

SAME Omaha Post Monthly Meeting – January 8, 2026

Date: 8 January 2026

Time: 12:00 PM Central Time (CT)

Future Post Meeting Dates

- Thursday, January 15, 2026 – Eppley Airport Renovations Update; Speaker: Dan Owens, Director of Planning & Engineering, Omaha Airport Authority. Scott Conference Center* - Joint Meeting with NeSPE
- Tuesday, February 10, 2026 –
- Tuesday, March 10, 2026
- Tuesday, April 14, 2026 – *SMP Award Winner Presentation* – Nicole Hunter
- Tuesday, May 12, 2026
- Tuesday, July 14, 2026 – *Change of Officers and potential Post Awards Presentation*
- Tuesday, August 11, 2026
- Tuesday, September 8, 2026
- Tuesday, October 13, 2026
- Tuesday, November 10, 2026
- Tuesday, December 8, 2026

Call to Order- COL Robert Newbauer: calls the meeting to order at 12:02 PM CT.

Roll Call and Determination of Quorum- Secretary Chris Artz conducted the roll call and confirmed a quorum was present (9 or more from this list).

President: COL Robert Newbauer

Secretary: Chris Artz

Treasurer: Brian Schuele

VP for Service Members and Veterans: Rob Hufford

VP for IGE: Bobbi Jo Lang

VP for Resilience: Don Fucik

VP for Professional Development and Personal Growth: Kandi Srb

VP for Leadership and Mentoring: Tom Svoboda

Past President: Stephanie Heibel

Director for Communications: Jill Zehr

Director for Awards and Recognition: Laurie Smithers

Director for Student Chapters: Stephanie Ling

Director for Young Members: Devin Mueller

Director for Fellows: Natasha Gromak

Co-Director for Student Mentoring: Anne Peterson

Co-Director for Student Mentoring: Bill Glismann

Members at Large in attendance (not counted toward quorum):

Programs: Jake Batenhorst

Programs: Ted Kocher

Industry Day: Cindy Lincicome

Industry Day: Jackie Olsommer

Scholarships & Camps: Sean Bayer

Scholarships & Camps: Lannae Long

- Small Business: Veronica Doga
- Roger Wozny
- Brec Wilshusen
- Chris Langan
- Ryan Watzke

Approval of Minutes – The December 2025 meeting minutes were presented for approval. Motion to approve was made by Jill Zehr and seconded by Bobbi Jo Lang. The minutes were approved without objections.

Reports

President: COL Robert Newbauer COL Newbauer noted that follow-ups from the December meeting were completed, including sending POCs. He is still awaiting names of new and departed members to conduct outreach. He reminded the board that the January luncheon will be held at the UNO Conference Center instead of the Fieldhouse.

Secretary: Chris Artz – No Report.

Treasurer: Brian Schuele reviewed the year-to-date financials and walked through the draft 2026 budget. Key discussion points included:

- Industry Day Budget: The target net revenue remains \$115,000 despite the joint conference with Kansas City Post. Revenue and expenses are expected to increase, with an 82/18 split on excess revenue after baseline goals.
- E-Week Sponsorship: Reduce from \$4,000 to \$2,000; funds may support resume workshops and college outreach.
- Fellows Investiture: Adjusted to \$1,500 for one nominee.
- Veterans Outreach: Retain budget for care packages and Healing Waters support.
- Black Hills Symposium: Confirm if sponsorship remains relevant; Bobbi Jo will check with SAME National on field chapter status.
- Scholarships: Committee will validate fifth-year awards and may recommend shifting to four-year scholarships.

Budget approval was deferred to February pending Industry Day projections.

VP for Service Members and Veterans: Rob Hufford – No updates; planning for the Career Transition Workshop continues.

VP for IGE: Bobbi Jo Lang Bobbi Jo is forming a membership committee and will conduct a Lunch and Learn with over 50 National Guard members on January 10. She will also run a report to verify member status for luncheon pricing.

VP for Resilience: Don Fucik shared that he will meet with Nebraska Task Force One to schedule a presentation and is planning a March workshop with local Emergency Management partners. Monthly committee meetings will resume. Don announced his retirement from AFCEC in June.

VP for Professional Development and Personal Growth: Kandi Srb – See Industry Day and Programs committee updates below.

VP for Leadership and Mentoring: Tom Svoboda reported that the Scholarship Committee will meet to finalize plans for 2026 awards. \$5,000 remains allocated for the trades program, and camp sponsorship will continue. He suggested reviewing fifth-year scholarships and possibly converting them to four-year awards.

Newcomers Orientation is scheduled for January 22 at DLR with a social hour following. Tom requested \$800 for the annual program budget. He also noted that Brec Wilshusen will coordinate with Don on an April tour.

Past President: Stephanie Heibel – No Report.

Director for Communications: Jill Zehr posted the February meeting on the website and requested PDH information for the January program.

Director for Awards and Recognition: Laurie Smithers (via Steph Heibel) Streamer submission is in progress. Members were asked to provide activity updates by January 9.

Director for Student Chapters: Stephanie Ling reported that the apparel store is live, and student members have \$35 credits. Stephanie continues to seek a faculty advisor for the UNO chapter and requested assistance from the board.

Director for Young Members: Devin Mueller will promote the apparel store and encourage participation in 2026 programs

Director for Fellows: Natasha Gromak reminded the board about the “Journey to Fellows” webinar on January 14 and encouraged sharing with interested members. She raised a question about SAME financial software; Brian confirmed the post will retain its current system.

Directors for Student Mentoring: Anne Peterson reported upcoming events:

- January 21: Millard West STEM event
- January 29: USACE Workshop at Relevant Center

She will review SMP coordinator stipend adjustments with Bill Glismann.

Committee Reports

Industry Day: Cindy Lincicome and Jackie Olsommer Kandi Srb reported that registration for Industry Day is scheduled to open in February, and the next committee meeting will be held on January 14 to continue to finalize details. She noted that financial projections will be refined after that meeting.

Bobbi Jo Lang added that the Programs Committee met earlier in the day and is actively working on filling the schedule. The committee is in discussions with a high-profile guest speaker and focusing efforts on Omaha District, Kansas City District, and other public agencies.

Stephanie Heibel provided clarification on the financial agreement with the Kansas City Post: Omaha Post will retain a baseline net revenue of \$115,000, Kansas City will receive \$25,000, and any revenue above these amounts will be split 82% Omaha / 18% Kansas City. She confirmed that sponsorship and booth fees have been increased to offset additional costs associated with the larger joint conference.

Brian Schuele emphasized that Industry Day revenue is critical to supporting other Post programs and reiterated that updated figures will be incorporated into the draft budget for approval at the February meeting.

Suggestions for keynote speakers remain welcome, and the committee will continue to coordinate program content, including potential presentations from AFCEC and other agencies.

Programs: Jake Batenhorst (via Kandi Srb) Kandi reported that 50 attendees are registered for the January luncheon featuring Dan Owens from Omaha Airport Authority. The Programs Committee is working on filling the schedule and is in discussions with a high-profile guest speaker for later in the year.

Industry Day registration will open in February, with the next committee meeting scheduled for January 14.

The board approved new luncheon pricing effective February:

- Government: \$10
- SAME Omaha Post Member: \$20
- Non-Member: \$30

Chris confirmed the registration system has been updated.

Scholarships & Camps: Sean Bayer -Tom noted that Sean Bayer will step away from scholarship duties for the first half of 2026 because he has a senior applying for a scholarship. Sean will continue to lead camps coordination and remain involved in planning for SAME STEM outreach. Lenea Long will assume scholarship committee responsibilities during this period.

Small Business: Veronica Doga- No Report.

Meeting adjourned by COL Rob Newbauer at 12:55 PM CT.

Minutes prepared by Chris Artz on December 6, 2025



S.A.M.E. OMAHA POST INCOME STATEMENT

December 2025

Category	12/1/2025- 12/31/2025	OVERALL TOTAL
INCOME		
Treasurer	21.71	21.71
VP for Development and Growth		
Monthly Meeting Registrations	1,703.84	1,703.84
Scholarships - Interest Income	27,000.00	27,000.00
Scholarships - Split Kitty Sales	145.00	145.00
TOTAL VP for Development and Gr...	28,848.84	28,848.84
VP for Relationships		
Annual Membership Dues	1,138.25	1,138.25
TOTAL VP for Relationships	1,138.25	1,138.25
TOTAL INCOME	30,008.80	30,008.80
EXPENSES		
VP for Development and Growth		
Industry Day	11,921.53	11,921.53
Monthly Programs	6,105.53	6,105.53
Scholarships and Camps	2,000.00	2,000.00
TOTAL VP for Development and Gr...	20,027.06	20,027.06
VP for Leadership and Mentoring		
SMP Steering Committee	8,910.00	8,910.00
TOTAL VP for Leadership and Men...	8,910.00	8,910.00
VP for Young Members and Students		
Young Members	1,013.40	1,013.40
TOTAL VP for Young Members and...	1,013.40	1,013.40
TOTAL EXPENSES	29,950.46	29,950.46
OVERALL TOTAL	58.34	58.34

CHECKING ACCOUNT BALANCE	\$33,537.59
INVESTMENT ACCOUNT BALANCE	\$903,085.00
INVESTMENT ACCOUNT PRINCIPAL AMOUNT	\$580,000.00

3 checks (\$6,000) issued
but not yet cashed.



S.A.M.E. OMAHA POST
2025 BUDGET

As of 12/31/25

Category	Actual	2025 Budget	Difference
INCOME	376,694.85	359,100.00	17,594.85
Treasurer	751.46	100.00	651.46
VP for Development and Growth	367,371.89	347,000.00	20,371.89
Industry Day	317,583.78	305,000.00	12,583.78
Monthly Meeting Registrations	19,957.83	12,000.00	7,957.83
Scholarships - Donations	632.28	1,000.00	-367.72
Scholarships - Interest Income	27,000.00	27,000.00	0.00
Scholarships - Split Kitty Sales	2,198.00	2,000.00	198.00
VP for Leadership and Mentoring	2,000.00	5,000.00	-3,000.00
Fellows Coordinator	0.00	0.00	0.00
SMP Steering Committee	2,000.00	5,000.00	-3,000.00
VP for Relationships	6,571.50	7,000.00	-428.50
Annual Membership Dues	6,571.50	7,000.00	-428.50
Small Business Liason	0.00	0.00	0.00
Veterans Outreach	0.00	0.00	0.00
EXPENSES	379,828.71	358,645.00	-21,183.71
Treasurer_	3,755.76	3,600.00	-155.76
Misc. Expenses	3,755.76	3,600.00	-155.76
VP for Development and Growth_	299,729.49	254,200.00	-45,529.49
Industry Day	248,483.79	190,000.00	-58,483.79
Monthly Meeting Registrations	0.00	100.00	100.00
Monthly Programs	23,200.34	18,000.00	-5,200.34
PDHs	0.00	0.00	0.00
Scholarships and Camps	28,045.36	46,100.00	18,054.64
VP for Leadership and Mentoring_	62,317.72	68,125.00	5,807.28
Fellows Coordinator	0.00	3,000.00	3,000.00
SMP Steering Committee	62,317.72	65,125.00	2,807.28
VP for Relationships_	6,153.33	20,920.00	14,766.67
Community Donations	1,100.00	3,500.00	2,400.00
Director for Awards and Recognition	75.00	970.00	895.00
Director for Black Hills Chapter	0.00	1,000.00	1,000.00
Director for Communications	0.00	200.00	200.00
Engineering Roundtable and E-Week	0.00	4,000.00	4,000.00
National SAME Event Support	4,876.26	9,550.00	4,673.74
Public Agency Partnerships	0.00	500.00	500.00
Small Business Liason	0.00	500.00	500.00
Veteran Outreach - Comm. Involvem...	102.07	700.00	597.93
VP for Resilience	0.00	1,800.00	1,800.00
Resiliencey Expenses	0.00	1,800.00	1,800.00
VP for Young Members and Students	7,872.41	10,000.00	2,127.59
Student Chapter	5,933.62	7,500.00	1,566.38
Young Members	1,938.79	2,500.00	561.21
Net Difference:	-3,133.86	455.00	-3,588.86

2026 SAME Budget Worksheet			Notes
	Income	Expense	
Treasurer			
Misc. Post Expenses	\$100	\$3,600	
Interest Income	\$100	\$0	
E-Week Registrations (Pass Through)	\$0	\$0	
Accountant Fees (Treasurer)	\$0	\$3,000	
Annual Mailbox/Storage Locker/Google Drive (Treasurer)	\$0	\$600	
VP for Professional Development and Personal Growth	Income	Expense	
Monthly Programs	\$0	\$21,000	
Meeting Venues	\$0	\$21,000	Increased per 2025 numbers.
Monthly Meeting Registrations	\$12,000	\$100	
Monthly Meeting Registrations	\$12,000	\$0	
Annual Square Fees	\$0	\$100	
Monthly Member Spotlight Presentation	\$0	\$0	
No Cost	\$0	\$0	
PDHs	\$0	\$0	
Printing expenses	\$0	\$0	
Scholarships	\$33,000	\$46,100	
Split Kitty Donations	\$2,000	\$0	
Scholarship Donations	\$1,000	\$0	
Earned Interest from Investments	\$30,000	\$0	Budget balancing.
Doug Plack Scholarship	\$0	\$10,000	
Mary McKernan Scholarship	\$0	\$10,000	
SMP Scholarships	\$0	\$10,000	
Student Post Scholarships	\$0	\$8,000	
Avenue Scholars Boot Camps	\$0	\$5,000	
Engineering Camps (2 students)	\$0	\$1,600	
Engineering Camps (Mentor Sponsor)	\$0	\$1,500	
Industry Day	\$315,000	\$200,000	
Conference	\$315,000	\$200,000	Need to discuss.
Golf			
VP for Leadership and Mentoring	Income	Expense	
SMP Steering Committee	\$5,000	\$65,125	
Sustaining Member Donations	\$5,000	\$0	
Quarterly Invoices (\$7,000)	\$0	\$28,000	
SAME Membership	\$0	\$125	
Program Kickoff with Teachers	\$0	\$2,000	
Competition at UNO	\$0	\$11,000	
Competition Prizes	\$0	\$9,500	
Competition Plaques	\$0	\$2,500	
Field Trip	\$0	\$2,500	
USACE Workshop	\$0	\$2,500	
Teacher's Grant	\$0	\$5,000	
Misc. Expenses	\$0	\$2,000	
Fellows Coordinator	\$0	\$3,000	
Investiture Ceremony Travel & Lodging (2 Fellows)	\$0	\$3,000	Anticipated in 2026?
VP for Relationships	Income	Expense	
Membership	\$7,000	\$0	
Annual Member Dues	\$7,000	\$0	
Engineering Roundtable/E-Week	\$0	\$4,000	
E-Week Banquet (Donation & Attendees)	\$0	\$1,000	Anticipated in 2026?
E-Week Sponsorship	\$0	\$3,000	Anticipated in 2026?
Community Donations	\$0	\$3,500	
Engineering Day donation to Chamber	\$0	\$500	
Response to donation requests	\$0	\$3,000	
Veteran Outreach	\$0	\$700	
District care package mailings	\$0	\$200	Anticipated in 2026?
Healing Waters Event	\$0	\$500	
Small Business Liason	\$0	\$500	
Small Business Conference	\$0	\$500	
Public Agency Partnerships	\$0	\$500	
Miscellaneous outreach	\$0	\$500	
Director for Communications	\$0	\$200	
Post website	\$0	\$200	
Miscellaneous communications	\$0	\$0	
Director for Awards and Recognition	\$0	\$970	
Holiday and Awards Event	\$0	\$350	
Board Member Gifts - \$35 EA (Post President)	\$0	\$420	
Outgoing Post President Gift (Incoming Post President)	\$0	\$200	
Director for Black Hills Field Chapter	\$0	\$1,000	
Post President visit to Field Chapter	\$0	\$1,000	Conference sponsorship in 2024
National SAME Event Support	\$0	\$9,550	
JETC Travel, Lodging, Registration (YM & Post President)	\$0	\$4,800	
Post Leadership Workshop Travel, Lodging	\$0	\$1,500	
Small Business Conference Travel, Lodging, Registration	\$0	\$2,000	
Regional VP Travel to Post Meetings	\$0	\$1,250	
VP for Resilience	Income	Expense	
Resilience Committee	\$0	\$1,800	
Resilience Conference Travel, Lodging	\$0	\$1,500	
Committee meeting	\$0	\$200	
Misc expenses, travel to meet with NEMA, SERT Training	\$0	\$100	
VP for Young Members and Student Chapter	Income	Expense	
Young Members	\$0	\$2,500	
Professional Development Seminar/Workshop	\$0	\$1,500	
Quarterly Socials	\$0	\$1,000	
Student Chapter	\$0	\$7,500	
Annual Expenses	\$0	\$7,500	
Total	\$372,100	\$371,645	

2026 SAME BUDGET			2025 Budget	2025 Actual	2024 Budget	2024 Actual	2023 Budget	2023 Actual	2022 Budget	2022 Actual	2021 Budget	2021 Actual	2026 Budget Comments/Questions	
INCOME														
Treasurer	\$100.00													
Misc. Income		\$100.00	\$100.00	\$751.46	\$100.00	\$858.29	\$100.00	\$1,165.92	\$1,600.00	\$484.30	\$1,600.00	\$114.60		
VP for Professional Development and Personal Growth	\$360,000.00													
Monthly Meeting Registrations		\$12,000.00	\$12,000.00	\$19,957.83	\$12,000.00	\$12,081.91	\$10,000.00	\$12,604.62	\$8,000.00	\$13,235.35	\$8,000.00	\$9,074.95	*Higher attendance or is some of this industry day?	
Scholarships - Split Kitty Sales		\$2,000.00	\$2,000.00	\$2,198.00	\$2,000.00	\$2,380.00	\$2,000.00	\$317.00	\$2,000.00	\$1,132.00	\$2,000.00	\$2,344.00		
Scholarships - Donations		\$1,000.00	\$1,000.00	\$632.28	\$1,000.00	\$1,350.00	\$100.00	\$5,828.58	\$100.00	\$1,000.00	\$100.00	\$240.00		
Scholarships - Foundation Fund Withdrawal		\$30,000.00	\$27,000.00	\$27,000.00	\$33,000.00	\$0.00	\$20,000.00	\$0.00	\$15,000.00	\$0.00	\$15,000.00	\$35,000.00	*This is our budget balancing line item. First time used since 2021	
Industry Day		\$315,000.00	\$305,000.00	\$317,583.78	\$260,000.00	\$308,336.35	\$230,000.00	\$261,433.73	\$207,365.00	\$230,704.17	\$165,000.00	\$200,381.22	*Revenue exceeded expectations again. Joint event impact on 2026?	
VP for Leadership and Mentoring	\$5,000.00													
SMP Steering Committee (Sustaining Member Donations)		\$5,000.00	\$5,000.00	\$2,000.00	\$5,000.00	\$4,500.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$5,000.00	\$2,000.00	*Mixed in with industry day income.	
Fellows Coordinator		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
VP for Relationships	\$7,000.00													
Annual Membership Dues		\$7,000.00	\$7,000.00	\$6,571.50	\$6,000.00	\$7,252.25	\$4,000.00	\$6,474.75	\$4,000.00	\$4,383.15	\$4,000.00	\$4,569.20		
Small Business Liason		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$500.00	\$0.00		
Veterans Outreach		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Total Income	\$372,100.00			\$359,100.00	\$376,694.85	\$319,100.00	\$336,758.80	\$271,200.00	\$292,824.60	\$243,065.00	\$255,938.97	\$201,200.00	\$253,723.97	
EXPENSES														
Treasurer	\$3,600.00													
Misc. Expenses		\$3,600.00	\$3,600.00	\$3,755.76	\$3,640.00	\$3,436.09	\$3,640.00	\$3,600.30	\$5,140.00	\$3,554.77	\$4,440.00	\$3,491.97		
VP for Professional Development and Personal Growth	\$267,200.00													
Monthly Programs		\$21,000.00	\$18,000.00	\$23,200.34	\$16,000.00	\$21,385.15	\$10,500.00	\$15,715.42	\$10,500.00	\$10,386.08	\$10,500.00	\$6,827.34	*December 2024 meeting included	
Monthly Meeting Registrations		\$100.00	\$100.00	\$0.00	\$100.00	\$0.00	\$100.00	\$0.00	\$100.00	\$0.00	\$100.00	\$0.00		
PDHs		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Scholarships and Camps		\$46,100.00	\$46,100.00	\$28,045.36	\$41,100.00	\$34,066.96	\$22,700.00	\$35,100.00	\$20,700.00	\$21,810.96	\$18,700.00	\$18,000.00	*Some unused and \$6,000 yet to be cashed.	
Industry Day		\$200,000.00	\$190,000.00	\$248,483.79	\$160,000.00	\$179,953.07	\$143,000.00	\$158,831.90	\$120,731.00	\$142,635.36	\$95,000.00	\$90,486.64	*Due to anniversary dinner?	
VP for Leadership and Mentoring	\$68,125.00													
SMP Steering Committee		\$65,125.00	\$65,125.00	\$62,317.72	\$65,500.00	\$62,142.63	\$64,000.00	\$58,248.17	\$56,000.00	\$47,264.38	\$53,000.00	\$35,354.58		
Fellows Coordinator		\$3,000.00	\$3,000.00	\$0.00	\$3,000.00	\$0.00	\$3,000.00	\$2,213.74	\$3,000.00	\$0.00	\$1,500.00	\$0.00		
VP for Relationships	\$20,920.00													
Engineering Roundtable/E-Week		\$4,000.00	\$4,000.00	\$0.00	\$4,000.00	\$3,065.58	\$4,000.00	\$6,452.92	\$4,000.00	\$0.00	\$1,000.00	\$3,000.00	*No longer needed?	
Community Donations		\$3,500.00	\$3,500.00	\$1,100.00	\$3,500.00	\$3,000.00	\$3,500.00	\$360.00	\$6,500.00	\$2,000.00	\$1,500.00	\$0.00		
Veteran Outreach/Community Involvement		\$700.00	\$700.00	\$102.07	\$700.00	\$0.00	\$700.00	\$370.21	\$700.00	\$277.40	\$700.00	\$0.00		
Small Business Liason		\$500.00	\$500.00	\$0.00	\$500.00	\$0.00	\$500.00	\$0.00	\$500.00	\$0.00	\$500.00	\$0.00		
Public Agency Partnerships		\$500.00	\$500.00	\$0.00	\$500.00	\$134.24	\$500.00	\$0.00	\$500.00	\$0.00	\$500.00	\$0.00		
Director for Communications		\$200.00	\$200.00	\$0.00	\$200.00	\$0.00	\$200.00	\$107.99	\$200.00	\$57.97	\$200.00	\$0.00		
Director for Awards and Recognition		\$970.00	\$970.00	\$75.00	\$970.00	\$0.00	\$970.00	\$934.99	\$970.00	\$729.07	\$970.00	\$447.18		
Director for Black Hills Field Chapter		\$1,000.00	\$1,000.00	\$0.00	\$500.00	\$1,000.00	\$500.00	\$0.00	\$500.00	\$0.00	\$500.00	\$0.00		
National SAME Event Support		\$9,550.00	\$9,550.00	\$4,876.26	\$6,750.00	\$5,346.93	\$6,750.00	\$1,558.25	\$6,750.00	\$6,667.48	\$6,750.00	\$0.00		
VP for Resilience	\$1,800.00													
Resiliency Expenses		\$1,800.00	\$1,800.00	\$0.00	\$1,800.00	\$0.00	\$1,800.00	\$1,028.58	\$1,800.00	\$0.00	\$1,800.00	\$0.00		
VP for Young Members and Student Chapter	\$10,000.00													
Young Members		\$2,500.00	\$2,500.00	\$1,938.79	\$2,500.00	\$200.00	\$2,500.00	\$1,055.21	\$2,500.00	\$1,426.02	\$2,500.00	\$1,048.41		
Student Chapter		\$7,500.00	\$7,500.00	\$5,933.62	\$7,500.00	\$3,516.04	\$2,000.00	\$7,136.01	\$1,000.00	\$1,256.29	\$1,000.00	\$319.95		
Total Expenses	\$371,645.00			\$358,645.00	\$379,828.71	\$318,760.00	\$317,246.69	\$270,860.00	\$292,713.69	\$242,091.00	\$238,065.78	\$201,160.00	\$158,976.07	
NET INCOME	\$455.00			\$455.00	-\$3,133.86	\$340.00	\$19,512.11	\$340.00	\$110.91	\$974.00	\$17,873.19	\$40.00	\$94,747.90	