

SAME Omaha Post Monthly Meeting – January 8, 2026

Date: 8 January 2026

Time: 12:00 PM Central Time (CT)

Future Post Meeting Dates

- Thursday, January 15, 2026 – Eppley Airport Renovations Update; Speaker: Dan Owens, Director of Planning & Engineering, Omaha Airport Authority. Scott Conference Center* - Joint Meeting with NeSPE
- Tuesday, February 10, 2026 –
- Tuesday, March 10, 2026
- Tuesday, April 14, 2026 – *SMP Award Winner Presentation* – Nicole Hunter
- Tuesday, May 12, 2026
- Tuesday, July 14, 2026 – *Change of Officers* and potential *Post Awards Presentation*
- Tuesday, August 11, 2026
- Tuesday, September 8, 2026
- Tuesday, October 13, 2026
- Tuesday, November 10, 2026
- Tuesday, December 8, 2026

Call to Order- COL Robert Newbauer: calls the meeting to order at 12:02 PM CT.

Roll Call and Determination of Quorum- Secretary Chris Artz conducted the roll call and confirmed a quorum was present (9 or more from this list).

☒ President: COL Robert Newbauer

☒ Secretary: Chris Artz

☒ Treasurer: Brian Schuele

☒ VP for Service Members and Veterans: Rob Hufford

☒ VP for IGE: Bobbi Jo Lang

☒ VP for Resilience: Don Fucik

☒ VP for Professional Development and Personal Growth: Kandi Srb

☒ VP for Leadership and Mentoring: Tom Svoboda

☒ Past President: Stephanie Heibel

☒ Director for Communications: Jill Zehr

☐ Director for Awards and Recognition: Laurie Smithers

☒ Director for Student Chapters: Stephanie Ling

☒ Director for Young Members: Devin Mueller

☒ Director for Fellows: Natasha Gromak

☒ Co-Director for Student Mentoring: Anne Peterson

☐ Co-Director for Student Mentoring: Bill Glismann

Members at Large in attendance (not counted toward quorum):

☐ Programs: Jake Batenhorst

☒ Programs: Ted Kocher

☐ Industry Day: Cindy Lincicome

☐ Industry Day: Jackie Olsommer

☐ Scholarships & Camps: Sean Bayer

☐ Scholarships & Camps: Lannae Long

- ☐ Small Business: Veronica Doga
- ☐ Roger Wozny
- ☐ Brec Wilshusen
- ☐ Chris Langan
- ☐ Ryan Watzke

Approval of Minutes – The December 2025 meeting minutes were presented for approval. Motion to approve was made by Jill Zehr and seconded by Bobbi Jo Lang. The minutes were approved without objections.

Reports

President: COL Robert Newbauer COL Newbauer noted that follow-ups from the December meeting were completed, including sending POCs. He is still awaiting names of new and departed members to conduct outreach. He reminded the board that the January luncheon will be held at the UNO Conference Center instead of the Fieldhouse.

Secretary: Chris Artz – No Report.

Treasurer: Brian Schuele reviewed the year-to-date financials and walked through the draft 2026 budget. Key discussion points included:

- Industry Day Budget: The target net revenue remains \$115,000 despite the joint conference with Kansas City Post. Revenue and expenses are expected to increase, with an 82/18 split on excess revenue after baseline goals.
- E-Week Sponsorship: Reduce from \$4,000 to \$2,000; funds may support resume workshops and college outreach.
- Fellows Investiture: Adjusted to \$1,500 for one nominee.
- Veterans Outreach: Retain budget for care packages and Healing Waters support.
- Black Hills Symposium: Confirm if sponsorship remains relevant; Bobbi Jo will check with SAME National on field chapter status.
- Scholarships: Committee will validate fifth-year awards and may recommend shifting to four-year scholarships.

Budget approval was deferred to February pending Industry Day projections.

VP for Service Members and Veterans: Rob Hufford – No updates; planning for the Career Transition Workshop continues.

VP for IGE: Bobbi Jo Lang Bobbi Jo is forming a membership committee and will conduct a Lunch and Learn with over 50 National Guard members on January 10. She will also run a report to verify member status for luncheon pricing.

VP for Resilience: Don Fucik shared that he will meet with Nebraska Task Force One to schedule a presentation and is planning a March workshop with local Emergency Management partners. Monthly committee meetings will resume. Don announced his retirement from AFCEC in June.

VP for Professional Development and Personal Growth: Kandi Srb – See Industry Day and Programs committee updates below.

VP for Leadership and Mentoring: Tom Svoboda reported that the Scholarship Committee will meet to finalize plans for 2026 awards. \$5,000 remains allocated for the trades program, and camp sponsorship will continue. He suggested reviewing fifth-year scholarships and possibly converting them to four-year awards.

Newcomers Orientation is scheduled for January 22 at DLR with a social hour following. Tom requested \$800 for the annual program budget. He also noted that Brec Wilshusen will coordinate with Don on an April tour.

Past President: Stephanie Heibel – No Report.

Director for Communications: Jill Zehr posted the February meeting on the website and requested PDH information for the January program.

Director for Awards and Recognition: Laurie Smithers (via Steph Heibel) Streamer submission is in progress. Members were asked to provide activity updates by January 9.

Director for Student Chapters: Stephanie Ling reported that the apparel store is live, and student members have \$35 credits. Stephanie continues to seek a faculty advisor for the UNO chapter and requested assistance from the board.

Director for Young Members: Devin Mueller will promote the apparel store and encourage participation in 2026 programs

Director for Fellows: Natasha Gromak reminded the board about the “Journey to Fellows” webinar on January 14 and encouraged sharing with interested members. She raised a question about SAME financial software; Brian confirmed the post will retain its current system.

Directors for Student Mentoring: Anne Peterson reported upcoming events:

- January 21: Millard West STEM event
- January 29: USACE Workshop at Relevant Center

She will review SMP coordinator stipend adjustments with Bill Glismann.

Committee Reports

Industry Day: Cindy Lincicome and Jackie Olsommer Kandi Srb reported that registration for Industry Day is scheduled to open in February, and the next committee meeting will be held on January 14 to continue to finalize details. She noted that financial projections will be refined after that meeting.

Bobbi Jo Lang added that the Programs Committee met earlier in the day and is actively working on filling the schedule. The committee is in discussions with a high-profile guest speaker and focusing efforts on Omaha District, Kansas City District, and other public agencies.

Stephanie Heibel provided clarification on the financial agreement with the Kansas City Post: Omaha Post will retain a baseline net revenue of \$115,000, Kansas City will receive \$25,000, and any revenue above these amounts will be split 82% Omaha / 18% Kansas City. She confirmed that sponsorship and booth fees have been increased to offset additional costs associated with the larger joint conference.

Brian Schuele emphasized that Industry Day revenue is critical to supporting other Post programs and reiterated that updated figures will be incorporated into the draft budget for approval at the February meeting.

Suggestions for keynote speakers remain welcome, and the committee will continue to coordinate program content, including potential presentations from AFCEC and other agencies.

Programs: Jake Batenhorst (via Kandi Srb) Kandi reported that 50 attendees are registered for the January luncheon featuring Dan Owens from Omaha Airport Authority. The Programs Committee is working on filling the schedule and is in discussions with a high-profile guest speaker for later in the year.

Industry Day registration will open in February, with the next committee meeting scheduled for January 14.

The board approved new luncheon pricing effective February:

- Government: \$10
- SAME Omaha Post Member: \$20
- Non-Member: \$30

Chris confirmed the registration system has been updated.

Scholarships & Camps: Sean Bayer –Tom noted that Sean Bayer will step away from scholarship duties for the first half of 2026 because he has a senior applying for a scholarship. Sean will continue to lead camps coordination and remain involved in planning for SAME STEM outreach. Lenea Long will assume scholarship committee responsibilities during this period.

Small Business: Veronica Doga- No Report.

Meeting adjourned by COL Rob Newbauer at 12:55 PM CT.

Minutes prepared by Chris Artz on December 6, 2025



S.A.M.E. OMAHA POST INCOME STATEMENT

December 2025

Category	12/1/2025- 12/31/2025	OVERALL TOTAL
INCOME		
Treasurer	21.71	21.71
VP for Development and Growth		
Monthly Meeting Registrations	1,703.84	1,703.84
Scholarships - Interest Income	27,000.00	27,000.00
Scholarships - Split Kitty Sales	145.00	145.00
TOTAL VP for Development and Gr...	28,848.84	28,848.84
VP for Relationships		
Annual Membership Dues	1,138.25	1,138.25
TOTAL VP for Relationships	1,138.25	1,138.25
TOTAL INCOME	30,008.80	30,008.80
EXPENSES		
VP for Development and Growth_		
Industry Day	11,921.53	11,921.53
Monthly Programs	6,105.53	6,105.53
Scholarships and Camps	2,000.00	2,000.00
TOTAL VP for Development and Gr...	20,027.06	20,027.06
VP for Leadership and Mentoring_		
SMP Steering Committee	8,910.00	8,910.00
TOTAL VP for Leadership and Men...	8,910.00	8,910.00
VP for Young Members and Students		
Young Members	1,013.40	1,013.40
TOTAL VP for Young Members and...	1,013.40	1,013.40
TOTAL EXPENSES	29,950.46	29,950.46
OVERALL TOTAL	58.34	58.34

3 checks (\$6,000) issued
but not yet cashed.

CHECKING ACCOUNT BALANCE	\$33,537.59
INVESTMENT ACCOUNT BALANCE	\$903,085.00
INVESTMENT ACCOUNT PRINCIPAL AMOUNT	\$580,000.00

S.A.M.E. OMAHA POST 2025 BUDGET

As of 12/31/25

Category	Actual	2025 Budget	Difference
INCOME	376,694.85	359,100.00	17,594.85
Treasurer	751.46	100.00	651.46
VP for Development and Growth	367,371.89	347,000.00	20,371.89
Industry Day	317,583.78	305,000.00	12,583.78
Monthly Meeting Registrations	19,957.83	12,000.00	7,957.83
Scholarships - Donations	632.28	1,000.00	-367.72
Scholarships - Interest Income	27,000.00	27,000.00	0.00
Scholarships - Split Kitty Sales	2,198.00	2,000.00	198.00
VP for Leadership and Mentoring	2,000.00	5,000.00	-3,000.00
Fellows Coordinator	0.00	0.00	0.00
SMP Steering Committee	2,000.00	5,000.00	-3,000.00
VP for Relationships	6,571.50	7,000.00	-428.50
Annual Membership Dues	6,571.50	7,000.00	-428.50
Small Business Liason	0.00	0.00	0.00
Veterans Outreach	0.00	0.00	0.00
EXPENSES	379,828.71	358,645.00	-21,183.71
Treasurer_	3,755.76	3,600.00	-155.76
Misc. Expenses	3,755.76	3,600.00	-155.76
VP for Development and Growth_	299,729.49	254,200.00	-45,529.49
Industry Day	248,483.79	190,000.00	-58,483.79
Monthly Meeting Registrations	0.00	100.00	100.00
Monthly Programs	23,200.34	18,000.00	-5,200.34
PDHs	0.00	0.00	0.00
Scholarships and Camps	28,045.36	46,100.00	18,054.64
VP for Leadership and Mentoring_	62,317.72	68,125.00	5,807.28
Fellows Coordinator	0.00	3,000.00	3,000.00
SMP Steering Committee	62,317.72	65,125.00	2,807.28
VP for Relationships_	6,153.33	20,920.00	14,766.67
Community Donations	1,100.00	3,500.00	2,400.00
Director for Awards and Recognition	75.00	970.00	895.00
Director for Black Hills Chapter	0.00	1,000.00	1,000.00
Director for Communications	0.00	200.00	200.00
Engineering Roundtable and E-Week	0.00	4,000.00	4,000.00
National SAME Event Support	4,876.26	9,550.00	4,673.74
Public Agency Partnerships	0.00	500.00	500.00
Small Business Liason	0.00	500.00	500.00
Veteran Outreach - Comm. Involvem...	102.07	700.00	597.93
VP for Resilience	0.00	1,800.00	1,800.00
Resiliency Expenses	0.00	1,800.00	1,800.00
VP for Young Members and Students	7,872.41	10,000.00	2,127.59
Student Chapter	5,933.62	7,500.00	1,566.38
Young Members	1,938.79	2,500.00	561.21
Net Difference:	-3,133.86	455.00	-3,588.86

2026 SAME Budget Worksheet			Notes
Treasurer		Income	Expense
	Misc. Post Expenses	\$100	\$3,600
	Interest Income	\$100	\$0
	E-Week Registrations (Pass Through)	\$0	\$0
	Accountant Fees (Treasurer)	\$0	\$3,000
	Annual Mailbox/Storage Locker/Google Drive (Treasurer)	\$0	\$600
VP for Professional Development and Personal Growth		Income	Expense
	Monthly Programs	\$0	\$21,000
	Meeting Venues	\$0	\$21,000
	Monthly Meeting Registrations	\$12,000	\$100
	Monthly Meeting Registrations	\$12,000	\$0
	Annual Square Fees	\$0	\$100
	Monthly Member Spotlight Presentation	\$0	\$0
	No Cost	\$0	\$0
	PDHs	\$0	\$0
	Printing expenses	\$0	\$0
	Scholarships	\$33,000	\$46,100
	Split Kitty Donations	\$2,000	\$0
	Scholarship Donations	\$1,000	\$0
	Earned Interest from Investments	\$30,000	\$0
	Doug Plack Scholarship	\$0	\$10,000
	Mary McKernan Scholarship	\$0	\$10,000
	SMP Scholarships	\$0	\$10,000
	Student Post Scholarships	\$0	\$8,000
	Avenue Scholars Boot Camps	\$0	\$5,000
	Engineering Camps (2 students)	\$0	\$1,600
	Engineering Camps (Mentor Sponsor)	\$0	\$1,500
	Industry Day	\$315,000	\$200,000
	Conference	\$315,000	\$200,000
	Golf		
VP for Leadership and Mentoring		Income	Expense
	SMP Steering Committee	\$5,000	\$65,125
	Sustaining Member Donations	\$5,000	\$0
	Quarterly Invoices (\$7,000)	\$0	\$28,000
	SAME Membership	\$0	\$125
	Program Kickoff with Teachers	\$0	\$2,000
	Competition at UNO	\$0	\$11,000
	Competition Prizes	\$0	\$9,500
	Competition Plaques	\$0	\$2,500
	Field Trip	\$0	\$2,500
	USACE Workshop	\$0	\$2,500
	Teacher's Grant	\$0	\$5,000
	Misc. Expenses	\$0	\$2,000
	Fellows Coordinator	\$0	\$3,000
	Investiture Ceremony Travel & Lodging (2 Fellows)	\$0	\$3,000
VP for Relationships		Income	Expense
	Membership	\$7,000	\$0
	Annual Member Dues	\$7,000	\$0
	Engineering Roundtable/E-Week	\$0	\$4,000
	E-Week Banquet (Donation & Attendees)	\$0	\$1,000
	E-Week Sponsorship	\$0	\$3,000
	Community Donations	\$0	\$3,500
	Engineering Day donation to Chamber	\$0	\$500
	Response to donation requests	\$0	\$3,000
	Veteran Outreach	\$0	\$700
	District care package mailings	\$0	\$200
	Healing Waters Event	\$0	\$500
	Small Business Liason	\$0	\$500
	Small Business Conference	\$0	\$500
	Public Agency Partnerships	\$0	\$500
	Miscellaneous outreach	\$0	\$500
	Director for Communications	\$0	\$200
	Post website	\$0	\$200
	Miscellaneous communications	\$0	\$0
	Director for Awards and Recognition	\$0	\$970
	Holiday and Awards Event	\$0	\$350
	Board Member Gifts - \$35 EA (Post President)	\$0	\$420
	Outgoing Post President Gift (Incoming Post President)	\$0	\$200
	Director for Black Hills Field Chapter	\$0	\$1,000
	Post President visit to Field Chapter	\$0	\$1,000
	National SAME Event Support	\$0	\$9,550
	JETC Travel, Lodging, Registration (YM & Post President)	\$0	\$4,800
	Post Leadership Workshop Travel, Lodging	\$0	\$1,500
	Small Business Conference Travel, Lodging, Registration	\$0	\$2,000
	Regional VP Travel to Post Meetings	\$0	\$1,250
VP for Resilience		Income	Expense
	Resilience Committee	\$0	\$1,800
	Resilience Conference Travel, Lodging	\$0	\$1,500
	Committee meeting	\$0	\$200
	Misc espenses, travel to meet with NEMA, SERT Training	\$0	\$100
VP for Young Members and Student Chapter		Income	Expense
	Young Members	\$0	\$2,500
	Professional Development Seminar/Workshop	\$0	\$1,500
	Quarterly Socials	\$0	\$1,000
	Student Chapter	\$0	\$7,500
	Annual Expenses	\$0	\$7,500
Total		\$372,100	\$371,645

2026 SAME BUDGET			2025 Budget	2025 Actual	2024 Budget	2024 Actual	2023 Budget	2023 Actual	2022 Budget	2022 Actual	2021 Budget	2021 Actual	2026 Budget Comments/Questions
INCOME													
Treasurer	\$100.00												
Misc. Income		\$100.00	\$100.00	\$751.46	\$100.00	\$858.29	\$100.00	\$1,165.92	\$1,600.00	\$484.30	\$1,600.00	\$114.60	
VP for Professional Development and Personal Growth	\$360,000.00												
Monthly Meeting Registrations		\$12,000.00	\$12,000.00	\$19,957.83	\$12,000.00	\$12,081.91	\$10,000.00	\$12,604.62	\$8,000.00	\$13,235.35	\$8,000.00	\$9,074.95	*Higher attendance or is some of this industry day?
Scholarships - Split Kitty Sales		\$2,000.00	\$2,000.00	\$2,198.00	\$2,000.00	\$2,380.00	\$2,000.00	\$317.00	\$2,000.00	\$1,132.00	\$2,000.00	\$2,344.00	
Scholarships - Donations		\$1,000.00	\$1,000.00	\$632.28	\$1,000.00	\$1,350.00	\$100.00	\$5,828.58	\$100.00	\$1,000.00	\$100.00	\$240.00	
Scholarships - Foundation Fund Withdrawal		\$30,000.00	\$27,000.00	\$27,000.00	\$33,000.00	\$0.00	\$20,000.00	\$0.00	\$15,000.00	\$0.00	\$15,000.00	\$35,000.00	*This is our budget balancing line item. First time used since 2021
Industry Day		\$315,000.00	\$305,000.00	\$317,583.78	\$260,000.00	\$308,336.35	\$230,000.00	\$261,433.73	\$207,365.00	\$230,704.17	\$165,000.00	\$200,381.22	*Revenue exceeded expectations again. Joint event impact on 2026?
VP for Leadership and Mentoring	\$5,000.00												
SMP Steering Committee (Sustaining Member Donations)		\$5,000.00	\$5,000.00	\$2,000.00	\$5,000.00	\$4,500.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$2,000.00	*Mixed in with industry day income.
Fellows Coordinator		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
VP for Relationships	\$7,000.00												
Annual Membership Dues		\$7,000.00	\$7,000.00	\$6,571.50	\$6,000.00	\$7,252.25	\$4,000.00	\$6,474.75	\$4,000.00	\$4,383.15	\$4,000.00	\$4,569.20	
Small Business Liason		\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$0.00	
Veterans Outreach		\$0.00	\$0.00		\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Total Income	\$372,100.00		\$359,100.00	\$376,694.85	\$319,100.00	\$336,758.80	\$271,200.00	\$292,824.60	\$243,065.00	\$255,938.97	\$201,200.00	\$253,723.97	
EXPENSES													
Treasurer	\$3,600.00												
Misc. Expenses		\$3,600.00	\$3,600.00	\$3,755.76	\$3,640.00	\$3,436.09	\$3,640.00	\$3,600.30	\$5,140.00	\$3,554.77	\$4,440.00	\$3,491.97	
VP for Professional Development and Personal Growth	\$267,200.00												
Monthly Programs		\$21,000.00	\$18,000.00	\$23,200.34	\$16,000.00	\$21,385.15	\$10,500.00	\$15,715.42	\$10,500.00	\$10,386.08	\$10,500.00	\$6,827.34	*December 2024 meeting included
Monthly Meeting Registrations		\$100.00	\$100.00	\$0.00	\$100.00	\$0.00	\$100.00	\$0.00	\$100.00	\$0.00	\$100.00	\$0.00	
PDHs		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Scholarships and Camps		\$46,100.00	\$46,100.00	\$28,045.36	\$41,100.00	\$34,066.96	\$22,700.00	\$35,100.00	\$20,700.00	\$21,810.96	\$18,700.00	\$18,000.00	*Some unused and \$6,000 yet to be cashed.
Industry Day		\$200,000.00	\$190,000.00	\$248,483.79	\$160,000.00	\$179,953.07	\$143,000.00	\$158,831.90	\$120,731.00	\$142,635.36	\$95,000.00	\$90,486.64	*Due to anniversary dinner?
VP for Leadership and Mentoring	\$68,125.00												
SMP Steering Committee		\$65,125.00	\$65,125.00	\$62,317.72	\$65,500.00	\$62,142.63	\$64,000.00	\$58,248.17	\$56,000.00	\$47,264.38	\$53,000.00	\$35,354.58	
Fellows Coordinator		\$3,000.00	\$3,000.00	\$0.00	\$3,000.00	\$0.00	\$3,000.00	\$2,213.74	\$3,000.00	\$0.00	\$1,500.00	\$0.00	
VP for Relationships	\$20,920.00												
Engineering Roundtable/E-Week		\$4,000.00	\$4,000.00	\$0.00	\$4,000.00	\$3,065.58	\$4,000.00	\$6,452.92	\$4,000.00	\$0.00	\$1,000.00	\$3,000.00	*No longer needed?
Community Donations		\$3,500.00	\$3,500.00	\$1,100.00	\$3,500.00	\$3,000.00	\$3,500.00	\$360.00	\$6,500.00	\$2,000.00	\$1,500.00	\$0.00	
Veteran Outreach/Community Involvement		\$700.00	\$700.00	\$102.07	\$700.00	\$0.00	\$700.00	\$370.21	\$700.00	\$277.40	\$700.00	\$0.00	
Small Business Liason		\$500.00	\$500.00	\$0.00	\$500.00	\$0.00	\$500.00	\$0.00	\$500.00	\$0.00	\$500.00	\$0.00	
Public Agency Partnerships		\$500.00	\$500.00	\$0.00	\$500.00	\$134.24	\$500.00	\$0.00	\$500.00	\$0.00	\$500.00	\$0.00	
Director for Communications		\$200.00	\$200.00	\$0.00	\$200.00	\$0.00	\$200.00	\$107.99	\$200.00	\$57.97	\$200.00	\$0.00	
Director for Awards and Recognition		\$970.00	\$970.00	\$75.00	\$970.00	\$0.00	\$970.00	\$934.99	\$970.00	\$729.07	\$970.00	\$447.18	
Director for Black Hills Field Chapter		\$1,000.00	\$1,000.00	\$0.00	\$500.00	\$1,000.00	\$500.00	\$0.00	\$500.00	\$0.00	\$500.00	\$0.00	
National SAME Event Support		\$9,550.00	\$9,550.00	\$4,876.26	\$6,750.00	\$5,346.93	\$6,750.00	\$1,558.25	\$6,750.00	\$6,667.48	\$6,750.00	\$0.00	
VP for Resilience	\$1,800.00												
Resiliency Expenses		\$1,800.00	\$1,800.00	\$0.00	\$1,800.00	\$0.00	\$1,800.00	\$1,028.58	\$1,800.00	\$0.00	\$1,800.00	\$0.00	
VP for Young Members and Student Chapter	\$10,000.00												
Young Members		\$2,500.00	\$2,500.00	\$1,938.79	\$2,500.00	\$200.00	\$2,500.00	\$1,055.21	\$2,500.00	\$1,426.02	\$2,500.00	\$1,048.41	
Student Chapter		\$7,500.00	\$7,500.00	\$5,933.62	\$7,500.00	\$3,516.04	\$2,000.00	\$7,136.01	\$1,000.00	\$1,256.29	\$1,000.00	\$319.95	
Total Expenses	\$371,645.00		\$358,645.00	\$379,828.71	\$318,760.00	\$317,246.69	\$270,860.00	\$292,713.69	\$242,091.00	\$238,065.78	\$201,160.00	\$158,976.07	
NET INCOME	\$455.00		\$455.00	-\$3,133.86	\$340.00	\$19,512.11	\$340.00	\$110.91	\$974.00	\$17,873.19	\$40.00	\$94,747.90	