USACE FEDERAL CONTRACTING



Lakisha Vance

Office of Small Business Program

Little Rock District

U.S. ARMY

US Army Corps of Engineers

EXECUTIVE OVERVIEW

Presentation Agenda

Briefing Structure

Operational Structure & Buying Methods

How USACE executes contracts at District and Center levels through stand-alone awards, MATOCs, SATOCs, and GWAC vehicles.

District Infrastructure & Footprint

Little Rock District civil works and military stewardship: 12 lakes, 13 navigation locks/dams, and 7 hydroelectric plants.

NAICS Analysis & SB Performance

Top industry sectors by spend, multi-year trend patterns, and FY26 goal performance across socioeconomic classes.

FY27 Forecast & Engagement Methods

Upcoming high-value acquisitions, DHA healthcare requirements, Tuesday capability briefings, and contact directory.

Small Business Professionals are stationed at each District, Center, and Division as a **free advisory resource**.

How USACE Operates & Procures

Decentralized Model

Decentralized Buying Authority

Purchasing authority occurs at the **District and Center levels** rather than a single central office. Each district issues independent solicitations aligned to its regional civil works and military missions.

Free Small Business Support

Small Business Professionals are situated across every District, Center, and Division as a **FREE resource** to assist you in understanding how to navigate and bid on Corps requirements.

Primary Procurement Vehicles

Diverse buying methods utilized across regional infrastructure projects.

Stand-Alone Contracts — SAM.gov

Direct solicitations posted openly to SAM.gov for open competition or small business set-asides.

MATOCs & SATOCs — Task Orders

Multiple Award and Single Award Task Order Contracts establishing pre-qualified vendor pools.

Government-Wide Vehicles — GSA / GWAC

Orders awarded against existing GSA Federal Supply Schedules and inter-agency master contracts.

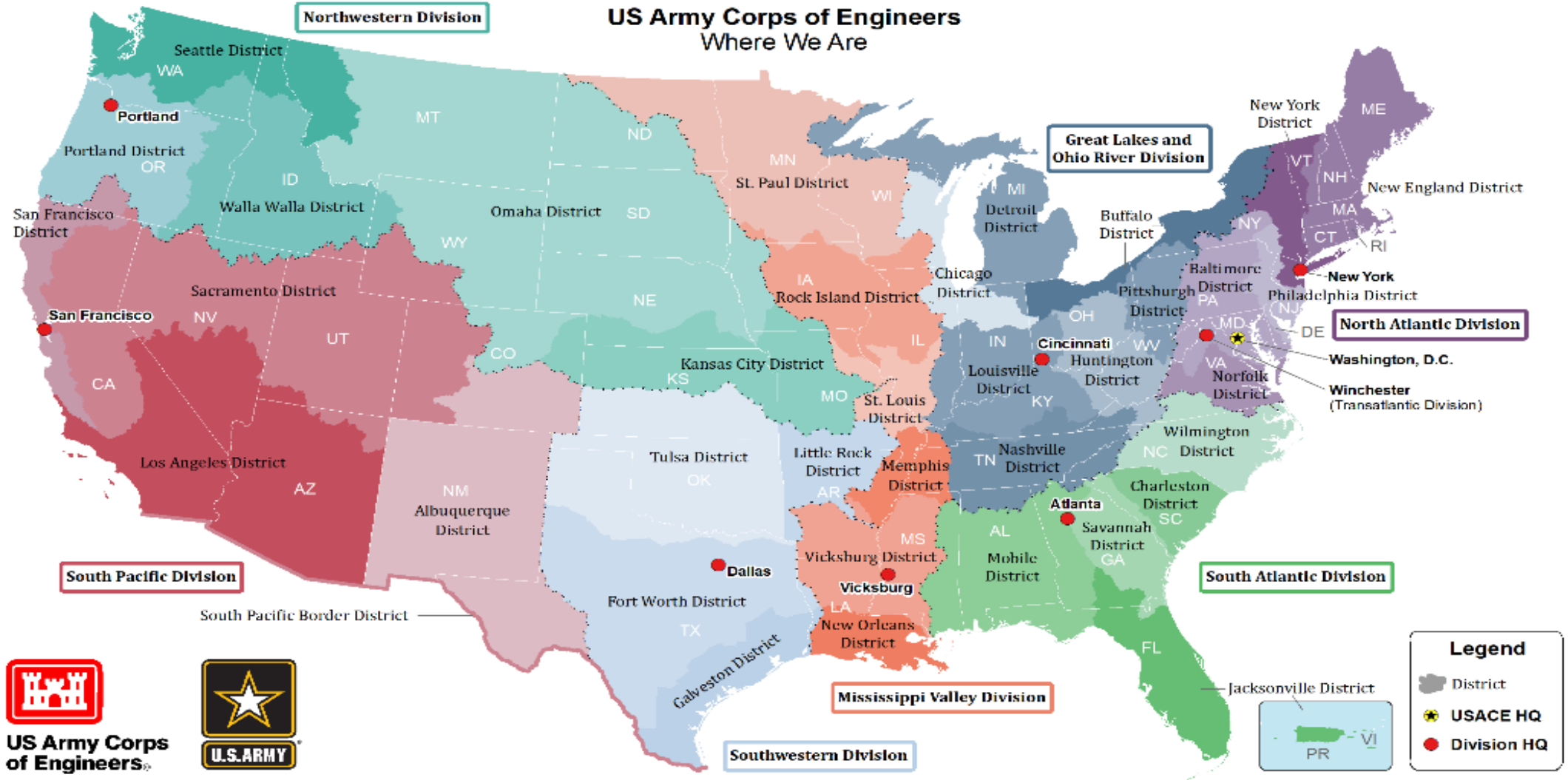
Contract Solicitations are published via **SAM.gov** (Federal Contracting Directory)

DOD Activity Address Code (DoDAAC): **W9127S (Little Rock)**

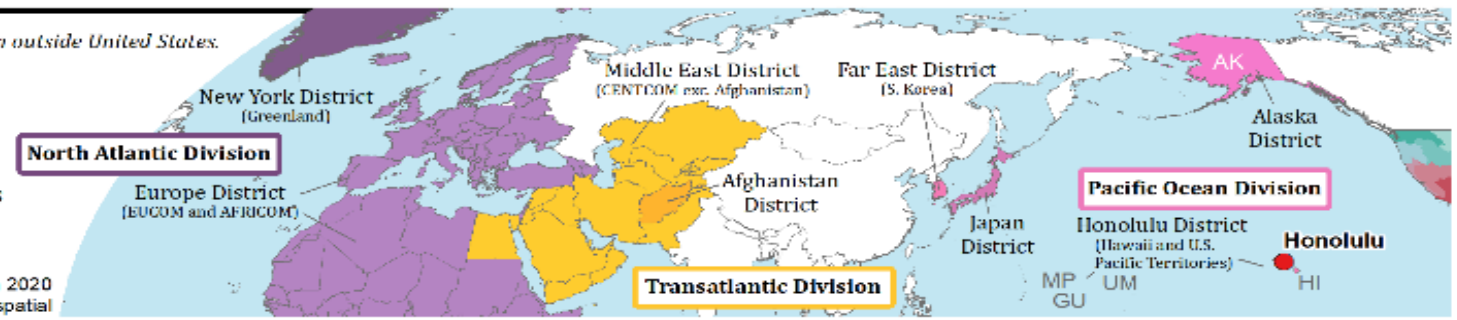
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Where We Are



Civil Works Districts shown in United States. Military Districts shown outside United States.



Other Organizations
249th Engineer Battalion
Army Geospatial Center
Engineering and Support Center, Huntsville
Engineer Research and Development Center (ERDC), 7 labs
Institute for Water Resources
Marine Design Center
USACE Finance Center
USACE Logistics Activity

Date: March 2020
USACE Pittsburgh Geospatial

REGIONAL CIVIL WORKS & INFRASTRUCTURE

Little Rock District Mission & Scope

CESWL Scope

CRITICAL MISSION

The Little Rock District has a diverse mission comprised of both military and civil works projects, managing some of the nation's most vital water resource infrastructure.

12

MULTIPURPOSE LAKES

Managing flood risk reduction, municipal water supply, and recreation.

13

LOCKS AND DAMS

Facilitating continuous maritime transit along commercial waterways.

308

MILES NAVIGATION

Vital transport corridor on the McClellan-Kerr Arkansas River system.

138

PUBLIC PARKS

Extensive outdoor recreation, campsites, boat ramps, and facilities.

7

HYDROELECTRIC PLANTS

Producing clean, low-cost renewable energy for the regional grid.

~700

DEDICATED EMPLOYEES

Engineers, project managers, lock operators, and contract specialists.

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MARKET SPEND ANALYSIS

Top NAICS Codes by Action & Obligation

FY26 Contracting Profile

LEADING NAICS CODE

236220

COMMERCIAL & INSTITUTIONAL BUILDING CONSTRUCTION

Represents the majority share of the District's annual obligations, funding major civil and military building infrastructure.

Total Dollars	$289,315,482
% Total Dollars	52.26%
Total Actions	113 (10.58%)

LEADING SECTORS BY EXPENDITURE (RANKED 2–7)

SOURCE: FY26 LITTLE ROCK DISTRICT DATA

237990 Other Heavy & Civil Engineering 88 Actions • 8.24% of Actions	$86,786,527	15.68% Dollars
561210 Facilities Support Services 222 Actions • 20.79% of Actions	$51,297,641	9.27% Dollars
337127 Institutional Furniture 44 Actions • 4.12% of Actions	$31,397,848	5.67% Dollars
237110 Water & Sewer Construction 5 Actions • Utility Infrastructure	$23,085,262	4.17% Dollars
332311 Prefabricated Metal Buildings 5 Actions • Manufacturing	$22,513,727	4.07% Dollars

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SOCIOECONOMIC GOAL ATTAINMENT

FY26 Small Business Achievements

SB ELIGIBLE DOLLARS

$531,458,110.28

SMALL BUSINESS (SB)

Goal: 49.62%

31.75%

Actual %

Dollars Obligated

$168,707,158

DISADVANTAGED (SDB)

Goal: 38.93%

12.61%

Actual %

Dollars Obligated

$67,035,772

VETERAN (SDVOSB)

Goal: 12.60%

12.30%

Actual % (Near Goal)

Dollars Obligated

$65,361,394

HUBZONE (SB)

EXCEEDED

Goal: 5.51%

7.86%

+2.35% Above Goal

Dollars Obligated

$41,784,713

WOMEN-OWNED (WOSB)

Goal: 3.87%

1.79%

Actual %

Dollars Obligated

$9,502,620

USACE Strategic Direction

Headquarters is placing greater emphasis on the mission and finding the most capable, innovative, and reliable small businesses that can deliver the best value. Over this 4-year cycle, Little Rock District obligated over **$837M directly to small business partners**.

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MULTI-YEAR TREND ANALYSIS

Historical Small Business Spend Trends

FY23 – FY26

FISCAL YEAR 2023

$408M Total

Obligated to Small Business

$190M

SB Achievement Rate

46.57%

FISCAL YEAR 2024

PEAK SHARE

$462M Total

Obligated to Small Business

$314M

SB Achievement Rate

67.97%

FISCAL YEAR 2025

$358M Total

Obligated to Small Business

$165M

SB Achievement Rate

46.09%

FISCAL YEAR 2026

$533M Total

Obligated to Small Business

$168M

SB Achievement Rate

31.52%

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PROCUREMENT PIPELINE

FY27 Anticipated Project Forecast

Advance Opportunities

MATOC • Construction

FY27 Q2

DB MATOC_FY26 DHA DB MATOC

Design-Build MATOC to execute task orders using Small Business contractors for the Defense Health Agency program.

Anticipated Capacity: **$250M – $500M**

IDBIO MATOC • Healthcare

FY28 Q3

FY27 DHA Medical IDBIO MATOC 6.0

Integrated Design-Build Initial Outfitting MATOC with an unrestricted solicitation pool including a Small Business Reserve.

Anticipated Capacity: **Over $1.5 Billion**

Military Construction

FY27 Q4

Ebbing RSAF ATC Construction Contract

Major Air Traffic Control facility construction contract award supporting allied training mission infrastructure.

Capacity Range: **$100M – $250M**

VA Facility • Civil Works

FY27 Q3–Q4

IIS-VA LETC Expansion & Dorms

10,000 sq ft PSAC facility addition plus full renovation of Building 190 (78 dorm rooms, dayrooms, and elevators).

Capacity per Project: **$15M – $20M each**

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Anticipated Solicitation Number	Project Title	Project Description	Project Location (City and State)	Project Location (Country)	Anticipated Dollar Range or Capacity	Contract Period of Performance (in Months)	Procurement Type	NAICS / PSC	Anticipated Procurement Method	Anticipated Award Date
W9127S26RA028	DB MATOC_FY26 DHA DB MATOC	Design Build MATOC to execute Task Orders using Small Business Contractors for the DHA program.	TBD		$250,000,000 to $500,000,000	60	Construction	236220 / Z2DA	Two-Phase D-B / D-B-B	FY2027, Q2
W9127S26RA044	FY27 DHA Medical iDBIO MATOC	The overall purpose of the DHA27M Integrated Design-Build Initial Outfitting MATOC 6.0 is to execute Task Orders by establishing contractor pool using an unrestricted solicitation with a Small Business Reserve.	LITTLE ROCK, AR	United States of America	Over $1,500,000,000	84	Construction	236220 / Z2DA	Two-Phase D-B / D-B-B	FY2028, Q3
W9127S27RA008	IIS-VA LETC PSAC Addition	Construct an additional 10,000 sq ft of space as an expansion to the SIC Building #192. The proposed plan of construction is adding approximately 10,000 square feet as a two-story for workspace for 75+ FTEs, SCIF, and a maximized parking lot for the	NORTH LITTLE ROCK, AR	United States of America	$15,000,000 to $20,000,000	25	Construction	236220 / Y1AA	Two-Phase D-B / D-B-B	FY2027, Q3
W9127S26RA063	IIS-VA LETC Dorm Renovation	New DB Renovation of Building 190 consisting of 78 dorm rooms to office space, 5 dayrooms, 4 stairwells, 2 elevators, 4 laundry rooms, and 1 set of public restrooms.	NORTH LITTLE ROCK, AR	United States of America	$15,000,000 to $20,000,000	24	Construction	236220 / Y1AZ	Two-Phase D-B / D-B-B	FY2027, Q4
TBD	Passenger Elevator Repair & Maint DQ Control Tower	provide all maintenance and repairs to the DeQueen elevator inside of the dam to have safe and efficient operation. BG check required for anyone working inside the structure	DEQUEEN, AR		$100,000 to $250,000	12	Construction	TBD / Z2JZ	Simplified Acquisition	FY2027, Q1
W9127S27RA001	Ebbing RSAF ATC Construction Contract	FY27 Construction Contract Award	TBD		$100,000,000 to $250,000,000	TBD	Construction	236220 / Y1CZ	Trade-off	FY2027, Q4
W9127S26QA048	DHA27I MCRD San Diego ACC IO	Initial Outfitting	SAN DIEGO, CA	United States of America	$15,000,000 to $20,000,000	36	Supplies	337127 / 7195	Trade-off	FY2027, Q1
W9127S26RA071	Greers Ferry Excitation System Replacement	Replace the excitation systems at Greers Ferry Powerplant	GREERS FERRY		$2,500,000 to $5,000,000	12	Construction	335312 / Z2MD	Trade-off	FY2027, Q1
W9127S26RA070	Excitation System Replacement, Table Rock	Replace the excitation system on all 4 units at the Table Rock hydroelectric plant	TABLE ROCK		$2,500,000 to $5,000,000	15	Construction	335312 / Z2MD	Trade-off	FY2027, Q1
TBD	Prairie Creek Bridge Replacement at Bona Dea Trail	Remove the old bridge, design and build a new bridge on the Bona Dea trail over Prairie Creek in Russellville Arkansas	MKARNS- RUSSELLVILLE		$2,500,000 to $5,000,000	18	Construction	TBD / TBD	Two-Phase D-B / D-B-B	FY2028, Q1
W9127S27RA014	Beaver Excitation System Replacement	Replace the excitation systems at Beaver powerplant	BEAVER		$2,500,000 to $5,000,000	24	Construction	335312 / Z2MD	Trade-off	FY2027, Q2
W9127S27RAXXX	FY27 AE Medical MATOC	FY27 AE Medical MATOC	TBD		$20,000,000 to $25,000,000	60	A-E Services	TBD / C219	Selection of Firms	TBD

VENDOR PARTICIPATION ROADMAP

Strategic Pathways to Engagement

How to Do Business

Join Email Blast List

Sign up to receive announcements on Little Rock District acquisition notices, pre-solicitation workshops, and outreach events.

Capability Briefings

Present your technical core capabilities to district leadership. Sessions held on **Tuesday mornings by appointment only**.

Attend Industry Days

Network directly with contracting officers, project managers, and prime contractors looking for qualified small business subs.

Monitor SAM.gov

Track opportunities under DoDAAC **W9127S**. Maintain an up-to-date Dynamic Small Business Search (DSBS) profile.

Why Capability Briefings Matter

They educate USACE personnel on commercial innovation, guide small businesses through contracting requirements, and ensure maximum fair competition.

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DIRECT POINTS OF CONTACT

Connect with Little Rock District

Open for Inquiries

Office of Small Business Programs

Lakisha Vance, Deputy for Small Business

Direct liaison for small business counseling, capability submission requests, and program navigation across the Little Rock District.

- **dll-ceswldeputyforsmallbusiness@usace.army.mil**
- **Office: (501) 324-7194**
- swl.usace.army.mil/Business-With-Us/Small-Business

Contracting Division & Portals

Industry Day & Solicitations

Inquiries regarding active solicitations, Industry Day events, and central contracting communication channels.

- **CESWL-IndustryDay@usace.army.mil**
- **Central Line: (501) 324-5720**
- SAM.gov (DoDAAC: W9127S) • SBA.gov

Capability Briefings and Contracting Training are conducted on **Tuesday mornings by appointment**.

Submit via District Small Business Portal

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