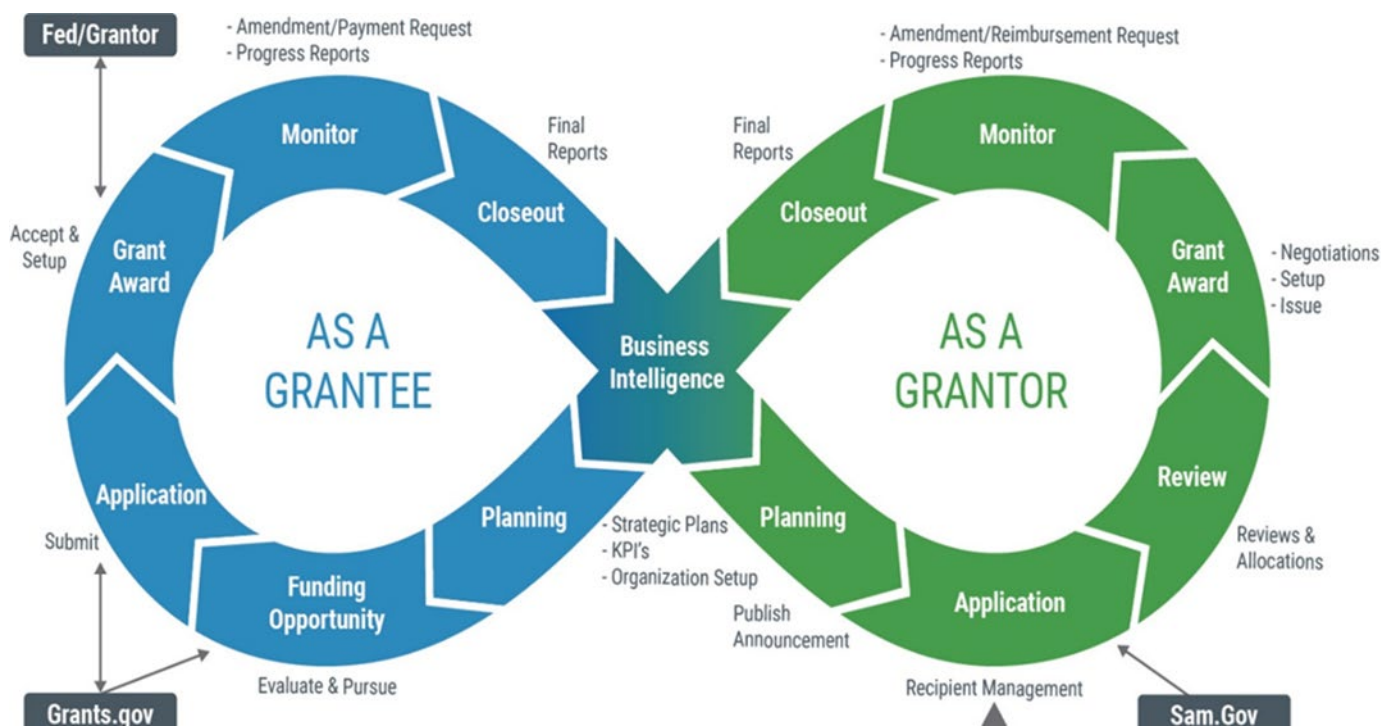
☐ Bureau of Ocean Energy Management (DOI-BOEM) (1)

☐ Bureau of Reclamation (DOI-BOR) (11)

☐ Department of the Interior (DOI) (1)



# Life Cycle of Financial Assistance





# Points of Contact

## Supervisory Procurement Analyst

- Scott Voigt
  - [svoigt@blm.gov](mailto:svoigt@blm.gov)

## Contracting Team 1

- Chau Nguyen, Contracting Officer
  - [cnguyen@blm.gov](mailto:cnguyen@blm.gov)
- Courtni Strickland, Contracting Specialist
  - [c1strickland@blm.gov](mailto:c1strickland@blm.gov)
- Patrick Frost, Contracting Specialist
  - [pfrost@blm.gov](mailto:pfrost@blm.gov)

## Contracting Team 2

- Kerry Spetter, Contracting Officer
  - [kspetter@blm.gov](mailto:kspetter@blm.gov)
- Anthony Morales, Contracting Specialist
  - [amorales@blm.gov](mailto:amorales@blm.gov)
- Fredy Velasquez, Contracting Specialist
  - [fvelasquez@blm.gov](mailto:fvelasquez@blm.gov)

