



SWM PROCUREMENTS & SERVICES PROGRAM

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What is the SWM Services & Procurements Program?

- A unique (for USACE) program dedicated to providing a full range of facility sustainment options to our customer.
- Primarily FMS focused.
- USACE's contribution to the DSCA "Total Package Approach". A means to ensure that FMS customers get the full useful life out of the facilities we design & construct for them.
- Not related to the design and construction of the facilities themselves, and sometimes in support of non-USACE programs.
- Primary focus is maintenance / O&M but includes a wide range of other non-construction services.



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What Does a Typical SWM O&M Contract Look Like?

- Regular & re-occurring, time-based maintenance of building systems and infrastructure (FFP).



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What Does a Typical SWM O&M Contract Look Like?

- Corrective Maintenance / Repairs / Renovations (NTE)



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What Does a Typical SWM O&M Contract Look Like?



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What Does a Typical SWM O&M Contract Look Like?

- Spare Parts and Other Procurements (NTE)
- Other (Mobilization, DBA, Minor Construction, Training, etc.)

Example Contract Structure (per year):

Mobilization:	\$150,000
Regular Maintenance:	\$3,500,000
Corrective Maintenance:	\$1,000,000 (NTE)
Spare Parts & Other Procurements:	\$500,000 (NTE)
<u>DBA:</u>	<u>\$50,000 (NTE)</u>
Total:	\$6,200,000 / year



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What Do We Do Besides O&M?

Supply Procurements:

- Armored Construction Equip.
- Cranes, Forklifts, Tow Vehicles
- Workshop Equip.
- Medical Equip.
- Spare Parts
- Pre-cast / Pre-engineered / RL Buildings
- Personnel Bunkers
- Furniture, Fixtures & Equip.

Professional Services:

- Specialized Maintenance Services (ship lifts, wind tunnels, etc.)
- Real Property & Accountability
- Safety Inspections
- Software Upgrades

Training:

- Facilitation of OEM Training
- Virtual Training Classes



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Why Should Industry Be Interested?

- Regular, consistent work that can last indefinitely.
- Heavy engagement and relationship building with host nation customers and with USACE.
- Potential expansion into other business sectors.
- Protection of USG (or USG provided) assets and reputation.



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What Do We (SWM) Want From Industry?

- Interest and patience.
- Logistical capability.
- Flexibility and supply chain diversity.
- Engagement on market research / sources sought.
- Local partnerships.
- Transition support.



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What Does the Future Look Like?

- Evolving to incorporate more state-of-the-art maintenance approaches.
- Greater utilization of maintenance management software.
- Expansion into new markets.
- Inclusion of initial O&M services / warranty support / enhanced turnover into most construction contracts.
- Formalized transition from construction to O&M.
- Inclusion of follow-on sustainment services for as many construction projects as possible.



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Upcoming Opportunities

- Task Force SAFE: ~\$75M IDIQ for electrical safety inspections and repairs of US Military occupied facilities, AOR wide. ADV: Apr '26
- ARCENT Real Estate Support Services/GFEBS: <\$5M contract for SME support for various real property initiatives. ADV: Apr '26
- Kuwait Air Defense O&M IDIQ: ~\$25M O&M IDIQ for various air defense systems throughout Kuwait. ADV: May '26
- Jubail (KSA) Ship Lift Parts & Repairs: ~\$15M for various parts procurements and ship lift repairs. Currently advertised.



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