



3rd Annual B2B & Holiday Social

THURSDAY, DECEMBER 4, 2025

1:30 PM - 5:30 PM

THE GEORGE WASHINGTON HOTEL
WINCHESTER, VA

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AGENDA

	Company	Presenter
	Welcome – Agenda, Introductions, Sponsor Recognition	Bree Beal – SAME BRP President
	Rules of Engagement	Bree Beal – SAME BRP B2B MC
1	Wesco	Ed Malinowski & Jeff Remark
2	Clear Consulting International	Crystal Canet
3	Tetra Tech	Jason Thomas
4	exp Federal	Alicia Colon, Julie Smiley, & Neil Mehta
5	L&Q International, Inc.	John Quackenboss
6	Tejy Inc.	Harpreet Ghotra
7	Global Recruiters of Lookout	Benjamin Wham
Intermission		
8	USACE Middle East District	Brian Ball & Joseph Zaraszczak
9	CDM Smith	Paul Culberson
10	KCCT	Dan Lavoie
11	Fox Rothschild LLP	Doug Hibshman & Dana Molinari
12	Planate Management Group	John Genkinger
13	Mason & Hanger	Chris Lowe
14	Larson Design Group	Brian Meyers
Networking Reception		

RULES OF ENGAGEMENT

- Bree Beal will announce each firm. You can see on the schedule when it is your turn. Start coming up to the podium when the previous person starts to leave.
- You have ONLY 3 minutes. You will get a yellow warning when you have 30 seconds and red when you hit your 3 minutes. If you go over, we will cowbell you. 
- All presentations will be shared afterwards on the website. Contact info for each company is in program for follow-up networking.
- There will be a short networking break (15-20 minutes, depending on timing) between groups of presenters (Intermission).
- Live Q&A only with government speakers – 7 minutes presentation and 3 minutes for Q&A for a total of 10 minutes.
- The follow up is up to you. You need to reach out to other firms to connect and you should be courteous and respond to those who reach out to you.

FOR ALL ATTENDEES:

Listen to the speakers. You may not see a way that you can be teaming partners but listen to WHO they want to partner with and WHICH agencies they want to break into.

- Do you know someone else that would be a good fit as a teaming partner?
- Do you have a connection at the Agency they are looking at, or know someone else who does?
- Or do you have any advice on how to start with the Agency?

All presentations and this program will be posted on the SAME BRP website following this program. Also look for a “document delivery” email with the links on Friday.

1. Wesco

Business Address:

220 W. Station Square Drive, Suite 700
Pittsburgh, PA 15219

Mr. Ed Malinowski

Business Development

c. (724) 825-6118

emalinowski@wescodist.com | www.wesco.com



About:

Wesco International (NYSE: WCC) builds, connects, powers, and protects the world. Headquartered in Pittsburgh, Pennsylvania, Wesco is a FORTUNE 500® company with more than \$22 billion in annual sales and a leading provider of business-to-business distribution, logistics services, and supply chain solutions.

Firm Type:

Wholesale Supply Distributor

Size Status:

Large

Seeking:

General Contractors, Systems Integrators, Electrical and IT engineers, Small Businesses involved in Low-Voltage and Audio Video Integration

NOTES:

2. Clear Consulting International

Business Address:

44084 Riverside Parkway, Suite 120
Leesburg, VA 20176



Ms. Crystal Canet

President

c. (727) 243-3762

CrystalCanet@ClearConsultingInt.com | www.clearconsultingint.com

About:

Clear Consulting International (CCI) provides acquisition and contract support, program management, communications infrastructure expertise, and cybersecurity for mission-critical systems. We help clients strengthen federal contracting efforts, modernize communication networks, and secure facility control systems with reliable, high-quality support tailored to complex government environments.

Firm Type:

Cybersecurity, Program Management, Consulting

Size Status:

WOSB

Seeking:

CCI supports government agencies, prime contractors, and mission-driven organizations that need a trusted partner to improve acquisition outcomes, secure facility and communications infrastructure, and deliver resilient program performance.

NOTES:

3. Tetra Tech

Business Address:

101 Nickerson Rd
Marlborough, MA 01752



Mr. Jason Thomas

VP, Global Services

c. (540) 421-85599

jason.thomas@tetrattech.com | www.tetrattech.com

About:

We provide architecture and engineering services to U.S. federal agencies, foreign governments, and commercial clients worldwide. We assist international development and military clients with planning and designing new and rehabilitated buildings and infrastructure essential to achieving development goals, promoting global security, and supporting post-conflict and post-disaster reconstruction.