## Financial Assistance Team

- Nathan Hurr- Grants Management Specialist
  - [nhurr@blm.gov](mailto:nhurr@blm.gov)
- Thelma Mosley – Grant Management Officer
  - [Tmosley@blm.gov](mailto:Tmosley@blm.gov)





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# Engineering



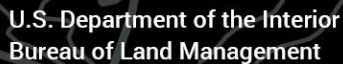




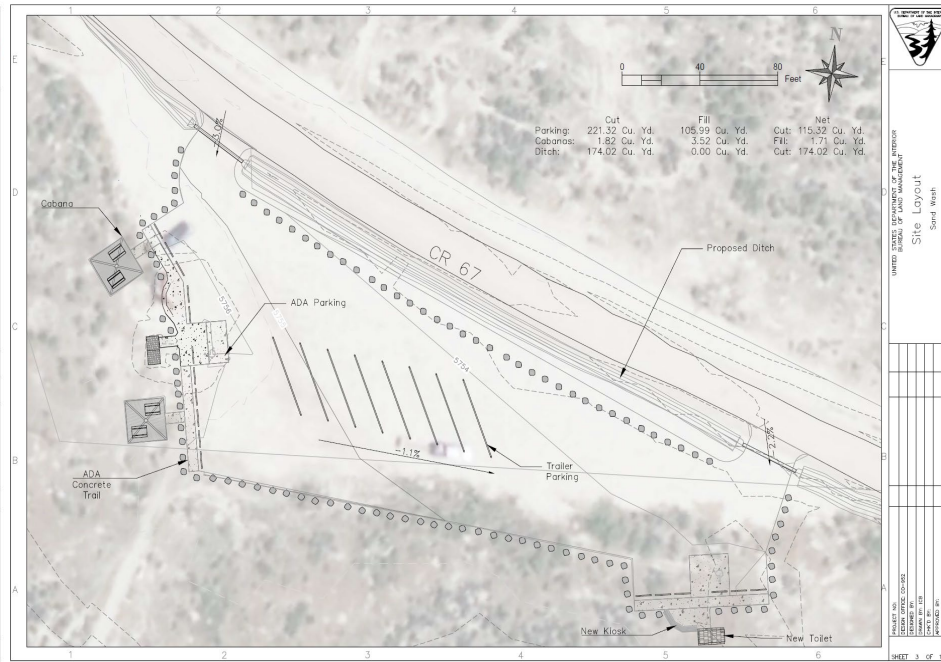
# BLM Engineering Department

- Role of BLM Engineers:
  - Support Service
  - End-to-End Project Management
  - Design a wide variety of civil engineering projects
  - Oversee land development projects, and land transfers
  - Assess existing infrastructure and determine the necessary maintenance funding
- Collaborate with other agencies and engineering disciplines

