

# Pittsburgh Post: Small Business Workshop



## Program & Agenda

May 5, 2026

# Pittsburgh Post: Small Business Workshop



**Thank you for joining today's  
session:  
Mayor Corey O'Connor  
City of Pittsburgh**



## 2026 SAME Pittsburgh Post Board

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DLZ

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Geosyntec Consultants

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Monaloh Basin Engineers

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Crawford Consulting Services

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**Robert Davis, PE**  
**Ralph Gilbert**  
**Tim Kyper, PE, F.SAME**  
**Scott Nesbit, PE**

### COMMITTEE CHAIRS

*Annual Banquet*  
**Beth Cheberenchick**

*Diversity/Small Business*  
**Rachel Paul**

*Fellows*  
**Tim Kyper, PE, F.SAME**

*Finance and Audit*  
**Vacant—contact us to volunteer!**

*Future Leaders*  
**Elizabeth Skender Young**

*Membership*  
**Julie Zamudio**

*Nominating*  
**Tim Kyper, PE, F.SAME**  
**Robert Davis, PE**

*Programs*  
**Erica DeLattre, PE, CPESC**  
**Steven Savich**

*PSU Student Chapter*  
**Steven Sattinger**

*Publicity & Communications*  
**Julie Barg, PE**

*Relationships & Recognition*  
**Scott Nesbit, PE**  
**Rob Yauger, PE, F.SAME**

*Scholarship Golf Outing*  
**Jim Cairns, CCM, DBIA**

*Scholarships and STEM Camps*  
**Nathan Sharp**

*Strategic Planning & Streamers*  
**Vincent Plocido, RLA**

*Veterans Support*  
**Rob Yauger, PE, F.SAME**



Society of American Military Engineers  
Pittsburgh Post



## SAME Pittsburgh Post

# Small Business Workshop

**Tuesday, May 5, 2026**

**07:30 AM – 12:00 PM**



**The Engineer's Society of Western  
Pennsylvania**

**337 Fourth Avenue**

**AGENDA**

- 7:30–8:00 AM Registration, Networking & Breakfast  
8:00–8:10AM Opening Remarks – Post President, Jamie North

**AGENCY PRESENTATIONS**

8:10AM	Doug Thompson, PennDOT District 11-0
8:30AM	Tawanda Stamps, ALCOSAN
8:50AM	Sue Broadus, PRT
9:10AM	Corey O'Connor, Mayor, City of Pittsburgh
9:30AM	Stephen Shanley, Allegheny County
9:50AM	<i>Networking Break</i>
10:05AM	Thoryn Simpson, PGH2O
10:25AM	Mike Goldstrom, RIDC
10:45AM	David Pinkosky, Small Business Administration
11:05AM	Audrey Smith, Department of General Services
11:25AM	Jeff Remark / Ed Malinowski, WESCO
11:45AM	Kate Lacey Glodek, APEX
12:05PM	James Shiabata, USACE Pittsburgh District

★ **UPCOMING SAME EVENTS** ★

- SAME Pittsburgh Post Annual Small Business Workshop - May 5, 2026
- SAME JETC Conference, Portland, OR - May 19-22, 2026
- SAME Pittsburgh Post, Montgomery Lock and Dam Tour – June 5, 2026  
1:00 PM and 3:00 PM
- SAME Pittsburgh Post Annual Scholarship Golf Tournament – September 2026

**More Information & Registration Details:**

[WWW.SAME.ORG/Pittsburgh/events](http://WWW.SAME.ORG/Pittsburgh/events)

**Thank you to SAME Pittsburgh  
2026 Small Business Workshop Sponsors**

**BLUE SPONSOR**



**WHITE SPONSOR**



## **Doug Thompson, PennDOT District 11-0**

Doug Thompson serves as the Assistant District Executive for Construction at PennDOT District 11-0, where he oversees the delivery of major transportation infrastructure projects across the region. In this role, he is responsible for construction operations, contract administration, and ensuring projects are delivered safely, on time, and within budget.

Doug is a 1993 graduate of Pennsylvania State University, where he earned a Bachelor of Science in Civil Engineering. He has dedicated 33 years to PennDOT District 11-0, holding a variety of engineering and leadership roles before stepping into his current position three years ago. His extensive experience provides valuable insight into project delivery, construction management, and public infrastructure development.

## **Tawanda Stamps, ALCOSAN**

Tawanda Stamps is the Director of Procurement at ALCOSAN, bringing more than 30 years of experience in contract administration and procurement within the AEC industry. Prior to joining ALCOSAN, she spent 24 years with the University of Pittsburgh's Facilities Management Division, where she led procurement and contracting efforts supporting facilities and capital projects.

Throughout her career, Tawanda has championed small and diverse business participation, including leading a MWBE Mentor-Protégé Program. In 2023, she was named a City & State Pennsylvania Impact 50 Honoree for her leadership in diversity, equity, and community engagement.

## **Sue Broadus, Pittsburgh Regional Transit (PRT)**

Sue Broadus is the Director of the Office of Small Business Engagement at Pittsburgh Regional Transit (PRT), where she oversees the agency's Disadvantaged Business Enterprise (DBE) and Diverse Business programs. She manages certification processes through the Pennsylvania Unified Certification Program and leads DBE goal-setting, compliance, and reporting for federally funded projects.

Sue serves in several leadership roles, including Chair of the PA UCP Appeals Committee, and is active in organizations such as COMTO and WTS. She brings more than 30 years of experience supporting diverse businesses, including prior service with Allegheny County.

## **Corey O'Connor, Mayor, City of Pittsburgh**

Corey O'Connor is the 62nd Mayor of the City of Pittsburgh, taking office in January 2026. He brings a track record of public service focused on strengthening core city functions, improving infrastructure, and supporting economic growth across Pittsburgh's neighborhoods.

Prior to becoming mayor, Corey served as Allegheny County Controller and spent a decade on Pittsburgh City Council representing District 5. A Pittsburgh native and graduate of Duquesne University, he is the son of former Mayor Bob O'Connor and continues a legacy of public service dedicated to building a stronger, more accessible city for all residents.

## **Stephen Shanley, Allegheny County**

Stephen Shanley, P.E., is the Director of the Allegheny County Department of Public Works, a role he has held since 2015. He leads a department of more than 200 employees responsible for maintaining over 400 miles of roads and parkways, more than 500 bridges and culverts, and a large fleet of vehicles and heavy equipment.

With a strong background in civil engineering and public infrastructure, Stephen oversees critical projects that ensure the safety, accessibility, and long-

term performance of the county's transportation network.

## **Thoryn Simpson, Pittsburgh Water**

Thoryn Simpson is the Senior Manager of Procurement at Pittsburgh Water, where he focuses on policy development and process improvement strategies. With nearly 15 years of experience across both public and private sectors, he has led procurement initiatives and cost-saving programs, including work with a steel manufacturer and public agencies.

Thoryn brings a unique perspective by applying private-sector efficiencies to public-sector challenges and plays a key role in advancing procurement practices at Pittsburgh Water.

## **Mike Goldstrom, RIDC**

Mike Goldstrom is Senior Vice President of Real Estate at RIDC, with more than 25 years of experience in real estate development, construction, and property management. He has been with RIDC for over five years, leading strategic real estate initiatives.

Prior to RIDC, Mike held leadership roles with Merus, JLL, Piatt Companies, and Oxford Development. He began his career serving over six years on active duty as a Naval Officer after graduating from Vanderbilt University.

**David M. Pinkosky, U.S. Small Business Administration**

David Pinkosky is a Business Opportunity Specialist with the U.S. Small Business Administration’s Western Pennsylvania District Office. He brings extensive experience in government contracting, having helped more than 800 clients secure over \$900 million in contracts during his career.

Since joining the SBA in 2018, David has supported small businesses through federal contracting opportunities, training, and one-on-one counseling. He holds multiple procurement certifications and advanced degrees in business and leadership.

**Audrey Smith, Department of General Services**

Audrey has been diligently supporting the needs of Small, Diverse and Veteran business’ on behalf of BISD for nearly 10 years and is happy to help in any way she can.

Audrey’s responsibilities include the following. She coordinates outreach programs to assist small business (SB) and small diverse businesses (SDBs) to actively compete for and be awarded Commonwealth contracts.

Audrey helps develop coach and mentor suppliers to become certified, successful, value-added small and diverse vendors.

She educates suppliers on how to navigate the Commonwealth’s agency structure to find business opportunities and identify relevant business strategies.

Audrey organizes seminars and conferences to engage business executives and community leaders in creating a dialogue about diversity to advance SB/SDB opportunities. In addition, Audrey helps develop and drive change management strategy through collaborative relationships to integrate cultural adoption of diverse and inclusive initiatives within Commonwealth agencies.

Prior to joining the Commonwealth, Audrey worked in the private sector for over 25 years. Her professional experience includes positions in highly diverse Fortune 50 companies where she broadened her skills and abilities.

Audrey began her collegiate studies at Lincoln University and completed her B.A. in Humanities at Pennsylvania State University.

**Jeff Remark and Ed Malinowski, WESCO**

Jeff Remark and Ed Malinowski are members of Wesco’s Federal Government team and the managers of the Government Partner Network (GPN), a nationwide community of small and mid-sized government contractors who rely on Wesco as a key partner. Together, they lead the strategy, engagement, and growth of the GPN, working closely with contractors to strengthen capabilities, expand collaboration, and align Wesco’s broad portfolio with the evolving needs of federal programs. Their combined experience in federal contracting, partner development, and mission-focused support has made them trusted resources for government integrators across the country.

**Kate Lacey Glodek, APEX Accelerator**

Kate Lacey Glodek is the Director of the GACO APEX Accelerator at PennWest University, where she leads efforts to connect businesses with government contracting opportunities. With more than 20 years of experience in procurement, she has played a key role in strengthening the regional industrial base.

Under her leadership, the program was inducted into the Governmental Committee Hall of Fame in 2025. Kate is a Certified Procurement Professional and

provides guidance to businesses on all aspects of government contracting, including certifications, market research, and proposal development.

Kate holds a Master of Arts from Duquesne University and an undergraduate degree from Saint Vincent College. Alongside her team, she counsels businesses on all facets of the procurement process, including SAM.gov registration, Small business Administration (SBA) certifications, market research and proposal preparation. GACO operates under a cooperative agreement with the DoD Office of Small Business Programs (OSBP).

**James T. Shibata, US Army Corps of Engineers, Pittsburgh District**

James Shibata has served as the Pittsburgh District’s Programs and Project Management Branch Chief since June 2022. James’ major responsibilities include the supervision of the branch, oversight of budget development, monitoring of ongoing projects, resolution of funding issues, and coordination of project risk and changes. He started with the Pittsburgh District in 2008 after working in the private sector and military deployment to Iraq. He is a registered Professional Engineer and certified Project Management Professional.

# Pittsburgh Post: Small Business Workshop



## **PennDOT**

## **District 11-0**

# S.A.M.E. 2026



**PennDOT  
District 11-0**

**Doug Thompson, P.E.  
Assistant District Executive – Construction**

# PENNDOT DIST-11 LEADERSHIP



Jason Zang  
District Executive



Douglas Thompson  
ADE- Construction



Lori Musto  
ADE-Maintenance



Douglas Seeley  
ADE-Design



Stephanie Zolnak  
District Traffic Engineer

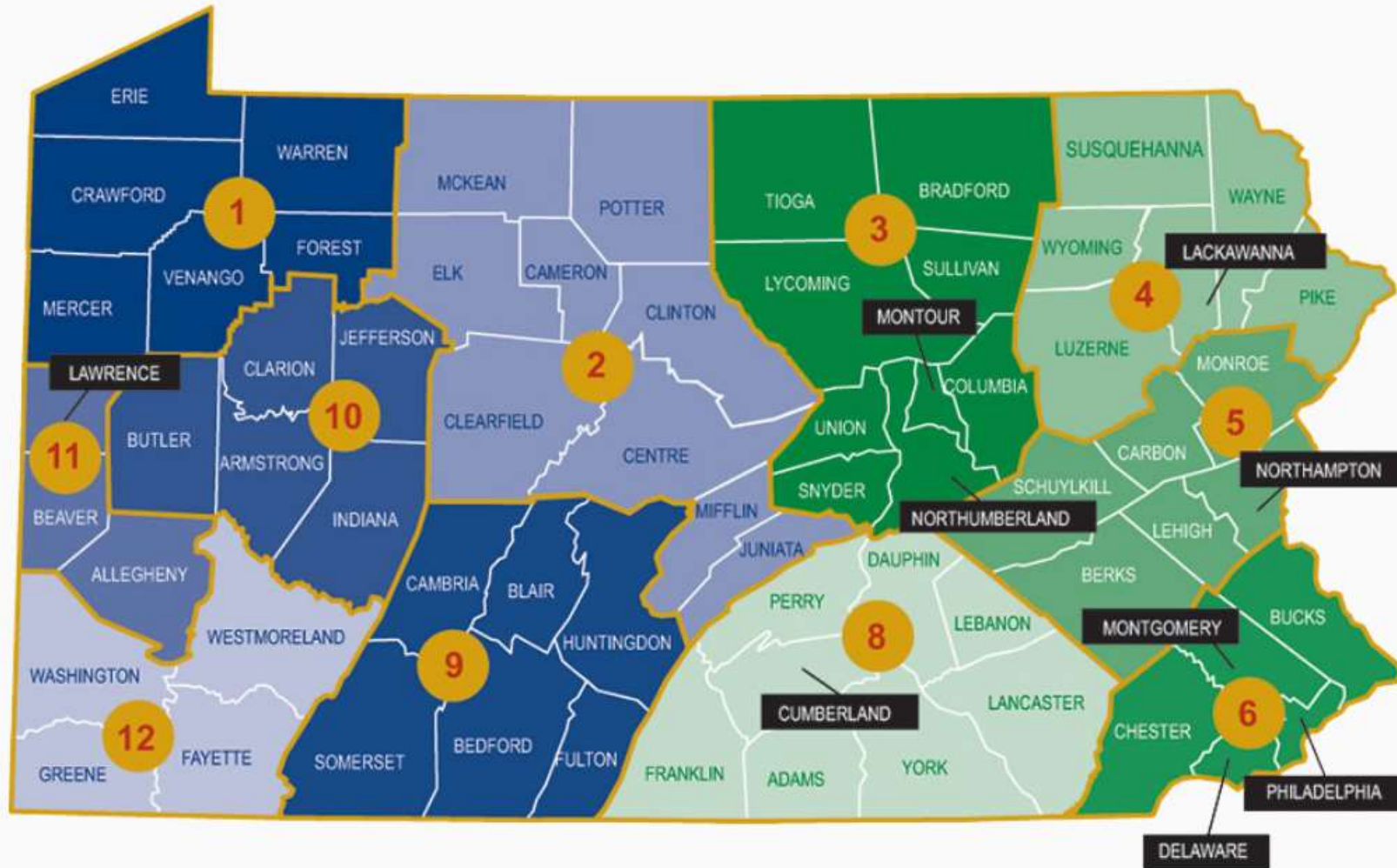


Keith Cornelius  
District Bridge Engineer



# DOING BUSINESS WITH PENNDOT

# PENNDOT REGIONAL OFFICES



# DOING BUSINESS WITH PENNDOT

ECMS Business Partner Registration

Consultant Qualifications Submittals and Overhead Rate approvals

ECMS – Proposed Consultant Agreements Advertised, Executed and Managed



# WHY REGISTER AS A BUSINESS PARTNER (BP)?

- Allow use of PennDOT's Engineering and Construction Management System (ECMS) to conduct business with PennDOT
- ECMS is used to
  - Advertise construction projects and consultant agreements
  - Submit bids
  - Award the construction project to the lowest bidder
  - Submit sub-contractors for approval per project
  - Advertise consultant agreements
  - Execute consultant agreements



# BP REGISTRATION OPTIONS

- Construction Contractor
  - Prime or sub-contractor
  - Disadvantaged Business Enterprise (DBE) Supplier
  - Service Provider (for example, hauling, mowing, snow removal, etc.)
- Consultant
  - Prime or sub-consultant providing engineering design, management, or inspection services
- Small Business Applicant
- Bonding Agency
  - Insurance agency/agent that produce performance and payment bonds on behalf of a surety company
- Surety Company
  - Company that holds the performance and payment bonds
- See website: **[www.pa.gov/agencies/penndot/programs-and-doing-business](http://www.pa.gov/agencies/penndot/programs-and-doing-business)** for additional options



# WWW.PA.GOV/AGENCIES/PENNDOT/PROGRAMS-AND-DOING-BUSINESS

## Programs & Doing Business

Select REGISTER AS A PENNDOT CONSTRUCTION CONTRACTOR BUSINESS PARTNER

<b>Pennsylvania Department of Transportation</b>
Search
About PennDOT >
News & Media >
Traveling in PA >
Projects Near You >
Regional Offices >
Employment >
Research, Planning & Innovation >
<b>Programs &amp; Doing Business &gt;</b>
Aviation >
Bridges >
Construction >
Digital Delivery >
DOT Grants >
Environment >
Infrastructure Investment and Jobs Act >
Local Government >
Multimodal Transportation >
Online Services for Consultants, Contractors and other Business Partners >
Project Scheduling (Asta) >
Permits >

### PennDOT Programs

With nearly 40,000 miles of roadway and 25,000 bridges maintained by PennDOT, the department works with local governments, the private sector, planning partners and others to maintain the state's transportation network. These resources provide information needed from the project planning stage through improvement completion.

View work being done in your local community in our [Projects Near You database](#).

Stakeholders of all kinds can see project locations, highway and bridge conditions, planned activities and much more using our [OneMap](#).

- Construction →
- Road Design →
- Environment →
- Bridges →
- Posted and Bonded Roadways →
- Public-Private Partnerships →
- Multimodal Transportation →
- Digital Delivery →
- Project Scheduling (Asta) →
- Cultural Resources Management Program →
- Temporary Traffic Control →

### Doing Business with PennDOT

Whether you're reviewing grant requirements, applying for a highway permit or using an asset management system, you can find the information or online service you need here.

To submit a construction bid, use our [Engineering and Construction Management System \(ECMS\)](#).

- Register as a PennDOT Construction Contractor Business Partner →
- DOT Grants →
- Aviation →
- Rail Freight & Ports →
- Public Transportation →
- Local Government →
- Online Services for Consultants, Contractors and other Business Partners →
- Permits →
- Apply to Operate a Personal Delivery Device →  
If you want to operate a Personal Delivery Device (PPD) to transport cargo and goods, you need to apply to get authorization.
- Infrastructure Investment and Jobs Act →



# REGISTER AS A PENNDOT BUSINESS PARTNER

## Register as a PennDOT Construction Contractor Business Partner

If your organization desires to work with PennDOT as a construction contractor, engineering consultant or in another capacity, your organization must register as a business partner. This will allow use of PennDOT's Engineering and Construction Management System (ECMS) to conduct business (e.g., submit bids on PennDOT projects) with PennDOT.

### On this page

- Registration Requirements
- Resources
- Vendor Registration
- Contact
- Registration Instructions

### Registration Requirements

Municipalities must register as a government-sector business partner to:

- Receive reimbursement for local transportation projects.
- Participate in Added PennDOT construction contracts.

A private-sector business partner can register to do business as one or more of the following:

- Bonding Agency: Insurance agency/agent that produce performance and payment bonds on behalf of a surety company.
- Bridge Consultant: Firm that performs inspections on bridge structures.
- Bridge Owner/Private: Non-governmental owner of a structure on or over a highway.  
Bridge Planning Partner: A non-profit agency conducting transportation planning and programming for a portion of the state.
- Construction Contractor:
  - Prime or sub-contractor on any construction contract
  - Disadvantaged Business Enterprise (DBE) Supplier
  - Service Provider (for example, hauling, mowing, snow removal, etc.)
- Consultant: Prime or sub-consultant providing engineering design services. Click for [specific instructions for completing the Consultant Qualifications Package and Overhead Rate \(PDF\)](#) ☞
- ePermitting: Entity that requires Highway Occupancy Permits (HOP).
- Traffic Signal Asset Management System (TSAMS): Entity that updates Traffic Signal Asset maintenance information for their assigned Municipalities.
- Highway Beautification Management System (HBMS): Invoicing and payment for Outdoor Advertising Device (OAD) and Junkyard permits.
- Planning Partner: A non-profit agency conducting transportation planning and programming for a portion of the state.
- Small Business Applicant: Businesses that meet the U.S. Small Business Administration (SBA) size standards and want to register and be certified as such with PennDOT.
- Surety Company: Company that holds the performance and payment bonds.

### Resources

[Business Partner Registration](#) ☞ (Click on Business Partner and then Registration in the left navigation)

[Frequently Asked Questions](#) ☞ (PDF)

[Changing an Administrator or Signatory instructions](#) ☞ (PDF)

[Prequalification](#) ☞ (PDF)

### Vendor Registration

Visit the [Commonwealth's vendor registration site](#) ☞ to begin the registration process. Please call 717-346-2676 or 1-877-435-7363 or email [psc\\_supplier\\_requests@pa.gov](mailto:psc_supplier_requests@pa.gov) ☞ for information and help with registering.

### Contact

#### Have questions? Need help?

Call PennDOT's Service Desk at 717-783-8330 or 855-783-8330 and reference Business Partner Registration/ECMS Help Desk.

[Return to PennDOT home](#)

Registration Notes:



# GOOD CONTACTS @ DISTRICT 11-0

## District 11's Contact Information:

Zach Kamnikar  
District 11's Contract & Consultant  
Agreement Engineer  
412-429-5038  
[zakamnikar@pa.gov](mailto:zakamnikar@pa.gov)

Lori Miles  
District 11's Construction Support Services  
Manager  
412-429-4852  
[lomiles@pa.gov](mailto:lomiles@pa.gov)

Nicole Perry  
District 11-0 Consultant Agreement Super.  
412-429-4881  
[niperry@pa.gov](mailto:niperry@pa.gov)

## Central Office Contact Information:

For working as a PennDOT Consultant, contact:

Michele Harter  
Contract Management Division Chief  
717-783-9457  
[micharter@pa.gov](mailto:micharter@pa.gov)



# UPCOMING DESIGN AGREEMENTS

- Consultant Designed projects to be started later this year:
  1. Ambridge Aliquippa Bridge (Beaver County sponsored)
  2. McKeesport-Duquesne Bridge, Southern Ramps Rehabilitation
  
- Projects with potential consultant involvement (to start in the fall):
  1. I-79, Bridgeville to Campbells Run
  2. I-279, Camp Horne to Wexford



# CONSTRUCTION INSPECTION AGREEMENTS

## • Planned Project 4/13/26 & Advertised 4/27/26

1. ECMS 116560 (Bentz) SR422-L39 Betterment Project
  - Estimated Construction Cost \$20,500,000
2. ECMS 105441 (Buckley) SR18-B62 Bridge Preventative Maintenance Project
  - Estimated Construction Cost \$13,000,000
3. ECMS 112249 (Adams) SR376-A69 I376 “Bathtub Flooding”
  - Estimated Construction Cost \$33,345,000

## • Planned Project 7/06/26 & Advertised 7/20/26

4. ECMS 109356 (Buckley) SR68-B44 Midland Beaver Road Betterment Project
  - Estimated Construction Cost \$26,950,000
5. ECMS 114194 (Hontz) SR2010-A06/A07 Lovedale Road Wall Remediation
  - Estimated Construction Cost \$19,000,000
6. ECMS 115070 (Hontz) SR2046-A17 Streets Run Road Resurfacing
  - Estimated Construction Cost \$12,000,000
7. ECMS 114193 (Hontz) SR837-A50/54 PA873 Slide Remediation & North State Street
  - Estimated Construction Cost \$16,200,000



# CONSTRUCTION INSPECTION AGREEMENTS

- Planned Project 9/1/26 & Advertised 9/28/26

1. ECMS 123820 (Manyisha) 2027 Highway Safety & Vulnerable Roadway Users (Ped. Signal Improvements)
  - Estimated Construction Cost \$7,100,000
2. ECMS 108646 (Adams) SR3054 Allegheny Group 3 Paving Project
  - Estimated Construction Cost \$7,400,000
3. ECMS 108640 (Adams) SR51-A22 Allegheny Group 1 Paving Project
  - Estimated Construction Cost \$6,110,000
4. ECMS 117272 (Manyisha) Frankstown Avenue Signal Improvement Project
  - Estimated Construction Costs \$3,800,286



# CONSTRUCTION INSPECTION AGREEMENTS

- Planned Project 1/11/27 & Advertised 1/25/27

1. ECMS 108648 (Buckley) SR989 Beaver Group 1 Paving Project
  - Estimated Construction Cost \$4,925,000
2. ECMS 100624 (Sneddon) SR 366-A06/A07 Tarentum Bridge and Ramps
  - Estimated Construction Cost \$97,500,000
3. ECMS 109640 (Adams) SR50-A312 PA 50 I79 to Thoms Run
  - Estimated Construction Cost \$12,000,000
4. ECMS 100917 (Bentz) SR18-L36 Wilmington Road
  - Estimated Construction Cost \$13,400,000



# TIPS FOR CONSTRUCTION INSPECTION AGREEMENTS

- Nicole Perry – District 11-0 Consultant Agreement Supervisor
- 412-429-4881
- [niperry@pa.gov](mailto:niperry@pa.gov)
  
- Works with ADE-C and Construction ACE's to determine our Consultant Support for Inspection
- Wealth of knowledge
  
- Suggestions:
  1. Utilize Pub. 93 (Consultant Agree. Pol. & Procedures) - most of questions can be answered here or the standard CI SOW in every CI agreement.
  2. Qualified inspectors limited – if substitution questions please reach out to Nicole.
  3. Thoroughly review the “Work Task” section of the CI advertisement, this specifies the certifications requested per classification & whether the office TCI **may** be used in the field or **will** be used in the field also.
  4. CI firm QA/QC plans submitted – please do what you say you are going to do
  5. Highly stress interaction w/ your inspection staff AND PennDOT IIC and ACE



# NOTICE – DBE PARTICIPATION

- Per DBE Interim Final Rule published October 2, 2025 (“IFR”)...
  1. No DBE participation will be counted toward DBE goals until further notice
    - On existing agreements & Contract
  2. ECMS still shows DBE credit for work performed due to the functionality of ECMS
  3. PennDOT will continue to comply with the IFR & not count DBE credits on existing contracts
  4. No DBE goals on new contracts or agreements until after the reevaluation process.



# DBE RESOURCE

- DBE Supportive Services Center is a joint initiative between PennDOT and ProRank Business Solutions.
- Contact: DBE Supportive Services

 (833)PENN-DBE  
 [penndbe.com](http://penndbe.com)  
 [penndbe@prorankllc.com](mailto:penndbe@prorankllc.com)  
 1821 Fulton Street. ProRank Suite  
Harrisburg, Pennsylvania 17102, USA  
     @penndbe

## DBE SUPPORTIVE SERVICES

- Bidding & Estimating Assistance
- Bonding & Insurance Assistance
- Business Development
- Business Management
- Consultant Qualification Assistance
- Contractor Prequalification Assistance
- DBE Certification Renewal Assistance
- ECMS Training
- Marketing Materials
- Online Training Courses
- Opportunity Identification
- PennDBE Mapper
- PennDOT Marketing
- PennDOT Registration
- Strategic Planning
- Team Building
- Training Reimbursement



# RECENT DIST. 11-0 SBE AS PRIME AGREEMENTS

1. E06089 – Fisher for SR136-A10 Culvert Replacement 2025 Season
  2. E06421 – KJ Consulting & Env. Service for three Culverts 2026
- SBE as Prime Agreements on hold until all the recertification process is finalized
  - After the recertification is complete, we will have ability to resume then.



# Letting Program Updates

## Letting Program Update 2024, 2025 & 2026

- **2024 District Letting Program**

- Original: 58 projects, \$482 Million (**Beginning of 2024 including Inspection**)
- Final: 52 projects, \$420 Million
- PennDOT Projects = 44 lets at \$356 Million
- Local Projects = 8 lets at \$64 Million
- \$2.8 Billion letting program statewide

- **2025 District Letting Program**

- Original: 57 projects, \$528 Million (**Beginning of 2025 including Inspection**)
- Final: 45 projects, \$487 Million
- PennDOT Projects = 39 lets at \$425 Million
- Local Projects = 6 lets at \$62 Million
- \$2.9 Billion letting program statewide

- **2026 District Letting Program**

- Current: 57 projects, \$373 Million (**Estimated including Inspection**)
- PennDOT Projects = 35 lets estimated at \$263 Million
- Local Projects = 22 lets estimated at \$110 Million
- \$3.0 Billion letting program statewide (with District 8's I-83 South Bridge letting at ~1.0B) will likely exceed \$4 Billion.



# 2026 CONSTRUCTION PROJECT HIGHLIGHTS



Projects in design for  
construction lettings in  
2026



**ALLEGHENY COUNTY**

**ALLEGHENY COUNTY  
PROJECTS**



# MTA MARKETPLACE DISTRICT IMPROVEMENTS PHASE I

- Let Date: 2/12/2026
- Scope: Includes widening, turn lanes, improve the capacity of the intersections to an acceptable level of service, improve the Montour Trail connection and crossings at the intersections, and improve the roadway surface at Montour Run Road and Market Place Boulevard in Moon Township, Allegheny County.

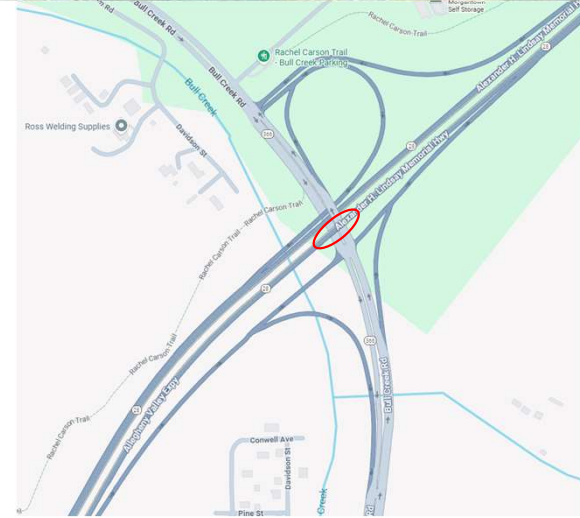


- Limits of Work: On Montour Run Road from a point approximately 500 ft east of the I-376 off ramp, to a point approximately 1000 ft east of the intersection with Fedex Drive. (Total 0.993 miles)
- Municipalities: Moon Township, Moon Transportation Authority (sponsor)
- Schedule: Spring 2026 – Spring 2027



# ANNUAL BRIDGE MAINTENANCE CONTRACT

- *Let Date:* 3/12/2026
- *Scope of Work:*
  - **On-demand maintenance of various Bridge and Structure types**
    - As-directed bridge/structure maintenance work in Allegheny, Beaver, and Lawrence Counties
  - **SR0028-A67 Joint Replacement**
    - Replace compression seal joints, apply concrete beam coating to beam ends, complete type 2 accelerated ASC deck repairs
    - Route 28 NB over SR 1034 Bull Creek Road (Tarentum Area)
  - **Other Sites TBD**



# SR 3009 A24 – BAPTIST ROAD BETTERMENT

**LET DATE:** 03/12/26

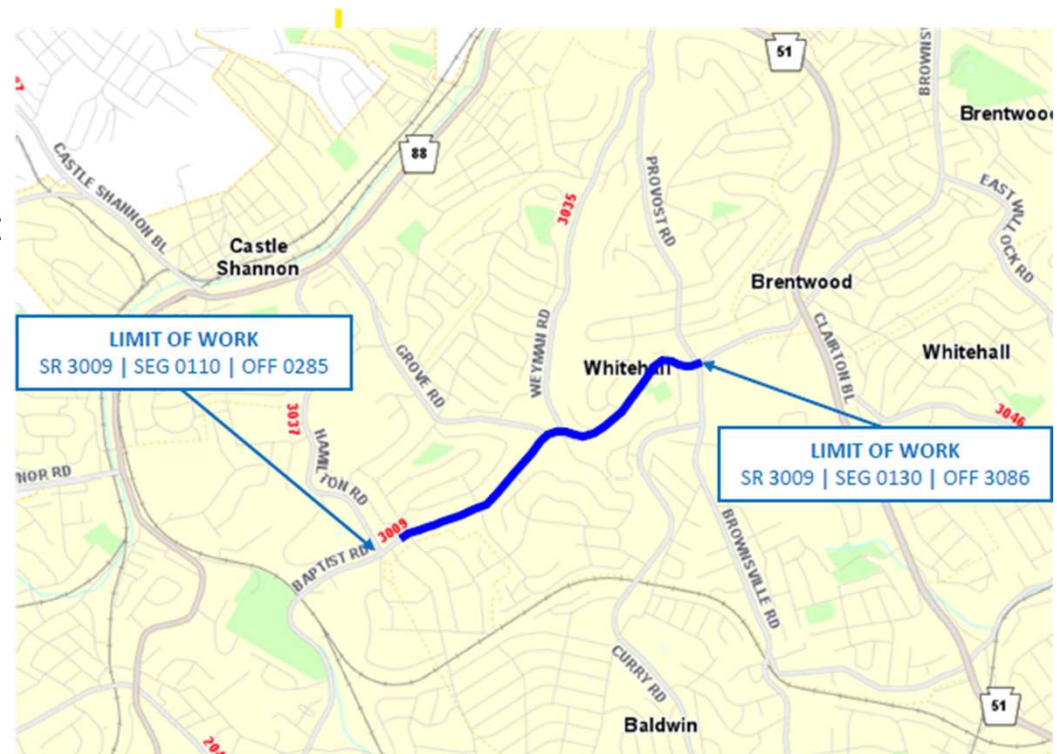
**SCOPE OF WORK:**

- Asphalt Reconstruction (7") on 2A Subbase (6")
- Combination Storm Sewer/Underdrain Replacement
- Concrete Gutter Replacement
- Guide Rail Updates
- Minor Traffic Signal Upgrades
- ADA Curb Ramp Updates

**LIMITS OF WORK:** Hamilton Road to Provost Road

**MUNICIPALITY:** Whitehall Borough

**SCHEDULE:** Spring 2026 into Spring 2028



# ALLEGHENY COUNTY - PAVING

## • **Group Project #111-26-7135-1:**

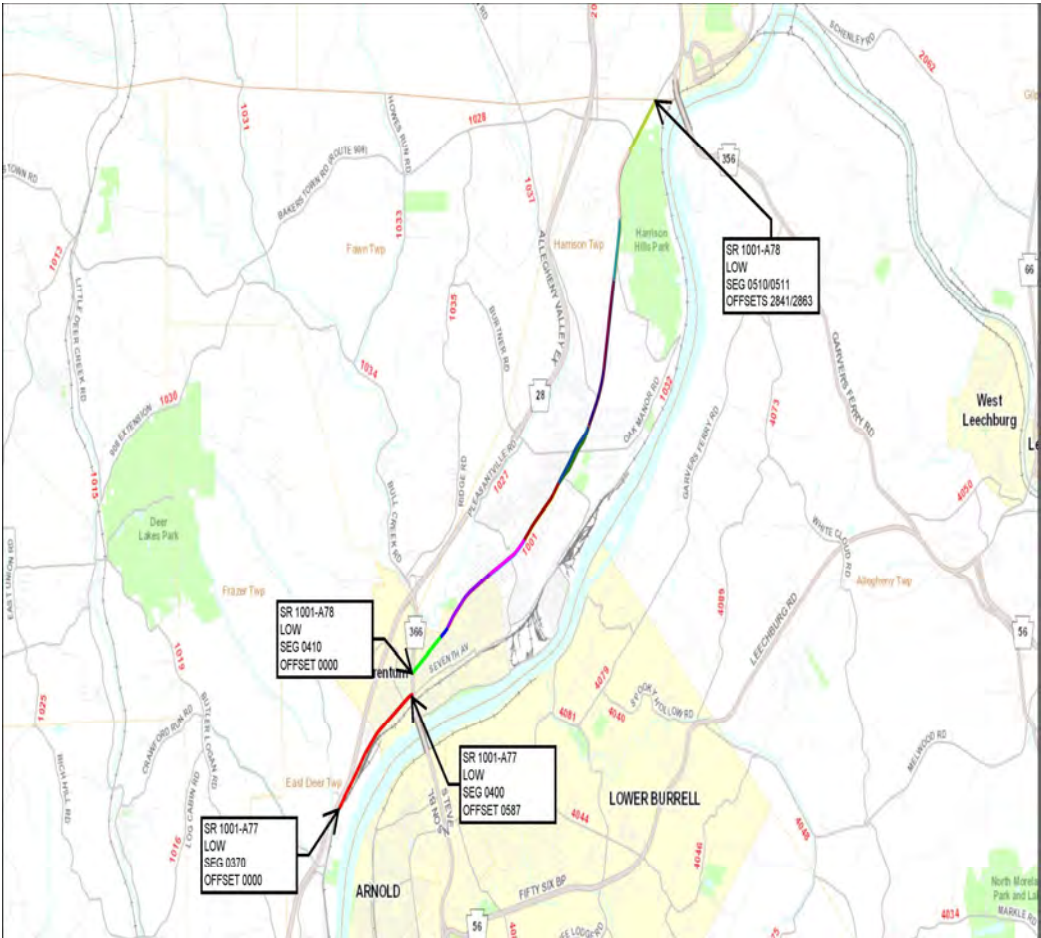
- SR 1001-A77 (Freeport Road-Seventh Avenue) – from a point approx. 630 feet east of Baileys Run Road in East Deer Township to SR 0366 (Ross Street) in Tarentum Borough
- SR 1001-A78 (Tenth Avenue-Freeport Road) – from SR 0366 (Ross Street) in Tarentum Borough to the Allegheny/Butler County Line

• Scope of work = mill & resurface, concrete pavement reconstruction, base repairs, drainage and geotechnical repairs, guide rail and pavement marking improvements

• Let date = November 6, 2025 (2026 Group let late last year)

• Project Length = 6.99 miles

• Contract Bid Cost = \$7.8M



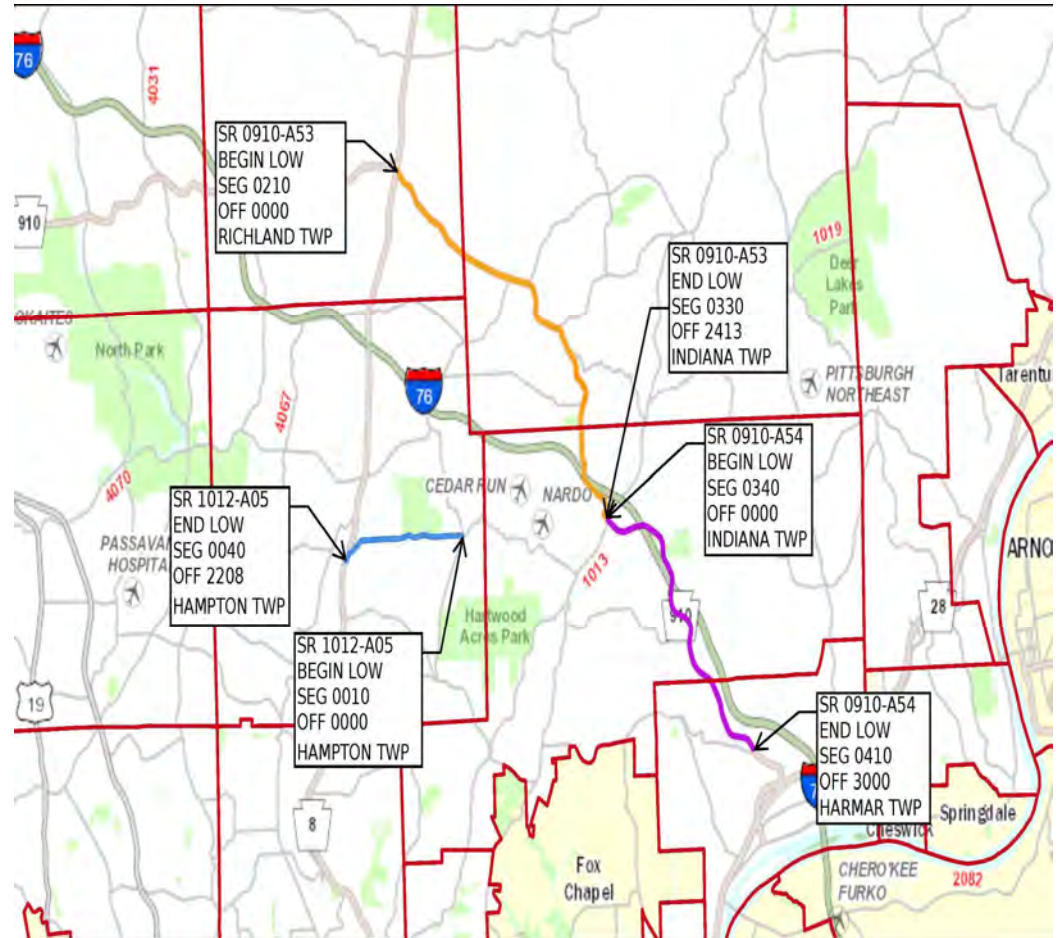
# ALLEGHENY COUNTY - PAVING

## **Group Project #111-26-7135-2:**

- SR 0910-A53 (Gibsonia Road) – from SR 0008 (William Flynn Highway) in Richland Township to SR 1013 (Saxonburg Boulevard) in Indiana Township
- SR 0910-A54 (Indianola Road) – from SR 1013 (Saxonburg Boulevard) in Indiana Township to Locust Hill Road (Twp) in Harmar Township
- SR 1012-A05 (McCully Road) – from SR 0008 (William Flynn Highway) to Middle Road (County) in Hampton Township

• Scope of work = mill & resurface, base repairs, drainage and geotechnical repairs, guide rail and pavement marking improvements

- Let date = March 12, 2026
- Project Length = 10.52 miles
- Anticipated cost = \$12.4M

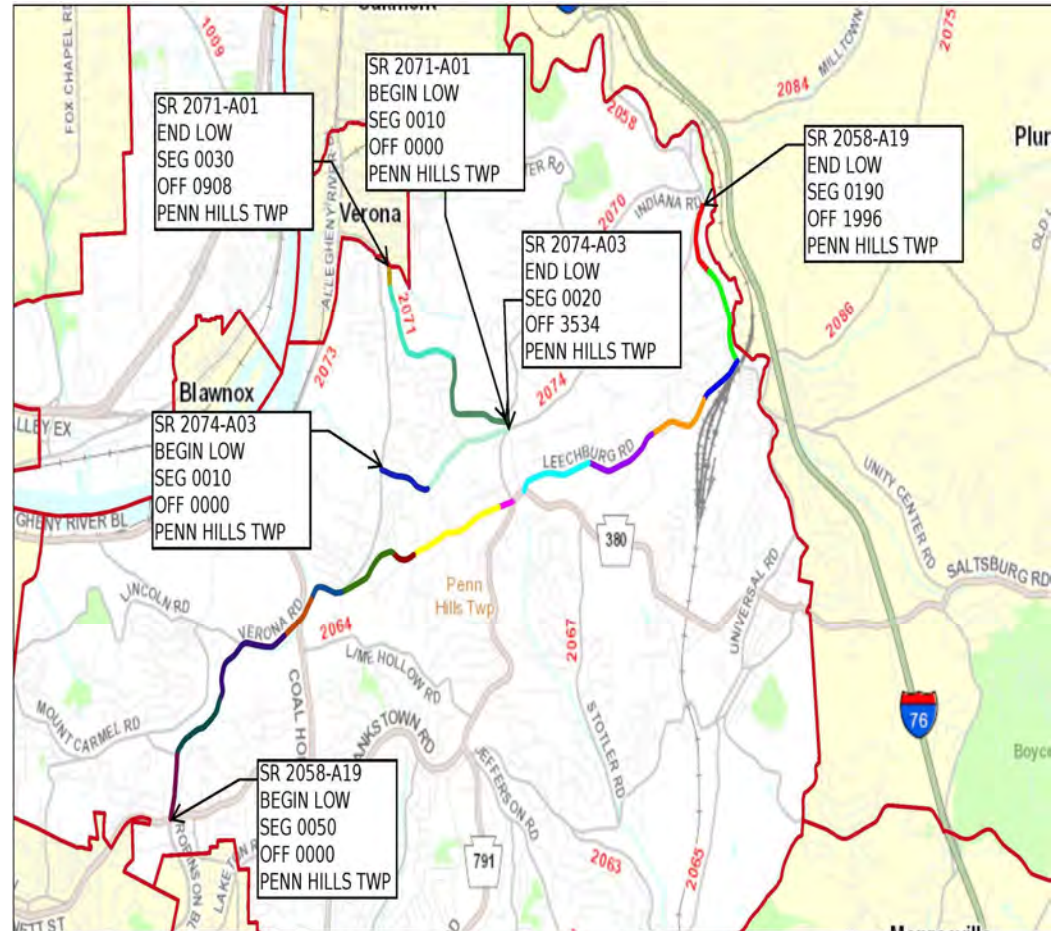


# ALLEGHENY COUNTY - PAVING

## Group Project #111-26-7135-3:

### (\*\*POTENTIAL)

- SR 2058-A19 (Verona Road-Saltsburg Road-Leechburg Road-Milltown Road) – from SR 0400 (Frankstown Road) to SR 2074 (Hulton Road) in Penn Hills Township
- SR 2071-A01 (Shannon Road) – from Second Avenue (Township) to SR 2078 (Hamil Road) in Penn Hills Township
- SR 2074-A03 (Poketa Road) – from Verona Road (Township) to SR 2078 (Hamil Road) in Penn Hills Township



• Scope of work = mill & resurface, base repairs, drainage and geotechnical repairs, guide rail and pavement marking improvements

- Let date = March 12, 2026 \*\*
- Project Length = 8.56 miles
- Anticipated cost = \$9.67M



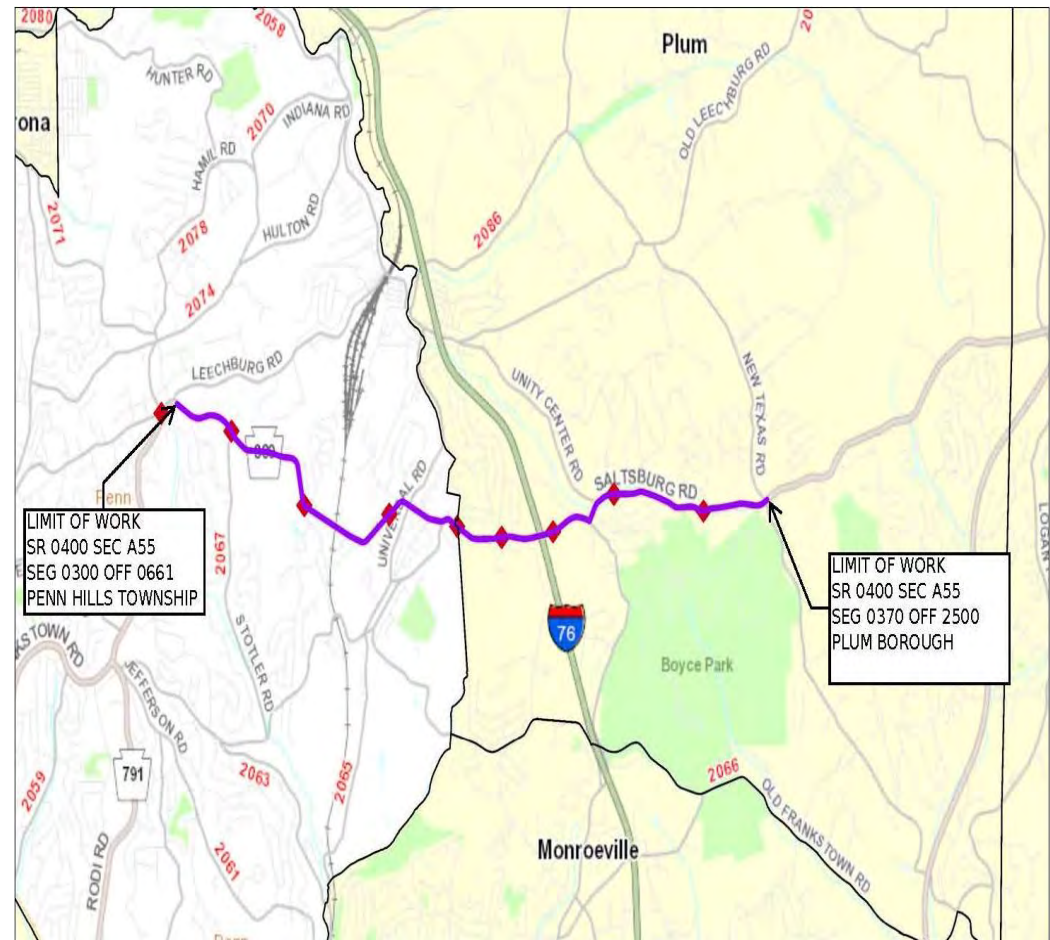
# ALLEGHENY COUNTY - PAVING

## Group Project #111-26-7135-4:

- SR 0400-A55 (Saltsburg Road) – from SR 2058 (Leechburg Road) in Penn Hills Township to SR 2075 (New Texas Road) in Plum Borough

- Scope of work = mill & resurface, base repairs, drainage and geotechnical repairs, guide rail and pavement marking improvements

- Let date = May 21, 2026
- Project Length = 4.81 miles
- Anticipated cost = \$5.1M



# SR 65-A60 – FT DUQUESNE BRIDGE & NORTHERN RAMPS T1 STEEL REPAIRS & PRES

**Estimated Let Date:** May 21, 2026

**Scope of Work:** Bridge Preservation of the structures carrying I-279 NB/SB (Ft Duquesne Br), SR 65 NB/SB ramps, and SR 8045 (Ramp U) over the North Shore. Work includes FHWA mandated structural steel repairs to welds connecting members fabricated from T1 steel, spot painting, expansion dam replacements, concrete repairs to the bridge deck, deck sealing, scupper/downspout repairs, pavement markings, delineators, and other miscellaneous construction.



**Limits of Work:** SR 65 mainline to the Allegheny River.

**Municipality:** City of Pittsburgh

**Est. Construction Dates:** 2026-2027 construction seasons

**Anticipated Traffic Control:** night/weekend closures/detours, 1-week closure of Ramp U, 2-week closure of Reedsdale St (WB), and daytime lane restrictions on surface streets.

\*Closures will only occur during non-event calendar days.



# S.R. 4003-A26 MCKNIGHT ROAD SIGNAL PROJECT

**Estimated Let Date:** July 2, 2026

**Scope of Work:** Traffic signal replacements, wireless communications upgrades, updated ADA curb ramps, and traffic island replacements – 14 intersections

**Location:** McCandless Township, Pine Township, and Ross Township, Allegheny County

**Limits of Work:** S.R. 4003 McKnight Road - Nelson Run Road (Jug-Handle) to Perrymont Road/Babcock Boulevard **and** North Allegheny High School to Brown Road

**Traffic Control:** Short-term lane closures and limited length long-term restrictions and/or detours (*sideroads detours only, no detours for McKnight Road*)

**Estimated Construction:** Late Summer/Early Fall 2026 through Fall 2027



# SR 376-A69 BATHTUB RECONSTRUCTION

**Estimated Let Date:** July 2, 2026

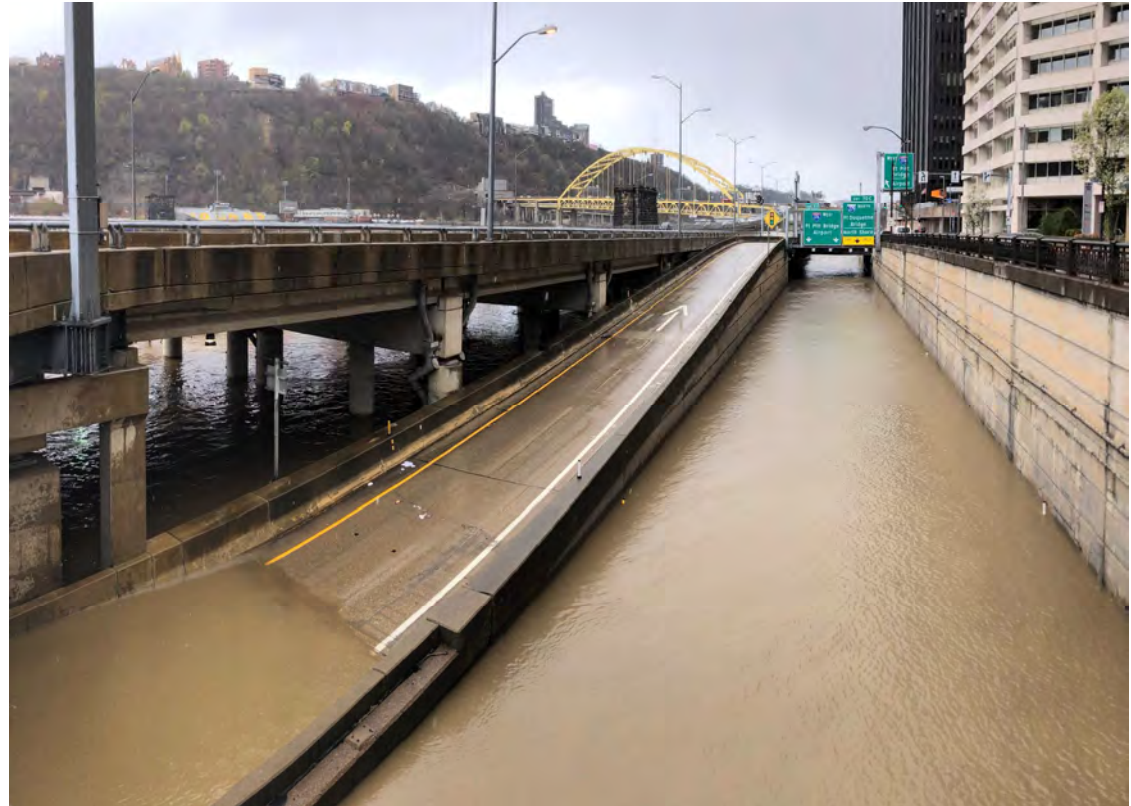
**Scope of Work:** Reconstruct and raise the existing flood walls up to 5' along SR 376 westbound to reduce the frequency of flooding events, full pavement replacement, micropile installation.

**Limits of Work:** Four flood walls on SR 376 westbound between Commonwealth Place and Smithfield Street. One flood wall along the ramp from Ft. Pitt Blvd to SR 376 eastbound.

**Municipality:** City of Pittsburgh

**Estimated Construction Dates:** August 2026 to December 2027.

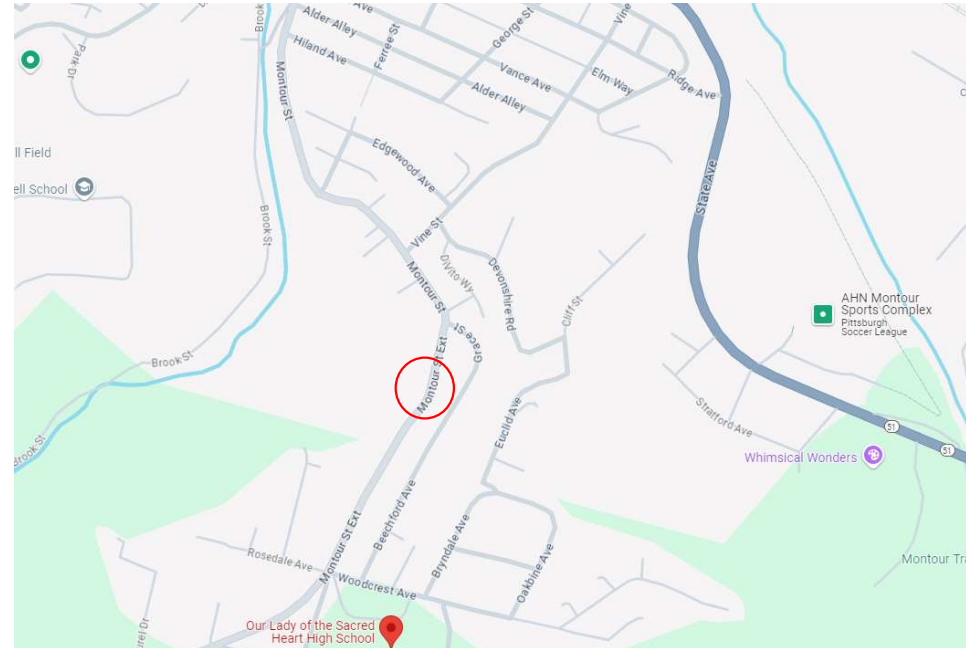
**Traffic Control:** Long-term left lane closure of SR 376 westbound, ramp restrictions, possible weekend closures, and other lane restrictions.



# SR 3081-A07 (MONTOUR ST EXT) – SLIDE REPAIR

Let Date: August 13, 2026

Scope: This project includes the repair of a landslide with tangent caissons.



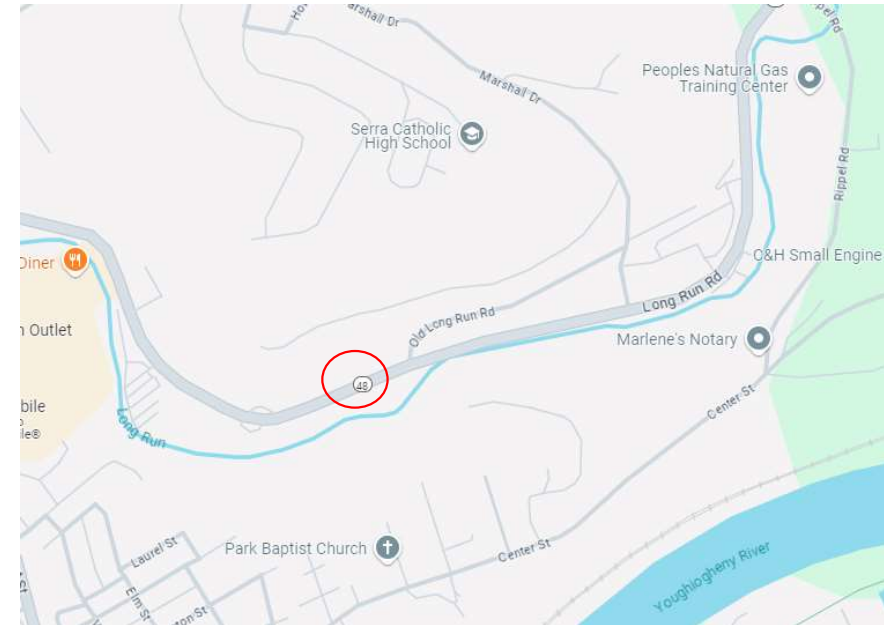
- Limits of Work: Between Grace Street and Woodcrest Avenue
- Municipalities: Coraopolis
- Schedule: Winter 2026 and Summer 2027



# SR 48-A47 (LONG RUN RD) – SLIDE REPAIR

Let Date: August 27, 2026

Scope: This project includes the repair of a landslide utilizing micropiles.



- Limits of Work: Between Maplewood Drive and Old Long Run Road
- Municipalities: McKeesport
- Schedule: Spring and Summer 2027



# 2026 ADA CURB RAMP PROJECT

- **Let Date:** September 3, 2026
- **Scope of Work:** Design-build group project to update ADA curb ramps along various routes in Allegheny County – *(No Beaver or Lawrence County locations required ADA curb ramps)*



- **Locations/Limits of Work:**

Allegheny County:

- S.R. 0048-A45 (Long Run Rd) – Walnut St to Lincoln Way
- S.R. 0048-A46 (Boston Hollow Rd) – Happy Hollow Rd to Long Run Rd
- S.R. 0088-A29 (Library Rd) – Washington Co Line to South Park Rd
- S.R. 2032-A03 (Lewis Run Rd) – Clairton Blvd to New England Rd
- S.R. 2037-A19 (McKeesport Blvd) – Navy-Marine Corp Way to Electric Ave
- S.R. 2068-A03 (Navy-Marine Corp Way) – McKeesport Blvd to Lincoln Way
- S.R. 2073-A09 (Allegheny River Boulevard) – Grant St to Hulton Rd **(Photo)**
- S.R. 2078-A03 (Hulton/Hamil Rds) – Saltsburg Rd to Indiana Rd
- S.R. 2082-A14 (Coxcomb Hill Rd) – Hulton Rd to Logans Ferry Rd
- S.R. 3005-A11 (Station St) – Bank St to Washington Ave
- S.R. 3009-A23 (Baptist Rd) – Library Rd to Hamilton Rd
- S.R. 3010-A04 (Logan Rd) – Bethel Church Rd to Library Rd
- S.R. 3012-A02 (Stoltz Rd) – Library Rd to Stewart Rd

Beaver and Lawrence County:

- No locations required ADA curb ramps

- **Municipalities:** Allegheny County – Bethel Park Borough, Bridgeville Borough, East Pittsburgh Borough, Elizabeth Township, Lincoln Borough, City of McKeesport, North Versailles Township, Oakmont Borough, Penn Hills Township, Pleasant Hills Borough, Plum Borough, South Park Township, Turtle Creek Borough, Verona Borough, Versailles Borough, West Mifflin Borough, Whitehall Borough, and White Oak Borough
- **Estimated Construction:** Fall/Winter 2026 through Fall 2027



# MT VIEW ROAD SLIDE REPAIR

- Let Date: 9/3/26
- Scope: Two landslide repairs. One repair consists of a rock slope. The other repair will be fixed with a rock slope/GRS combination repair. Both locations will include full depth pavement reconstruction



- Limits of Work: Mt View Road between Hilltop Lane and Bryson Road
- Municipalities: West Deer Township
- Schedule: Fall 2026 to Spring 2027



# SKYLINE DRIVE SLIDE REPAIR

- Let Date: 11/5/26
- Scope: Landslide repairs consisting of soil nail installation and full depth pavement reconstruction at three locations along Skyline Drive



- Limits of Work: Mt View Road between Hilltop Lane and Bryson Road
- Municipalities: West Mifflin Borough
- Schedule: Winter 2027 to Spring 2027



# SR 4053-A05 RICHARD ROAD BRIDGE REPLACEMENT

- Let Date: 12/03/2026
- Scope: Replacement of existing steel I-beam bridge on Richard Road over Wexford Run with a precast concrete box culvert along with shoulder stabilization and minor roadway approach work.



- Municipalities: McCandless Township, Allegheny County
- Schedule: Summer 2027 – Fall 2027



**BEAVER COUNTY**

**BEAVER COUNTY  
PROJECTS**



# SR 51-B52 MONACA ROUNDABOUT

- **Let Date:** January 15, 2026
- **Municipality:** Borough of Monaca
- **Limits of Work:**  
SR 51/SR 4044 (Pennsylvania Ave) from 17<sup>th</sup> Street to 15<sup>th</sup> St
- **Scope:**
  - The project involves the construction of a roundabout at the intersection of 17th Street (SR 0051) and Pennsylvania Avenue (SR 0051/4044)
  - streetscape improvements along Pennsylvania Avenue from 15th to 17th Street.
  - The project includes relocating conflicting utilities, new drainage facilities, and full depth reconstruction of the existing intersection.
- **Schedule:**
  - Award Construction project – January 2026
  - Begin Construction – Spring 2026
  - Open to Traffic – 2027



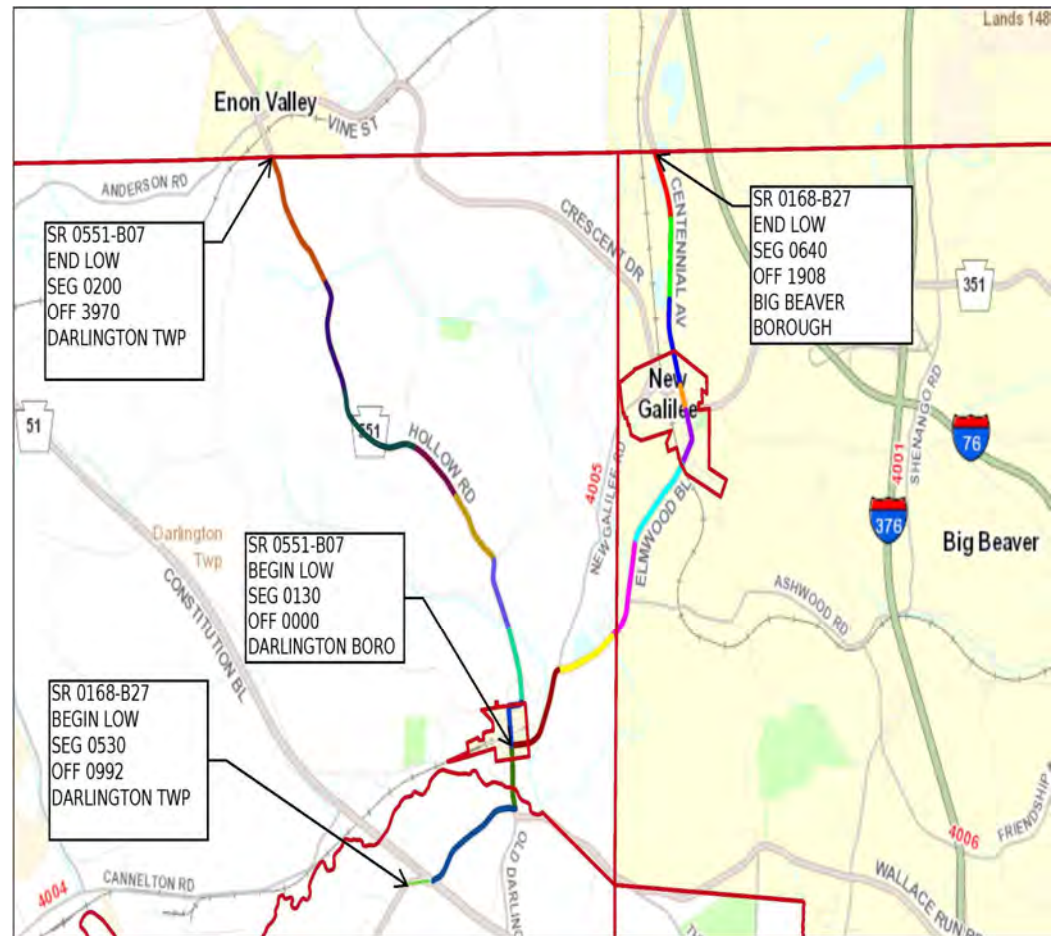
# BEAVER COUNTY - PAVING

## • **Group Project #112-26-7135-1:**

- SR 0168-B27 (Salem Church Road-Market Street-Second Street-Elmwood Boulevard-Centennial Avenue) – from a point approx. 500 feet south of SR 0051 (Constitution Boulevard) in Darlington Township to the Beaver/Lawrence County Line
- SR 0551-B07 (Hollow Road) – from a point approx. 230 feet north of 5<sup>th</sup> Street (Township) in Darlington Township to the Beaver/Lawrence County Line

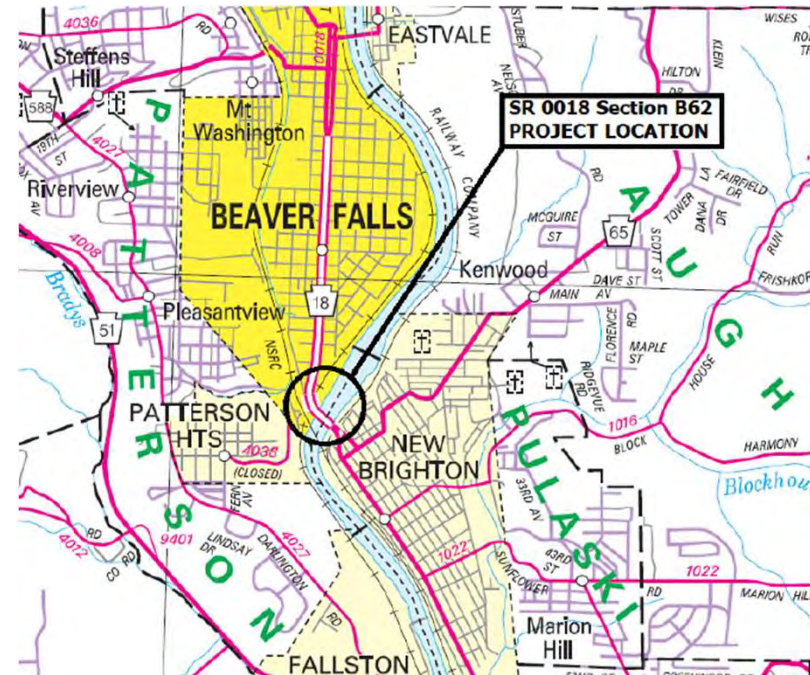
• **Scope of work** = mill & resurface, concrete pavement reconstruction, base repairs, drainage and geotechnical repairs, guide rail and pavement marking improvements

- **Let date** = January 15, 2026
- **Project Length** = 7.98 miles
- **Contract Bid Cost** = \$3.9M



# SR 0018-B62 (BRIDGE PRESERVATION)

- **Let Date:** 7/16/2026
- **Scope:** Bridge preservation on the NB and SB bridges carrying SR 18 over the Beaver River, and Norfolk Southern & CSX Railroads. Scope includes deck overlay, joint replacement, barrier, substructure, and beam repairs, and full paint of the steel spans. No approach roadway work planned.



- **Limits of Work:** Abutment to abutment of each structure
- **Municipalities:** New Brighton and Beaver Falls
- **Schedule:** Two season construction project beginning fall of 2026 through the 2028 seasons.



# HOENIG ROAD SLIDE REPAIR

- **Let Date:** 9/3/26
- **Scope:** Landslide consisting of a rock slope/GRS combination repair. It also includes full depth pavement reconstruction

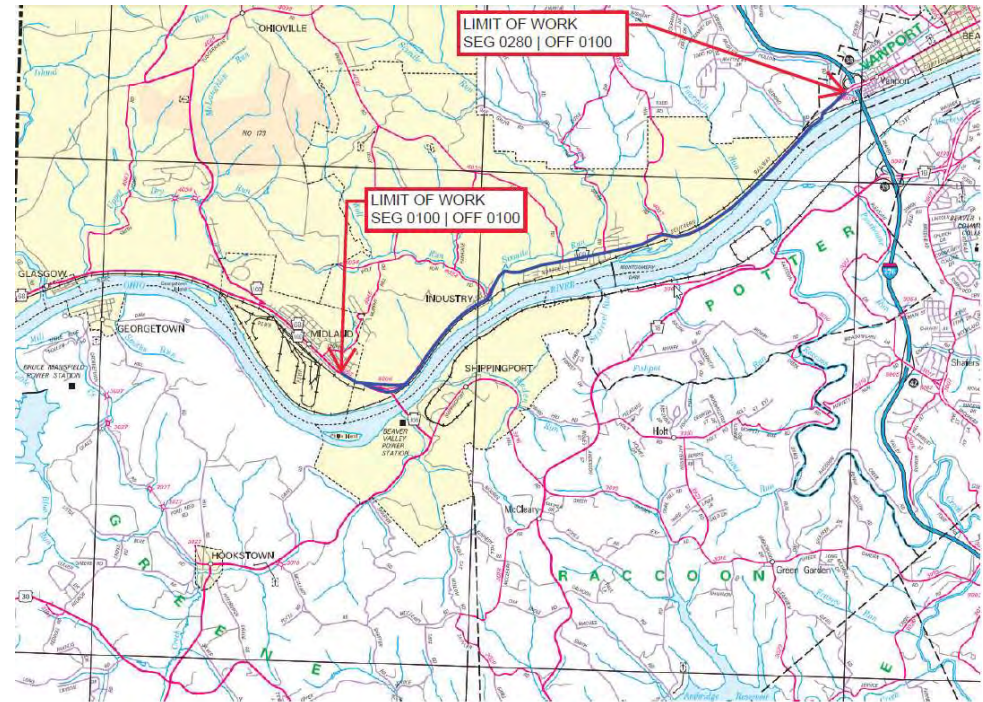


- **Limits of Work:** Hoening Road between Zutter Ridge Road and Conway Wallrose Road
- **Municipalities:** Economy Borough
- **Schedule:** Fall 2026 to Winter 2027



# SR 0068 B44 (MIDLAND BEAVER ROAD)

- **Let Date:** 10/1/2026
- **Scope:** 4.5" mill and resurface of the existing asphalt roadway. Bridge preservation to 6 structures within the project limits. Additional scope items include drainage improvements, guide rail updates, minor traffic signal work, signing updates, and updates to pavement markings and delineation.

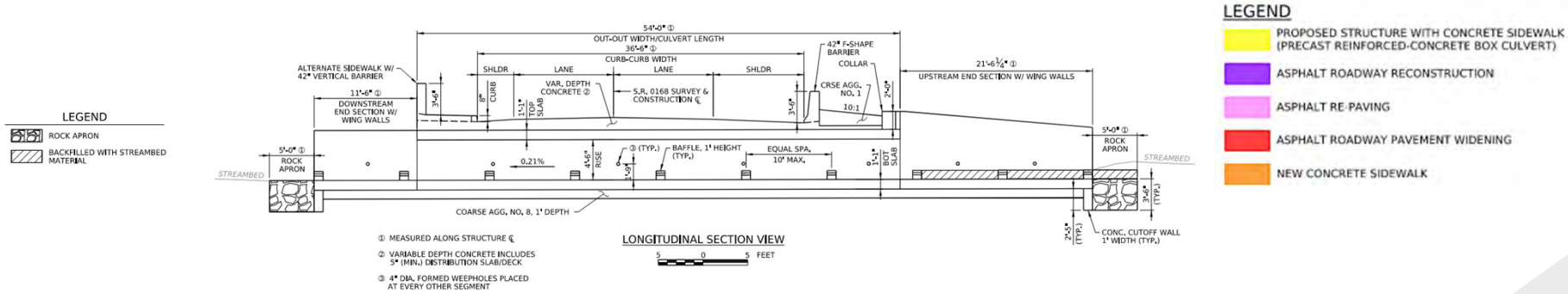
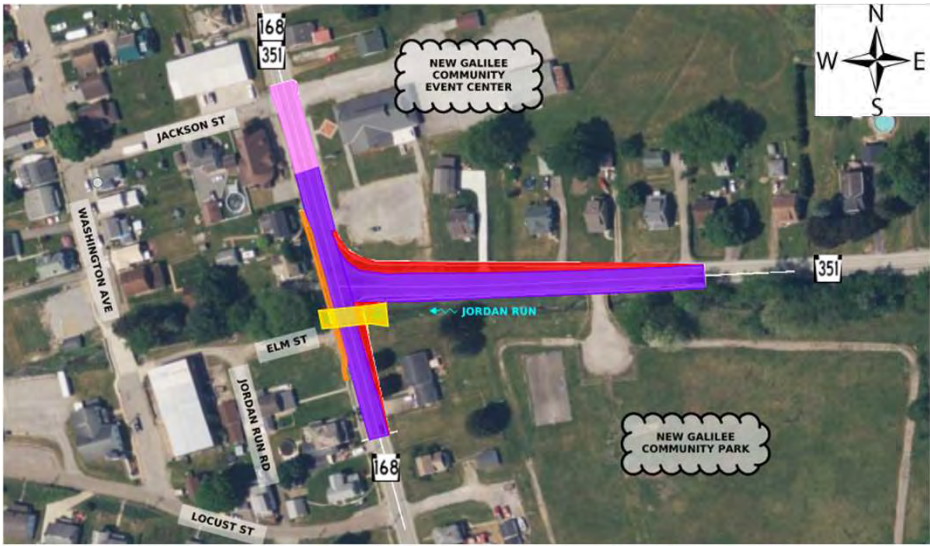


- **Limits of Work:** 12<sup>th</sup> Street in Midland Borough to SR 376
- **Municipalities:** Midland Borough, Industry Borough, Vanport Township
- **Schedule:** Spring 2027 through Summer 2028



# S.R. 0168-B20 & S.R. 0351-B19 INTERSECTION IMPROVEMENT

- **Let Date:** December 3, 2026
- **Scope:** Full replacement of existing single-span concrete adjacent box beam bridge carrying PA 168 over Jordan Run with precast box culvert \*AND\* asphalt roadway widening at PA 168/PA 351 intersection. Project includes stormwater drainage improvements, sidewalk reconstruction, guide rail replacement, and traffic sign upgrades. Temporary traffic signals and detours to be utilized during construction.
- **Limits of Work:** On PA 168 starting approximately 200 feet south of the intersection with PA 351 to a point approximately 300 feet north to the intersection with Jackson Street. On PA 351 extending from the intersection with PA 168 to a point approximately 500 feet east.
- **Municipality:** New Galilee Borough, Beaver County
- **Schedule:** Early 2027 through Late 2027. Structure replacement expected to occur Fall 2027.



Check out the project's public presentation online!  
<https://www.pa.gov/agencies/penndot/projects-near-you/district-11-projects/centennial-avenue-over-jordan-run-bridge-replacement>



**LAWRENCE COUNTY**

**LAWRENCE COUNTY  
PROJECTS**



# LAWRENCE COUNTY - PAVING

## • **Group Project #114-26-7135-1:**

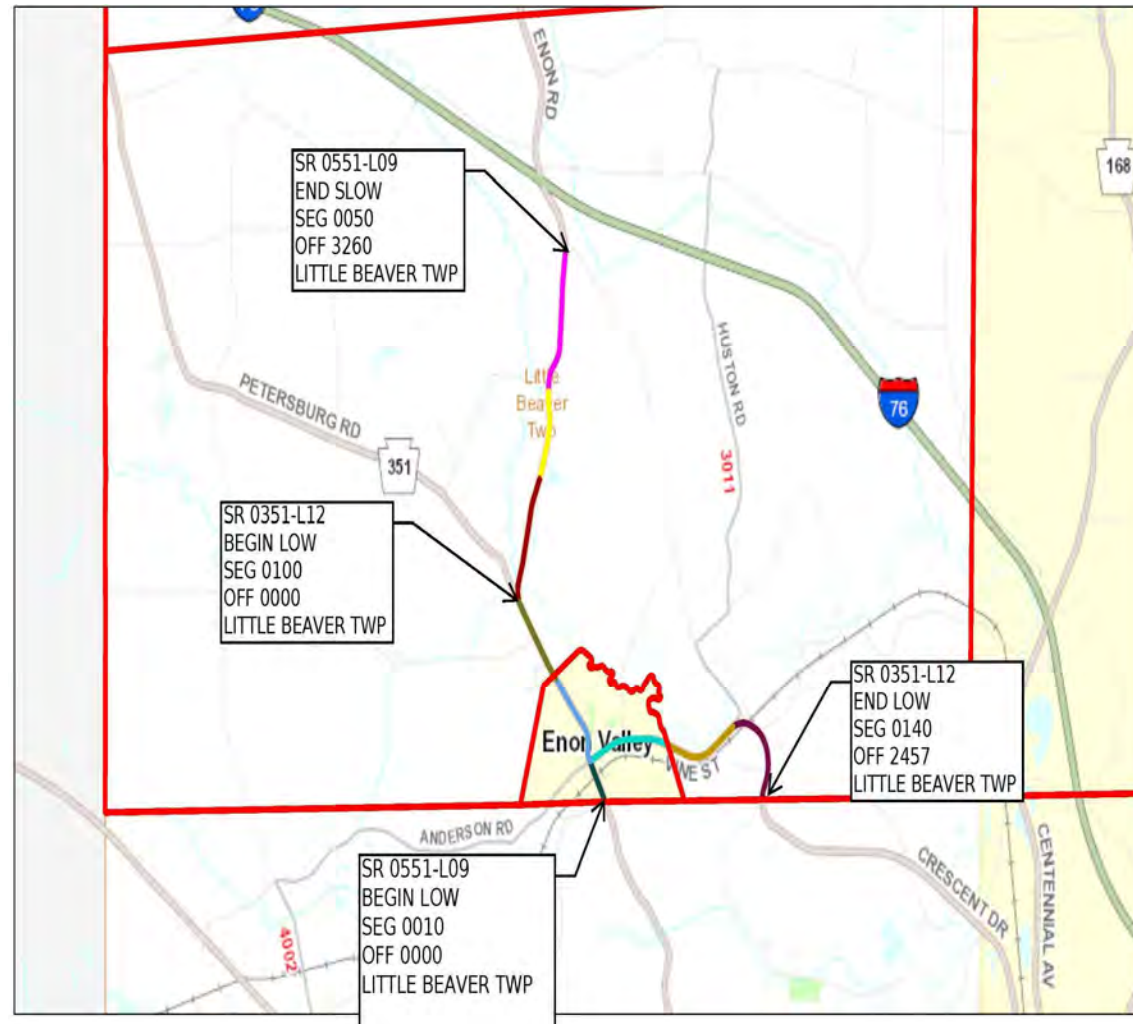
- SR 0351-L12 (Petersburg Road-State Street-Vine Street) – from SR 0551 (Enon Road) in Little Beaver Township to the Lawrence/Beaver County Line.
- SR 0551-L09 (Main Street-State Street-Petersburg Road-Enon Road) – from Beaver/Lawrence County Line to a point approx. 100 feet south of Orchard Road (Twp) in Little Beaver Township

• **Scope of work** = mill & resurface, base repairs, drainage and geotechnical repairs, guide rail and pavement marking improvements

• **Let date** = January 15, 2026

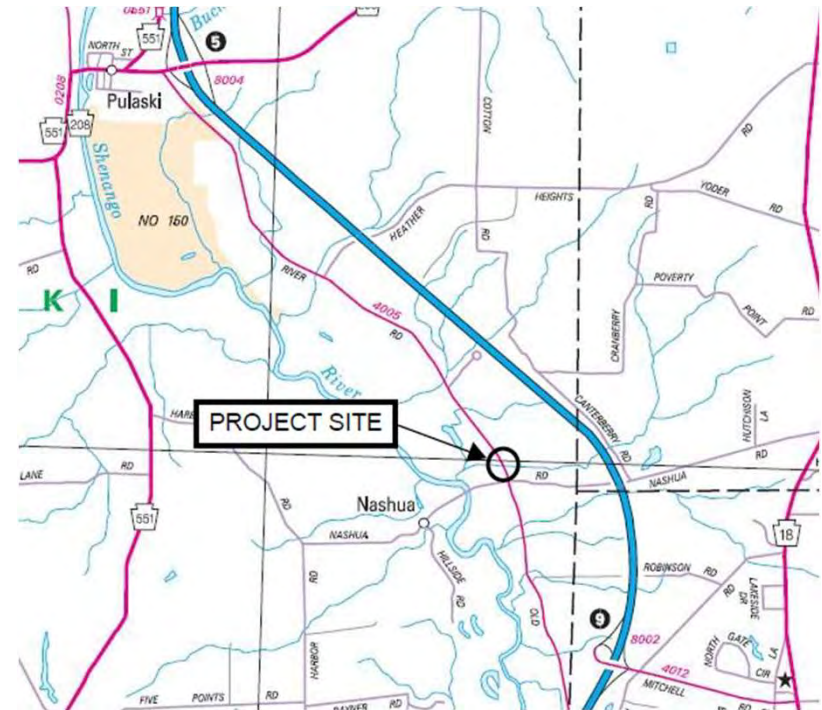
• **Project Length** = 4.25 miles

• **Contract Bid Cost** = \$2.5M



# SR 4005-L05 (OLD PULASKI ROAD CULVERT)

- **Let Date:** 5/21/2026
- **Scope:** Replace existing steel arch with a new precast concrete box culvert. Minimal approach roadway work. Full detour during construction.

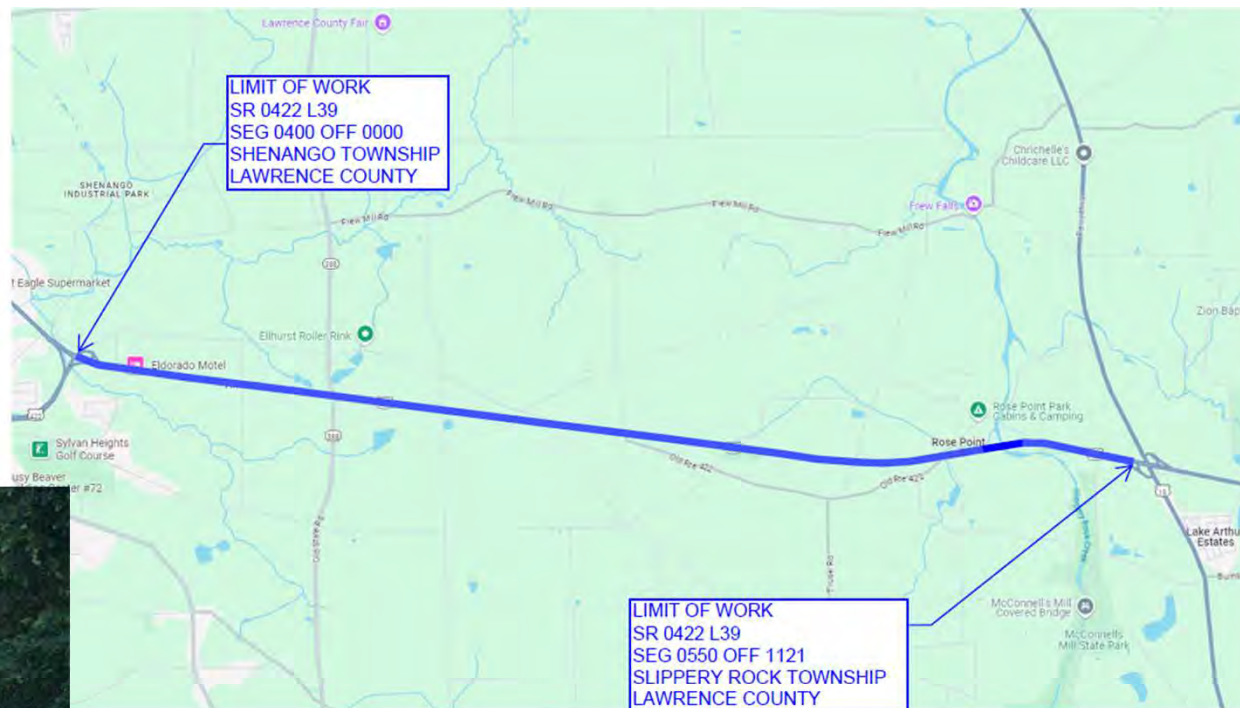


- **Location:** Pulaski Township, Lawrence County
- **Schedule:** Construction delayed to 2027 season to allow for box culvert fabrication.



# SR 0422 L39 (BENJAMIN FRANKLIN HWY)

- **Let Date:** 6/11/2026
- **Scope:** The project will consist of 2" milling and resurfacing with base repairs from the start of the project to SR2013 (Mt. Herman Church Road).
- From SR2013 (Mt. Herman Church Road) to the Butler County Line, project will consist of variable depth milling to existing concrete with 4" asphalt overlay with concrete base repairs. Additional scope of work items include guide rail updates to MASH standards, ADA curb ramps, as applicable, minor drainage updates, and signing & pavement marking/delineation updates. Bridge preservation work will be performed on the structures in the corridor.



- **Limits of Work:** SR 0422 Business to the Butler County Line
- **Municipalities:** Shenango & Slipper Rock Townships
- **Schedule:** 2026 & 2027 Construction Season



Thank You!



# Pittsburgh Post: Small Business Workshop



## **Allegheny County Sanitary Authority (ALCOSAN)**



# Society of American Military Engineers (S.A.M.E)

## Small Business Workshop

*Tuesday, May 5, 2026*



# ALCOSAN - Clean Water Starts Here

WHO WE ARE WHAT WE DO WORK WITH US OUR CUSTOMERS EDUCATIONAL ACTIVITIES OUR PLAN NEWS & EVENTS

## Who We Are

ALCOSAN provides cost-effective, environmentally conscious wastewater treatment to protect public health and enhance the use of our natural resources.

Get To Know Us

Who We Are

How We Treat Wastewater

Am I an ALCOSAN Customer?

Who is Responsible?

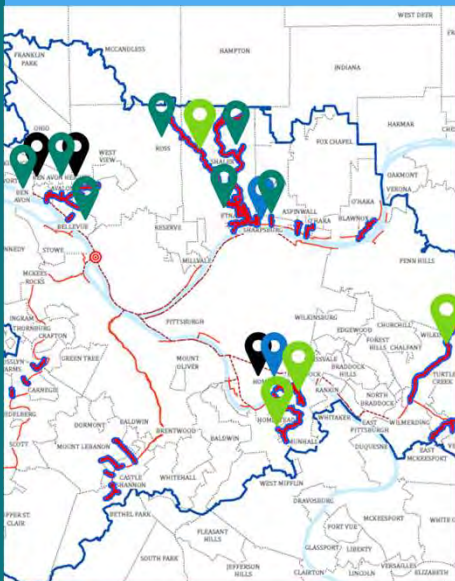
Join Us for an Event

- [www.alcosan.org](http://www.alcosan.org)
  - Vendor Registration
  - Planned and Active Bids
  - Forms and policies available



# The Clean Water Plan includes 4 components

## Regionalization



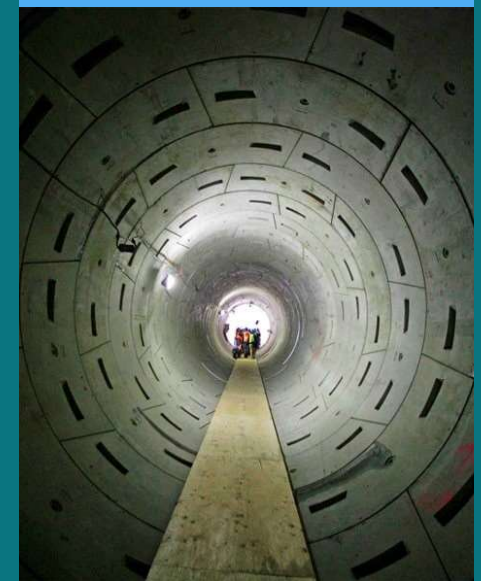
## GROW/Source Control



## Plant Expansion



## Regional Tunnel System





# Helpful Tips for Doing Business With Us

- Visit our webpage [ALCOSAN Procurement Policies & Procedures](#)
- Register as a Vendor to receive advertisements.
- Visit our Planned & Active Bid webpage
- Attend Professional Service Committee Meetings for upcoming professional service projects
- Attend informational and pre-proposal meetings.
- Understand the RFQ/RFP, and follow instructions
  - Scope of Services
  - Submission requirements (forms, page limits & formatting, Q&A period, due date, signature pages)
  - Selection Criteria
- Terms & Conditions:
  - Review Professional Services Agreement and insurance requirements
- Request a debrief: Prime > Owner; Subconsultant > Prime



# Anticipated Upcoming Professional Service Contracts



# 2026 Professional Services Opportunity Schedule

Opportunity	Schedule
Underground Utility Locating Services	Q2 2026
Scully Yard Relief Sewer Design	Q2 2026
On-Call Engineering Services	Q2 2026
Trimble Unity Maintain Implementation	Q2 2026
Billing System (Banner) Replacement	Q2 2026
Biosolids Strategic Plan	Q4 2026



# Underground Utility Locating Services

- These services will include:
  - Responding to PA One Calls, and evaluating and clearing tickets
  - Responding to engineering firms on design One-Calls
  - Field marking One-Call requests within the vicinity of our facilities and emergency responses



# Scully Yard Relief Sewer Design

- A Conceptual design of the Chartiers Creek Inteceptor from the C-13A Interceptor Relief Overflow (IRO) to the Chartiers Creek Interceptor in the vicinity of Manhole C-13-10, approximately 2,500 feet was conducted in 2019.
  - In this reach, two existing inverted siphons were found to be a hydraulic restriction of flow in the Chartiers Creek Interceptor. This restriction of flow contributes to overflows at the C-13A IRO. With other elements of ALCOSAN's Clean Water Plan (Tunnels and Plant Expansion), modeling simulations have indicated that overflows to the Chartiers Creek can be reduced substantially by addressing these restrictions.
  - This project is to further evaluate feasibility and advance the design from conceptual status to 90% design.



# Engineering & Regional Conveyance On-Call Engineering Services

- Engineering and construction phase services to support a variety of ongoing and future projects and activities administered by the Division of Engineering and Construction both at the plant and in the conveyance system
  - Task order contract, including, but not limited to, sanitary sewer construction, replacement and rehabilitation projects; inflow and infiltration reduction projects, and infrastructure (plant and pump station) improvements / replacement / rehabilitation projects.



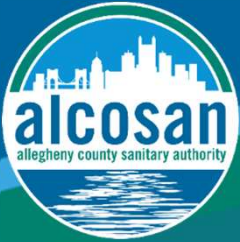
# Trimble Maintain Implementation

- Implement Trimble Unity Maintain for ALCOSAN's regional conveyance infrastructure.
  - Scope includes Trimble Unity Maintain configuration, integration, system deployment, and training
  - Deliverable will facilitate the management of infrastructure, inspection data, maintenance activities, work orders, regulatory compliance, and capital planning for the regional conveyance system
  - Requires expertise in GIS, Trimble Unity Maintain, and asset management.



# Biosolids Strategic Plan

- The Plan will consider ALCOSAN's current biosolids management program in light of the foreseeable challenges, existing wet weather planning initiatives, industry best practices, as well as local opportunities to ultimately recommend a sustainable scenario for the next 15-20 years.



# Billing System (Banner) Replacement

- Replace the existing (Banner) billing system to modernize billing operations by improving data accuracy, enhancing user experience and enabling integration with enterprise systems.
  - Scope includes vendor-led development and execution of a comprehensive data migration approach, implementation of required enterprise systems (i.e., ERP/JD Edwards, payment processing, ArcGIS) and configuration of modernized billing workflows and reporting.



# Beyond 2026 Professional Services Opportunity Schedule

Opportunity	Schedule
Monongahela River Tunnel Design	Q2 2027

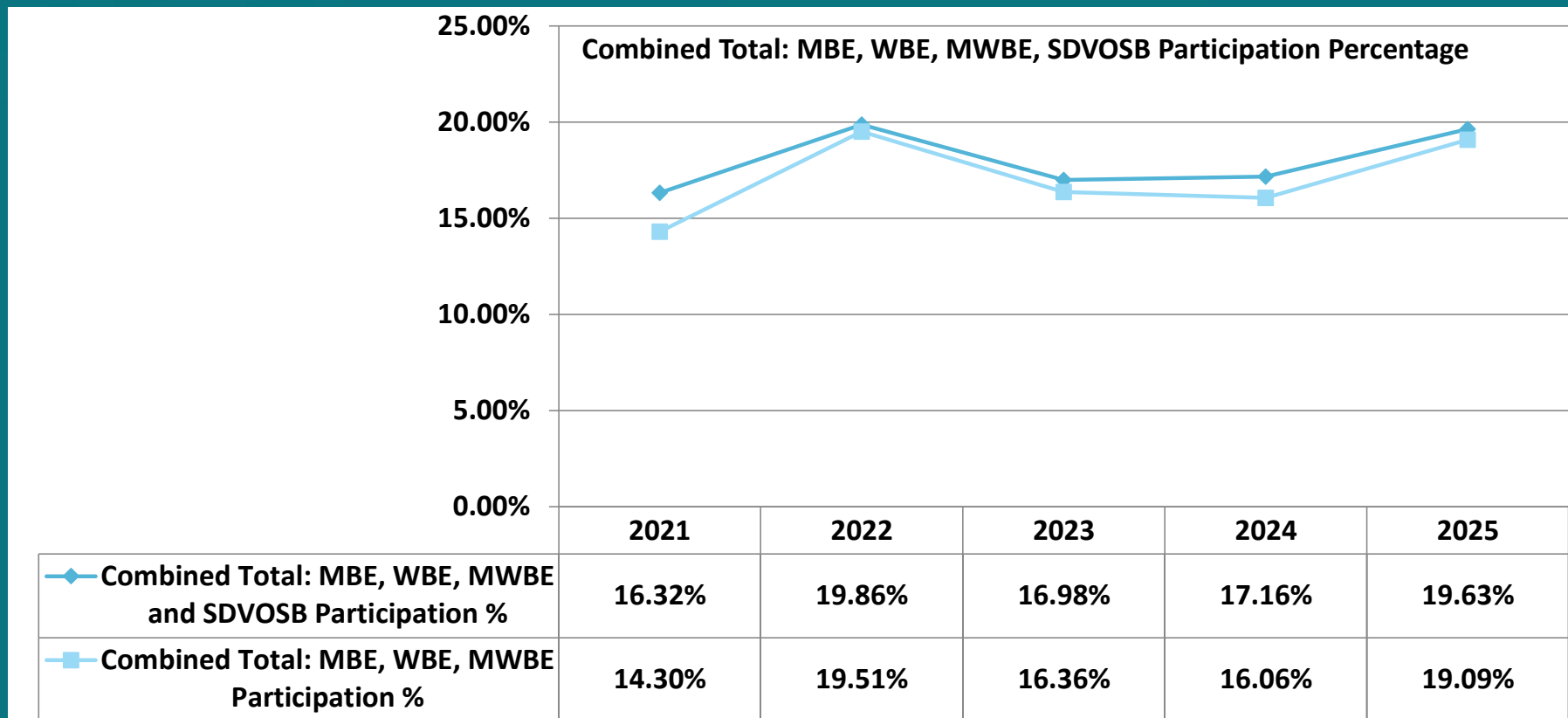


# Diverse & Local Business Participation

- Selection Criteria in RFQ/RFPs:
  - Participation Goals (total contract value):
    - 10%-25% Minority/Woman-Owned Business (MWBE)
    - 3% Service-Disabled Veteran-Owned Small Business (SDVOSB)
      - Professional Services Only
  - Local Participation:
    - 10-County Pittsburgh Region (Allegheny, Armstrong, Beaver, Butler, Fayette, Greene, Indiana, Lawrence, Washington and Westmoreland)
- Quarterly and Annual Reporting



# MBE/WBE/SDVOSB Participation Years 2021- 2025





# General Updates

- Increased Plant Capacity to 295 MGD
- North End Plant Expansion & East Headworks – substantially complete
- Wet Weather Pump Station – construction started
- Ohio River Tunnel – Awarded April 16 to Brayman/Lane JV.
- Allegheny River Tunnel – 30% design
- Upper Allegheny Consolidation Sewer – 70% design
- Property acquisition ongoing



# North End Plant Expansion



## Project Overview

Contract Value: \$115,693,160

Spent to Date: \$115,692,535

Percent Complete: 99.9%

Substantially Complete



# East Headworks



## Project Overview

Contract Value: \$92,903,243

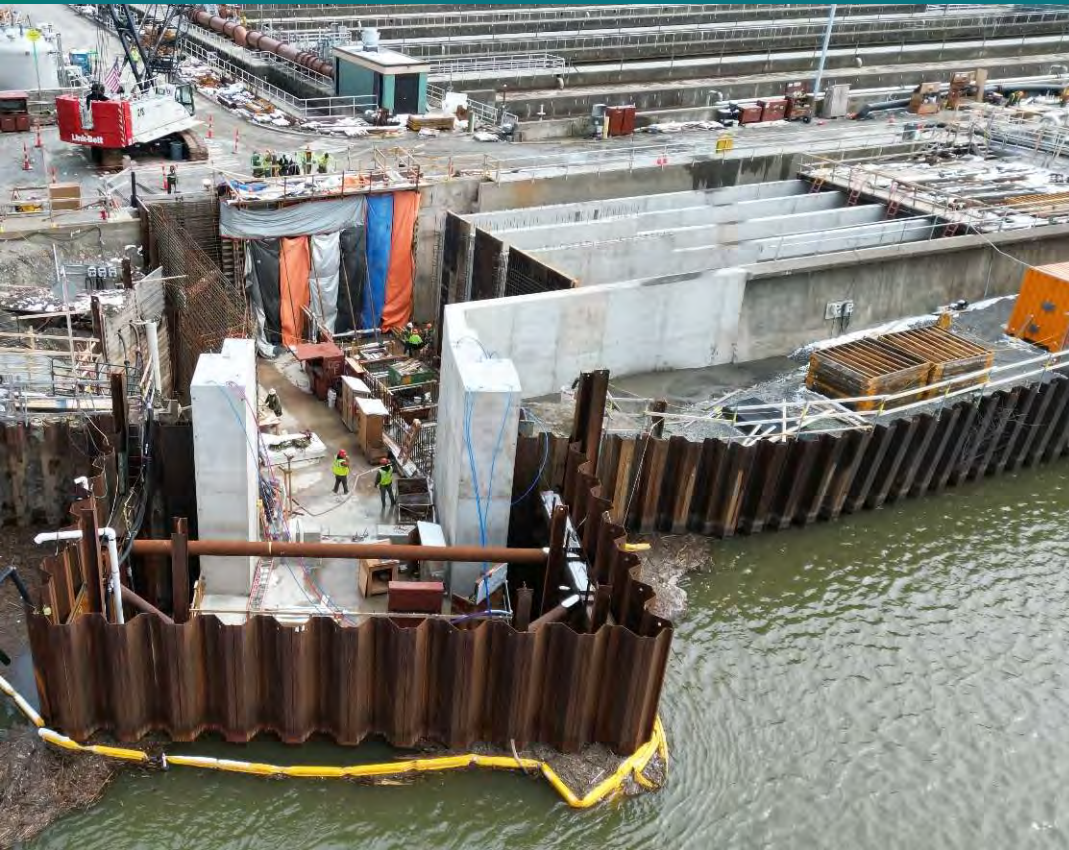
Spent to Date: \$92,612,512

Percent Complete: 99.7%

Substantially Complete



# CSO Bypass & Disinfection



## Project Overview

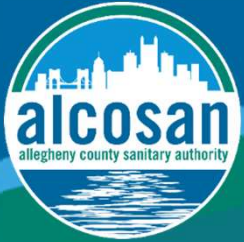
Contract Value: \$94,454,263

Spent to Date: \$72,678,875

Percent Complete: 76.9%

Contract NTP: September 2022

Estimated Completion: October 2026



# Solids Thickening & Dewatering Improvements



## Project Overview

Contract Value: \$35,724,752

Spent to Date: \$23,408,373

Percent Complete: 65.6%

Contract NTP: December 2024

Estimated Completion: February 2027



# Wet Weather Pump Station



## Project Overview

Contract Value: \$386,050,958

Spent to Date: \$13,055,357

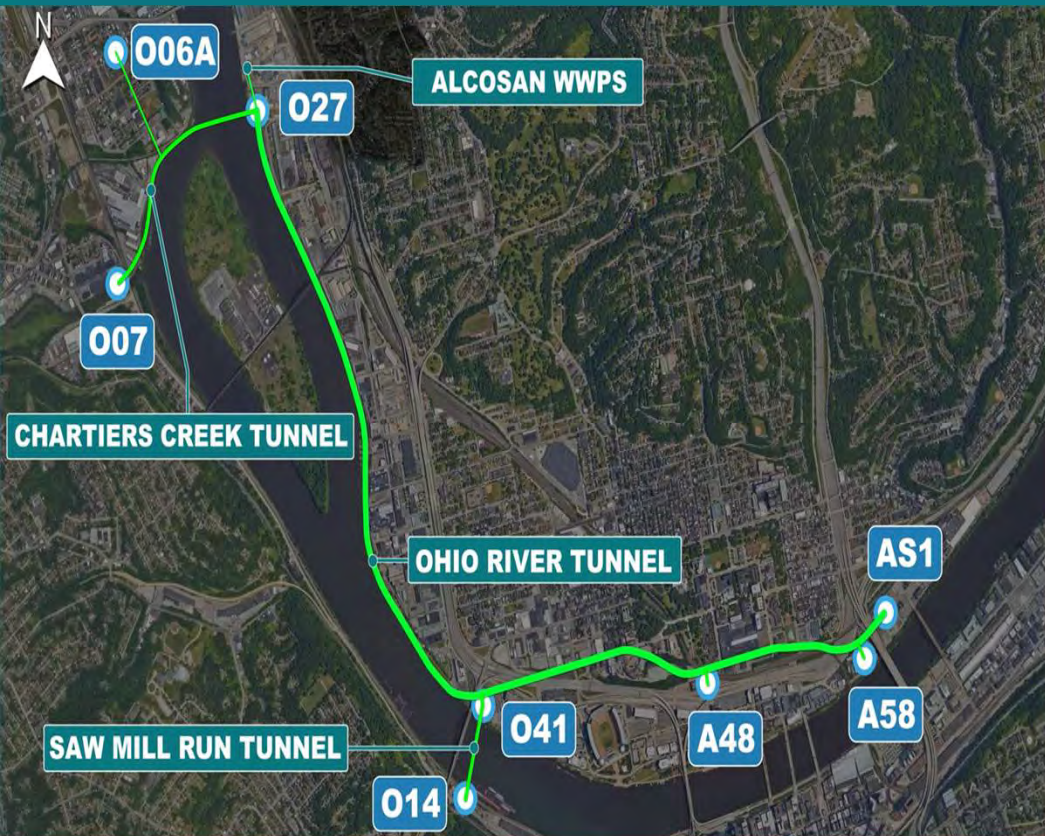
Percent Complete: 3.4%

Contract NTP: January 2026

Estimated Completion: November 2031



# Ohio River Tunnel (ORT)



## Project Overview

Contract Value: \$1,034,566,093

Spent to Date: \$0

Percent Complete: 0%

Contract NTP: June 2026

Estimated Completion: 2032



# 2026 Dates to Remember

Annual Public Meeting – TBD

Annual Open House – Saturday, September 19, 2026

80<sup>th</sup> Anniversary

- [Clean Water Starts Here](#)

# Pittsburgh Post: Small Business Workshop



# Pittsburgh Regional Transit (PRT)



## Office of Small Business Engagement

Sue Broadus, Director

[sbroadus@rideprt.org](mailto:sbroadus@rideprt.org)

412-566-5257

345 Sixth Avenue, 5<sup>th</sup> Floor  
Pittsburgh, PA 15222



## Agency Overview

Pittsburgh Regional Transit (PRT) provides safe, reliable and affordable public transportation throughout Allegheny County.

Our 2,600 employees operate, maintain and support bus, light rail, incline and paratransit services to provide more than 60 million rides a year.



# Doing Business with PRT

Firms must be a registered vendor with PRT in the eBusiness Portal.

Once registered you will be able to receive bid documents and solicitation notices for contracts that are publicly advertised and awarded.



[www.rideprt.org](http://www.rideprt.org)

## Business Center > DBE/DB Program



Schedules ▾

Rider Info ▾

Fares ▾

Services ▾



TRIP TOOLS

SEARCH



### Customer Service

412-442-2000

Weekdays  
6AM - 7PM

Weekends and holidays  
8AM - 4:30PM

Contact Us

### Connect With Us

Contact/Feedback  
Community  
Lost and Found  
File a Complaint  
Title VI



### Business Center

Doing Business with Us  
Advertise With Us  
Web Developer Resources  
Right to Know  
Current Solicitations  
DBE/DB Program

### Inside PRT

About Us  
Careers  
Latest News  
Our Board  
Public Meetings  
Leadership  
Transparency  
Budget and Finances  
Projects and Programs

### Administrative Offices

345 Sixth Ave, 3rd Floor  
Pittsburgh, PA 15222

412-566-5500

### Downtown Service Center

623 Smithfield Street  
Pittsburgh, PA 15222

Open weekdays  
7:30AM - 5PM



Schedules ▾

Rider Info ▾

Fares ▾

Services ▾

## Bidder Registration

Please be advised that all firms wishing to do business with Port Authority must be registered in our e-Business system to receive bid documents or solicitation notices for publicly advertised and awarded contracts.

[Register Here](#)



[View Current Bids and RFPs](#)

[www.rideprt.org/business-center/dbel/](http://www.rideprt.org/business-center/dbel/)  
Bidder Registration > Register here



Schedules ▾

Rider Info ▾

Fares ▾

Services ▾

## BIDDER REGISTRATION

[Home](#) > [Business Center Home](#) > [Procurement](#) > [Bidder Registration](#)

**Register with us to receive bid documents or solicitation notices for publicly advertised and awarded contracts.**

[Register Here](#)

**You may find it helpful to review these documents before registering:**

[Bidder's Guide](#)



[Bid Protest Procedures](#)

[www.rideprt.org/business-center/procurement/bidder-registration/?Action=U&SUP\\_OB\\_TEMPLATE\\_ID=PAAC\\_NEW\\_BIDDER](http://www.rideprt.org/business-center/procurement/bidder-registration/?Action=U&SUP_OB_TEMPLATE_ID=PAAC_NEW_BIDDER)



ORACLE® All ▾ Search » Advanced Search

**Welcome** Identifying Information Addresses Contacts Payment Information Categorization Submit

Welcome - Step 1 of 7 < Previous Next >

Select an activity below: ?

Start a new registration form

What type of entity do you represent?

Business  
 Individual

What type of bidding activities you are interested in?

Buying goods/Services  
 Selling goods/Services  
 Both

Continue from where you left

\* Required field < Previous Next >

[https://eappsfm.rideprt.org/psp/BidderReg/SUPPLIER/ERP/c/AUC\\_BIDDER\\_REGISTRATION.AUC\\_BIDDER\\_REGISTR.GBL?Action=U&SUP\\_OB\\_TEMPLAT\\_E\\_ID=PAAC\\_NEW\\_BIDDER](https://eappsfm.rideprt.org/psp/BidderReg/SUPPLIER/ERP/c/AUC_BIDDER_REGISTRATION.AUC_BIDDER_REGISTR.GBL?Action=U&SUP_OB_TEMPLAT_E_ID=PAAC_NEW_BIDDER)



Schedules ▾

Rider Info ▾

Fares ▾

Services ▾

## Bidder Registration

Please be advised that all firms wishing to do business with Port Authority must be registered in our e-Business system to receive bid documents or solicitation notices for publicly advertised and awarded contracts.

[Register Here](#)

[View Current Bids and RFPs](#)



[www.rideprt.org/business-center/dbe/](http://www.rideprt.org/business-center/dbe/)

Bidder Registration > View Current Bids and RFPs



The screenshot shows the website's navigation bar with the PRT logo and menu items: Schedules, Rider Info, Fares, and Services. On the right are icons for bus, train, and other transit modes. Below the navigation is a dark banner with the text "BIDS AND RFPs" and "PORT AUTHORITY". To the right of the banner are "TRIP TOOLS" and "SEARCH" buttons. The main content area has a breadcrumb trail: Home > Business Center Home > Procurement > Bids and RFPs. A bold heading states: "We publicly solicit proposals on purchases for equipment, events, supplies, and construction and professional services that are anticipated to be in excess of \$50,000." Below this, it says "Below is a list of purchasing events currently advertised." and "Please use Google Chrome to view attachments." A "Contact Us" button is provided for requesting documents. The contact information is: Pittsburgh Regional Transit, Attn: Purchasing and Material Management Department, 345 Sixth Avenue, 3rd Floor, Pittsburgh, PA 15222. A dark blue footer bar contains the URL: [www.rideprt.org/business-center/procurement/bids-and-rfps/?Action=U&SUP\\_OB\\_TEMPLATE\\_ID=PAAC\\_NEW\\_BIDDER](http://www.rideprt.org/business-center/procurement/bids-and-rfps/?Action=U&SUP_OB_TEMPLATE_ID=PAAC_NEW_BIDDER)

[www.rideprt.org/business-center/procurement/bids-and-rfps/?Action=U&SUP\\_OB\\_TEMPLATE\\_ID=PAAC\\_NEW\\_BIDDER](http://www.rideprt.org/business-center/procurement/bids-and-rfps/?Action=U&SUP_OB_TEMPLATE_ID=PAAC_NEW_BIDDER)



## Upcoming Solicitations

- Register now! <https://ebusiness.rideprt.org/>
- Projected opportunities within the next six (6) months, subject to scheduling changes and other solicitations being added



# Upcoming Solicitations

- Property & Casualty Risk Management Services
- Learning Management System (LMS)
- Digi TransPort Routers
- Utility Consulting & Admin Services
- Okta Multifactor Authentication
- Nutanix Server Clusters



## Other Solicitations

- Architectural Design Services
- On-Call Environmental Consulting Services
- General Planning Services
- Inspection & Engineering Services
- General Architecture & Engineering Services
- Light Rail Transit Systems Contract Services
- Construction Management & Project Management Services



## Anticipated Future Federal Projects (FY27-FY29):

- Wilkinsburg PNR Reconfiguration Phase 1 Construction
- Carnegie PNR Expansion – Construction
- Station Square & Dormont Imprv - Construction



# Small Business Considerations-DBE & DB Programs

- RFPs
- Construction

P R T

QUESTIONS?

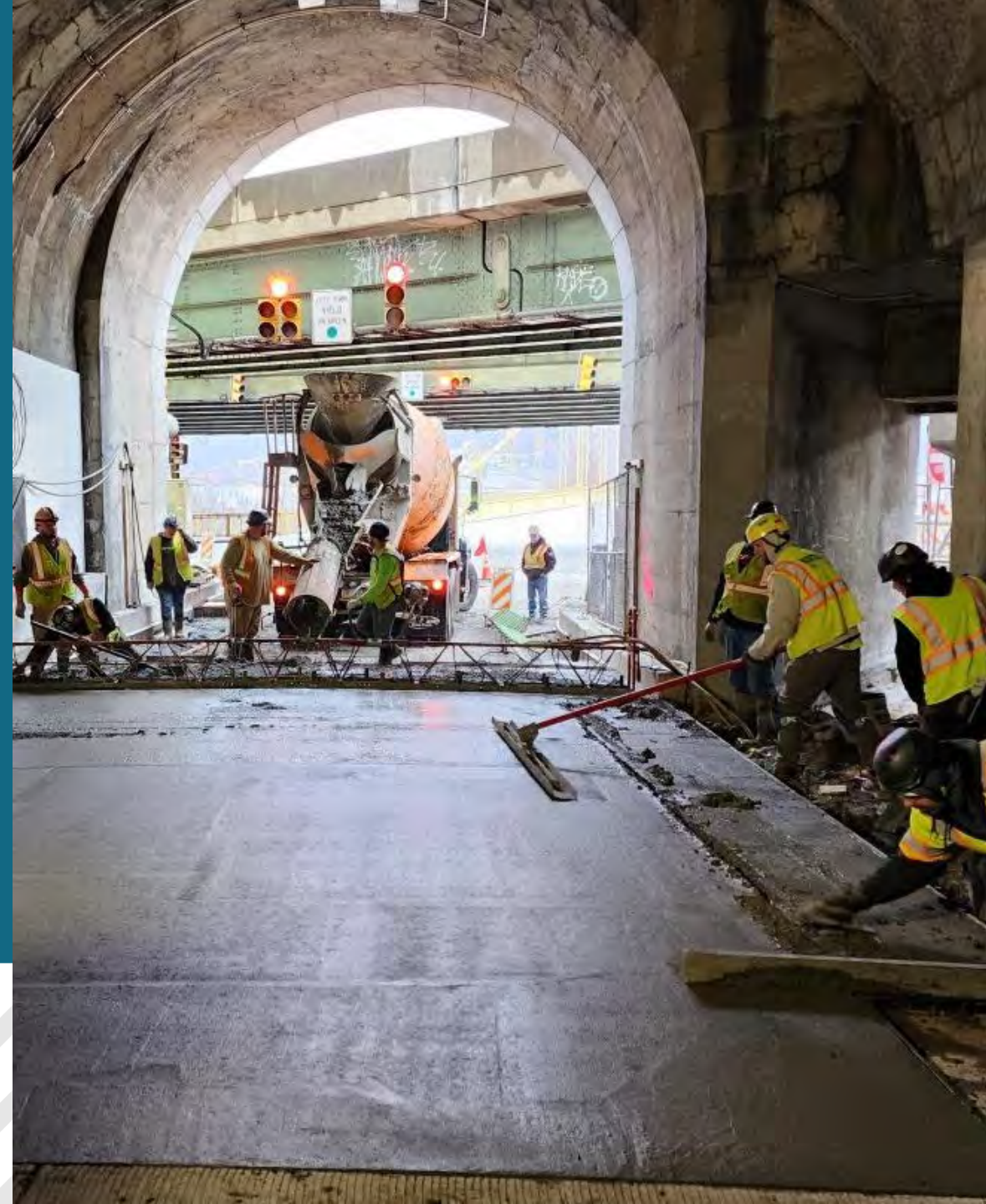


# Pittsburgh Post: Small Business Workshop



## Allegheny County Department of Public Works

# Allegheny County Department of Public Works



# About Us

The Allegheny County Department of Public Works is committed to providing the residents and visitors with exceptional infrastructure, maintenance, and engineering services in a timely, cost-effective, and environmentally responsible manner.

It is responsible for the maintenance of 408 miles of roadway, 518 bridges, and more than 500 retaining walls within Allegheny County. It also purchases and maintains the county's fleet of more than 800 vehicles and heavy equipment.

By continually exceeding industry performance standards, the department has been accredited five times by the American Public Works Association (APWA) since 2007 and was the first agency in Pennsylvania to receive the prestigious honor.



# Recent Accomplishments



**\$15.8**  
Investment  
**million**  
in  
Bridge Work  
in 2025



**14**  
Bridges  
Projects  
Completed  
in 2025



**65%**  
Reduction in Poor-  
Rated  
Bridges 8 Feet or  
Longer  
Over Past Decade



**\$16.1**  
Investment  
**million**  
in  
Road Work  
in 2025



**41**  
Road Projects  
Completed  
in 2025



**4**  
Contracted  
Landslide and Wall  
Projects Completed  
in 2025

# Bridges

## County-Funded Projects

100% County (Acts 13, 44, and 89 Funds)

## State-Funded Projects

80% State

20% County

## Federally Funded Projects

80% Federal

15% State **OR** 80% Federal **OR** 100% Federal  
5% County 20% County



# Roads

## In-House Paving Projects

100% County (Liquid Fuels Funds)

## Capital Construction Projects

100% County

## Federally Funded Projects

80% Federal/State

20% County

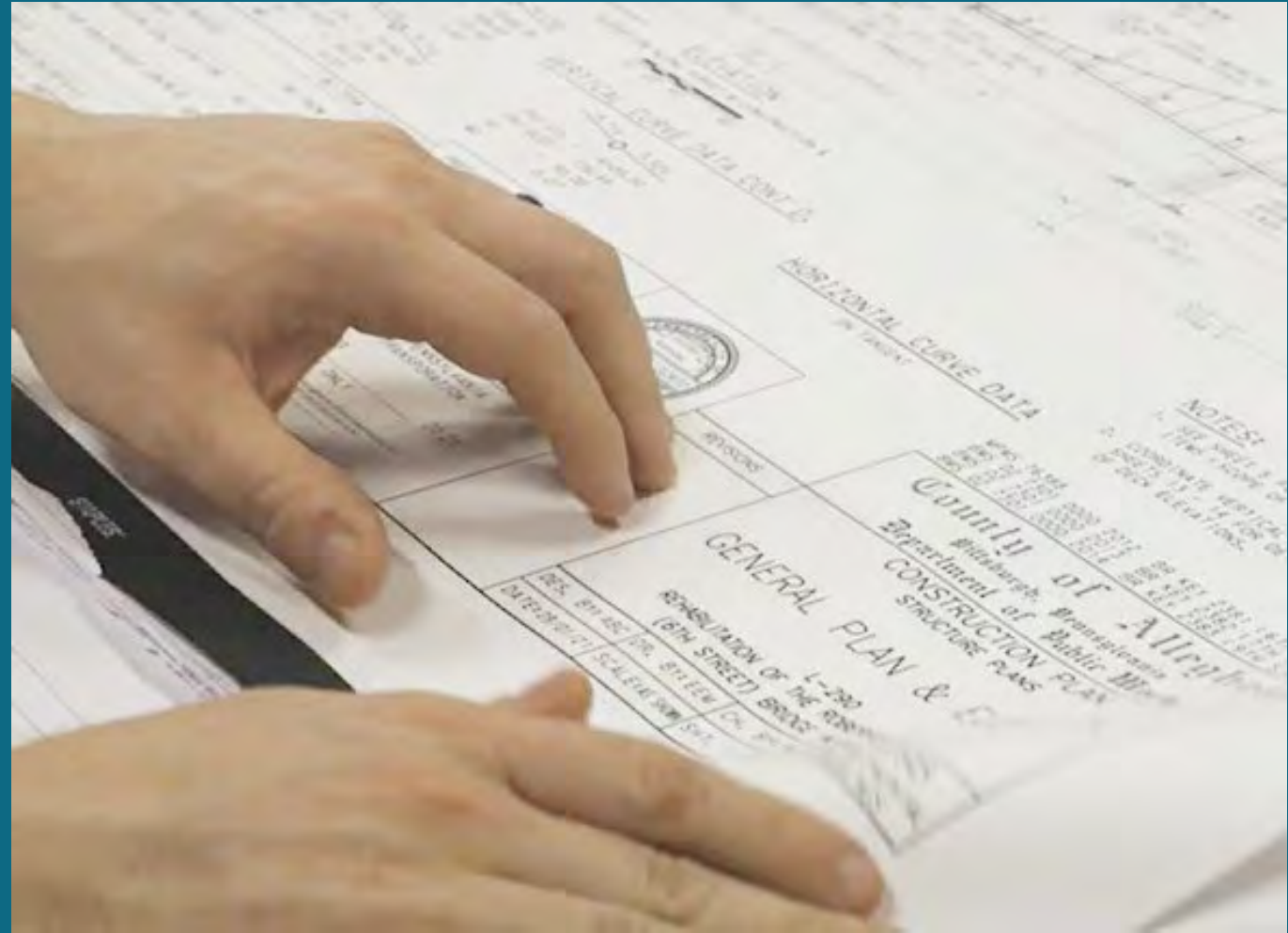


# Advertisements

Project advertisements and guidelines for consultant services can be found at:  
[www.alleghenycounty.us/Projects-and-Initiatives/Bids-and-Solicitations/Public-Works-Bids-and-Proposals](http://www.alleghenycounty.us/Projects-and-Initiatives/Bids-and-Solicitations/Public-Works-Bids-and-Proposals)

In addition to the county website, projects are advertised on:

- **Bonfire**
- **PennDOT's Engineering and Construction Management System (ECMS)**
- **Trib Total Media**
- **Pittsburgh Courier**



# Bonfire & ECMS

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- All Public Works projects are advertised on Bonfire and ECMS.
- Public Works no longer provides paper bid packages or bid CDs. All information is available electronically on Bonfire (for 100% county-funded projects) or ECMS (if state/federal funding is involved). Questions also should be asked on those platforms.
- Bids and proposals for 100% county-funded projects are submitted using Bonfire. Bids and proposals for projects involving state/federal funding are submitted using ECMS.



Bonfire: [alleghenycountypw.bonfirehub.com](http://alleghenycountypw.bonfirehub.com)

ECMS: [www.ecms.penndot.pa.gov](http://www.ecms.penndot.pa.gov)

# Consultant Selection

---

## Advertise for letters of interest:

- Short list three firms (five-member Selection Committee)
- Short list is reviewed and approved by the Executive Selection Committee
- Sent to the Professional Services Review Committee for approval

## Send out RFP to the three short-listed firms:

- Meeting to review RFP
- Select one firm from RFPs submitted (no price proposal)
- Selected firm is reviewed and approved by the Executive Selection Committee
- Consultant will then submit its price proposal
- Negotiate
- PennDOT approval (state/federal-funded projects)
- Award contract

**Insurance requirements** – Specified in the RFP

**Follow PennDOT** – Overhead rates, escalation, etc.

# Business Equity and Inclusion

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- Most contracts and other business activities entered into by Allegheny County have Disadvantaged Business Enterprises (DBE) goals of **13% for Minority Business Enterprises (MBEs)** and **2% for Women Business Enterprises (WBEs)**.
- Federally funded construction contract requirements are set by the Federal Highway Administration.
- Allegheny County Department of Public Works recognizes DBE entities using the Pennsylvania Unified Certification Program for contracts that have transportation funding.
- Allegheny County Department of Public Works recognizes DBE entities using the Pennsylvania Unified Certification Program and the Pennsylvania Department of General Services for contracts that do NOT have transportation funding.
- For questions or comments please contact:

**Melodye Martin**

Contract Compliance Specialist, Division of Business Equity and Inclusion

**412-350-4309 / [Melodye.Martin@AlleghenyCounty.US](mailto:Melodye.Martin@AlleghenyCounty.US)**

# Sustainability

## Allegheny County Ordinance No. 04-23-OR Sustainable and Socially Responsible Procurement

- Effective January 1, 2024
- Applies to procurement of goods and services.
- Requires prospective consultants to provide a “Sustainability Profile” as part of proposal.
- Sustainability Profile to be weighted and considered during selection process.



**ALLEGHENY COUNTY SUSTAINABILITY**

**This form must be completed and submitted with your bid or proposal.**

IFB or RFP Number:	Name of Prime Bidder or Proposer:	Contact Person:
Address:		Phone Number:
Email:		
Tax ID #:	Type of business:	
	Supply <input type="checkbox"/> Electrical <input type="checkbox"/> Mechanical <input type="checkbox"/> General Contractor <input type="checkbox"/> Plumbing <input type="checkbox"/> Consulting <input type="checkbox"/> Other <input type="checkbox"/>	

**Attach a copy of any Sustainability Reports, Policies, and/or Certifications.**

---

**Sustainability Reporting & Goals**

Does your company have a published Sustainability Policy or Report? Y/N. If Yes, please provide a copy and identify where this is published.  
Page numbers can be noted to answer applicable questions in the sections below. Yes  No

Please list any sustainability certifications or recognitions your company has obtained.

**Environmental Impact**

Please describe your waste diversion program within your company's internal operations. This can include recycling and disposal practices for employees and company offices, as well as recycling and take-back programs for supplies you provide to your customers.

Please describe your energy and water conservation program as it relates to the operations of your facilities, as well as strategies to reduce your carbon footprint.

# MS4 Permit Services

**Tentative Ad Date:** Spring 2026

**Scope of Work:** Provide guidance to Allegheny County to comply with the MS4 permit's Minimum Control Measures (MCMs). The tasks for compliance include, but are not limited to, research and development of educational materials, outfall testing, preparation/submission of progress reports to DEP, preparation/submission of Notices of Intent to the DEP, develop strategies for the new DEP requirement for the Volume Management Plan, document DEP inspections, prepare progress reports, and provide guidance for inspections of existing BMPs.



# Bridge Preservation Group 4

**Tentative Ad Date:** Spring 2026

**Type of Work:** Construction Management and Inspection

**Scope of Work:**

- **Bellevue Road Bridge over I-279** – Steel repairs, concrete substructure repairs, blasting and painting of the existing superstructure, latex concrete overlay of the bridge deck, new concrete approach roadway work, guiderail and drainage upgrades.
- **Ivory Avenue Bridge over McKnight Road** – Steel repairs, concrete substructure repairs, blasting and painting of the existing superstructure, concrete bridge deck replacement, new concrete approach roadway work, guiderail and drainage upgrades.
- **Hillcrest Bridge carrying Bethel Church Road over Pittsburgh Regional Transit Silver Line** – Steel repairs, concrete substructure repairs, bearing repair and replacement, blasting and painting of the existing superstructure, latex concrete overlay of the bridge deck, new concrete approach roadway work, guiderail and drainage upgrades.



# Neville Township Traffic Improvements

**Tentative Ad Date:** Summer 2026

**Scope of Work:** Conduct road diet studies along Neville Road from Coraopolis Bridge to the Fleming Park Bridge and along Grand Avenue from its western intersection with Neville Road to its eastern intersection with Neville Road. The road diet studies will incorporate review of community plans, data collection, development of potential road diet concepts with possible multimodal components, public engagement, and more. Once a specific road diet plan is chosen for Neville Road, the project will continue with the reconstruction of Neville Road, including upgrading the drainage, improvements to existing bike lanes, addressing slope issues, and total reconstruction of the paving template.



# David McCullough Bridge Rehabilitation

**Tentative Ad Date:** 2027

**Type of Work:** Design

**Scope of Work:** Full bridge rehabilitation including steel repairs, concrete deck repairs, bearing repair/replacement, concrete repairs to the substructure units, full bridge repainting, cleaning and sealing of the stone masonry, electrical upgrades, drainage upgrades.



# Upcoming Construction Advertisements

Tentative Ad Date	Project Name	Municipality
Spring 2026	Jacks Run Bridge No. 3 Construction	Ross
Fall 2026	Becks Run Road Lateral Support	Pittsburgh
Fall 2026	Bridge Preservation Group 5	Various
Fall 2026	Greensburg Pike Lateral Support	Wilkins
Fall 2026	2027 Capital Roads	Various

# Upcoming Construction Advertisements

Tentative Ad Date	Project Name	Municipality
Fall 2026	Coal Valley Road Lateral Support	Jefferson Hills
Fall 2026	Heckel Road Lateral Support	Kennedy
Spring 2027	Thompson Run Bridge No. 2	Ross
Spring 2027	Thompson Run Bridge No. 3	Ross



**Questions or Comments?**

# Pittsburgh Post: Small Business Workshop



## PGH20

# How to do Business with Pittsburgh Water



Society of American Military Engineers (SAME)



**Thoryn Simpson**  
Senior Manager, Procurement  
May 5, 2026

# Agenda

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- Procurement
  - Resources
  - Register & Submitting a Bid
  - IFB vs. RFP
  - Common Document Submittals
  - Evaluation Criteria
  - Award & Contract
- Supplier Diversity Program
  - Program Overview
  - Bid Scoring Process
  - Where to Find Opportunities
  - Office Hours

# Procurement



# Procurement

## Resources

PGH2O.com

- Developers, Contractors, & Vendors
- Bids & Opportunities icon
- [View Solicitations](#) to access Euna Procurement

Developers, Contractors & Vendors

Developers, Contractors & Vendors Overview

Bids & Opportunities →

## Bids & Opportunities

[View Solicitations](#)

### Procurement Portal Pittsburgh Water and Sewer Authority

Open Public Opportunities Past Public Opportunities Public Contracts

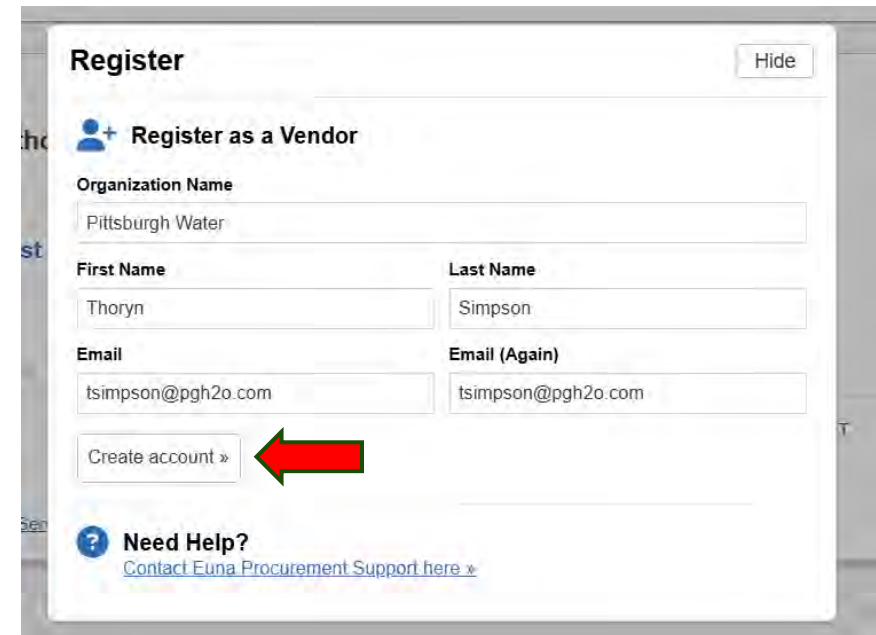
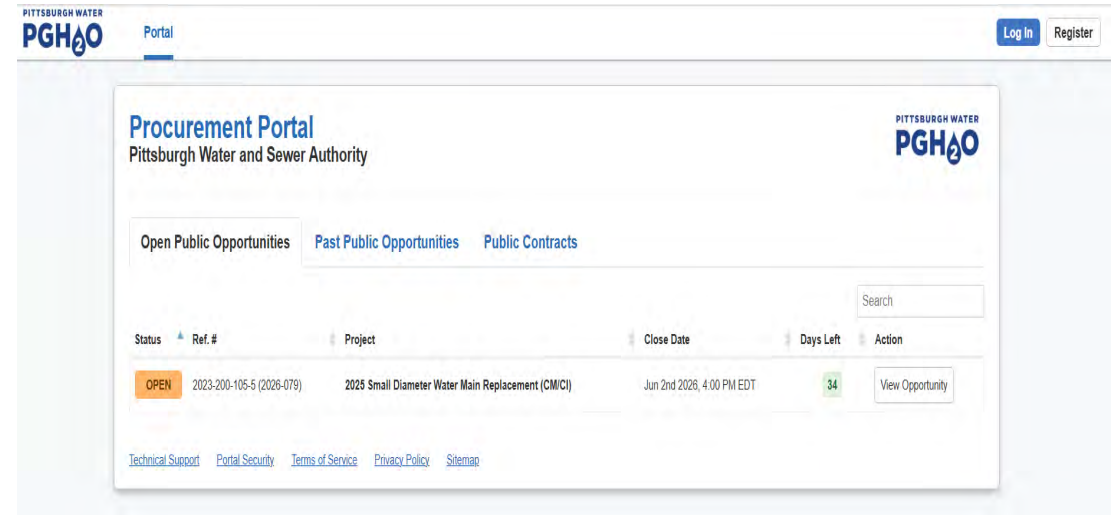
Status	Ref. #	Project	Close Date	Days Left	Action
OPEN	2023-200-105-5 (2026-079)	2025 Small Diameter Water Main Replacement (CM/CI)	Jun 2nd 2026, 4:00 PM EDT	34	<a href="#">View Opportunity</a>

# Procurement

Register

Registration is easy and free. Please be sure to select NAICs codes associated with your type of business or organization. Our solicitations will be set up using those codes and will be matched to vendors and contractors with the same codes.

- [Register Company](#)
  - Register button to
  - [Create New Vendor Registration](#)



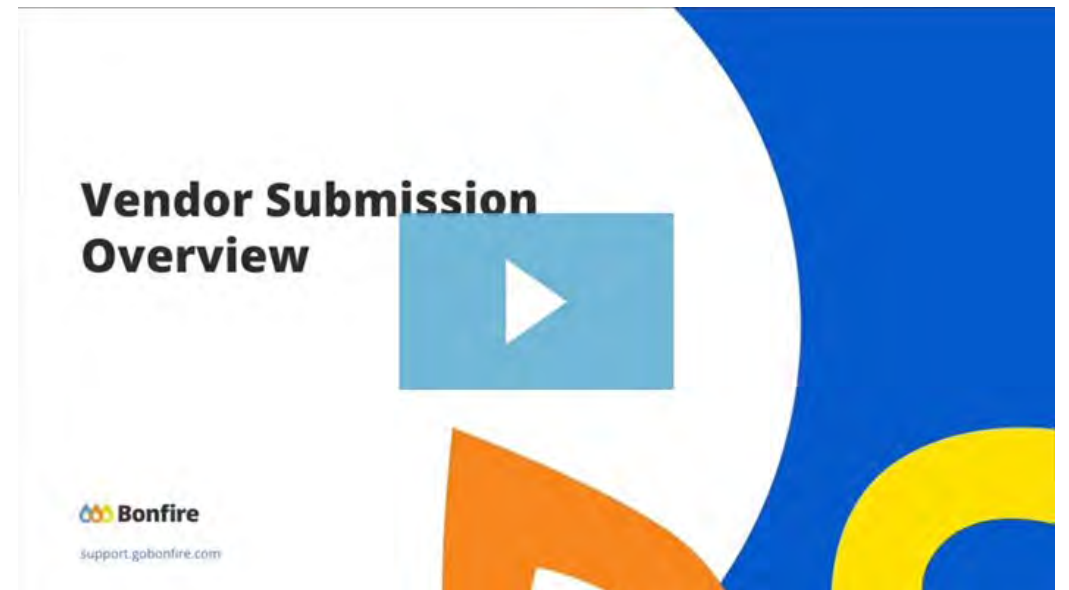
# Procurement

Submit a Bid

The screenshot shows the 'Procurement Portal' for Pittsburgh Water and Sewer Authority. It features a navigation menu with 'Community', 'Projects', 'Contracts', 'Vendors', 'Insights', 'Manage', 'Portal', and 'Submissions'. The main content area is titled 'Procurement Portal' and includes tabs for 'Open Public Opportunities', 'Past Public Opportunities', 'My Opportunities', and 'Public Contracts'. A search bar is located on the right. Below the tabs is a table of open opportunities with columns for Status, Ref. #, Project, Close Date, Days Left, and Action.

Status	Ref. #	Project	Close Date	Days Left	Action
OPEN	2022-325-113-0	2023 Small Diameter Water Main Replacement - Construction Management and Construction Inspection Services	Dec 10th 2024, 4:00 PM EST	2	View Opportunity
OPEN	2024-400-103-0	2024 Small Diameter Sewer Rehabilitation - Contract 1	Jan 15th 2025, 2:00 PM EST	38	View Opportunity
OPEN	2024-400-103-1	2024 Small Diameter Sewer Rehabilitation - Contract 2	Jan 16th 2025, 2:00 PM EST	39	View Opportunity
OPEN	2024-400-103-2	2024 Small Diameter Sewer Rehabilitation - Contract 3	Jan 17th 2025, 2:00 PM EST	40	View Opportunity
OPEN	2024-300-100-1	General Construction Services - Aspinwall Pump Station, Bruckeen Pump Station, and Clearwell Bypass	Feb 13th 2025, 2:00 PM EST	87	View Opportunity

- Review [open public bid opportunities](#)
- To submit bid, register company/log in
- View Vendor Submission Overview video
- Download required submission documents and complete
- Upload documents and Submit Bid in Euna Procurement



# Procurement

## Invitation For Bid (IFB) vs. Request For Proposal (RFP)

Invitation for Bids (IFB) is a “sealed bidding method” of soliciting bids.

The purpose of an IFB is to provide standardized information to all bidders when there is not a substantial difference between products or services that meet the required specifications, fostering a truly competitive process.

This is achieved through a sealed bidding method of soliciting bids, leaving price as the major determining factor. The contract will ultimately be awarded to the lowest qualified bidder, with zero negotiations concerning price or services.

**A Request for Proposals (RFP)** is a “competitive negotiations method” of soliciting proposals.

Pittsburgh Water utilizes the RFP method when the end-product is unique or has other evaluation criteria to be considered outside of price.

The solicitation describes the desired end-product, the general specifications and define the proposal evaluation criteria. Quality and experience will be heavily weighed, price isn't the only deciding factor for award. RFP's allow prospective proposers to offer different methods, solutions, and price points for the Pittsburgh Water to evaluate.

Proposers may be short-listed, interviewed and invited for negotiations. The proposers will then typically submit a Best and Final Offer before the contract is awarded based on the best price for the best value to Pittsburgh Water. The awardee shall be kept confidential and not disclosed to competing offerors until the evaluation process is completed and the Pittsburgh Water approves to execute the contract.

# Common Document Submittals

## EJCDC IFB

- Pricing Bid Table
- C-410
- Bid Bond
- List of Subcontractors
- List of Suppliers
- Supplier Diversity Program Commitment Forms
- C-451
- Schedule A-Current Experience
- Schedule B-Previous Experience
- Schedule C-Major Equipment
- Resumes of Officers and Key Personnel
- Safety Program/Manual
- OSHA Log and Citations
- Audited Balance Sheets
- Evidence of Authority
- SAM documentation
- Public Works Employment Verification
- Statement of Affiliations
- Conflict of Interest Compliance Form

## Professional Services RFP

- Proposal
- Cover Letter
- Table of Contents
- Firm Qualifications and References
- Project Team
- Project Approach and Scope of Work
- Required Statements
- Exceptions
- Timeline
- Loading Analysis/Schedule of Prices
- Affidavit
- Supplier Diversity Program Commitment Form(s)
- Addenda Acknowledgement
- Pricing Bid Table
- Professional Services Agreement- Redlined
- Statement of Affiliations
- Conflict of Interest Compliance Form

## RFP: Evaluation Criteria

Criteria	Points
Firm Qualifications & References	20
Project Team*	30
Project Approach and Scope of Work	20
Timeline	10
Schedule of Prices	10
Supplier Diversity Program - Participation Plan	10
<b>Total</b>	<b>100</b>

*\*Firms with a project manager/team located in Pittsburgh are given preference*

# Procurement

## Award Recommendation and Contract Execution

### Award Recommendation

- Criteria reviewed by appropriate departments
- IFBs: Award to lowest, responsible bidders
- RFPs: Award to most qualified and best value

### Contract Execution

- Approved by Board of Directors or designated Leadership
- Formal Notice of Award issued to Company requesting contract signature and supporting documents
- Certificate of Insurance
- Bonds (if applicable)
- Purchase Requisition to Purchase Order Process
- Formal Notice to Proceed Letter

# Supplier Diversity Program



# Supplier Diversity Program

## Program Overview

**DBE goal of 10-25% on all contracts which includes:**

Minority Business Enterprises (MBE)

Women Business Enterprises (WBE)

Veteran Business Enterprise (VBE), including  
Service-Disabled Veteran-Owned Businesses

Disability Owned Business Enterprise (DOBE)

LGBT Business Enterprises (LGBTBE)

Small Business Enterprises (SBE)

\*All vendors must be certified to count towards goals

# Supplier Diversity Program

## Bid Scoring Process

### Professional Service Contracts (RFP)

- Scored from 1-10, 10 being the highest
- If you are a DBE prime, or go above the 25% goal, you will be awarded the full 10 points
- If you meet the goal of 10-25%, you will receive 9 points
- Anything under goals, score will depend on the amount of participation
- Any contract under the goals will need to fill out the Good Faith Effort Waiver Request Form

# Supplier Diversity Program

## Bid Scoring Process

### IFB Contracts

- These are contracts that are awarded to the lowest bidder
- Unlike professional service contracts these are scored pass/fail for supplier diversity

# Supplier Diversity Program

## Bid Scoring Process

### PENNVEST

- Some funding types require additional outreach to DBE vendors.
- PENNVEST funded projects require outreach using the [PA Department of General Services Website](#)
  - Two solicitation letters
  - Communication logs
  - [Video](#) explaining the PENNVEST solicitation process for Pittsburgh Water

# Supplier Diversity Program

## Where To Find Opportunities

- Euna procurement portal
  - Register your business to get email updates on new opportunities
- Attend pre-bid meetings
- Attend [Board Meetings](#) for updates on the organization

# Supplier Diversity Program

## Office Hours

- Bi-weekly [virtual office hours](#) for questions about the supplier diversity program
- 1:1 meeting

# Thank You

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Thoryn Simpson  
Senior Manager, Procurement  
[tsimpson@pgh2o.com](mailto:tsimpson@pgh2o.com)



# Pittsburgh Post: Small Business Workshop



**RIDC**



**RIDC**  
Regional Industrial Development Corporation

# SAME Small Business Workshop Presentation

# RIDC Mission & History

## *Creating spaces and places for economic growth*

*RIDC is a nonprofit developer founded by and for the Pittsburgh region. We catalyze and support economic growth through high quality job creation, real estate development, and financing of projects that advance the public interest – developing real estate to capture emerging and existing growth opportunities across diverse industry sectors.*

- *Incorporated in 1955 through the Allegheny Conference*
- *Area of operation covers 11 counties in Southwestern Pennsylvania*
- *RIDC is now self-sustaining and relies on no outside funding for its operations*

# RIDC Impact via PPP



**Packaging:** RIDC brings together funding from a variety of private and public sources as well as its own capital to finance catalytic projects

**Partnerships:** RIDC partners with private, public and civic sectors on projects and regional strategies to promote economic growth. Partners include municipalities, universities, hospitals, private developers and foundations.

**Patience:** RIDC is financially poised to pursue projects with longer-term return horizons whose public returns are greater than private returns.

**15**  
Parks

**8+ M**  
Square feet  
owned

**110+**  
Companies in  
our facilities

**\$35M**  
Capital Investment  
in 2024-2025

**\$3.4M+**  
Annual real estate  
taxes paid

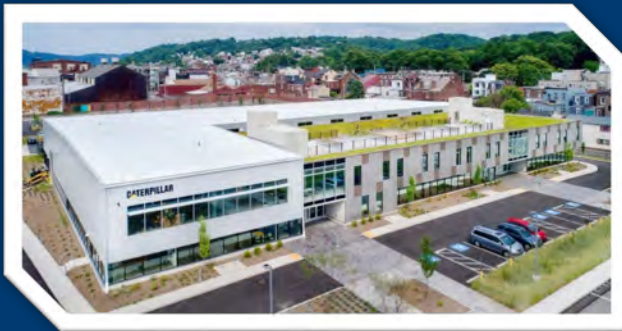
**17,000+**  
Jobs in RIDC parks

# Responding to the Region's Needs

RIDC has been responding to the region's needs since 1955 by:

1. Building the region's first industrial business parks
2. Redeveloping the Brownfields left by the collapse of the steel industry
3. Supporting early technology start ups by developing the first tech flex spaces

*Tech Forge, one of the first tech flex buildings that catalyzed redevelopment in Lawrenceville*



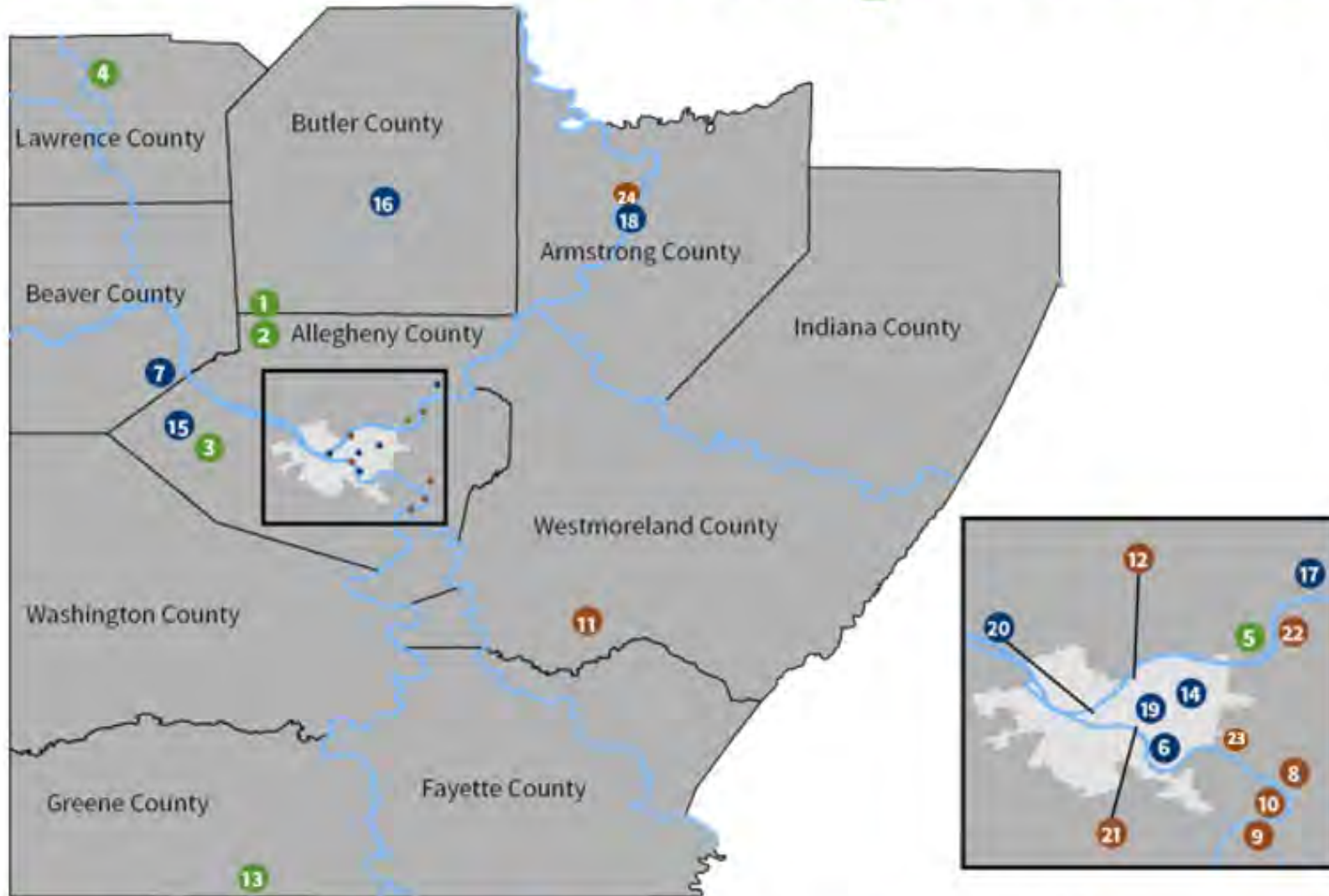
Today we continue those efforts, now focused into two strategic directions:

1. Building and strengthening tech clusters
  - Invest in real estate assets that support the needs of advanced tech industries including autonomous vehicles, AI, robotics and advanced manufacturing
2. Investing in the region's seedling communities
  - Using RIDC's expertise to catalyze development by partnering with communities with leadership and seeds of growth

*Mill 19, a former steel mill, now a green, advanced manufacturing hub with the largest solar panel array of its kind in North America*



# RIDC Developments



-  **Greenfield Development Project**
-  **Standalone Building**
-  **Brownfield Development Project**

## Current Projects

1. Thorn Hill Industrial Park
2. Innovation Ridge
3. RIDC Park West
4. Neshannock Business Park
5. O'Hara RIDC Industrial Park
6. RIDC Mill 19 at Hazelwood Green
8. Keystone Commons
9. Industrial Park of McKeesport
10. City Center of Duquesne
11. RIDC Westmoreland
12. Lawrenceville Technology Park
23. RIDC Carrie Furnace
24. RIDC Armstrong Innovation Park

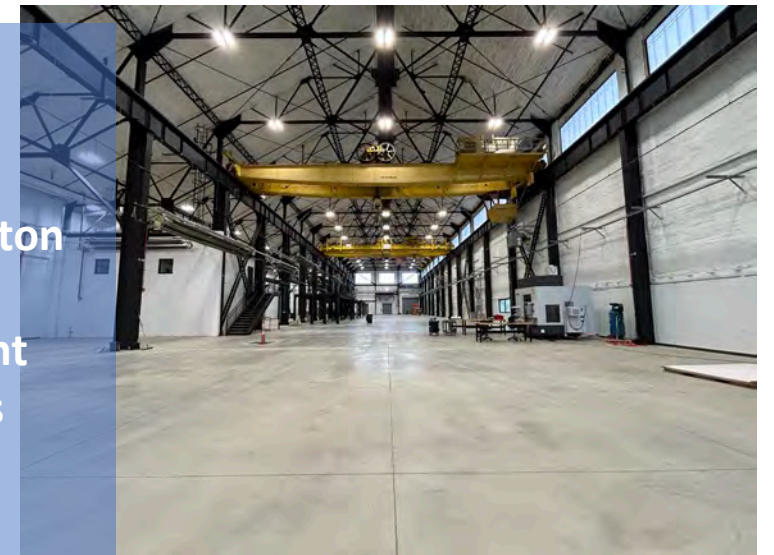
## Past Projects

7. Beaver Manor
13. Meadow Ridge Business Park
14. Nabisco Bakery
15. Air Cargo Building III
16. Pullman Plaza
17. Harmar Manor
18. West Hills Commons
19. Oakland-University Area
20. Penn Garrison Cultural District Properties
21. Pittsburgh Technology Center
22. Edgewater Steel

# New Kensington Advanced Manufacturing Park



- Former home of Alcoa's production and research facilities
- 70 AC park in New Kensington and Arnold
- 1.2 million sf for heavy, light industrial or tech flex users
- Partnership with Westmoreland County IDC



# Armstrong Innovation Park



**RIDC**  
Regional Industrial Development Corporation



- Partnership with Armstrong County IDC
- Previously Northpointe Industrial Park
- Over 100 AC of pad ready land
- 30 k sf tech flex finished in late May 2024



# Carrie Furnace



**RIDC**  
Regional Industrial Development Corporation



- Partnership with Redevelopment Authority of Allegheny County
- 60 AC former Carrie Blast Furnace Site
- Building 1 complete
- 60k SF

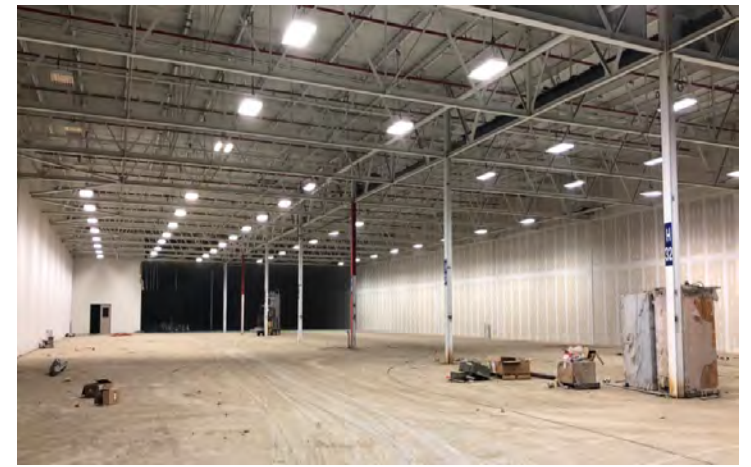
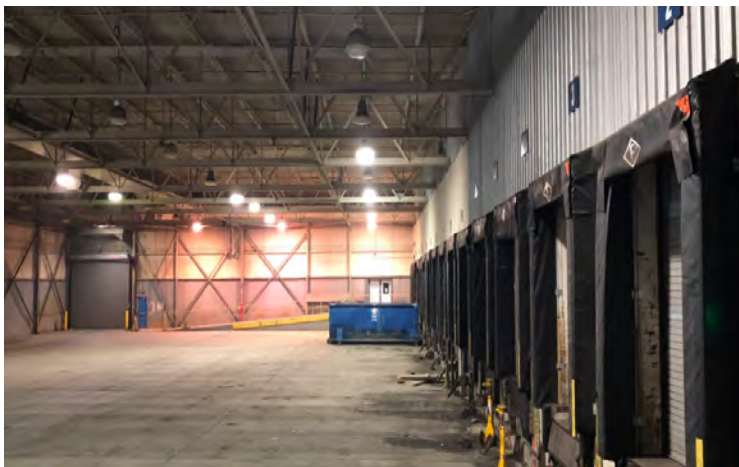
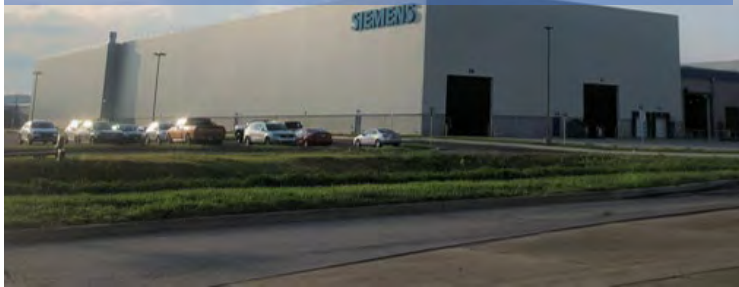


# Westmoreland Innovation Center



**RIDC**  
Regional Industrial Development Corporation

- Former Sony plant 2.8 million square feet under one roof 6 companies 800+ jobs



# PennSTART



- Partnership with PennDOT, PA Turnpike, CMU, Westmoreland County
- State of the art vehicle training & testing facility



Located 37 miles southwest of Pittsburgh



Training, Testing, and Research and Development



Connected & Automated Vehicles (CAV)  
Electric Vehicles (EV) Advanced Air Mobility (AAM) Field Robotics



High-Speed Test Track, Urban and Suburban Course, Vehicle Dynamic Area, Off Road and More



Multimodal: Transit, Commercial Vehicles, Rail, Vulnerable Road Users



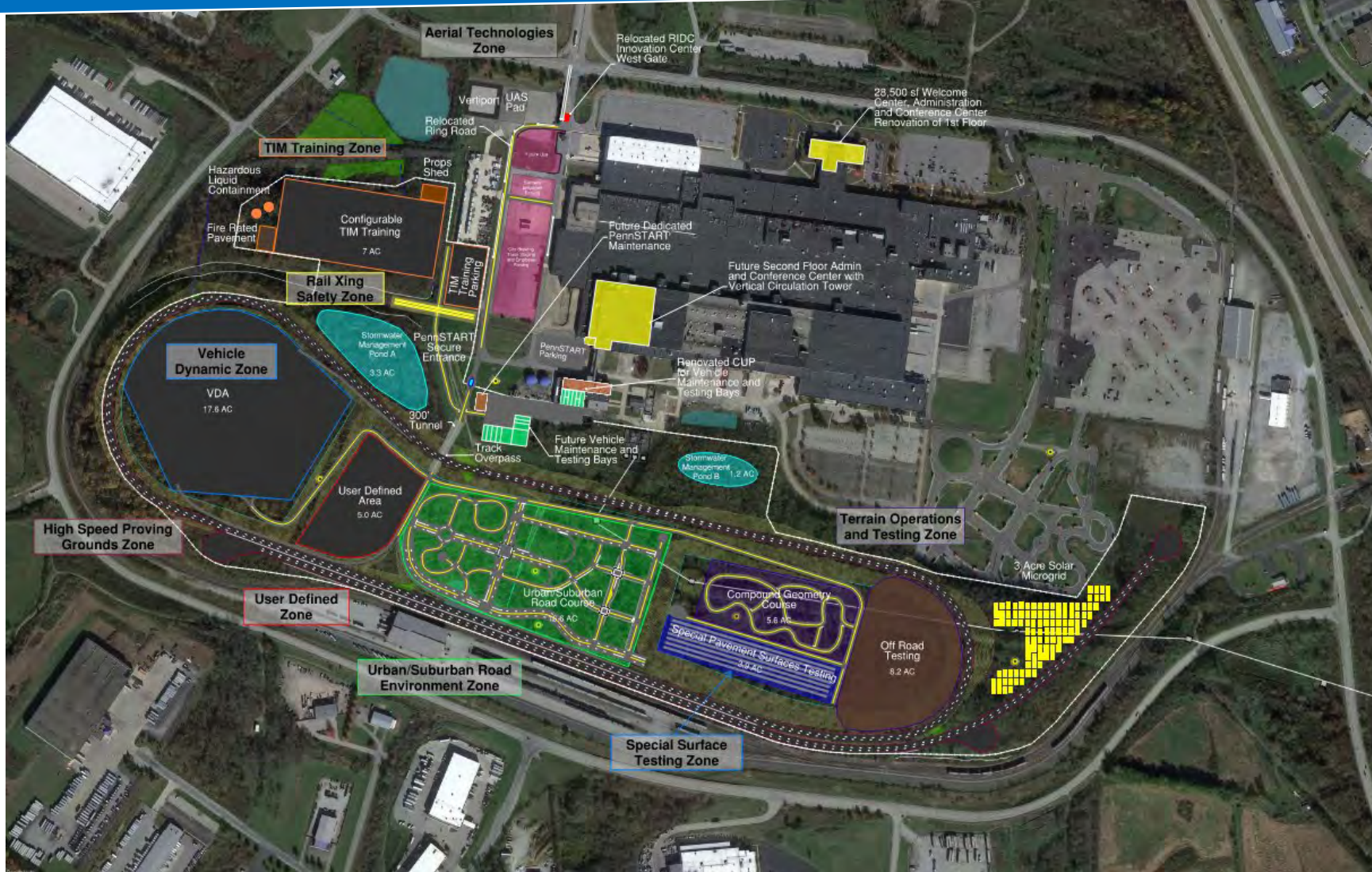
Digital Infrastructure and Connectivity

# PennSTART



**RIDC**  
Regional Industrial Development Corporation

## Current Master Plan



# Lawrenceville Technology Center



- 16 acres
- 3 buildings, 1 additional planned
- 190,000+ square feet
- 9 companies and 3000+ jobs
- Growing high-tech and robotics cluster



# RIDC Mill 19



- The hub of a tech city – an exciting existing tenant roster including Aptiv, Carnegie Mellon University, Advanced Robotics for Manufacturing (ARM), and Catalyst Connection



- Largest pitched-roof solar array in the country



# Mill C



**RIDC**  
Regional Industrial Development Corporation



- 100,000+ SF available
- Daylight focused office layout
- Flex/R&D space with high ceilings
- Drive-in door access
- Panoramic views



# McKeesport and Duquesne



- 290+ acres
- 17 buildings
- 1.3 million square feet
- 24 companies
- 800+ jobs



# Keystone Commons

- 110 acres
- 10 buildings
- 2.2 million square feet
- 38 companies
- 1100+ jobs



# Neighborhood 91





**RIDC**  
Regional Industrial Development Corporation

## Contact Information:

Michael Goldstrom  
[mgoldstrom@ridc.org](mailto:mgoldstrom@ridc.org)  
412-986-7743

# Pittsburgh Post: Small Business Workshop



# Small Business Administration

# SBA Programs & Services

U.S. Small Business Administration

Western Pennsylvania District Office

David M. Pinkosky, Business Opportunity Specialist



U.S. Small Business  
Administration



# [ Counseling

In conjunction with our resource partners, the SBA offers free, confidential business counseling and low-cost training to help your business thrive at all stages of the business cycle.



U.S. Small Business Administration



# SBA Loan Programs



U.S. Small Business  
Administration

# [SBA Loan Programs

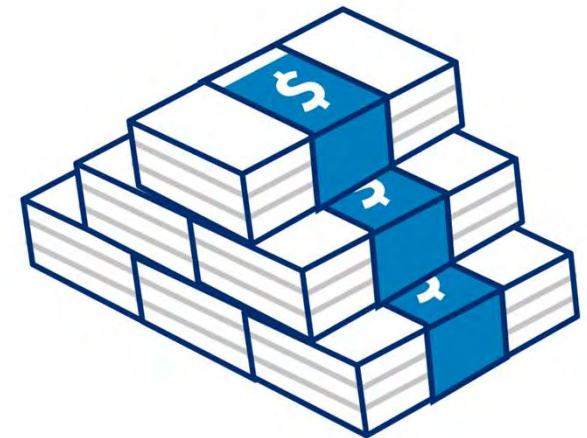
Whether you need a few thousand or a few million dollars, SBA's lending programs can assist you.

- Microloans – up to \$50,000 for working capital, supplies & fixtures
- The 7(a) Loan Program – Our most flexible loan program up to \$5 million for working capital, real estate, equipment, inventory, business acquisitions
- The 504 Loan Program – up to \$5.5 million to purchase/renovate owner-occupied real estate or buy heavy machinery and equipment

# [ Benefits of SBA Lending

For Borrowers:

- Helps to mitigate insufficient collateral
- Provide longer amortizations, lower down payments, and no prepayment penalties on loans less than 15 years - NO balloon structures
- Provides a flexible financing option when funding would not otherwise be available
- Reduces the bank risk in the transaction making them more willing to provide financing



# Federal Contracting & Certifications



U.S. Small Business  
Administration

# [Federal Contracting

Why pursue federal contracts?

- Vast markets
- Ample opportunity for virtually all industries
- Generate additional revenue
- Availability of past contract data
- Guaranteed to get paid
  - Prompt Payment Act - Requires that government agencies pay their contractors within 30 days after submission of a proper invoice or face late fees and interest charges



# [The Federal Budget

## World's biggest customer

- 36% for supplies and equipment – electronics, transportation, metal-based products
- 35% for services – engineering, R&D, business, health
- 19% for agricultural products, communications, utilities, finance, administration
- 7% for construction
- 3% for wholesale and retail



# [The Federal Procurement Dollar

.64 cents out of every dollar goes towards DoD (\$760 billion)

- Army, Navy, Marines, Defense Logistics Agency  
Defense Supply Centers, etc.

.36 cents out of every dollar goes to civilian agencies (\$300 billion)

- Department of Justice, Small Business  
Administration, Department of Commerce, etc.



# [ Certification Benefits and Application

## Benefits:

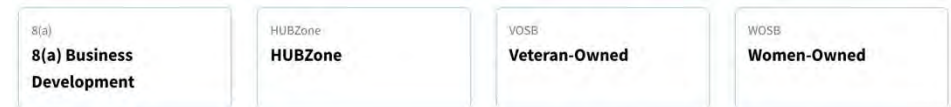
- Access to sole-source and competitive set-asides
- Assistance from federal procurement experts
- Business assistance from dedicated Business Opportunity Specialists
- Opportunities to create joint ventures with established businesses
- Priority access to federal surplus property

## Application:

### MySBA Certifications

Your one-stop destination for SBA's small business certifications.

- <https://certifications.sba.gov/>



# Federal Updates for Small Businesses



U.S. Small Business  
Administration

# [Made in America

The Made in America Manufacturing Initiative commits to a deeper collaboration and coordination of federal agency resources designed to:

- Increase access to capital
- Improve opportunities for public and private investments in support of manufacturing in America
- Help small businesses export their products on a global scale



***American-made isn't just a label. It's a commitment to quality, security, and strength.***

# [Red Tape Hotline

The Red Tape Hotline is now live.

- If you have concerns about federal regulations that impose excessive costs on small businesses, contact SBA's Office of Advocacy
- Call 1-800-827-5722, elect option 3
- Email [RedTape@sba.gov](mailto:RedTape@sba.gov)



# [ Make Onshoring Great Again

Connect with verified U.S. manufacturers, producers, and suppliers.

- Built to support companies that want to onshore operations, strengthen their supply chains, and source the components they need—all proudly Made in the USA.
- Free tool, located at [SBA.gov/onshoring](https://SBA.gov/onshoring)
- Access the onshoring portal using any three of our onshoring cosponsor platforms: IndustryNet, Thomasnet, or CONNEX



# [ Manufacturing.gov

Serves as the primary hub for information about federal manufacturing programs, funding opportunities, and other valuable resources to help U.S. manufacturers increase productivity, improve supply chains, and find and retain a strong workforce.

- Descriptions & contacts for federal programs
- Open funding opportunities
- Topic-focused pages
- White House announcements



# [ Revolutionary FAR Overhaul (RFO)

## Restoring Common Sense to Federal Procurement

Under the President's Executive Order, ***Restoring Common Sense to Federal Procurement***, the Federal government is undertaking the first-ever comprehensive overhaul of the FAR.

Led by the Office of Federal Procurement Policy (OFPP) and the Federal Acquisition Regulatory Council (FAR Council), this initiative will return the FAR to its statutory roots, rewrite it in plain language, and remove most non-statutory rules.

In addition, non-regulatory buying guides will provide practical strategies grounded in common sense while remaining outside the FAR.

***The goal is clear: faster acquisitions, greater competition, and better results.***

# [Other Updates

- Increase federal procurement opportunities for all small businesses (Governmentwide)
- DoD/DoW Cybersecurity Maturity Model Certification (CMMC) assistance (SBA Internal)
- HUBZone Map Updates – Redesignated areas expiring June 30, 2026, while the next full map update will happen July of 2028
- SBA loan thresholds increase to \$10 million (Senate)
- Small Business Innovation and Economic Security Act – Passed in April and reauthorized/extended SBIR/STTR programs through September 30, 2031
- SBA Small Business Search (SBS) website (formerly DSBS)
- Increase domestic supply chains for rare earth minerals and energy sector (DOE/DoW/SBA)



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## **Regulatory Fairness Hearing**

**Thursday, May 14, 2026**

**9:30 a.m.**

**North Strabane Firehall #2**

**1032 Route 519, Eighty-Four PA**

The Washington County Chamber of Commerce, Office of the National Ombudsman, and the SBA's Mid-Atlantic Regional Office are hosting a Regulatory Fairness Hearing on Thursday, May 14, 2026 at 9:30 am at North Strabane Firehall #2, 1032 Route 519, Eighty-Four PA, to give coal, gas, and energy companies a direct platform to engage with the National Ombudsman and SBA leadership to voice concerns regarding unfair or excessive federal regulatory enforcement, providing a unique opportunity to discuss how specific guidelines and inspections impact the energy sector.

The intent is to provide a formal channel for businesses that have experienced inconsistent enforcement, burdensome audits, or problematic federal guidelines, to report those grievances. Company feedback helps the National Ombudsman advocate for a more equitable regulatory environment and informs their annual reports to Congress, ensuring that small energy firms are treated fairly by federal agencies.

[Register](#)

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# [ Small Business Resources

## Contact a local resource:

- SBA District Office - <https://www.sba.gov/about-sba/sba-locations/sba-district-offices>
  - Western PA (Pittsburgh) District Office: [wpainfo@sba.gov](mailto:wpainfo@sba.gov) or 412-395-6560
  - Follow the SBA Western PA District Office on X [@SBA\\_Pittsburgh](https://twitter.com/SBA_Pittsburgh) for the latest news and announcements
- Small Business Development Center (SBDC) - <https://www.sba.gov/local-assistance/resource-partners/small-business-development-centers-sbdc#find-an-sbdc-in-your-area>
- Veterans Business Outreach Center (VBOC) - <https://www.sba.gov/local-assistance/resource-partners/veterans-business-outreach-centers-vboc#find-your-local-veterans-business-outreach-center>
- Women’s Business Center (WBC) – <https://www.sba.gov/local-assistance/resource-partners/womens-business-centers>
- SCORE - <https://www.score.org/>
- Apex Accelerator – <https://www.apexaccelerators.us/#/>

Contact SBA’s Answer Desk at 1-800-827-5722 or [answerdesk@sba.gov](mailto:answerdesk@sba.gov), Monday-Friday 9:00 a.m. to 6:00 p.m. ET.  
Closed on all federal holidays.

# [ Contact the Western PA District Office

David M. Pinkosky

Business Opportunity Specialist

412-615-4034 (Office)

412-995-8514 (Cell)

[david.pinkosky@sba.gov](mailto:david.pinkosky@sba.gov)



- General inquiries can be sent to [wpainfo@sba.gov](mailto:wpainfo@sba.gov)



U.S. Small Business  
Administration

# Pittsburgh Post: Small Business Workshop



## Department of General Services

# **Doing Business with the Commonwealth of PA**

**Registering as a Micro, Small, Midsize,  
Diverse or Veteran Business  
With  
PA DGS' Bureau of Inclusion and  
Supplier Development BISD  
formerly BISD**

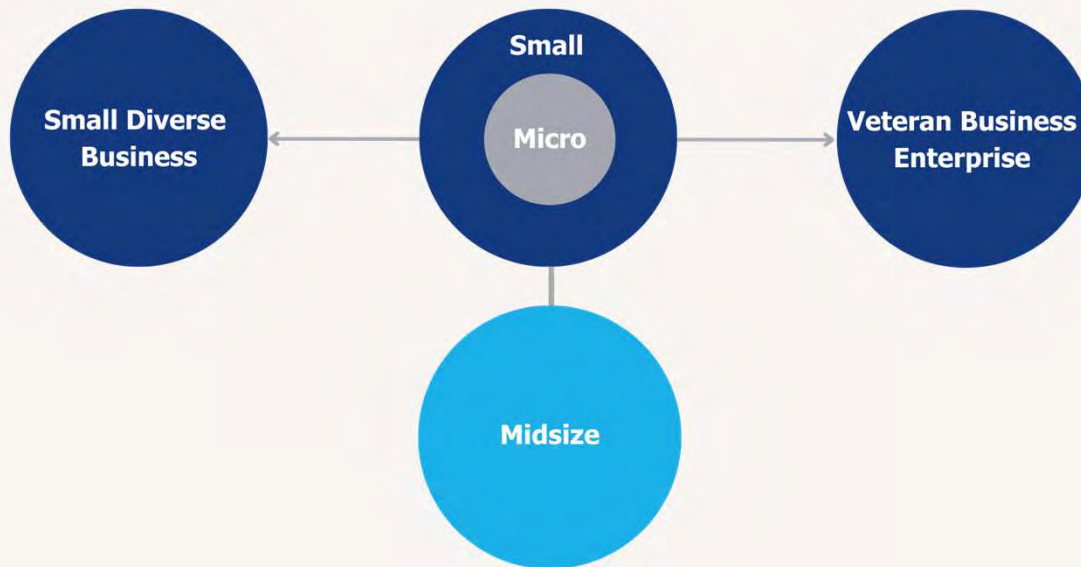
# BISD - AGENDA

## Registering as Micro, Small, Diverse, Veteran or Mid-size Business

- Vendor Classifications
- What you need
- Where to apply
- How to Find Bids
- Vendor Resources



# Supplier Registration Classifications



## Small Business (SB) Eligibility Requirements

- For-profit, USA business
- Business must be independently owned
- May not be dominant in its field of operation
- May not employ more than 100 full-time equivalent employees
- May not exceed 3-year average gross revenues of \$47 million, regardless of business type

## Small Diverse Business (SDB)

- Disability-Owned Business Enterprise (DOBE)
- Minority Business Enterprise (MBE)
- LGBT Business Enterprise (LGBTBE)
- Service-Disabled Veteran Business Enterprise (SDVBE)
- Woman Business Enterprise (WBE)

## Veteran Business Enterprise (VBE)

- Veteran Business Enterprise (VBE)
- Service-Disabled Veteran Business Enterprise (SDVBE)

## Micro Business (MCB)

- 25 or fewer full-time employees
- 3-year average revenue < \$1 million

## Midsize Business (MDB)

- 750 or fewer full-time employees
- 3-year average revenue > \$47 million but < \$141 million

Goal Oriented



# BISD Application Checklist

All application types:

Company EIN/Tax ID Number

6-Digit Procurement SAP #/Vendor ID

Full-Time Equivalent Employees

Three most recently filed federal income tax returns

If also applying for Small Diverse Business

Proof of valid third-party certification (if you do not already have a valid third-party certification, apply for one with one of our partners)

Proof of gender or race/ethnicity (if minority or woman-owned status not specified on third-party certificate or profile)

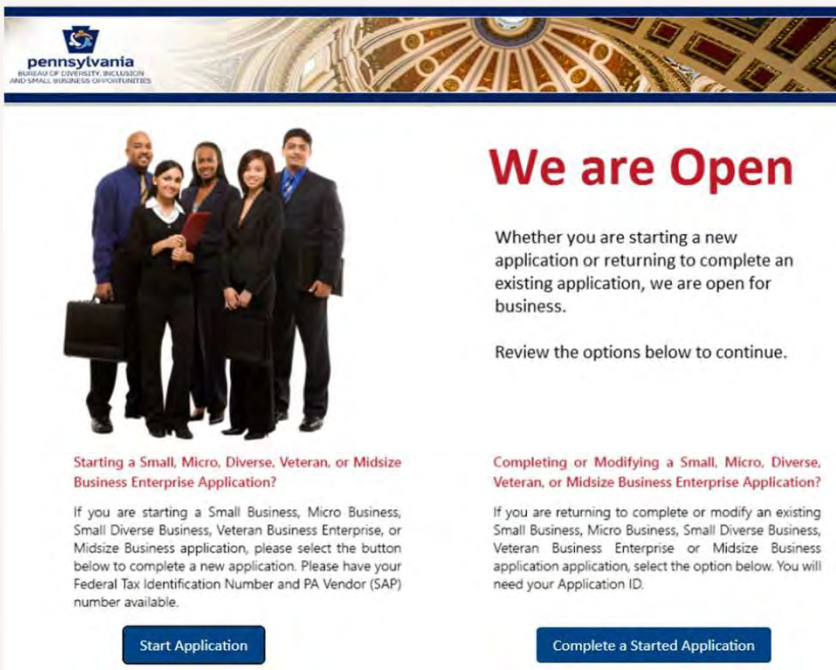
If also applying for Veteran Business Enterprise:

Proof of valid third-party certification (if you do not already have a valid third-party certification, apply for one with one of our partners)

[Small Business Certification and Verification Checklist | Department of General Services | Commonwealth of Pennsylvania](#)

# BDSIBO – PRiSM Application

To self-certify your business, [go the PRISM Portal](#) and select “Self-Certify or Recertify as a Small, Diverse, and/or Veteran Business.”



**Starting a Small, Micro, Diverse, Veteran, or Midsize Business Enterprise Application?**

If you are starting a Small Business, Micro Business, Small Diverse Business, Veteran Business Enterprise, or Midsize Business application, please select the button below to complete a new application. Please have your Federal Tax Identification Number and PA Vendor (SAP) number available.

[Start Application](#)

**Completing or Modifying a Small, Micro, Diverse, Veteran, or Midsize Business Enterprise Application?**

If you are returning to complete or modify an existing Small Business, Micro Business, Small Diverse Business, Veteran Business Enterprise or Midsize Business application, select the option below. You will need your Application ID.

[Complete a Started Application](#)

## Click Start Application > Start Application

- a. Who does this?
- Companies self-certifying for the first time as MCB, MDB, SB, SDB, or VBE
  - Companies renewing their MCB, MDB, SB, SDB, or VBE
  - Companies already self-certified as SB or MCB wishing to add a SDB or VBE verification

[Application Guide](#)

# BISD – Bidding Opportunities



Before you can respond to bids you need to find them.

eMarketplace  
[www.emarketplace.state.pa.us](http://www.emarketplace.state.pa.us)

Click “Solicitations”

# BISD Finding Bids

## LOCATING A SOLICITATION at E-MARKETPLACE

### Solicitation Search

All suppliers wishing to do business with the Commonwealth must register at: ["https://www.vendorregistration.state.pa.us/CVNU/paper/default.aspx"](https://www.vendorregistration.state.pa.us/CVNU/paper/default.aspx).

Enter Search Criteria  
No fields required. The more detail you give, the fewer results will appear:

Solicitation #:  Agency:

Solicitation Title or Description:  County:   Statewide  Multiple

Solicitation Type:  View Small Business Procurements  View procurements with an SDB or VBE goal

Advertisement Type:  Service  Service & Materials  Agency Construction  All  
 Materials  PW Construction  Real Estate

Bid Open Date (mm/dd/yyyy):  Solicitations Posted Since (mm/dd/yyyy):

View Current Records   
View Archived Records

Search Result - Hover your mouse over the Description or Title text to get more details. (Internet Explorer Only)

No. of records per page:

Solicitation#	Type	Solicitation Title	Description	Agency	County	Amended Date	Solicitation Start Date	Solicitation End Date	Bid Opening Date	Status	Contact Person
0100013677	IFB	HVAC Services for	HVAC services	Transportation	Monroe	12/1/2009	12/2/2009	12/18/2009	12/21/2009 11:00:00 AM	Open	Angella DeFrancesco
0100014502	IFB	ELEVATOR & ESCALATOR MAINTENANCE	ELEVATOR & ESCALATOR MAINTENANCE	Agriculture	Statewide	12/1/2009	12/2/2009	12/18/2009	12/18/2009 10:15:00 AM	Open	PEGGY LUCAS
CN00010564	R3-RFQ	Best for Jan - Mar 2...	Best for menu compl...	Corrections	Cumberland	12/1/2009	12/2/2009	12/18/2009	12/18/2009 1:00:00 PM	Open	Charmaine Lynch
CN00010570	R3-RFQ	Eggs for Jan - Mar 2...	Eggs for menu compl...	Corrections	Statewide	12/1/2009	12/2/2009	12/18/2009	12/18/2009 11:00:00 AM	Open	Charmaine Lynch
CN00010571	R3-RFQ	Drinks for Meals at	Drinks for SCI Camp	Corrections	Statewide	12/1/2009	12/2/2009	12/17/2009	12/17/2009 1:00:00 PM	Open	Charmaine Lynch
050030	IFB	Schryhill Co./SR	Requesting services	Transportation	Lehigh	12/1/2009	12/1/2009	12/09/2009	12/09/2009 2:00:00 PM	Open	Robert Herbelin
22120104	RFP	HUMAC Norm Software	-REBID - Humac Norm...	State System of Higher Education	Chester	12/1/2009	12/1/2009	12/8/2009	12/8/2009 2:00:00 PM	Closed	Linda Brunner

[supplier guide - locate bid opportunities on marketplace.pdf](#)

# BISD – Resources

[Supplier Service Center](#) | [Department of General Services](#) | [Commonwealth of Pennsylvania](#)

## Supplier Service Center

The Supplier Service Center assists with registration, bidding, and account management. This site provides assistance to companies that want to sell materials or services to state agencies. If suppliers wish to provide construction services to the Commonwealth, please visit [Design & Construction](#).

**Please review the Procurement FYE Procedures 2021.**

**Systems will be unavailable beginning Friday, July 1, 2022, at 3:00 PM through Saturday, July 2, 2022, at 6:00 AM or until blackout has been lifted."**

### **Contractor Notice of Vaccination/COVID-19**

#### **Attention:**

- Use Edge or Chrome for accessing the PA Supplier Portal.
- Do Not Use Mozilla, Firefox, or Safari browsers
- Do Not Use Cell Phones or Tablets.

#### **PA Supplier Portal Registration**

- [New Supplier Registration Guide.pdf](#)

#### **Registration Help:**

[Online Vendor Help](#)

Supplier Service Center

Aggregates & Anti-Skid Materials

Disaster & Emergency Procurement

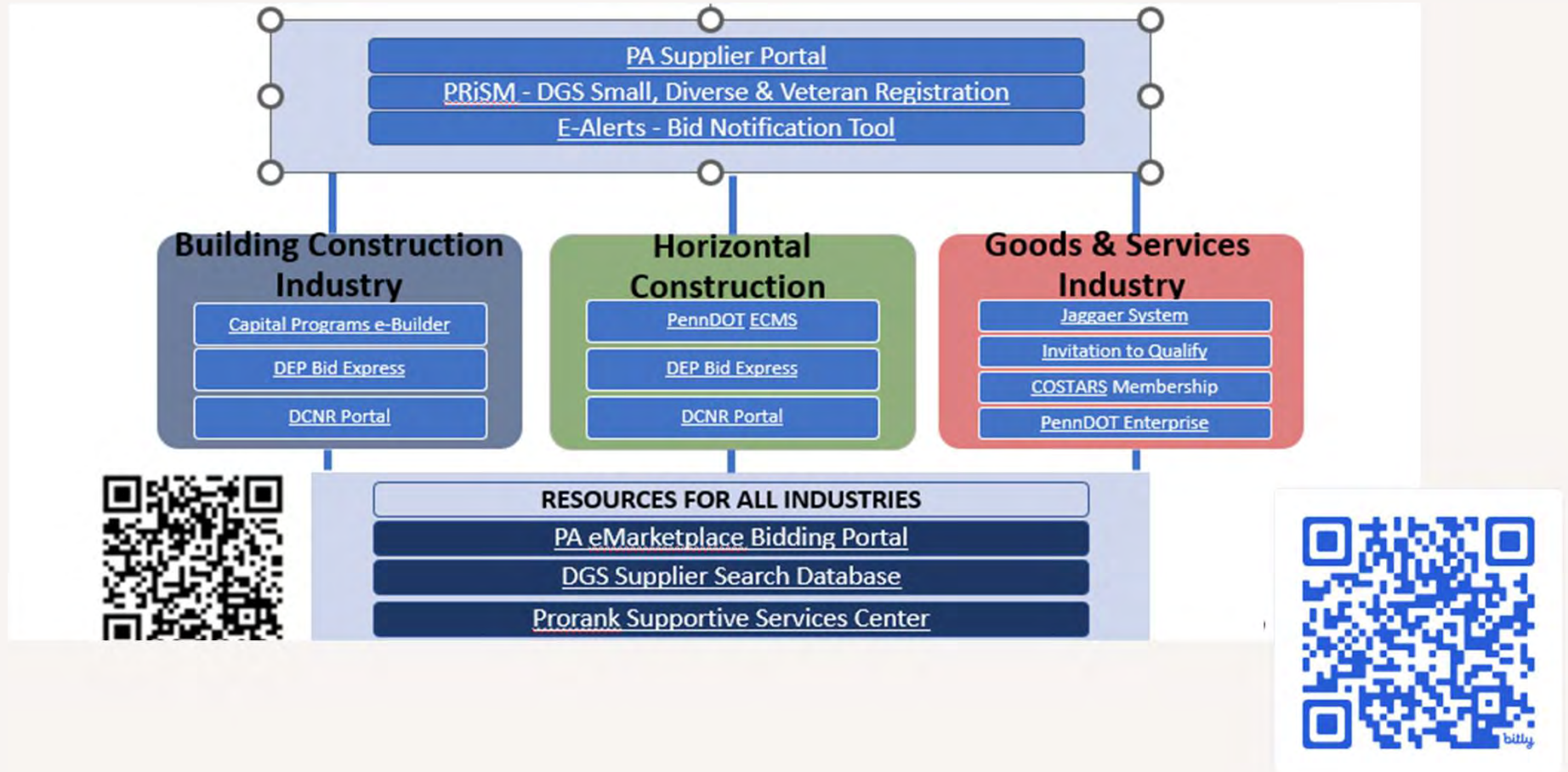
COSTARS (Cooperative Purchasing)

Public Works Employment Verification

Procurement Handbook

Procurement Resources

# BISD Registration Links



# BISD – Vendor Resources

## Doing Business with the Commonwealth and Department of Transportation

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### 1. Vendor Registration:

- a. Doing business with the Commonwealth requires a Vendor Number (aka SAP Vendor Number).
- b. This number is used in procurement and vendor payment activities.
- c. For more information see: [New Supplier Registration Guide](#)

### 2. The Procurement Code and Policy:

- a. Procurement activities are governed by law - Commonwealth Procurement Code.
- b. Department of General Services (DGS) sets policy governing procurement, management, control, and disposal of supplies, services, and construction for agencies.
- c. For more information see: [Procurement Code and the Commonwealth Procurement Handbook](#).

### 3. Methods of Procurement:

- a. Small No Bid Procurements: **non-contract purchases \$10,000 or less.**
- b. Competitive Sealed Bidding: **award is based on the lowest bid.**
- c. Sole Source: **only one vendor can provide the service or supply. Tightly regulated.**
- d. Emergency: **circumstances outside the control of the purchasing organization do not allow the time necessary to complete a competitive procurement. Requires DGS approval.**
- e. Competitive Sealed Proposal (RFP): **additional factors besides low cost are considered in awarding.**
- f. Procurements from Effective DGS Statewide Requirements Contracts: **used to purchase materials**  
and/or services from DGS statewide requirements contracts. PennDOT also has its own contract

# **BISD – AGENDA**

## **Bureau of Diversity, Inclusion and Small Business Opportunities**

North Office Building  
401 North Street, Room 611  
Harrisburg, PA 17120-0500  
717.783.3119

[GS-BISD@pa.gov](mailto:GS-BISD@pa.gov)



# Pittsburgh Post: Small Business Workshop



# WESCO

# SAME Small Business Workshop

Jeff Remark and Ed Malinowski

May 5, 2026



# Helping Life Run Smoothly

Our mission is to build, connect, power and protect the world.  
We meet your business challenges with innovation and solutions that keep our world running and advancing.



**\$24 Billion**  
in annual sales



**Operations in 50+ Countries**  
to serve you wherever you are



**3 Strategic Business Units**  
with dedicated focus and expertise



**Environmental, Social & Governance**  
corporate focus and commitment



**150+ Customizable Services**  
to drive efficiency and profitability



**Fortune 500® Corporation**  
to lead through challenging supply chain and economic conditions (#199)



# Delivering Solutions Across Industries to Advance Our World



## Commercial

- Commercial Building
- Data Centers
- Retail
- Parking Facilities
- Financial Institutions



## Construction

- Commercial
- Renewables
- Lighting
- Infrastructure and End-to-End Services and Solutions



## Education and Government

- State and Local Government
- Federal Government



## Industrial and Manufacturing

- Industrial Automation
- Electrical Infrastructure
- Lighting
- Wire and Cable
- Maintenance, Repair and Operations
- Safety

## Utility and Broadband

- Utility IOUs and Public Powers
- Broadband and Wireless Service Providers
- Utility Scale Renewable
- Hyperscales



# Federal Market Experience

- **Direct Sales via GSA Multiple Award Schedules**
  - Align to our business (electrical, safety, datacom/AV, Security and Locking Solutions)
- **Department of Energy (DOE) ICPT Program**
  - BPAs for communications and electrical supplies
  - More than a decade of support
  - End user engagement at the facility level
- **Strategic Supplier to Federal Contractors**
  - MILCON- multiple USACE and NAVFAC projects supported as a supplier to subcontractors
  - BOS/LOGCAP- delivering CONUS and OCONUS locations
  - NGEN - multi-year relationship with prime contractor
  - DLA TLS MRO - supporting all prime vendors across DLA specified regions
- **Global Past Performance**
  - Africa (Kenya, Djibouti, Niger)
  - Middle East (Jordan, UAE, Qatar, Kuwait)
  - Europe (UK, Spain, Germany, Poland)



# Government Partner Network

Members increase competitive advantage in federal, state, and local government markets by offering access to a global capability delivering products, services, and supply chain solutions.

## Who are the members?

- **Partners** - Carefully vetted and selected contractors, based on customer loyalty, revenue, geographic reach, and service capabilities.
- **Suppliers** - Supplier representation from all three strategic business units (Suppliers provide funding for annual Wesco Government Summit)
- **Enablers** - Companies that specialize in practices and process outside Wesco's scope (Ex. Consultants, grant writers, subject matter experts)

**Unified capabilities. Unmatched government-market impact.**



# Partner Attributes

- **Geography & Service Offering**

- 40+ small & medium companies with fed past performance
- Headquartered in 25 states
- Majority are electrical and low-voltage integrators
- Several resellers, facilities maintainers, general contractors
- GWACs – GSA MAS, 8(a) Stars, SEWP V

- **Set Asides**

- (24) Small Business
- (9) 8(a)
- (10) SDVOSB
- (3) Hub Zone



Wesco offers a partner's mobile security trailer on GSA MAS



# Suppliers Participating in the GPN



## “Between the Summits” Initiative

- Annual Summit
  - Central US
  - Education, structured networking, trade show
  - Charity Golf Outing
- Initiative Goal: Enhance the partner experience outside the annual Summit
  - Introduce new partners, technology, & enablers
  - Share market knowledge
  - Facilitate and promote collaboration



# Knowledge Center

- Tech-enabled knowledge sharing
- Invitation only access
- Partner and Supplier profiles & POCs
- Site refreshed weekly
- Key Information
  - Opportunities (sources sought, solicitations)
  - News (market trends, compliance)
  - Industry Days (scheduled networking)
  - Teaming information (contract & set-aside matrix)

**Asset to business development and technical teams!**



The background image shows a person from behind, wearing glasses and looking at several computer monitors in a server room. The word 'Howspace' is overlaid in large, purple, sans-serif font across the middle of the image.

<b>69%</b> Users logged in within the last 60 days <small>(up from 45% in 2024-2025)</small>	<b>84%</b> All users logged in at least once	<b>6,300+</b> Individual visits since the last Summit
--	---	--

Demonstrates sustained partner engagement and growing reliance on the Knowledge Center between Summits.

© 2022 Wesco International

# Virtual Information Sessions

- Our partners do not have time to track market shifts or emerging capabilities
- We can promote relationships that will be beneficial to the development of our partners
- Offer a scheduled and on-demand way to bring that knowledge directly to them

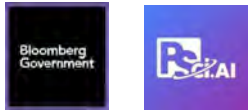
## Business Consulting



## Industry Associations



## Market Intelligence



## HR/Staffing



# Do you have something to share with our partner network?



# Evolution of the GPN

## Past

- Focused on Small Business assistance
- Organic small business growth at the local level
- “On call” business development – pulling information on agencies and locations

## Present

- Tailored experience aligned with business interests of members
- Use technology to distribute info and collaborate
- Introduce “enablers” to deliver capability or perspective

## Future

- Asset to government programs and large firms for subcontracting opportunities
- Highly visible to industry associations and govcon stakeholders

**We are transitioning from a small relationship-driven support model to a broader, tech-enabled, nationally visible network designed to drive growth & partnerships**



# Ingenuity delivered.



Jeff Remark

[jeff.remark@wescodist.com](mailto:jeff.remark@wescodist.com)

# Pittsburgh Post: Small Business Workshop



# APEX

PennWest  
UNIVERSITY™

# APEX ACCELERATOR PROGRAM OVERVIEW

GACO APEX Accelerator

[GACOPEXAccelerator@pennwest.edu](mailto:GACOPEXAccelerator@pennwest.edu)

[www.pennwest.edu/gaco](http://www.pennwest.edu/gaco)



**APEX**  
ACCELERATORS

# GACO APEX ACCELERATOR PROGRAM

Government Agency Coordination Office (GACO) was established in 1985 at California University of PA



GACO assists businesses in Allegheny, Armstrong, Beaver, Butler, Fayette, Greene, Washington & Westmoreland counties

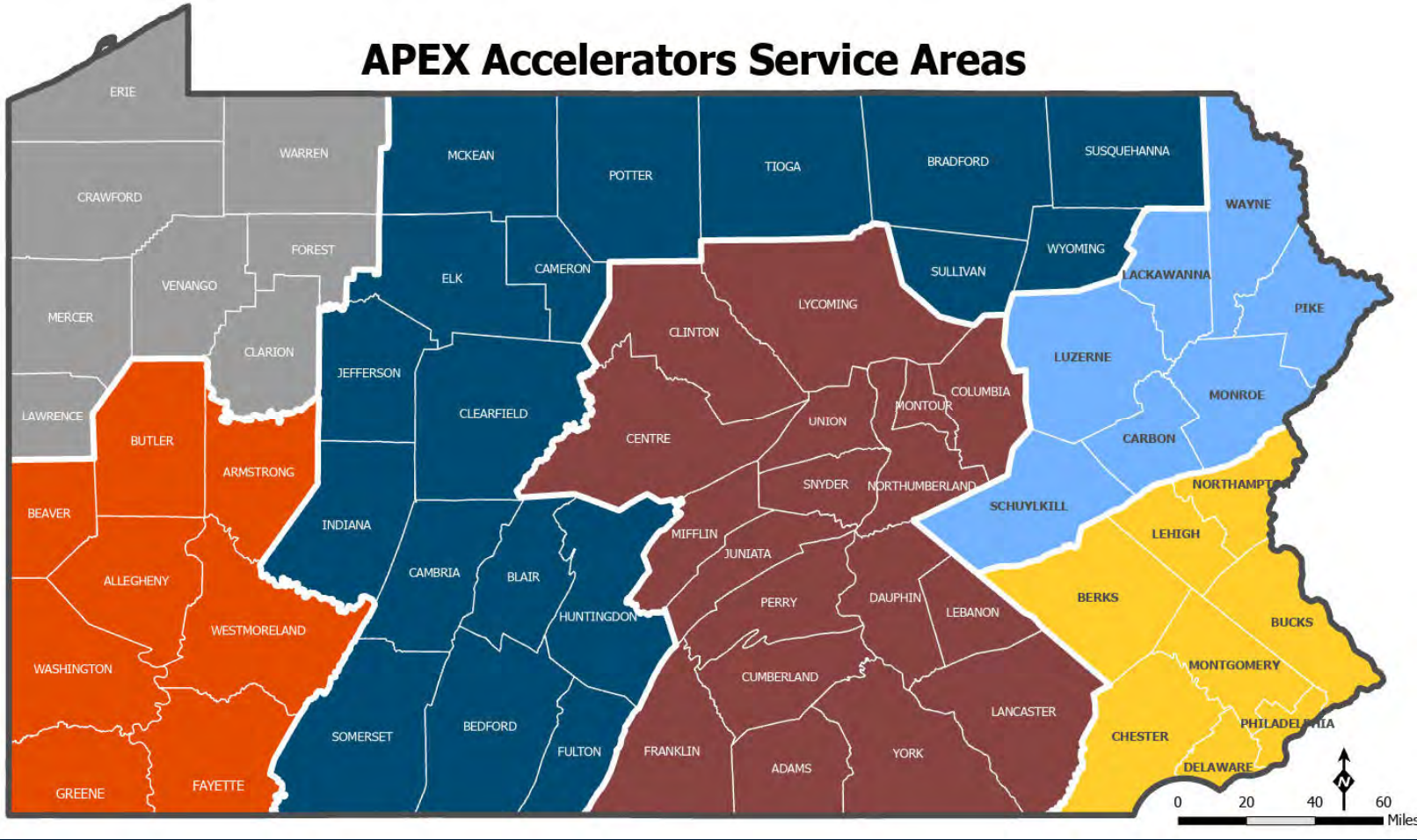


The GACO program has helped businesses win over \$5.0 billion in contracts



GACO is sponsored by DoD, Allegheny Foundation and PennWest University California

# APEX Accelerators Service Areas



## Northwest Commission APEX Accelerator

Program Manager - Robyn Rowan  
 Phone (814) 677-4800 x130  
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## Northeastern Pennsylvania Alliance (NEPA) APEX Accelerator

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## Southeast PA APEX Accelerator

Program Manager - Beth Alboucq  
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# APEX ACCELERATOR SERVICES

Government Registrations  
(federal, state and local)

Certifications  
SDV, VO, 8(a), DBE, WBE,  
HUBZone

Bid Match  
&  
Bid Preparation

Training and  
Networking

Market Research

Capability  
Statements

GSA Schedule  
Assistance

MIL-SPECs and  
Standards

CMMC, NIST 800-171  
Requirements and SPRS  
Registration

WAWF Registration  
and Invoicing

JCP Certification

SBIR/STTR

# THINGS TO CONSIDER WHEN ENTERING THE GOVERNMENT PROCUREMENT MARKET

Financial Capability

Operational Capacity

Accounting Systems

Contract Performance

Compliance

Cybersecurity

Past Performance

Business  
Development

**SAVE THE DATE**

**NOV. 12**

**2026**

**GACO'S 37TH  
PROCUREMENT OPPORTUNITIES FAIR**

Join us for a day of networking and training with government agencies and prime contractors.

**Monroeville, PA  
Monroeville Convention Center**

If you are interested in receiving the Procurement Opportunities Fair brochure,  
please email Tracy Julian at [julian@pennwest.edu](mailto:julian@pennwest.edu).

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**GACO, APEX Accelerator**

**APEX**  
**ACCELERATORS**

This APEX Accelerator is funded in part through a cooperative agreement with the Department of War.

# GACO APEX ACCELERATOR OFFICES

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## PennWest California Campus

250 University Avenue, Box 20  
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Dr. Pricilla Robertson – Email: [robertson@pennwest.edu](mailto:robertson@pennwest.edu)

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## PennWest Pittsburgh Satellite Office

700 River Avenue, Suite 220  
Pittsburgh, PA 15212  
Phone 412-237-6098

Valerie Kachur – Email: [kachur\\_v@pennwest.edu](mailto:kachur_v@pennwest.edu)

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## PennWest Regional Learning Alliance Satellite Office

850 Cranberry Woods Dr, Suite 2220  
Cranberry Township, PA 16066  
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Jim Free – Email: [free\\_j@pennwest.edu](mailto:free_j@pennwest.edu)

PennWest  
UNIVERSITY...

Register as a Client with GACO APEX Accelerator

<https://cupgaco.ecenterdirect.com/signup>



Scan to sign up

GACO APEX Accelerator  
[GACOAPEXAccelerator@pennwest.edu](mailto:GACOAPEXAccelerator@pennwest.edu)  
[www.pennwest.edu/gaco](http://www.pennwest.edu/gaco)

Kate Lacey Glodek  
Director  
PennWest University California

The logo for APEX ACCELERATORS is displayed in a bold, stylized font. The word 'APEX' is larger and more prominent, with 'ACCELERATORS' underneath it. The background features a map of California with a purple and blue color scheme and some teal dots scattered across the state.

**APEX**  
ACCELERATORS

# Pittsburgh Post: Small Business Workshop



## USACE

# Pittsburgh District

# PITTSBURGH DISTRICT SAME BRIEF

US Army Corps of Engineers  
Pittsburgh District  
05 MAY 2026

James T. Shibata PE, PMP  
Chief, Programs and Project Management  
Branch



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US Army Corps  
of Engineers®



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# SAME BRIEF

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## Agenda

- Introduction
- District Overview
- Project and Contract Information
- Solicitation Website (SAM)
- PIEE Document Submission







US Army Corps of Engineers

# Pittsburgh District

Delivering vital engineering solutions, in collaboration with our partners, to secure our Nation, energize our economy, and reduce disaster risk.



## NAVIGATION

Improving and maintaining navigation for economic development and safety.  
**22** Locks & Dams  
**328** Miles of navigable waterways  
**48,000** Annual Lockages  
**47 Million** Tons Locked Annually



## MEGA PROJECTS

Major construction of new projects for infrastructure revitalization.  
**Upper Ohio** New river chamber upper 3 on Ohio River  
**Lower Mon** New river chamber / lock removal  
**KY Lock** Construct new lock  
**SLDA** Shallow Land Disposal Area Restoration



## WATER & FLOOD RISK MGT.

Managing water for Hydropower, wildlife, navigation, recreation and flood risk.  
**16 / 83** Reservoirs / Local Protection Projects  
**17.9** Billion dollars in Flood Damages prevented  
**3.8** Billion Cubic Meters of storage capacity  
**80+** Local Protection Projects



## RECREATION

Enhancing quality of life in the region.  
**134** Recreation Areas  
**2,156** Campsites  
**452** Miles of Shoreline  
**59** Boat Ramps  
**247** Miles of Trails  
**4.5** Million Visitors Annually



## PLANNING STUDIES

Recommending actions for navigation, flood risk management and aquatic environmental restoration efforts.  
**Allegheny River** Navi & Aquatic Ecosystem Restoration Study  
**Chautauqua** Aquatic Ecosystem Restoration Study  
**Chartiers Creek** FRM Study  
**PAS** Planning Assistance to States  
**CAP** Continuing Authority Programs



## ENVIRONMENTAL INFRASTRUCTURE

Water related environmental infrastructure improvements to water supply / storage & wastewater treatment.  
**Section 313** Southcentral Pennsylvania  
**Section 219** Allegheny County PA & West Virginia  
**Section 571** West Virginia  
**Section 594** Ohio & North Dakota



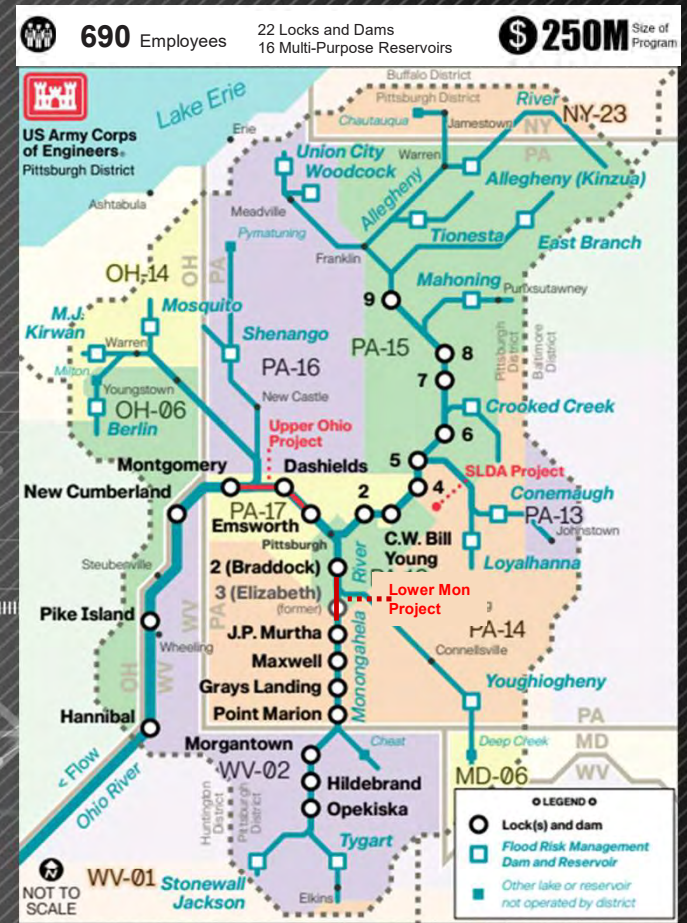
## REGULATORY

Protecting the Nation's aquatic resources, while allowing development.  
**836 / 1234** Permits Issued 2023 / 2024  
**Section 404** Clean Water Act (1972) - Permits for the discharge of fill materials in waters of U.S.  
**Section 10** Rivers & Harbors Act (1899) - Permits for dredging, buoys, and docks in navigable waters.



## EMERGENCY MANAGEMENT

Dedicated support to FEMA operations and disaster response.  
**Temp Power** National Lead, Emergency Temporary Power Mission  
**26** Disaster deployments in 2024  
**\$148 Million** Executed FEMA Mission Assignments  
**PL 84-99** Federal support for local flood damages



### Pittsburgh District Top 5

- Montgomery New River Chamber Project
- Kentucky Lock Addition Project
- ESF-3 Temporary Emergency Power
- Implementing Lock Modernization on the Monongahela and Upper Ohio Rivers
- Chartiers Creek Watershed General Investigation Study



APRIL 2026



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# NAVIGATION BENEFITS IN PITTSBURGH DISTRICT



Commodities by Tonnage			
Commodities	Allegheny River	Monongahela River	Ohio River
Coal/Coke	17,000	2,658,868	65,800,500
Petroleum Products	335,200	296,555	4,202,700
Crude Materials	14,500	87,500	9,039,900
Chemicals	126,600	174,700	2,492,700
Other	174,225	346,547	32,444,745
<b>Total</b>	<b>667,525</b>	<b>3,564,170</b>	<b>81,535,800</b>

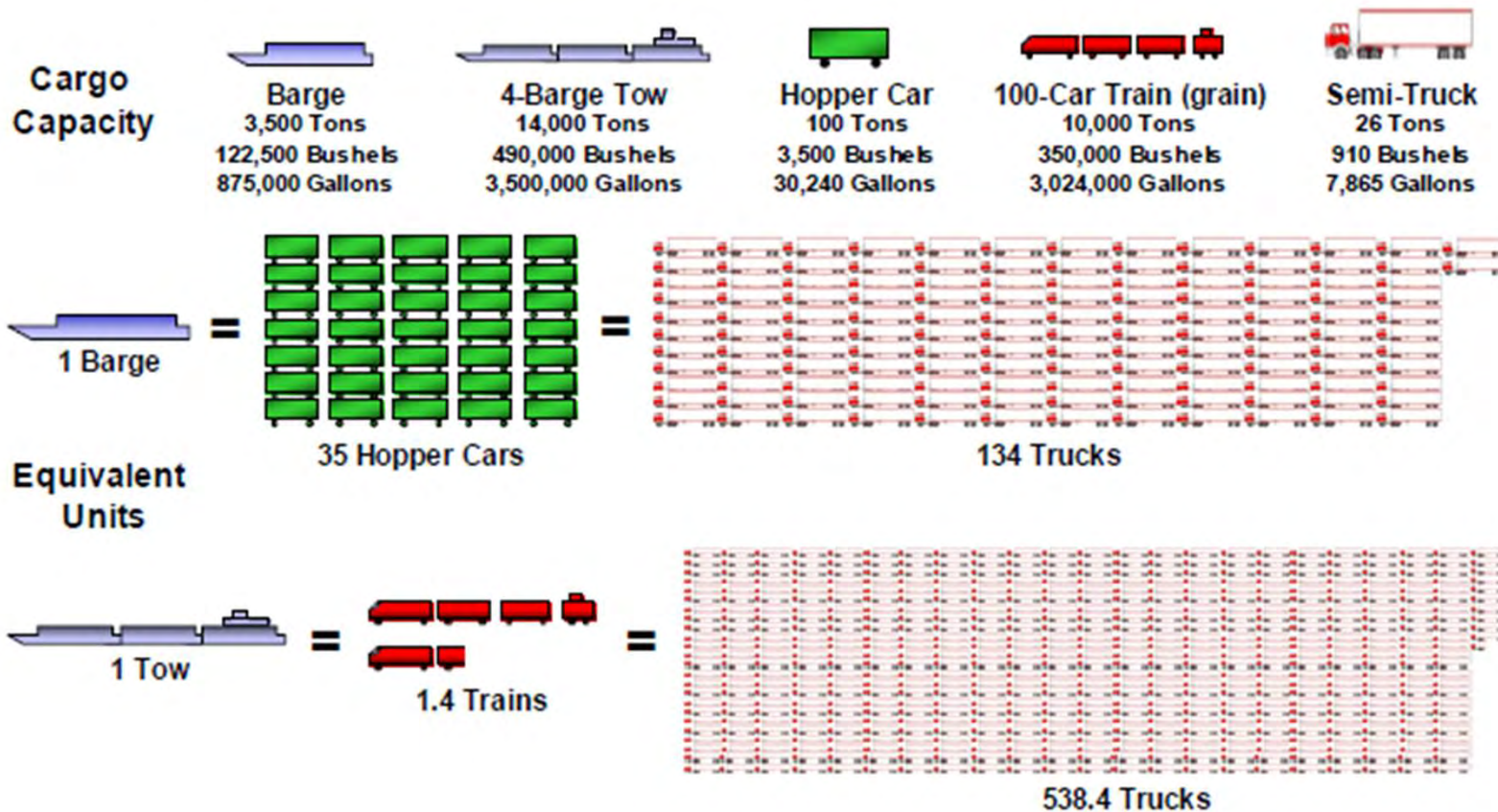
• Figures based on 5-year average (Ohio River is Pittsburgh District only)

- The Allegheny River system of locks and dams supports more than 300 jobs and provides \$25,000,000 in economic benefits.
- The Monongahela River system of locks and dams supports more than 620 jobs and provides \$62,000,000 in economic benefits.
- The Ohio River system of locks and dams in the Pittsburgh District supports more than 750 jobs and \$82,000,000 in economic output.



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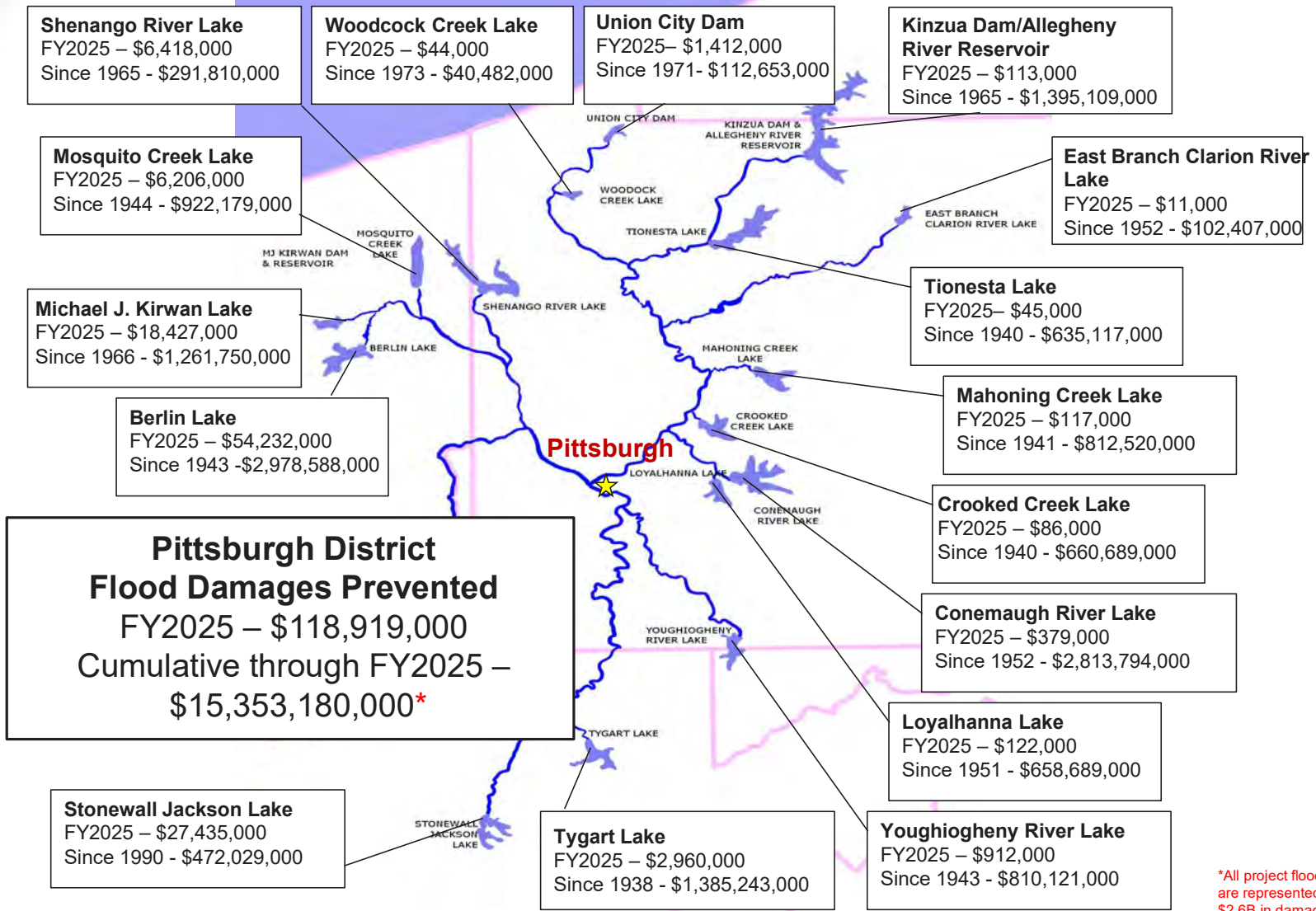
# NAVIGATION COMPARISON



160 million tons would equal 6 million more trucks on our highways!



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\*All project flood damage prevention amount are represented in real dollars; additional \$2.6B in damages prevented by LPPs

For reservoir pool information visit: [www.lrp.usace.army.mil/Missions/Water-Management/Reservoir-Pools-and-Releases/](http://www.lrp.usace.army.mil/Missions/Water-Management/Reservoir-Pools-and-Releases/)

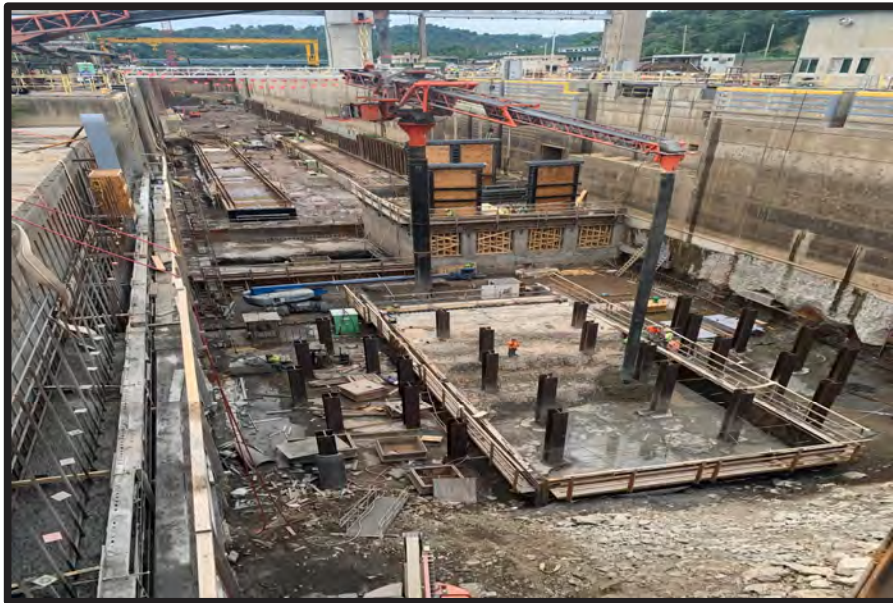


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# SMALL BUSINESS INDUSTRY DAY



## Upcoming Projects



<https://www.lrd.usace.army.mil/Business-With-Us/Opportunity-Forecast/>



# FISCAL YEAR 26/27 PROJECTS



<b>Project Title and Description</b>	<b>Anticipated Contract Range</b>	<b>NAICS</b>	<b>Anticipated Set-Aside Decision</b>	<b>Anticipated Award Date</b>
Ohio River: Dashields Hydraulic System	More than \$10M	TBD	Unrestricted	Q4FY26
Kentucky Lock Electrical Supply	\$1M - \$5M	238210	Small Business Set-Aside	Q4FY26
Kentucky Lock HHS Steel Fab	\$10M - \$25M	332312	Small Business Set-Aside	Q4FY26
Kentucky Lock Mooring Cell Installation	\$5M - \$10M	237990	Small Business Set-Aside	Q4FY26
Kentucky Lock Office Trailer Addition	\$500k - \$1M	237990	Small Business Set-Aside	Q4FY26
Conemaugh Gantry Crane Rehab	\$1M - \$5M	237990	Small Business Set-Aside	Q4FY26
Shenango Interior Piping Water Tank Rehab	\$500k - \$1M	237990	Small Business Set-Aside	Q4FY26



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## FISCAL YEAR 26/27 PROJECTS

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<b>Project Title and Description</b>	<b>Anticipated Contract Range</b>	<b>NAICS</b>	<b>Anticipated Set-Aside Decision</b>	<b>Anticipated Award Date</b>
AR2 Rehab of Interlock System	\$500k - \$1M	TBD	Small Business Set-Aside	Q1FY27
John P Murtha Floating Mooring Bitts	\$5M - \$10M	TBD	Unrestricted	Q1FY27
Ohio River: New Cumberland Hydraulic System	\$5M-\$10M	TBD	Unrestricted	Q2FY27
Braddock – Connection to Municipal Sewage System	\$1M-\$5M	237110	Small Business Set-Aside	Q2FY27
Roof Replacement AR2 and Montgomery	\$250k - \$500k	237990	Small Business Set-Aside	Q2FY27
Grays Landing Lock Modernization	\$5M - \$10M	237990	Small Business Set-Aside	Q3FY27



# AWARDED REGIONAL MATOCS



AWARDED CONTRACTS	CAPACITY	CONTRACT NUMBER/S
AE Survey & Mapping – Small Business Set-Aside	\$35M	W9123722D0006 - Allegheny Surveys, Inc. W9123722D0007 - Rhea - GPI JV W9123722D0008 - Seaside Engineering and Surveying, LLC (SEAS) W9123722D0009 - Terradon Corporation
AE Geotech - Small Business Set-Aside	\$25M	W9123722D0010 - Geo Consultants Corporation W9123722D0011 - Kenall-Hana JV W9123722D0012 - KSWA-AEI JV, LLC
AE Environmental - Small Business Set-Aside	\$45M	W912QR22D0023 - Geo Consultants W912QR22D0024 - Verina-PARS JV W912QR22D0025 - Auxilio PE JV W912QR22D0026 - Tanaq-ECM JV W912QR22D0027 - ACT II Services
AE Environmental - Unrestricted	\$45M	W912QR23D0001 - LEIDOS W912QR23D0002 - HAAST W912QR23D0003 - WOOD-CTI JV W912QR23D0004 - Parsons W912QR23D0005 - Weston-CDM Smith JV
AE Value Engineering - Small Business Set-Aside	\$10M	W912QR23D0006 - Adams & Associates, LLC W912QR23D0007 - KSWA-Crawford JV, LLC W912QR23D0008 - MHZ JV W912QR23D0009 - Strategic Value Solutions INC (SVS) W912QR23D0010 - Value Management Strategies INC (VMS)
AE Design - Unrestricted	\$200M	W912QR23D0041 - AECOM-B&V Lakes and Rivers JV W912QR23D0042 - Arcadis-Bergmann Lakes and Rivers JV W912QR23D0043 - CDM Federal Programs Corporation (CDM Smith) W912QR23D0044 - HDR GF LOU CW JV (HDR   GF JV) W912QR23D0045 - Jacobs Engineering Group, Inc. W912QR23D0046 - Stantec Consulting Services Inc. W912QR23D0047 - Tetra Tech, Inc.



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# ENVIRONMENTAL INFRASTRUCTURE (EI)

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- USACE Environmental Infrastructure (EI) programs provide assistance to non-Federal interests to carry out water-related infrastructure and resource protection projects.
- Pittsburgh District programs include:
  - Section 219 – Allegheny County
  - Section 219 – City of Pittsburgh
  - Section 219 – Pennsylvania
  - Section 313 – South Central Pennsylvania
  - Section 571 – Northern West Virginia
  - Section 594 – Ohio
  - Section 1349 – Pennsylvania
- Projects vary from wastewater treatment and related facilities, water supply, storage, treatment and distribution facilities, and surface water protection.





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# ENVIRONMENTAL INFRASTRUCTURE PROJECTS



<b>Project Title and Description</b>	<b>Anticipated Contract Range</b>	<b>NAICS</b>	<b>Anticipated Set-Aside Decision</b>	<b>Anticipated Award Date</b>
SEC 219 City of McKeesport (PA): Stormwater System Upgrades	\$250k-\$1M	TBD	TBD	Q4FY26
SEC 219 City of Clarksburg (WV): Sanitary Sewer System Upgrades	\$1M-\$5M	TBD	TBD	Q4FY26
SEC 219 Town of Cairo (WV): Water Distribution System Upgrades	\$1M-\$5M	TBD	TBD	Q4FY26
SEC 219 Hammond Public Service District (WV): Water Distribution System Upgrades	\$5M-\$10M	TBD	TBD	Q1FY27



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**Website for  
Solicitations**





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# SYSTEM FOR AWARD MANAGEMENT

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- Solicitation notices are posted in SAM
  - Must use PIEE to see the solicitation and attachments
  
- Notices for market research are posted in SAM
  - Sources Sought
  - Request for Information
  
- Notices to advertise events are posted in SAM
  - Special Notices
  
- Respond to the notices



# SYSTEM FOR AWARD MANAGEMENT



## Search Tip:

When searching on the homepage, choose the drop-down box and select “Contract Opportunities” so that your search results only include active notices.

Contact your local APEX Accelerator for assistance with registering in SAM.

<https://www.apexaccelerators.us/#/>

US Army Corps of Engineers - Contracting Office List	DoDAAC/Office Code
LRD – Great Lakes and Ohio River Division	
Pittsburgh District (LRP)	W911WN
Buffalo District (LRB)	W912P4
Chicago District (LRC)	W912P6
Detroit District (LRE)	W911XK
Huntington District (LRH)	W91237
Louisville District (LRL)	W912QR
Nashville District (LRN)	W912P5



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## HOW TO SUBMIT BID DOCUMENTS





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# PIEE SOLICITATION INFORMATION

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- Contracting offices have transitioned to using the **Procurement Integrated Enterprise Environment (PIEE) Solicitation Module**
- Free training is available to assist with future proposal and offer uploads to the PIEE Solicitation Module.





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# PIEE SOLICITATION INFORMATION

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## Public PIEE training web link:

<https://pieetraining.eb.mil/wbt/xhtml/wbt/sol/solicitation/proposals.xhtml>

This publicly accessible web page includes free, self-paced web training videos and PDF help guides for small business contractors interested in submitting an offer or proposal through PIEE.

An additional publicly accessible web page is available with more comprehensive training information on solicitation life cycle best practices within PIEE, including topics ranging from Overview, Roles, Workforce and Reference Guides, Proposals (Offers), Evaluation and Award, <https://pieetraining.eb.mil/wbt/xhtml/wbt/sol/index.xhtml>.



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# SMALL BUSINESS POINTS OF CONTACT

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- **Great Lakes & Ohio River Division** – Vacant; <http://www.lrd.usace.army.mil/>
- **Chicago** - (312) 783-9697 or [lrc.sbo@usace.army.mil](mailto:lrc.sbo@usace.army.mil) and <https://www.lrd.usace.army.mil/About/Districts/Chicago-District/>
- **Detroit** - (313) 597-1302 and [lre.sbo@usace.army.mil](mailto:lre.sbo@usace.army.mil) and <https://www.lrd.usace.army.mil/About/Districts/Detroit-District/>
- **Huntington** - (304) 399-5632 or [lrh.small.business@usace.army.mil](mailto:lrh.small.business@usace.army.mil) and <https://www.lrd.usace.army.mil/About/Districts/Huntington-District/>
- **Louisville** - (502) 315-6111 or [sbo-lrl@usace.army.mil](mailto:sbo-lrl@usace.army.mil) and <https://www.lrd.usace.army.mil/About/Districts/Louisville-District/>
- **Nashville** - (615) 736-7569 or [sbo.lrn@usace.army.mil](mailto:sbo.lrn@usace.army.mil) and <https://www.lrd.usace.army.mil/About/Districts/Nashville-District/>
- **Pittsburgh** - (716) 879-4253 or [lrp.sbo@usace.army.mil](mailto:lrp.sbo@usace.army.mil) and <https://www.lrd.usace.army.mil/about/districts/pittsburgh-district/>
- **Buffalo** - (716) 879-4253 or <https://www.lrd.usace.army.mil/About/Districts/Buffalo-District/>



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# Questions?