



# **SAME NoVA 10<sup>th</sup> Annual Business-to-Business (B2B) Engagement**

NATIONAL MUSEUM OF THE U.S. ARMY AT FORT BELVOIR  
DECEMBER 11, 2025



PRINTING SPONSOR: CCI Prime Contractors, LLC

SCAN FOR DIGITAL PROGRAM







1. HUITT-ZOLLARS, INC.



**Brad Coleman, PE, MBA** (571)-559-4050 x 11815  
bcoleman@huitt-zollars.com  
2051 Jamison Ave, Suite 502, Alexandria, Va  
**Firm Type:** Full Service A/E Firm  
**Status:** Large

**Seeking:** Architect/Engineer, Small firm, 8(a).

**Target Growth:** Federal, Transportation in the NCR

Huitt-Zollars is an award-winning, full-service design practice providing comprehensive architecture, engineering, interior design, urban design, and planning design. We offer large firm resources and small firm attention to detail to our clients, many of whom we have long-term indefinite delivery, or task order contracts. In addition to full-service traditional design services, we offer design/build and other alternative delivery methodologies and are ISO-9001:2015 compliant.



Notes:

---

---

---

---

---

---

---

---

2. ECO WASTE SOLUTIONS



**John J. Jackson, PhD (Col., USMC Ret.)**  
(540) 621-0931  
jjackson@ecosolutions.com  
109 Cedar Street, Batavia, NY  
**Firm Type:** Research, Engineering, Manufacturer  
**Status:** Small

**Seeking:** Engineering, Government Agencies, Pacific Island and Other Remote Communities

**Target Growth:** Government (Military and Federal Departments), State Governments, Remote Communities

Eco Waste Solutions has been delivering thermal waste conversion solutions to companies, communities, governments and military organizations around the world for more than 30 years. From waste management consulting to technology selection, project management and implementation, we help thermal waste conversion projects thrive.



Notes:

---

---

---

---

---

---

---

---



3. MICHAEL BAKER INTERNATIONAL



**Beth A. Drylie, PE** (757) 631-5445  
bdrylie@mbakerintl.com  
1925 Ballenger Avenue, Suite 300, Alexandria, VA  
**Firm Type:** Architect/Engineer/Consulting  
**Status:** Large

**Seeking:** We are seeking small, WOSB, 8(a), HUBZone, Veteran Owned firms supporting major MILCON, civil works and environmental projects.

**Target Growth:** Target growth areas in Federal markets include Air Force, Department of Energy, Department of Homeland Security, FEMA, FHWA, GSA, NAVFAC, and USACE.

Michael Baker is a premier provider of Architecture, Engineering, and Consulting services, delivering comprehensive solutions across planning, design, construction, and program management. Our multidisciplinary expertise spans architecture; civil, mechanical, electrical, plumbing, and structural engineering; fire protection; telecommunications; environmental services; cost and construction engineering. We specialize in emergency preparedness, response, recovery, and mitigation services.



Notes:

---

---

---

---

---

---

---

---

4. PRIME AE GROUP



**Ed Chamberlayne, PE, PhD, F.SAME** (410) 862-0911  
ed.chamberlayne@primeeng.com  
521 Research Park Dr, Ste 300, Baltimore, Md  
www.primeeng.com  
**Firm Type:** A/E Firm  
**Status:** Large

**Seeking:** Mid-sized A/E firms willing to JV

SB partners including WOSB, SDVOSB, HUBZone who specialize in MEP, structural, master planning, and cost estimating

**Target Growth:** NAVFAC Mid-Atlantic, NAVFAC Washington, USACE Baltimore, USACE Norfolk, AFCEC

PRIME AE is a multi-disciplinary architecture, engineering, and construction management firm, serving public and private clients since 2007 operating in 10 states with 520 employees in 22 offices. PRIME AE provides the full range of AE services including master planning, DD1391 development, conceptual design, Design-Build RFP development, full design and construction documents, and construction phase services. Roof and envelope consulting and bridge inspection are specialty services.



Notes:

---

---

---

---

---

---

---

---



## 5. STANLEY CONSULTANTS



**Dennis Ellington** (563) 264-6511  
EllingtonDennis@stanleygroup.com  
225 Iowa Avenue, Muscatine, IA  
**Firm Type:** Architect/Engineer  
**Status:** Large

**Seeking:** Potential large business joint venture partners and also small business subconsultants in specialties that Stanley Consultants, Inc. does not self-perform, such as fire protection engineering, site surveying; geotechnical, environmental services.

**Target Growth:** We are looking to increase our DoD and Federal Civilian market/agency presence in the DC/MD/VA region.

Stanley Consultants, Inc., provides A/E & CM services worldwide. Founded in 1913, Stanley Consultants has been helping clients solve essential and complex energy and infrastructure challenges for over 100 years, successfully completing more than 50,000 engagements in 110 countries and all 50 states & U.S. territories. Our full-service team of more than 800 members includes architects; civil, environmental, structural, mechanical, electrical, instrumentation engineers; and construction managers, and construction schedule audits.