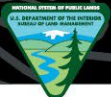




- Campgrounds
- Roads
- Recreation Areas

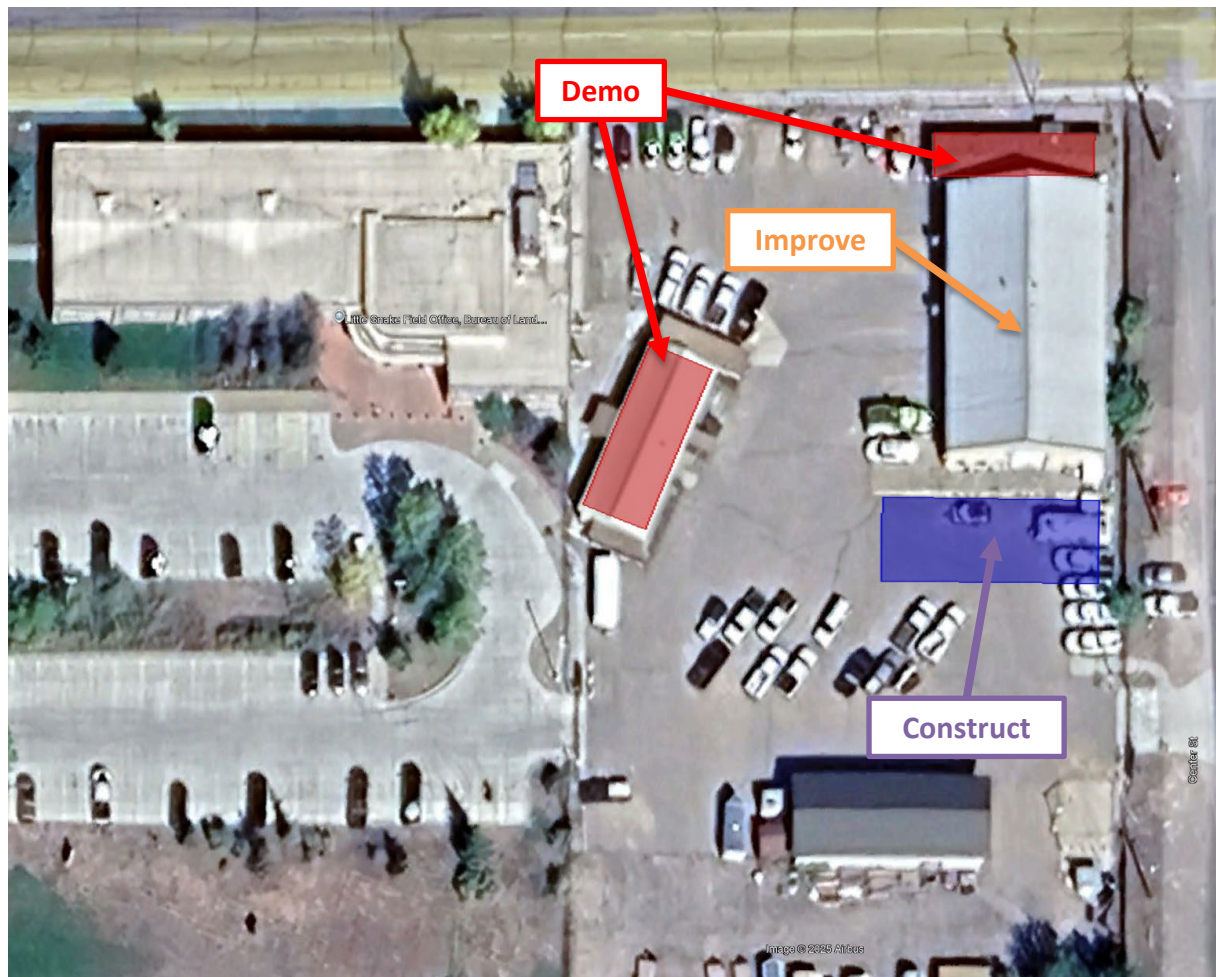


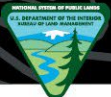




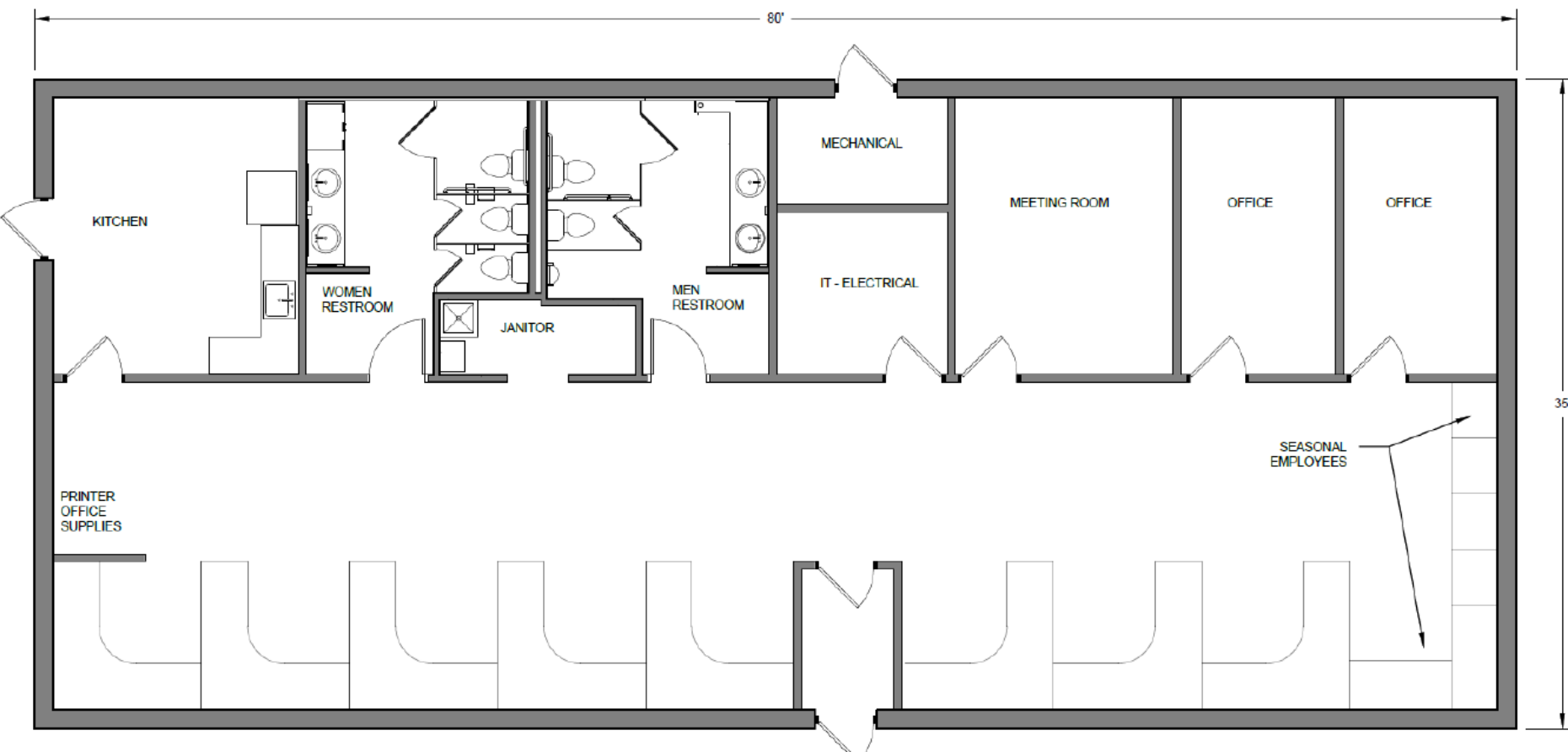
# Craig Fire Operations Building

- Keep and Improve Existing Warehouse