Firm Type:

Architect-Engineering

Size Status:

Large

Seeking:

Architects & Engineers

NOTES:

4. exp Federal

Business Address:

15049 Conference Center Drive, Suite 450
Chantilly, VA 20151



Ms. Alicia Colon

Business Development & Capture
c. (785) 979-4814

alicia.colon@expfederal.com | www.expfederal.com

About:

Exp Federal offers a wide range of services in architecture, engineering, and technical consulting with over 5,000 professionals in 120 offices worldwide. Our local office is in Chantilly, VA, and a regional support hub in Riyadh, Saudi Arabia. Exp Federal holds a prime A/E contract on the USACE TAM A/E IDIQ.

Firm Type:

Architecture + Engineering | Construction | Mission Support

Size Status:

Large Business

Seeking:

Teaming opportunities | Local host nation subconsultants | Both A/E and construction partners |
We're hiring too!

NOTES:

5. L&Q International, Inc.

Business Address:

201 N Fairfax Street, Ste 32
Alexandria Historical District, VA 22314



Mr. John Quackenboss

President

c. (703) 395-0421

John.Quackenboss@L-Q-International.com | www.DustHoldPro.com

About:

L&Q International delivers environmentally friendly polymer and enzyme solutions that control dust, harden soil, and improve water resistance. Our products create durable temporary and permanent roads, hardstands, and work areas—offering safe, easy-to-use, and cost-effective performance trusted across construction, military, and industrial operations.

Firm Type:

Construction Products

Size Status:

Small Business

Seeking:

Construction firms, Civil Engineers, land scaping / earth moving companies, road construction companies

NOTES:

6. Tejy Inc.

Business Address:

1 Research Ct, Ste 335
Rockville, MD 20850

Mrs. Harpreet Ghotra

CEO

c. (240) 595-4210

hghotra@tejy.com | www.tejy.com



About:

Tejy Inc is a leading Architecture, Engineering, BIM, and Construction Management firm delivering innovative design-build solutions across commercial, residential, and infrastructure sectors. We specialize in BIM coordination, MEP engineering, permitting, facility management, and modular supports, helping clients enhance quality, efficiency, safety, and project delivery from concept to completion.

Firm Type:

Architectural and Engineering

Size Status:

WOSB Enterprise, DBE, MBE, 8(a)

Seeking:

Seeking partnerships with General Contractors, Architects, and Owners looking for reliable BIM, engineering, and design-build support.

NOTES:

7. Global Recruiters of Lookout

Business Address:

4088 Inlet Loop
Chattanooga, TN 37416

Colonel (USAF, Ret.) Benjamin Wham

Managing Partner

o. (423) 212-5474

bwham@grnlookout.com | www.grnlookout.com



About:

The Global Recruiters of Lookout team connects quality engineering talent to engineering planning, design, construction, and operations opportunities in federal, state, local, and private agencies. Our team of Ben Wham, PE, USAF, retired, and Kathy Knichel, DAFC, retired, has 65 years of leadership, technical proficiency, and community knowledge together to create successful teams.

Firm Type:

Executive Search and professional recruiting. NAICS Code 561312

Size Status:

SDVOSB

Seeking:

Global Recruiters of Lookout seeks to partner with any firm seeking talented leaders, engineers, and technicians to succeed on today's toughest contracts.

NOTES:



8. U.S. Army Corps of Engineers, Middle East District

Business Address:

201 Prince Frederick Drive
Winchester, VA 22602

Mr. Brian Ball

Services Program Chief / Egypt PgM
(540) 678-1877

brian.h.ball@usace.army.mil | <https://www.tam.usace.army.mil>



**US Army Corps
of Engineers®**
Middle East District

About:

The USACE Middle East District is responsible for providing engineering, construction, and related services in the CENTCOM AOR and other areas as required. Work includes designing and constructing facilities for use by U.S. forces, performing engineering activities for other U.S. government and allied nation partners, and providing operations and maintenance services for various customers.

Firm Type:

U.S. Government design and construction agency

Seeking:

We are seeking all interested partners with our design and construction firms that support our mission in the CENTCOM AOR.

NOTES:

9. CDM Smith

Business Address:

75 State Street Suite 701
Boston, MA 02109



COL (USA Ret.) Paul Culberson

Federal Client Service Leader

c. (331) 319-9108

culbresonpb@cdmsmith.com | www.cdmsmith.com/en

About:

CDM Smith is a global, employee-owned, consulting and engineering firm founded in 1947 that provides services in water, environment, transportation, energy, and facilities.

Firm Type:

Consulting, Design, Environmental, Construction, Program Management

Size Status:

Large Business

Seeking:

Partnering opportunities within federal sector, focused on architecture, engineering, and construction.