Notes:

---

---

---

---

---

---

---

---

## 6. MOTT MACDONALD



**Sebastian Pastor, PE** (571) 321-5638  
sebastian.pastor@mottmac.com  
4245 N. Fairfax Dr, Arlington, VA  
**Firm Type:** A/E Firm  
**Status:** Large

**Seeking:** Like size (large) and Small firms - A/E, General Contractor

**Target Growth:** FED: USACE, NAVFAC, USAF

Markets: Infrastructure, Water, Transportation

Primary NAICS: 541330 (Engineering Services)

Mott MacDonald is a management, engineering and development consultancy headquartered in the United Kingdom. It employs over 19,000 staff in 150 countries. Mott MacDonald is one of the largest employee-owned companies in the world.



Notes:

---

---

---

---

---

---

---

---



## 7. WOODS • PEACOCK ENGINEERING CONSULTANTS



**Cory Sauer, PE** POC: Melanie Vracas  
(703) 599-4689  
melanie@woodspeacock.com  
5285 Shawnee Rd, Suite 100, Alexandria, VA  
**Firm Type:** Structural Engineer  
**Status:** WOSB, MWAA SLBE, SWaM and DBE in VA

**Seeking:** Architects and engineering (large and small) teaming partners.

**Target Growth:** Federal, healthcare and higher education

Woods • Peacock Engineering Consultants, Inc. is a WOSB specializing in structural engineering and design for government, military, and institutional clients. Our expertise includes new construction, occupied building renovations, and historic rehabilitation, as well as investigations and assessments (BUILDER). We also provide advanced services in seismic, progressive collapse, and blast analysis and design. Over the past decade Woods • Peacock has produced between 100 and 200 projects annually.



Notes:

---

---

---

---

---

---

---

---

## 8. CADENCE CONSULTING



**Katie McDaniel, PE** (540) 533-7113  
kmcddaniel@build-cadence.com  
11160-C1 South Lakes Dr Suite 602, Reston, VA  
**Firm Type:** Civil Engineering  
**Status:** Small - SWaM, WBENC WBE, WBENC/  
Federal WOSB

**Seeking:** Architects, Large Engineering Firms, Contractors, 8(a)

**Target Growth:** NAVFAC, USACE, DOI, AOC, NPS, OBO

Cadence Consulting is a SWaM, woman-owned civil engineering firm based in Reston, specializing in responsive site civil solutions for public clients. Our expertise includes site feasibility, layout, grading, utility design/coordination, stormwater management, erosion and sediment control, and securing permits and regulatory approvals at the local, state, and federal levels. Our technical expertise and agility make us a reliable partner for agencies seeking efficient, cost-effective solutions.



Notes:

---

---

---

---

---

---

---

---



## 9. LOGOS BZ LLC



**Mitch Patterson** (301) 802.6262  
mpatterson@logosbz.com  
6405 Sweet Meadow Court, Laytonsville, MD  
**Firm Type:** AE, Healthcare Design  
**Status:** SDVOSB

**Seeking:** Architecture, 8(a)

**Target Growth:** Government and Commercial

Logos provides expert AE services, specializing in clinical design, and healthcare planning. Combining our background in real estate and health care, Logos' principals are working to meet the VA's significant demand for Community-Based Outpatient Clinics and Community Living Centers over the next decade. Logos provides expert healthcare advisory services offering strategic guidance on planning, design, sustainability, and compliance. We optimize projects for efficiency and cost-effectiveness.



**Notes:**

---

---

---

---

---

---

---

---

## 10. GOLDBELT OPERATIONS SUPPORT SERVICES, LLC - GBOSS



**Sean Goldsmith, PE** POC: Alicia Morgan  
(412) 215-5648, alicia.morgan@goldbelt.com  
13900 Lincoln Park Dr., Ste 140, Herndon, VA  
**Firm Type:** Construction  
**Status:** 8(a) Alaska Native Corp, Small Disadvantage

**Seeking:** A/E and other small businesses to team on future opportunities.

**Target Growth:** Continued growth in the Mid-Atlantic region; strategically grow into the Southeastern region. Agencies we are looking to work with include DHS, MICC and VA

Established in 2015, Goldbelt Operations Support Services, LLC GbOSS is a trusted provider of construction and contracting solutions for Federal clients. We specialize in General Contracting, Design-Build, Design-Bid-Build, and Construction Management, with the capability to perform in classified environments. Our expertise spans new construction, renovations, repairs, and modernization projects, delivering high-quality facilities that meet mission-critical needs with precision and reliability.



**Notes:**

---

---

---

---

---

---

---

---



## 11. TERRA CONSTRUCTS



**Geoff Bambini**  
GBambini@terraconstructs.com  
5500 Cherokee Ave Suite 300 Alexandria VA  
**Firm Type:** Construction  
**Status:** 8(a), Small Business

**Seeking:** Architects, Engineers, and Sub-Contractors with experience in federal construction

**Target Growth:** Terra is targeting growth with DoD agencies (NAV-FAC, USACE, Air Force) and civilian agencies (GSA, USDA-FS, EPA, NPS), leveraging our 8(a) status to expand federal building and civil markets in the Mid-Atlantic and Southeast.

Terra Site Constructors, LLC d/b/a Terra Constructs is a full-service federal general contractor with \$100M aggregate bonding. We pair self-perform heavy civil capabilities (earthwork, utilities, bridges, and concrete) with proven building expertise in SCIFs, historic preservation, and occupied renovations. Terra delivers resilient infrastructure and facility projects for agencies including USACE, NAVFAC, GSA, USDA, and NPS.



**Notes:**

---

---

---

---

---

---

---

---

## 12. MEAD & HUNT, INC.



**Shante Fields** (919) 225-4044  
shante.fields@meadhunt.com  
1111 Light St, Suite 200B, Baltimore, MD  
**Firm Type:** AE  
**Status:** Large

**Seeking:** Other AE firms - large & small - as well as GCs who are eligible for direct awards, like 8(a)s and Tribals.

**Target Growth:** NAVFAC, USACE, AFCEC

Specializing in federal work for more than 85 years, Mead & Hunt understands the uniqueness of our military clients' missions and has developed a team devoted solely to our federal clients. Our staff, many of whom are former military personnel, are completely conversant in military operations, installation development, water resources, dams, hydropower, regulatory compliance, environmental stewardship, military facilities, and airfield pavements and systems.



**Notes:**

---

---

---

---

---

---

---

---



### 13. MERRICK & COMPANY



**Nick Desport, RA, LEED AP BD+C, F.SAME**  
(703) 639-7697, Nick.Desport@Merrick.com  
8051 E. Maplewood Ave; Greenwood Village, CO  
**Firm Type:** Full Service A/E firm  
**Status:** Large

**Seeking:** Various teaming partners...small in various categories and large with similar cultures to establish lasting partnerships and expand in more markets and geographies.

**Target Growth:** Additional presence in the eastern US (USACE Districts, NAVFAC Regions, Air Force, and other Federal Agencies)

Merrick & Company is an employee-owned engineering, architecture, surveying, and geospatial firm, headquartered in Greenwood Village, CO. Founded in 1955 and recently turning 70, Merrick has over 1,000 employee owners with expertise in the National Security, Infrastructure, Energy/Chemicals, and Life Science markets. With 25 offices in 13 states and 4 countries, we have worked on all 7 continents and pride ourselves in the fact that 80% of clients are repeat customers, many for over 25 years.



Notes:

---

---

---

---

---

---

---

---

### 14. SZ PM CONSULTANTS



**Chris Ley** (703) 798-7276  
cley@szpmconsultants.com  
1730 Rhode Island Ave, NW Ste 602 Washington, DC  
**Firm Type:** Engineer  
**Status:** WOSB, DBE, MBE

**Seeking:** Large & small business partners for subcontracting; WOSB prime contracts, Joint Ventures

**Target Growth:** Markets: PM/CM; Water/Wastewater; Transportation; Risk Management and VE.

Agencies: VDOT, DDOT, MDOT, DC WATER, WSSC, MWAA, MDOT MTA, Federal Agencies,

Program/Project/Risk Management; Construction Management and Inspection

Water/Wastewater Engineering; Design Support (CAD, BIM, GIS); Value Engineering

Office Engineering; Project Controls; Permitting; Utility Coordination  
Staff Augmentation



Notes:

---

---

---

---

---

---

---

---



### AGENCY – USACE BALTIMORE



**William Tully**  
U.S. Army Corps of Engineers, Baltimore District, Program Manager for Military and Inter-Agency Support Projects in the National Capital Region.  
**Responsibilities:** Oversight of Project Management for several dozen projects that are at different stages of programing, planning design and construction, at locations within the National Capital Region which currently includes projects at Fort Belvoir, VA, Joint Base Myer Henderson Hall and the Pentagon.  
**Background** – Bill is currently in his 30th year with the U.S. Army Corps of Engineers. 1992-2001 with the New York District and 2001 to the Present with the Baltimore District. He has held previous positions within the Construction Division, multiple Integrated Program Management Offices and most currently with the Programs & Project Management Division, responsible for executing work in the Capital Area.



**US Army Corps of Engineers**

Notes:

---

---

---

---

---

---

---

---

### AGENCY – U.S. COAST GUARD



**CAPT Art Dehnz**  
CAPT Dehnz is assigned as the Assistant Program Executive Officer for Coast Guard Military Construction. In this role, he supervises the planning, programming, budgeting, and execution for all large-scale construction projects within the Coast Guard. Previously, CAPT Dehnz served as the Logistics Department Head at Sector Honolulu, Commanding Officer of Base Ketchikan, and staff assignments at Headquarters for the Office of Civil Engineering and Office of Logistics in CG-4. His education includes a bachelor's degree in civil engineering from the U.S. Coast Guard Academy, a Master of Science in Civil Engineering and a Master of Business Administration degree from the University of Illinois at Urbana-Champaign, and a Master of Arts degree in National Security and Strategic Studies from the Naval War College. He holds the Project Management Professional (PMP) certification and is a registered Professional Engineer (PE) in the State of Rhode Island.



Notes:

---

---

---

---

---

---

---

---



15. THE DIALLO GROUP (TDG)



**Jeremiah Huth, AIA, NCARB, LFA** POC: Adrian Carter: (954) 599-6853 [acarter@onyxgroup.com](mailto:acarter@onyxgroup.com)

**Sidney Elam, AICP, PTP** POC: Theresha Diallo: (256) 714-9875 [theresha.diallo@onyxgroup.com](mailto:theresha.diallo@onyxgroup.com)  
100 N. Pitt St. STE 402, Alexandria, VA



**Firm Type:** Architecture and Planning

**Status:** Small, WOSB, SDVOSB

**Seeking:** Design-Build Contractors, Planning Firms, Large/Small A/E Firms

**Target Growth:** Additional NAVFAC and USACE districts, grow opportunities with the State Department and DHS/Coast Guard, strengthen municipal market presence in VA, CA, FL, and HI, and pursue construction management opportunities nationwide. TDG specializes in installation planning, facility master planning, and design for federal, military, and public clients. Our planners, architects, designers, and GIS specialists deliver strategic, sustainable solutions that enhance value and optimize operations. We offer full-spectrum architectural services for the DoD, State Department, and other agencies, integrating spatial data to improve decision-making, increase accuracy, and support mission-critical outcomes.



Notes:

---

---

---

---

---

---

---

---

16. IMEG CONSULTANTS CORP



**Markus Henneke, PE** (703) 852-0219  
[Markus.J.Henneke@imegcorp.com](mailto:Markus.J.Henneke@imegcorp.com)

**Stacey L. Juran** (703) 495-2733  
[Stacey.L.Juran@imegcorp.com](mailto:Stacey.L.Juran@imegcorp.com)  
623 26th Ave, Rock Island, IL (Headquarters)



**Firm Type:** Engineering

**Status:** Large

**Seeking:** Open to all partnering opportunities

**Target Growth:** Looking to increase our local and Federal/DoD Markets

IMEG- one of the largest engineering consulting firms in the U.S. with over 3,000 dedicated personnel at 100+ locations, focused on high performing building systems, infrastructure, and construction-related services. Primary services include MEP, Structural, Civil/ Surveying/Landscape Architecture, Fire Protection, Security and Technology- with specialized services including Acoustics, Architectural Lighting, Commissioning and Medical Equipment Planning.



Notes:

---

---

---

---

---

---

---

---



17. GALLOWAY & COMPANY, LLC



**Jim Watson, AICP** (703) 508-1922  
[jimwatson@gallowayus.com](mailto:jimwatson@gallowayus.com)

**Stacy Keiser, PE** (719) 310-0238  
[stacykeiser@gallowayus.com](mailto:stacykeiser@gallowayus.com)  
11220 Assett Loop, Suite 202, Manassas, VA



**Firm Type:** Arch/Engr/Survey/Landscape/ Transportation/Fueling

**Status:** Large

**Seeking:** SB/WOSB/SDVOSB/8(a)/HubZone A/E firms and Design Builders for teaming partners

**Target Growth:** NCR, Mid Atlantic, master planning, transportation planning, NPS, MWAA, DoD, DOI, VA, GSA, BIA, BOR

For more than 40 years Galloway has provided comprehensive in-house planning, architecture, and engineering services to ensure cost-effective projects, efficient project coordination, and unrivaled client satisfaction. Galloway is committed to delivering quality, flexible, and sustainable facilities and infrastructure solutions that meet the needs of federal agencies and the people they serve. Our 300+ employees are licensed in all 50 states with offices in CO, VA, MD, UT, CA, KS, GA, NC, & FL.



Notes:

---

---

---

---

---

---

---

---

18. MASON & HANGER



**Jonathan Fisher, PE, PMP** (859) 556-2112  
300 W Vine St #1500, Lexington, KY

**Firm Type:** A/E

**Status:** Large

**Seeking:** Small business subcontractors specializing in Environmental Services, Geotechnical, Surveying, and Cybersecurity.

**Target Growth:** USACE and NAVFAC

Mason & Hanger is an architecture and engineering firm focused on national security. We partner with the U.S. military, federal agencies, and intelligence community to design and deliver secure, mission-critical facilities. From planning and design to program management, we bring expertise and collaboration that support defense readiness and global security. Guided by our mission, Building a More Secure World®, we deliver solutions that serve those who protect our nation.



Notes:

---

---

---

---

---

---

---

---



## 19. ALLCOM GLOBAL SERVICES, INC.



**Mark Hegarty** (571) 263-9832,  
mhegarty@allcomgs.com  
Lake St. Louis, MO

**Firm Type:** Engineering and Construction

**Status:** Small Business in certain NAICs codes  
335999

**Seeking:** General Contractors that need strong subcontractors for Divisions 26, 27 and 28 either CONUS or OCONUS. Especially work requiring clearances and/or Cleared American Workers

**Target Growth:** NAVFAC, USACE, Department of State

AllCom Global Services, Inc. (AllCom) is a leader in the design, engineering, procurement, installation, operations, and maintenance of secure and resilient mission critical technology infrastructure for U.S. Government and Commercial customers worldwide.



**Notes:**

---

---

---

---

---

---

---

---

---

---

## 20. EA ENGINEERING, SCIENCE, AND TECHNOLOGY, INC., PBC



**Sandy Brown, PG and Geoff Kiffe, EIT** POC: Melissa Smith: (443) 465-2997, masmith@eaest.com  
225 Schilling Circle Hunt Valley, MD

**Firm Type:** Environmental

**Status:** Small Business in Primary NAICS 562910



**Seeking:** EA is committed to delivering the right solutions to our clients on each assignment we undertake. In an ever-complex world, oftentimes such solutions require the assemblage of a team of consultants, contractors, and suppliers.

**Target Growth:** Both DoD and Civilian Agencies

EA has served as a federal contractor continuously for 30+ years, executing more than 10,000 projects valued at over \$1.5 billion in environmental, engineering, compliance, natural resources, information technology, and infrastructure management solutions. A 100% employee-owned public benefit corporation, EA employs more than 700 professionals through a network of over 25 commercial offices across the continental United States, as well as Alaska, Hawaii, and Guam.



**Notes:**

---

---

---

---

---

---

---

---

---

---



## 21. MIMAR ARCHITECTS & ENGINEERS



**Kal I. Bhatti, AIA, NCARB**  
POC: Lynn Knight (410) 944-4900  
lknight@mimarch.net  
8894 Stanford Blvd, Suite 403, Columbia, MD

**Firm Type:** A/E

**Status:** Small/ DBE/ MBE, SWaM, VOSB

**Seeking:** All

**Target Growth:** Federal, Healthcare, Universities

Mimar specializes in full A/E design services including facility assessment, feasibility studies, programming, planning, interior design, roof renovations, and historic preservation for aviation, transportation, federal, and city/state government agencies.



**Notes:**

---

---

---

---

---

---

---

---

---

---

## 22. SUMMER CONSULTANTS, INC.



**Heather Casey, AIA, NCIDQ, CDT** (571) 341-4232  
casey@summerconsultants.com  
7900 Westpark Drive, Suite A405, McLean, VA

**Firm Type:** Engineer / Architect

**Status:** Small

**Seeking:** Design-Build

**Target Growth:** Federal

Summer Consultants, Inc. is a small business mechanical, electrical, plumbing and fire protection engineering, commissioning and architecture design and consulting firm. We specialize in the renovation and new construction of government, institutional, laboratory, and historic facilities. For over 60 years, we have solved design challenges with exceptional skill and efficiency for our clients. Our staff develop creative options to meet your specific needs and challenges and designing with long-term sustainability in mind. With innovative, timely, and cost-effective designs, Summer Consultants has built a reputation as one of the most efficient and reliable design firms in the business.



**Notes:**

---

---

---

---

---

---

---

---

---

---



## 23. JS GLOBAL, LLC



**Joe McCampbell** Office: (301) 780-3802

Mobile: (240) 654-2088

4201 Northview Drive, Suite 507 Bowie, MD

**Firm Type:** General Contracting, Architecture, and Engineering

**Status:** Large

**Seeking:** Small firm specialty subcontractors/8(a) firms

**Target Growth:** Targeting growth with DoD, IC, Federal civilian, and OCONUS secure facility projects.

Focused on expanding physical security and SCIF work across DoD, IC, and OCONUS markets

JS Global is a general contractor specializing in secure construction for the Federal Government. We focus on physical security, Forced Entry/Ballistic Resistant (FE/BR) systems, and SCIF construction in compliance with ICD 705. Our team has in-house design expertise and extensive experience delivering secure rooms and facilities in complex and sensitive environments, both CONUS and OCONUS. We support DoD, the Intelligence Community, and Federal civilian agencies, providing innovative solutions.



**Notes:**

---

---

---

---

---

---

---

---

## 24. KCCT



**Bree Beal, MBA, CAP.CF.APMP, LSSYB, LEED AP, WELL AP** (970) 819-0632, bbeal@kcct.com

www.kcct.com

1350 Eye Street NW, Ste 950, Washington, DC

1350 Eye Street NW, Ste 950, Washington, DC

**Firm Type:** Planning / Architecture / Interior Design

**Status:** Large

**Seeking:** Small businesses, Engineers of all size standards, Architects, General Contractors, other specialty consultants for CONUS and OCONUS projects

**Target Growth:** GSA, USACE, NAVFAC, FBI, NSA, NIH, State and Local

KCCT is a collaborative team of planners, architects, and interior designers dedicated to designing secure, innovative facilities worldwide. Our portfolio includes embassies, operations centers, industrial spaces, and training venues that protect people and information while advancing mission goals. With over 40 years of expertise, we blend creativity, technical precision, and global perspective to support diplomacy and defense.



**Notes:**

---

---

---

---

---

---

---

---



## AGENCY – NAVFAC WASHINGTON



**Jenn Blaess, RA**

In her role as NAVFAC Washington Assistant Chief Engineer (ACE,) Blaess will work closely with the Chief Engineer (CHENG) to enforce technical standards and compliance. “As the chief technical advisor to the CHENG, my responsibility is to provide sound counsel

to senior leadership while maintaining strong connections with field offices,” she explains. “Engagement with industry partners and collaboration across the enterprise will be essential for sharing lessons learned and ensuring our policy documents remain responsive to real-world needs.”

Blaess has identified cybersecurity as a key area for development and plans to collaborate with the Command Information Officer to develop effective strategies and implement rapidly evolving cybersecurity requirements at NAVFAC Washington.

With her comprehensive background spanning architecture, technical facilities engineering and leadership roles, Blaess is well-positioned to strengthen NAVFAC Washington’s technical capabilities while ensuring practical, field-oriented solutions.



**Notes:**

---

---

---

---

---

---

---

---

## AGENCY – USACE NORFOLK



**Matt Karlinchak, PE**

Matt Karlinchak is the Chief of the USACE Norfolk District’s Arlington National Cemetery Branch, where he has been leading the team executing over \$500 million in projects for ANC since 2022. He’s responsible for the Southern Expansion program and the various infrastructure upgrades at this historic site.

With experience at NAVFAC and USACE Europe District, Matt has a proven track record of success over his 24-year career. He has managed the construction of over 1 million square feet of real estate and over \$2 billion in military construction projects in locations around the world. Matt is a proud University of Maryland graduate with a degree in Mechanical Engineering and is a licensed engineer in California



**US Army Corps of Engineers®**

**Notes:**

---

---

---

---

---

---

---

---



25. POND



**Steve Hendricks** (678) 437-1227  
steven.hendricks@pondco.com  
3500 Parkway Ln, Peachtree Corners, GA  
**Firm Type:** Architect and Engineer  
**Status:** Large

**Seeking:** AE, small, 8(a)

**Target Growth:** Civilian Agencies

Pond specializes in integrated engineering, architecture, planning, and construction services. The firm delivers solutions across energy, infrastructure, defense, transportation, and life sciences. With a multidisciplinary team, Pond combines technical expertise and innovative design to support clients from concept through completion, emphasizing sustainability, safety, and long-term value.



Notes:

---

---

---

---

---

---

---

---

26. FOX ROTHSCHILD



**Doug Hibshman** POC: Alex Maimone:  
(215) 444-7318  
amaimone@foxrothschild.com  
2020 K Street N.W. Washington, DC  
**Firm Type:** Law Firm  
**Status:** Large

**Seeking:** We represent all categories of federal contractors throughout the country - small to large businesses in multiple different fields including A/E firms, prime contractors, subcontractors, manufacturers, service providers, sureties, etc.

**Target Growth:** We are looking to increase our exposure in the A/E, prime contractor, and subcontractor spaces both locally in the DC area and nationally.

Our DC team knows government contracts, particularly those involving construction. If you're involved in government contracting in any industry, you'll benefit from our nuanced understanding of the contract and procurement process. We'll help you understand and navigate the complex federal rules and regulations governing all aspects of your business. Our attorneys also work to secure equitable treatment and fairness under such contracts.



Notes:

---

---

---

---

---

---

---

---



27. TRINITY CONSULTING & DESIGN



**Dominic Mason, PSP, CPD** (703) 987-5186  
Dominic.Mason@TrinityCD-Inc.com  
25050 Riding Plaza STE 130 PMB 238, Chantilly, VA  
**Firm Type:** Consulting & Design  
**Status:** SDVOSB

**Seeking:** Architect/Engineer, Owners

**Target Growth:** DoD, Federal, Higher Ed, Critical Infrastructure, Cultural Property

Trinity Consulting & Design are the subject matter experts in solving complex security problems. We empower our partners to build environments that enable people the freedom to work and live safely.



Notes:

---

---

---

---

---

---

---

---

28. ENGAGE FEDERAL LLC



**Jilian Breeden, PE, LEED AP** (703) 638-8684  
jbreeden@engagefederal.com  
11110 Sunset Hills Rd, #8651, Reston, VA  
**Firm Type:** Engineering/Planning  
**Status:** SB, WOSB, EDWOSB, SDB

**Seeking:** A/E primes (small and large) pursuing work that includes facilities planning and programming services (e.g., DoD Form 1391s); master planning firms that need extra bench strength

**Target Growth:** Increase work with DoD agencies (e.g., NAVFAC, USACE, AFCEC, WHS, Reserve forces); US Coast Guard; Department of Veterans Affairs (VA); General Services Administration (GSA)

- Military Construction (MILCON) DD Form 1391 (1391) packages
- Army Maintenance & Repair (M&R) 1391s
- Navy Special Project 1391s and Deputy Assistant Secretary of the Navy (DASN) Package expeditor
- PAX DD1391 Processor system user
- Programming; scope and requirements development
- Analysis of project alternatives and development of economic analyses in ECONPACK
- Charrette facilitation
- Master Planning



Notes:

---

---

---

---

---

---

---

---



## 29. CCI PRIME CONTRACTORS, LLC



**Evan Barman, PE, PMP** (978) 809-8611  
ebarman@bbch-llc.com  
111 WEST 16TH AVE, STE 426, ANCHORAGE, AK  
**Firm Type:** Construction  
**Status:** SDB, 8(a) ANC

**Seeking:** We are looking to team with A/E firms and small self-performing firms

**Target Growth:** Bristol Bay Construction Holdings LLC (BBCH) is comprised of a diverse portfolio of companies in the construction, restoration services, civil works, fuels systems, environmental services, and facility support services / professional services industries. Our portfolio of companies is proud to deliver strategic, innovative, and sustainable solutions to government and commercial clients across the country. We want to be the choice for success!



**Notes:**

---

---

---

---

---

---

---

---

## 30. GOLDEN WOLF, LLC



**Steve Bertolaccini, PE (CDR, CEC, USN Ret.)**  
(443) 624-0486, steve@goldenwolf.com  
401 N. Parsons Avenue Suite 107, Brandon FL  
**Firm Type:** AE/Other  
**Status:** WOSB, SDVOSB

**Seeking:** AE firms particularly similarly situated small businesses

**Target Growth:** VA, public healthcare facilities, higher education institutes

GoldenWolf is certified as a Service-Disabled Veteran-Owned Small Business and Woman-Owned Small Business. GoldenWolf employs 90 experienced subject matter experts (SMEs) providing proven, trusted advisory services to federal clients in facilities lifecycle management, strategic planning, facility condition assessments (FCAs), construction management and Building Information Modeling (BIM).



**Notes:**

---

---

---

---

---

---

---

---



## 31. JOHNSON, MIRMIRAN & THOMPSON, INC. (JMT)



**Jon Ryan, PE, PMP, CCM, LEED AP** (410) 316-2307  
JRyan@jmt.com  
40 Wight Avenue, Hunt Valley, MD  
**Firm Type:** Architecture, Engineering, Construction Management  
**Status:** Large

**Seeking:** JMT is looking for large and small business teaming partners.

**Target Growth:** JMT provides services to federal Department of Defense, civilian, intelligence community, and transportation agencies.

JMT is a multidisciplinary firm offering consulting services to government agencies and design-build contractors. We specialize in architecture, engineering, construction management, and technology services, delivering innovative and cost-effective solutions. With a 56-year history of industry leadership, we are uniquely positioned to offer our extensive experience with federal agencies highlights our technical expertise, collaborative approach, and commitment to sustainable project delivery.



**Notes:**

---

---

---

---

---

---

---

---

## 32. BURDETTE, KOEHLER, MURPHY & ASSOCIATES, INC. (BKM)



**Corey B. Rubeling, CPSM & Anthony R. Page, PE, LEED AP** POC: Corey B. Rubeling, CPSM:  
(410) 323-0600, krubeling@bkma.com  
6300 Blair Hill Ln, Suite 400, Baltimore, MD

**Firm Type:** Engineering

**Status:** Small

**Seeking:** Architect/Engineer, Small, 8(a), all of the above

**Target Growth:** All DoD and non-DoD agencies

BKM is a 57-year-old small business engineering firm with 117 staff, including 42 registered engineers. We design Mechanical/Electrical/Plumbing solutions that are cost effective, eco-conscious, and further our clients' missions. We also provide sustainable design, special systems design, commissioning & lighting design. Markets: Federal Government, Local Government, Higher Education, K12, Healthcare, Commercial/Housing, Science & Technology, Mission Critical and Utility/Energy.