- Relocate Exercise Area Into Warehouse
- Construct new 2,660 Sqft Office Building
  - 14-person capacity





# Craig Fire Ops Prelim Layout



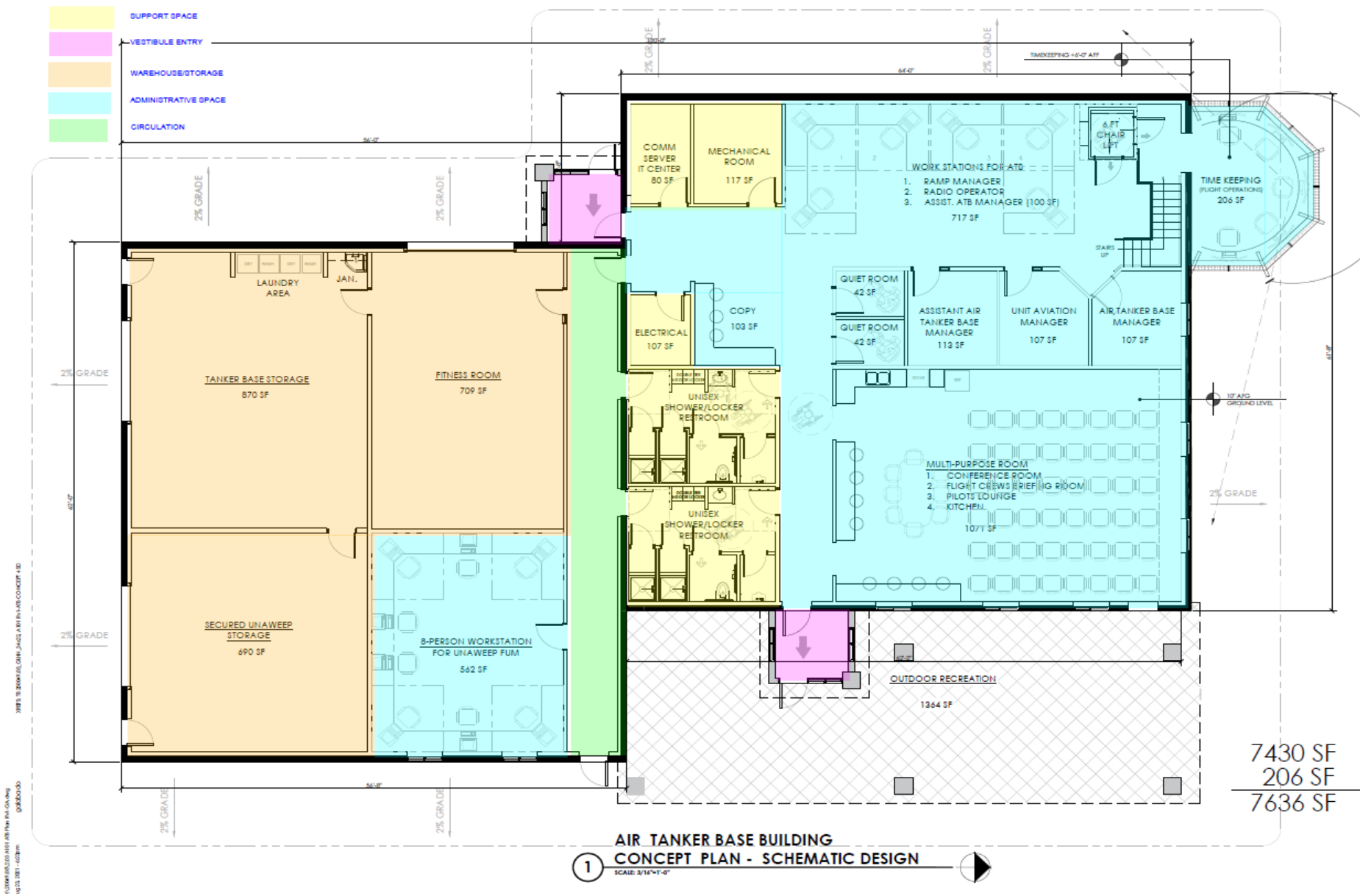
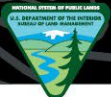