NOTES:

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10. KCCT

Business Address:

1350 Eye Street NW, Suite 950
Washington, DC 20005

KCCT

Architecture | Planning | Interiors

Mrs. Bree Beal

Dir. of Business Development
(970) 819-0632

bbeal@kcct.com | www.kcct.com

About:

A collaborative provider of dynamic embassies, operations centers, and training venues around the world, KCCT specializes in institutional design centered on the security of people and information. With over 40 years of public facility design expertise, we bring a global perspective to our defense and diplomatic portfolio.

Firm Type:

Architecture, Interiors, Planning

Size Status:

Large Business

Seeking:

Small Businesses, Engineers of all size standards, Architects, General Contractors

NOTES:

11. Fox Rothschild LLP

Business Address:

2020 K Street NW, Suite 500
Washington, DC 20006



Mr. Brad Mease

Senior Business Development Manager

o. (202) 461-3113

bmease@foxrothschild.com | www.foxrothschild.com

About:

Fox Rothschild is a general practice 30 office, 1,000 attorney law firm that represents small, medium, and large businesses with all types of legal issues. Our government contracts / construction practice has 70 attorneys specializing in representing contractors, subcontractors, and A/E firms in bid protests, contract claims, compliance matters, litigating commercial claims, and legal "best practices."

Firm Type:

General Practice Law Firm

Size Status:

Large Business

Seeking:

A/E Firms, contractors, subcontractors, manufacturers

NOTES:

12. Planate Management Group

Business Address:

1800 Diagonal Road, Suite 600
Alexandria, VA 22314

Mr. John Genkinger

IT Director & Project Manager

o. (703) 232-1491

marketing@planate.com | www.planate.com



About:

Planate Management Group provides technical solutions in difficult environments. Our installation management expertise covers Planning, Architectural and Engineering (A/E) Design Services, Engineering Support Services, and Construction Services. Since 2007, Planate Management Group has provided facilities engineering and management services worldwide.

Firm Type:

Architecture, Engineering, and Technology

Size Status:

SDVOSB

Seeking:

We are currently very interested in AEC Firms working in Qatar. Additionally, we are always open to conversations with AEC Firms in the FedCon space.

NOTES:

13. Mason & Hanger

Business Address:

300 W. Vine Street, Suite 1500
Lexington, KY 40391

Mr. Chris Lowe

Vice President – Military Programs
o. (859) 252-9980

chris.lowe@masonandhanger.com | www.masonandhanger.com



About:

Mason & Hanger is the oldest engineering firm in the United States. Mason & Hanger is a full discipline A/E firm that is 100% federally focused. We take great pride in delivering on our mission statement, "Building a More Secure World."

Firm Type:

Full Discipline A/E Firm

Size Status:

Large Business

Seeking:

Small Businesses

NOTES:

14. Larson Design Group

Business Address:

3000 Westinghouse Drive, Suite 400
Cranberry Township, PA 16066

Mr. Brian Meyers

Sr. Business Development – Federal

c. (202) 445-1990

bmeyers@larsondesigngroup.com | www.larsondesigngroup.com



About:

LDG is an employee-owned firm that provides full-service planning, architectural, multi-disciplined engineering, and interior design to all branches of the Department of Defense and a host of federal civilian agencies. With licensure in all 50 states, we serve federal, state, local, and private clients worldwide through offices across the nation.

Firm Type:

LDG is an integrated Architecture, Engineering, & Professional Consulting firm providing the following services: Alternative Delivery, Architecture & Interior Design, Asset/GIS Management, AT/FP & Security Design, Building Information Modeling (BIM), Civil Engineering, Climate Impact Assessment & Mitigation, Construction Administration, Construction Inspection & Mgmt., Cost Estimation, Due Diligence Reports, Environmental/NEPA Compliance, Facilities Condition Assessments, Feasibility Studies, Fire Protection, Geotechnical Engineering, IT/Telecommunications Design, Landscape Architecture, Master Planning & Charrettes, M/E/P Engineering, Permitting, Program Management, Programming & Conceptual Design, Real Property Assessments, Scheduling, Structural Engineering, Sustainable Design/Resiliency, Survey & Mapping, Traffic Engineering, & Transportation Engineering

Size Status:

Large Business

Seeking:

Industry partners, both large and small, that can offer complimentary and supplementary services to LDG. Including, but not limited to, Architects, Civil, MEP, Environmental, Geotechnical, Structural, Cybersecurity, Cost Estimating, Survey, Master Planning, Fire Protection, Communications, and more!

NOTES:
