

Paul CulbersonClient Service Leader December 2025



Thinking ahead

Founded Employee owned 1947

Consulting Permitting

Design

Tendering

Delivering solutions around the world.









Revenue \$ 1.6 billion

Employees > 6900

Over 130 Office Locations Across the U.S. and Worldwide

Construction Operations



What do we do?



What We Do:

Facilities
Energy
Water
Transportation
Environment



How We Work:

Consulting
Design
Construction
Program Management



Who We Work With:

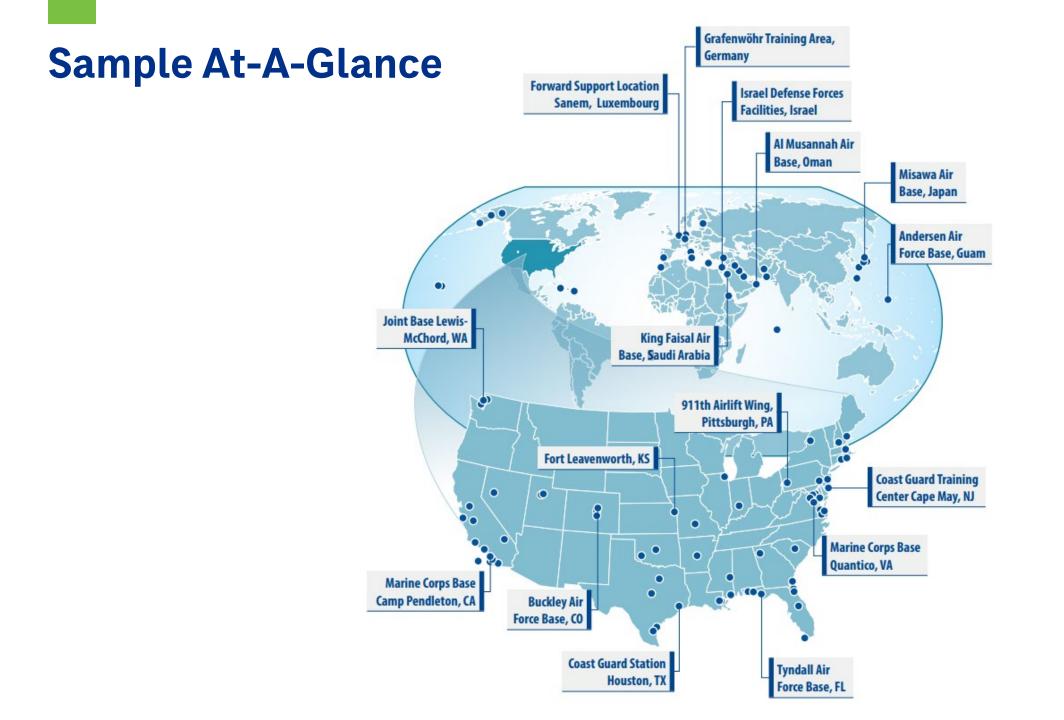
Federal Government
Development Assistance
Industry
Municipal Governments

Sales Team CDM **Smith** Technical Services Unit Federal Services Unit **Intl Services Unit Industrial Services Unit North America Unit CDM Constructors Inc** FSU IND NAU ISU TSU CCI FSU Delivery **FSU Sales Director Dee Cartwright Scott Stone** Tim Hillier Facilities & Infrastructure (Military) Civilian/CW Group **Environmental Group** Sales Leader: Ginger Croom Sales Leader: Veronika Winkeljohn Sales Leader: Jenna Atchison **CSL: Chris Blanchette CSL: Ward Doss CSL: Jeff Clark CSL: Paul Culberson U.S. Air Force NAVFAC Pacific USACE** Construction



Experience & Qualifications

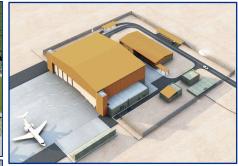




Design Experience

- CONUS
 - AFCEC (Military Design, DB Projects)
 - USACE (Military Design, DB Projects)
 - NAVFAC (Asset Mgmt, Utility AE, DB Projects)
- Germany ORTC, Powerlines, Barracks, Low observable
 F22 hangar, Veh Maint. Fac.
- Luxembourg DABS, Warehouses
- Belgium School Music & Arts Building
- Saudi Arabia F-15 Beddown
- Oman Hangars
- UAE Al-Dhafra Phantom Complex, Hospital Renovation

















Construction Experience

- CONUS
 - AFCEC (Andrews AFB, Newington DFSP Demo)
 - USACE (JBLM, Fort Irwin, Omaha Levees, COVID ACF)
 - NAVFAC (29 Palms, Quantico, JRB New Orleans, JAX, Camp Pendleton)
 - USCG (Cape May, Station Houston)
- Israel Hardened Aircraft Shelters, DFAC, Shoot House, Warehouses, Energy Center, Ammo Storage Facility
- Saudi Arabia F-15 Beddown
- Oman Hangars
- Pakistan Earthquake Reconstruction (schools, hospital)

















Contract Vehicles



Top Facilities IDIQ Contract Vehicles

DESIGN:

- **USACE EUROPE**
 - MILCON/Non-MILCON A-E Services for Western Europe
 - Non-MILCON A-E Services for Western Europe
 - Baltics AE IDIQ
 - MILCON/Non-MILCON A-E Services Italy
 - Environmental Compliance
- USACE Galveston A-E Services for planning, engineering, and construction
- USACE Japan Military A-E Services
- USACE Jacksonville A-E Services
- USACE Kansas City Military and CW A-E Services
- USACE Louisville IIJA A-E Design
- USACE MED CENTCOM A-E Services JV w/M&H
- USACE New England A-E Services
- AFCEC AE Next AE IDIQ Pool 4-Unrestricted

DESIGN (cont.):

- NAVFAC Atlantic Utilities Eng. and Mgt.
- NAVFAC Atlantic Utilities Professional Services
- NAVFAC Pacific Utilities Eng. and Mgt.
- NAVFAC Pacific Shipyard Infrastructure Optimization Program (SIOP)

CONSTRUCTION:

- AFCEC Comprehensive Construction and Engineering (C2E)
- NAVFAC Global Contingency Contract
- USACE MED Israel (MATOCs & Standalones) (Prime: CDM Constructors Inc.)
- **USACE NAU Poland MATOC**

SERVICES:

- GSA OASIS+ (Environmental, Facility, Mgt. & Advisory, and Tech. & Eng.)
- GSA Multiple Award Schedule (multi)