**Notes:**

---

---

---

---

---

---

---

---



33. GFT



**Cathy Otis, AIA, NCARB** (202) 281-6322  
cotis@gftinc.com  
500 L'Enfant Plaza, SW, Suite 820 Washington, DC  
**Firm Type:** AEC  
**Status:** Large

**Seeking:** DB Contractors looking for Designer of Record, Architect/Engineering with 8(a), SDVOSB, Hub zone

**Target Growth:** DoD Agencies- USACE, NAVFAC, Air Force

GFT is an AEC firm shaping the Infrastructure of Life: water, power, transportation, and buildings. Our team of 5,000+ experts design, construct, and engineer resilient, creative solutions that uplift communities across North America and beyond.



Notes:

---

---

---

---

---

---

---

---

34. MERDON STRATEGIES, LLC



**Christine Merdon, PE, NAC** (703) 593-1719  
christine@merdonstrategies.com  
116 Waterford Place, Alexandria, Virginia  
**Firm Type:** Program & Construction Management, Owner's Advisor  
**Status:** SB, WOSB

**Seeking:** Large, small, 8(a) program and project management firms, as well as general contracting firms

**Target Growth:** Federal Market, U.S. Navy, Architect of the Capitol, GSA, Smithsonian, NIH and NIST

Merdon Strategies, LLC brings decades of proven experience delivering complex and high-profile projects for the Federal Government and Department of Defense. We specialize in Owner's Advisory Services that help agencies navigate the unique operational, funding, and political pressures of federal capital programs. Our expertise spans project planning, risk management, stakeholder engagement, acquisition strategies, project team selection, and partnering.



Notes:

---

---

---

---

---

---

---

---



35. EUROFINS LANCASTER LABORATORIES



**Guy Sheets** (717) 803-1204  
guy.sheets@et.eurofinsus.com  
**PFAS - Jonathan Thorn** (781) 710-9664  
2425 New Holland Pike, Lancaster, PA  
**Firm Type:** Environmental Analytical Laboratory  
**Status:** Large

**Seeking:** Small and diverse business and AEs and remediation firms

**Target Growth:** Local, state, and federal agencies water/wastewater practices

Founded in 1961, Eurofins Lancaster Laboratories Environmental Testing, LLC (ELLE) is a global leader in delivering innovative and high-quality environmental analytical laboratory services. With over 60 years of experience, ELLE specializes in testing water, soil, sediment, tissue, vegetation, and air samples to support site investigations, feasibility studies, emergency response, remediation, and site cleanup efforts.



Notes:

---

---

---

---

---

---

---

---

36. HANA ENGINEERS



**Loretta (Lori) Reardon** Teams #: 804-957-0261  
lori.reardon@hanaengineers.com  
6800 Paragon Place, Suite 112, Richmond, VA  
**Firm Type:** Engineer/Construction Management/Environmental  
**Status:** Small Business, 8(a), SWaM, and DBE

**Seeking:** We are looking for SB 8(a), small and larger firm teaming partners in the AE, Environmental and Construction Management spaces.

**Target Growth:** Civilian Federal agencies in the AE, Environmental and Construction Management spaces.

Hana Engineers and Consultants, LLC was founded in 2013 to provide architecture and engineering services with the technical expertise and rigor of a large A/E firm while maintaining the agility and client-focused service of a small business. Specializing in environmental, geotechnical, engineering and construction management services, Hana delivers mission-driven solutions that ensure regulatory compliance, quality, and on-time execution. We have a strong track record with the Department of Defense, U.S. Army Corps of Engineers, U.S. Air Force, Naval Facilities Engineering Systems Command, and other federal agencies as well as state environmental agencies and transportation departments.



Notes:

---

---

---

---

---

---

---

---



37. L&Q INTERNATIONAL, INC.



**John Quackenboss** (703) 299-9575  
info@l-q-international.com  
201 North Fairfax St., Suite 32, Alexandria, VA  
**Firm Type:** Soil Stabilization Specialists  
**Status:** Small

**Seeking:** Engineering firms, Construction firms, military

**Target Growth:** Extractive industries

L & Q specializes in enzymes and polymers that harden and waterproof soil for the creation of Rhodes and hard stands.



Notes:



UPCOMING NOVA POST EVENTS

**December 12, 2025**  
SAME DC & NoVA Leadership & Mentoring Program  
Applications Due

**December 13, 2025**  
SAME DC & NoVA – Wreaths Across America  
at Arlington National Cemetery

**January 21, 2026**  
SAME NoVA Social Event – Happy Hour Bowling!

**February 5, 2026**  
SAME NoVA Post Luncheon

**July 7-8, 2026**  
SAME DC & NoVA 18th Annual Small Business Conference  
Capital Turnaround, Washington, DC



**Notes:**

[illegible]

**Notes:**

[illegible]

## THANK YOU FOR ATTENDING!

Please join us for a cocktail reception immediately following the last presentation.

## THANK YOU TO OUR SPONSORS FOR SUPPORTING THIS EVENT!

### NETWORKING RECEPTION SPONSORS



### BEVERAGE SPONSORS



### PRINTING SPONSOR



### LARGE BUSINESS SPONSORS



### SMALL BUSINESS SPONSORS