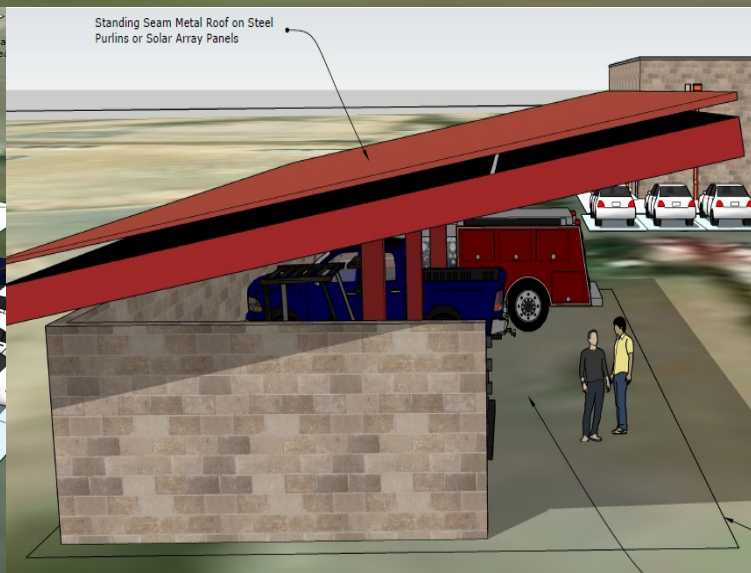
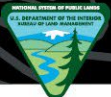
# Air Tanker Base at GJAC

- 7 project phases (including 3 BLM-managed phases)
- BLM phase budget: \$10.5 million
- BLM Scope:
  - Demolish four existing buildings
  - Construct new 7,636 Sq. Ft. Air Tanker Base
  - Expansion of aircraft apron with 67,000 Sq. Ft. of new concrete and asphalt







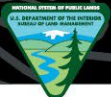




# Points of Contact

- State Engineer:
  - Kristopher (Kris) Chesonis [kchesonis@blm.gov](mailto:kchesonis@blm.gov) (*extended military orders, back Nov. 2025*)
- SWD (Tres Rios, Gunnison, Gunnison Gorge NCA, Uncompahgre, and Canyon of the Ancients National Monument):
  - Peter Russell: [prussell@blm.gov](mailto:prussell@blm.gov)
- NWD (Little Snake, White River, Kremmling):
  - Isabel (Izzy) Bergemann: [ibergemann@blm.gov](mailto:ibergemann@blm.gov)
- RMD (San Luis Valley, Royal Gorge):
  - Megan Vazquez Ogle: [mvasquezogle@blm.gov](mailto:mvasquezogle@blm.gov)
- UCRD (Grand Junction, Upper Colorado, Dominguez-Escalante NCA, and McInnis Canyons NCA):
  - Derek Vecchia: [dvecchia@blm.gov](mailto:dvecchia@blm.gov)
- State Office Technician:
  - Gene Lietzau: [glietzau@blm.gov](mailto:glietzau@blm.gov)
- Field Technician:
  - Stanley (Stan) Wright: [swright@blm.gov](mailto:swright@blm.gov)





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# Questions



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# Thank You